

SESSIONS

PRE-CONFERENCE DINNER - 25/
10/2023

Cross-Border Planning: Wealth Management Solutions for the New
Age Business Family

25-26 October 2023
Sofitel Dubai Downtown
UAE

Pre-Conference Dinner at the St. Regis Downtown

19:00 - 22:00

Join us the evening before the conference for a
networking dinner at the TABU restaurant, St. Regis
Downtown.

SCHEDULE

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TIME	
19:00	19:00 - Pre-Conference Dinner at the St. Regis Downtown

Registration

09:00 - 09:30

Chair's Opening Remarks

09:30 - 09:40

Participants**Sunita Singh-Dalal** - Partner, Head of Private Wealth & Family Offices, Hourani & Partners**Regional Business Law Developments**

09:40 - 10:30

- Assessing the extent to which changes in family business affects the country
- Structures that are not Sharia law compliant
- Tax Update
- Developments in DIFC, ADGM and RAK ICC

Participants**Moderator: David Russell KC** - Barrister, Outer Temple Chambers**Cynthia Trench** - Principal, Trench & Associates**Alan Bougourd** - Registrar, RAK ICC**Alastair Glover** - Partner, Stephenson Harwood**Succession Planning and Family Office Trends among UHNW Indian Families**

10:30 - 11:15

- An Indian perspective – tax, legal and regulatory restrictions and hurdles faced with cross-border portfolios of assets
- Recent updates and changes prompting more families to undertake formal estate & succession planning
- GIFT City – a gamechanger?
- Using both Family Investment Funds in GIFT City and Family Offices in the UAE
 - Increasing collaboration between Indian and Middle Eastern Private Wealth advisors
- Recent cross-border mandates and lessons learnt

Participants**Co-moderator: Abhijit Joshi** - Founding & Managing Partner, Veritas Legal**Co-moderator: Gautami Gavankar** - CEO - Estate Planning & Trusteeship and Head - Family Office, Kotak Mahindra Group**Abhishek Goenka** - Partner, Aeka Advisors**Moin Ladha** - Partner | Corporate and Commercial, Regulatory Practice, Khaitan & Co**Morning Refreshments & Networking**

11:15 - 11:35

What now for Family Businesses and Family Offices?

11:35 - 12:30

- A look at Saudi Arabia, UAE and wider GCC countries' family businesses and family offices
- How families are developing their internal structures and processes
- Exploring succession and governance
- The interaction between the board and management/shareholders
- Incorporating harmony between professional management and family management
- Considering ESG in the family enterprise's decision making

Participants**Moderator: Faizal Bhana** - Director – Middle East, Africa and India, Jersey Finance**Dan Toft** - Senior Executive Officer, Praxis**Akeela Bharuchi** - Head of Middle East, Equiom**Dipali Maldonado** - Senior Counsel, Al Tamimi & Co**Richard Jordan** - Partner, Trowers & Hamblins**Immigration Planning – 2023 Trends and Global Mobility**

12:30 - 13:10

- Where are we with global citizenship programmes?
- Global residency
- Visas into UAE

Participants**Rahul Soni** - Partner, Fragomen**Ali Haider** - Director, Fragomen**Nofisatu Mojidi** - Senior Private Client Manager, Fragomen LLP**Lunch**

13:10 - 14:10

A Spotlight on Saudi Arabia – Current Trends & Challenges

14:10 - 14:55

- Advising Saudi Arabian families – what advisors need to know
- Discussing the second generation and their differences in approach to tax and wealth structuring
- Considering new laws and regulation governing family businesses in Saudi Arabia

Participants**Moderator: Yasmine Omari** - Director, EY**Rozana ALTayyar** - Founder & Managing Director, TASWEA**Hanoof Abokhodair** - Managing Partner, The Business Family House**The Utilisation of Insurance in Cross-Border Planning**

14:55 - 15:40

- A tax-efficient and cost-effective alternative to traditional structuring
- Case study – ultra high-net-worth families and insurance planning
- Tidying up estates in light of legislation changes
- How to mitigate ATED

Participants**Kyra Motley** - Partner, Boodle Hatfield**Tim Searle** - CEO, Globaleye**Afternoon Refreshments & Networking**

15:40 - 16:00

Contentious Issues in the Middle East

16:00 - 16:45

- Discussing the latest disputes and contentious issues affecting private clients in the region
- Advising clients subject to sanctions

Participants**Joanna Caen** - Counsel, Carey Olsen**Andrew De La Rosa** - Independent Counsel, ICT Chambers

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Introduction to US, UK and Canadian Private Client Issues in the Middle East

16:45 - 17:30

- Case studies from each jurisdiction
- What is a US/UK/Canadian citizen?
- Issues with trust
- How do you expatriate?
- Considerations for banking problems and FATCA

Participants

James Brockhurst - Partner, Forsters

John Shoemaker - Partner, Butler Snow

Reaz Jafri - Of Counsel, Withers

Catherine Watson Coles KC - Partner, McInnes Cooper

Chair's Review and Close of Conference

17:30 - 17:35

Participants

Sunita Singh-Dalal - Partner, Head of Private Wealth &
Family Offices, Hourani & Partners

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