#### **Biocontrol & Biomes**



Live In-Person Experience: 12 November, Miami, USA The Miami Beach Convention Center, Miami, USA

#### Welcome to the workshop

10:05 - 10:10

The Biocontrol & Biome Sector - Industry News, Opportunities & A Future Vision

#### **Participants**

Naomi Brooker - Portfolio Director, New Ag International

## Biocontrol market trends and analysis with a focus on the USA

10:10 - 10:40

The Biocontrol & Biome Sector - Industry News, Opportunities & A Future Vision

#### **Participants**

Mark Trimmer, PhD - Co Founder, Dunham Trimmer

#### Unlocking Opportunities: Biologicals in the Asian agricultural market

10:40 - 11:10

The Biocontrol & Biome Sector - Industry News, Opportunities & A Future Vision

#### **Participants**

Vinita Singh - Senior Manager, Agriculture Today Group

#### Biocontrol market insight with a focus on Latin America

11:10 - 12:10

The Biocontrol & Biome Sector - Industry News, Opportunities & A Future Vision

#### **Participants**

Maria Luiza M. P. Castro - Director, CESIS

**Norberto Arias** - Agronomic Engineer and Director, Agrochem Consultores S.R.L.

## Understanding the opportunities in France for Biocontrol

12:10 - 12:40

The Biocontrol & Biome Sector - Industry News, Opportunities & A Future Vision

#### **Participants**

Louis Gauthier - Managing Director, Doriane

#### **Networking Break**

12:40 - 13:40

## Jump starting the soil microbiome with soltellus

13:40 - 14:10

The Plant Microbiome and Food Systems

Soltellus, an aspartic acid-based polymer, enhances soil microbiome activity and subsequently increases crop yields. Polyaspartate, the key component of Soltellus, serves as a chelating agent, facilitating nutrient uptake and utilization by plants. Additionally, polyaspartate has been found to promote microbial growth and activity in the soil. Studies have shown that Soltellus application leads to an increase in microbial abundance, diversity, and enzymatic activity, particularly among microorganisms involved in nutrient cycling and plant-microbe interactions. The stimulation of the soil microbiome by Soltellus enhances nutrient availability and promotes soil health, creating a more favorable environment for plant growth. Beneficial microorganisms contribute to nutrient mineralization, organic matter decomposition, and disease suppression, ultimately leading to improved soil fertility and plant vigor. Field trials and experiments have demonstrated the positive effects of Soltellus on crop yields, with treated plants exhibiting higher biomass accumulation, increased photosynthetic activity, and improved stress tolerance compared to untreated controls.

In conclusion, Soltellus represents a promising approach to sustainable agriculture, harnessing the power of the soil microbiome to optimize nutrient cycling, enhance soil health, and ultimately increase crop yields. Further research is needed to fully understand the mechanisms underlying Soltellus's effects on the soil microbiome and its long-term implications for agricultural sustainability.

#### **Participants**

Clint Hoffman - Director of Agronomy, Lygos

# Finding out the WHY behind crop responses to biologicals using transcriptomic analysis in biological product optimization and development

14:10 - 14:40

The Plant Microbiome and Food Systems

While it's an overused trope, plants are sessile creatures that must respond and adapt quickly to the stresses and opportunities of their environment. Biological products can uniquely influence these naturally occurring processes in crop plants for improved stress resistance, yield quality, plant health, disease resistance, and more. However, given the complex composition of many biological products, identifying the mechanisms through which these products elicit these responses in plants can be difficult, and efforts often result in confusing and inconsistent field and greenhouse trial results. Transcriptomic analysis, or the study of overall gene expression profiles, is a useful tool for gaining clarity and direction in the biological product development process. When strategically partnered with traditional field and greenhouse trials, transcriptomic analysis can give incredible insights into characterizing and quantifying the plants response to a biological product. This type of research approach can be used to identify candidate mode(s) of action for further study, to be used in product development and optimization, regulatory studies, and efforts to obtain intellectual property rights on novel products. This analysis can also be used to identify novel mode(s) of action, for differentiation in a crowded biological market. With the affordable cost of mRNA sequencing, and if performed with robust physiological, biochemical, statistical, and agronomic context, this analysis is a powerful tool to help develop effective biological products quickly and efficiently for agricultural crop production use.

#### **Participants**

Layne Harris - Founder, Foresight Agronomics

## Fireside Chat with an industry pioneer - Where do we see opportunity in the Biocontrol market?

14:40 - 15:10

Biocontrol & Biomes: Biocontrol Scientific Innovations

#### Biocontrol R&D- An industry case study

15:10 - 15:40

Biocontrol & Biomes: Biocontrol Scientific Innovations

#### **Participants**

Sarah Reiter - Business Development, BioConsortia

#### Biocontrol R&D- An industry case study

15:40 - 16:10

Biocontrol & Biomes: Biocontrol Scientific Innovations



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16:10 - 16:15 Biocontrol & Biomes: Biocontrol Scientific Innovations





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TIME	THE BIOCONTROL & BIOME SECTOR - IN- DUSTRY NEWS, OPPORTUNITIES & A FU- TURE VISION	THE PLANT MICROBIOME AND FOOD SYSTEMS	BIOCONTROL & BIOMES: BIOCONTROL SCIENTIFIC INNOVATIONS
10:00	10:05 - Welcome to the workshop 10:10 - Biocontrol market trends and analysis with a focus on the USA 10:40 - Unlocking Opportunities: Biologicals in the Asian agricultural market		
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13:00		13:40 - Jump starting the soil microbiome with soltellus	
14:00		14:10 - Finding out the WHY behind crop responses to biologicals using transcriptomic analysis in biological product optimization and development	14:40 - Fireside Chat with an industry pioneer - Where do we see opportunity in the Biocontrol market?
15:00			15:10 - Biocontrol R&D- An industry case study 15:40 - Biocontrol R&D- An industry case study
16:00			16:10 - Closing remarks and end of workshop