

# SESSIONS

FORUMS AND WORKSHOPS (OCTOBER 8)

LSX Nordic Congress

Connecting Nordic & Baltic Innovators With Capital

8th–9th October 2024

Bella Center, Copenhagen, Denmark

## Biotech Growth CEO Forum

11:00 - 12:20  
CEO Forums

11am - Welcome and Introductions

11.05am – Capital Markets Overview

**Carsten Borring**, Head of Listings & Capital Markets, Nasdaq Copenhagen  
**Peter Legind-Hansen**, Managing Director, Nasdaq Copenhagen

11.15am – Accessing US Capital & Partners

- What's currently being seen in private investment market and the public markets
- What is being seen in the IPO and reverse merger markets in the US
- What are investors focusing on in this environment
- Focussing on core strengths and strategies for mitigating current risks

**Bill Hicks**, Co-chair, Securities & Capital Markets, Mintz

11.45am – Securing one of the largest Series A raises to Advance Novel Microbial Immunotherapies  
**Colleen Acosta**, CEO, Freya Biosciences

12pm – Group Discussion, Q&A

12.20pm - End of Forum

## Participants

**Carsten Borring** - Head of Listings & Capital Markets, NASDAQ

**Bill Hicks** - Partner, CO-Chair of Securities & Capital Markets Group, Mintz

**Colleen Acosta** - Co-Founder & CEO, Freya Biosciences

## Lunch Break

12:40 - 13:50

## Medtech & Healthtech CEO Forum

13:50 - 14:50  
CEO Forums

13.50 Welcome and Introductions

Forum Moderator: **Mike Trenell**, CEO & Co-Founder, Daiser

13.55 Creative Financing Measures in a Capital-Constrained Environment

- Being creative about where you raise capital
- Crafting your message, clear understanding of your company value inflection point
- Treating every raise as a new experiment

**Filip Peters**, CEO, Acorai

14.05 Internationalising and Scaling Digital Health Companies

- Best practices for successful digital health business models
- Scale up challenges (financing and investment, cross border expansion etc)

**Thomas Lethenborg**, CEO, Monsenso

14.25 General Discussion (suggested topics to include but not limited to)

- Why hasn't digital health succeeded yet?
- Fundraising challenges and opportunities
- Scaling digital health/ medtech start-ups
- Pathways to liquidity
- Overcoming barriers to market and regulatory approval
- Creating the right deals and partnerships to move your business forward
- Internationalising and company growth

14.50 Close CEO Forum

## Participants

**Filip Peters** - CEO, Acorai

**Moderator: Mike Trenell** - CEO & Co-Founder, Daiser

**Thomas Lethenborg** - CEO, Monsenso

## IPO Workshop: Approaches to Going Public in the Nordics

14:50 - 16:35  
Workshops

Nordic companies considering going public in the region are once again in the limelight. There are pros, cons, challenges and efficiencies to various approaches, which will be the focus of this workshop.

1. Overview of Nordic IPO market trends and options for going public
2. Approaches to listing in the Nordics
  1. SPACs
  2. Traditional IPOs
  3. Direct Listings
  4. Key considerations, benefits and challenges
3. Specific considerations for dual-listed companies
4. Case studies – successful company case study on going public in the Nordics
5. Discussion and attendee Q&A

## Networking Drinks

16:35 - 17:35

# SCHEDULE

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TIME	CEO FORUMS	WORKSHOPS
11:00	11:00 - Biotech Growth CEO Forum	
12:00	12:40 - Lunch Break	12:40 - Lunch Break
13:00	13:50 - Medtech & Healthtech CEO Forum	
14:00		14:50 - IPO Workshop: Approaches to Going Public in the Nordics
16:00	16:35 - Networking Drinks	16:35 - Networking Drinks

# SESSIONS

DAY 1 – TUESDAY 8TH OCTOBER - 08/10/2024

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## LSX Opening Address

08:50 - 08:55

Keynote Plenary

### Participants

**Josh Dance** - Managing Director, LSX

## Live Opening of The Nasdaq Nordic Markets & Nasdaq Welcome

08:55 - 09:05

Keynote Plenary

### Participants

**Carsten Borring** - Head of Listings & Capital Markets, NASDAQ

## The Thriving Life Science Ecosystem in the Nordic Region: Evolution, Current Landscape, and Future Outlook

09:05 - 09:45

Keynote Plenary

The Nordic region's life science ecosystem has evolved from its academic roots into a thriving hub of innovation, investment, and collaboration. With a strong foundation in research excellence, a supportive regulatory environment, and a focus on advanced, therapies, the Nordics are poised to maintain their position as a global leader in the life sciences. As the sector continues to evolve, international partnerships, digital integration, and sustainability will shape its trajectory, ensuring a bright future for the Nordic life science.

- The rise of the Nordic life science region as a global hub of innovation: Evolution and current landscape in 2024 and beyond
- Unique strengths and qualities of Nordic Life Science startups which allow for successful international growth
- With fundraising opportunities once again increasing, how can biotechs, medtechs, and healthtechs navigate the current markets to ensure future success and stability?

### Participants

**Moderator: Rachel Gravesen** - Owner, Curtis Consult

**Carsten Borring** - Head of Listings & Capital Markets, NASDAQ

**Christof Bischoff** - Country Director, Denmark, AstraZeneca

**Stephan Christgau** - Founding Partner, Eir Ventures

**Alex Leech** - Partner, Sofinnova Partners

## The 2030 Vision: The Economic Potential and Future of Nordic Healthcare

09:45 - 10:25

Keynote Plenary

Worldwide, the Nordic Region is the 10th largest economy by GDP. Continuously ranked high on digitalization and productivity, the Nordic region faces an incoming challenge of a radical demography shift, whereby the ratio of elderly to young is set to increase drastically by 2024. An increase in healthcare expenditure with an ageing population runs the risk of increase in chronic illness and mental health issues. Thus a new, integrated and sustainable healthcare system could transform the Nordic region to provide the best possible personalized health care for its entire population by 2030. To be successful in an integrated, cross-border sharing of Nordic health data will require disruptive thinking and increased collaboration, and likely to result in a significant positive economic impact.

• How exactly can health data be leveraged to make the Nordic vision a reality?

• Key challenges and opportunities of making real a new integrated and sustainable healthcare system

• Potential economic effects on the Nordic region

### Participants

**Diana Arsovic** - CEO, Danish Life Science Cluster

**Moderator: Anette Steenberg** - CEO, Medicon Valley Alliance

**Troels Bierman Mortensen** - CEO, DataFair

**Frederik Knud Nielsen** - Healthcare Partnerships Director, Novartis Denmark

**Kenneth Forsstrøm Jensen** - Health Data Lead, Roche

**Bogi Eliassen** - Director of Health, Copenhagen Institute for Future Studies

## LSX Nordic 2025

10:25 - 10:30

Keynote Plenary

### Participants

**Jeremy McCrohan** - Managing Director, Uncommon

## Morning Break

10:30 - 11:00

## Nordic Biotechs Beyond Borders: Public-Stage Nordic Biotech's in Today's Markets

11:00 - 11:50

BIOTECH LEADERS

*In the dynamic arena of public markets, Nordic biotech companies are stepping onto the global stage, presenting both unprecedented opportunities and challenges. This panel delves into the strategies, experiences, and trends that define the journey of public stage Nordic biotechs in the current market landscape. From initial public offerings to sustaining momentum post-listing, our expert panellists will share insights, lessons learned, and visionary perspectives on how these companies can thrive under the scrutiny of public investors while contributing to the burgeoning innovation ecosystem in the Nordic region.*

- Assessing the current state of the public markets
- Delving into effective strategies for Nordic biotechs to enter and establish a foothold in new international markets, including considerations for regulatory compliance and cultural nuances
- The importance of building robust global networks and partnerships, exploring how collaborations with international stakeholders contribute to market access, distribution, and product adoption.
- Exploring how public stage Nordic biotechs can navigate the complexities of sustaining growth, maintaining innovation momentum, and meeting the expectations of shareholders and the broader market post-IPO
- How strategic partnerships and collaborations contribute to market presence, product development, and overall competitiveness

### Participants

**Renee Aguiar-Lucander** - CEO, Calliditas Therapeutics

**Moderator: Don deBethizy** - Member Board of Directors, argenx

**Jens Lindberg** - CEO, Medivir

**Per Andersson** - CEO, Xspray pharma

**Göran Forsberg** - CEO, Cantargia

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## Our AI Future is Now - Utilising Gen AI & LLMs to Solve Healthcare Challenges

11:00 - 11:50

MEDTECH & HEALTHTECH LEADERS

The anticipation and excitement around AI is huge, how are these novel technologies shaping the industry? How can we apply these new technologies into healthcare, and overcome social, ethics & regulatory barriers to implementation?

- Leveraging generative AI tools & large language models to solve unmet medical needs and optimise care delivery
- EU AI Act – How will this legislation affect digital health and medtech companies? • AI use to improve the patient and consumer experience – what about less obvious use cases for AI?
- Managing consumer and patient expectations in the age of AI
- Effective safeguards for responsible AI use (ethical frameworks, diversity & inclusion in AI development etc.)

### Participants

**Farzaneh Etmnani** - AI Strategist, Region Halland

**Lauri Sippola** - Co-Founder & CEO, Gosta Labs

**Jussi Leinonen** - Strategic Project Lead, Bayer

**Henriikka Halinen** - Enterprise Informatics Leader Nordic, Philips

**Priit Salumaa** - CEO & Founder, Better Medicine

**Moderator: Pekka Simula** - Partner, Innovestor

## Northern Horizons: Navigating the Nordic Biotech Investment Frontier in 2024 and Beyond

11:50 - 12:40

BIOTECH LEADERS

*As the biotech landscape continues its rapid evolution, the Nordic region endures as a focal point of innovation and investment opportunities. This panel discussion dives into the intricacies of the Nordic biotech investment landscape in 2024 and beyond. Our esteemed panellists will dissect current trends, examine the unique challenges and opportunities within the Nordic ecosystem, and forecast the potential trajectories that investors, startups, and industry stakeholders can anticipate.*

- Highlighting how the Nordic biotech ecosystem has demonstrated success in the face of global challenges
- Exploring factors contributing to stability
- Unveiling the latest trends and cutting-edge technologies driving biotech advancements in the Nordic region, and discussing their implications for investors and startups
- Shifting investment strategies in an evolving regulatory environment, and attracting and retaining investment in Nordic biotech

### Participants

**Moderator: Michael White** - Head of Life Sciences, HSBC Innovation Bank, EMEA, HSBC

**Giovanni Rizzo** - Partner Biotech Fund, Indaco Venture Partners

**Jeroen Bakker** - Partner, Novo Holdings

**Georgina Askeland** - Principal, Hadean Ventures

**Ward Capoen** - Partner, V-Bio Ventures

**Mehdi Ainouche** - Senior Principal, Jeito Capital

## Digital Health Reimbursement & Adoption Across Europe - Strategies for Overcoming Fragmented Digital Markets

11:50 - 12:40

MEDTECH & HEALTHTECH LEADERS

- Evaluating the reimbursement pathways and frameworks across Europe
- Where are we at? Which countries pathways/frameworks are working best
- Overcoming barriers of adoption
- Strategies for thriving in Europe's fragmented digital health markets
- Expanding and scaling into a new market – success stories

### Participants

**Troels Bierman Mortensen** - CEO, DataFair

**Mike Trenell** - CEO & Co-Founder, Daiser

**Priit Kruus** - CEO, Dermtest

**Moderator: Jonas Hjortshøj** - Founder & Principal, Pivot Health Tech Partners

## Lunch Break

12:40 - 13:50

## AI – A Game Changer for the Future of Nordic Life Sciences

13:50 - 14:40

BIOTECH LEADERS

*As the convergence between artificial intelligence (AI) and life sciences in the Nordic region continues to advance, this panel discussion aims to bring together visionaries, researchers, and industry leaders to illuminate the groundbreaking advancements, challenges, and future trajectories of AI within the dynamic landscape of the nordics. From drug discovery to personalized medicine, the Nordic countries are at the forefront of integrating AI technologies, shaping the future of healthcare and scientific innovation. Join us for a captivating conversation as we unravel the intricate tapestry of AI's impact on life sciences in the Nordics.*

1. Delving into how AI is revolutionizing the drug discovery process in the Nordic life sciences sector
2. Exploring the role of AI in advancing precision medicine and personalized healthcare initiatives across the Nordic region - how are AI algorithms enhancing patient outcomes, while ensuring a tailored approach to individual health needs?
3. Discussing the ethical considerations surrounding the use of AI in life science. How are Nordic countries addressing concerns related to data privacy, security, and the responsible deployment of AI technologies?
4. Highlighting collaborative efforts and knowledge exchange platforms that facilitate the integration of AI in Nordic life sciences. How can we harness the full potential of AI, and what lessons can be shared with the global scientific community?

### Participants

**Moderator: Paul Ainsworth** - Director, Sterne, Kessler, Goldstein & Fox

**Hisham Hamadeh** - SVP, Global Head of Data Science & AI, Genmab

**Jonathan Ilicki** - Principal, Industrifonden

**Julie Klint** - Director, Head of Molecular Discovery & Enabling Technologies, Lundbeck

**Daniel Schmidt** - Co-founder & Partner, Biobridge Partners

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## Sourcing Innovation – Deal Activity & Partnerships With Big Strategics

13:50 - 14:40

MEDTECH & HEALTHTECH LEADERS

*With the appetite for in-house R&D increasingly reducing for big Medtech and Pharma, the opportunity is ripe for medtech and healthtech companies to position themselves as the next 'must-have' partner. This panel takes a look at the current deal-making market, and how big strategics are playing their cards.*

- How has the sector recovered and processed the deal overhang in 2024?
- Making your company 'acquisition & partnership' ready
- What happens 'behind the scenes' as a deal is negotiated?
- Large medtech and pharma and private equity deal appetite for 2025

### Participants

**Malin Johansson** - VP, Digital Health Partnerships & Commercialisation, Novo Nordisk

**Mauricio Benavente** - Senior Director Business Development & Licensing (M&A), Baxter

**Moderator: Barnaby Pickering** - Freelance Writer, RHA Communications

**Tejas Atawane** - Corporate Development Leader, Philips

## Baltoscandia: The Growing Baltic Life Sciences Hub as a Region of Excellence

14:40 - 15:30

BIOTECH LEADERS

*In recent years, the economic landscape of the Baltic Sea region, 'Baltoscandia', has witnessed significant transformation. With its strategic location, skilled workforce, and growing tech scene, the Baltic region presents a unique opportunity for potential investors and partners to enter the region. This panel discussion aims to explore successes in life sciences in the Baltic region, cross-border collaborations, challenges, and strategies for success in this evolving landscape.*

- Unique strengths, qualities, and innovations emerging from the Baltic region
- Successful case studies and best practices that illustrate effective cross-border partnerships and investments
- What are the cultural and business differences between Baltic and the Nordic countries, and how can companies overcome them?

### Participants

**Kaari Kink** - Investment Manager, Superangel

**Linda Vöeras** - Early Stage Investor, Karma Ventures

**Moderator: Monika Paule** - Vice President, LithuaniaBIO

**Dominykas Milasius** - Investment Partner, Baltic Sandbox Ventures

## Is the VC Funding Model Effective for Digital Health, Digital Therapeutics & Medtech?

14:40 - 15:30

MEDTECH & HEALTHTECH LEADERS

- VC funding model – how well is this working in reality?
- Surviving the drought - creative financing measures in a capitalconstrained environment
- Has 2024 been the year of consolidation? Who are the winners? Big pharma, big medtech or large healthtech companies?
- Evaluating recent investor decisions - Why did you choose to invest? Do investors feel the valuations have been the right size?

### Participants

**Henrik Cullen** - VP of Product, Corti

**Ekaterina Gianelli** - Venture Partner, Calm/Storm

**Lukas Didon** - Former Commercial & Partnerships VP, KRY

**Claudia Colciago** - Investment Director, EIFO

**Virpi Muhonen** - CEO & Co-Founder, Askel Healthcare

**Ed Pease** - Member, Mintz

## Afternoon Break

15:30 - 16:00

## Vcs & Startups: Allies or Opponents in the Startup Journey?

16:00 - 16:45

BIOTECH LEADERS

*In the rapidly evolving landscape of biotech, synergy between venture capitalists and startups is pivotal for driving innovation and breakthroughs. This panel discussion aims to dissect the raw realities of the investor-startup relationship, focusing specifically on the interaction between 'young' investors (i.e., non-partners) and 'young' companies (i.e., first-time CEOs).*

*During the panel we will explore the untapped potential for more effective collaboration when it comes to investment opportunities, and to have a discussion that is critical, yet constructive, delving into common pitfalls, synergies and addresses how to foster a constructive partnership.*

- Beyond common financial incentives, what really drives the investor-startup relationship?
- Mistakes and misunderstandings: Navigating uncharted waters
- When things hit the fan - What are the tried and tested approaches to reconcile when setbacks happen?

Co-organizer: Philip Brainin, Associate, Sound Bioventures

Co-organizer: Tony Chang, Principal, BII

### Participants

**Moderator: Bobby Soni** - CBO, BII

**Moderator: Stephanie Munk** - Senior Associate, Sunstone Life Science Ventures

**Pannelist: João Ribas** - Principal, Novo Holdings

**Pannelist: Kristian Tryggvason** - Co-founder, CEO, Alder Therapeutics

**Pannelist: Betina Lindhard Langemark** - Co-Founder & CEO, WARD 24/7

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## Earning Your Stars & Stripes – The US Playbook

16:00 - 16:45

MEDTECH & HEALTHTECH LEADERS

*The biggest market with the clearest opportunity for scale, investors will shy away from medtech and healthtech companies without a clear plan of attack for the US market. This panel looks at what it takes to scale across the pond, and the tips and tricks needed in your back-pocket for success.*

- Building your base in the U.S
- Access and regulatory cheatsheet
- Commercialising from a home to international market – mishaps and missteps

### Participants

**Philip Siberg** - CEO, Senzime

**Martin Bostrup** - Executive Director, Market Access & Medical Affairs, IVD, Veracyte Inc.

**Filip Peters** - CEO, Acorai

**Jørn Emborg** - Senior Advisor, Innovation Centre Denmark

**Moderator: Paula Petcu** - Co-Founder, Interhuman AI

**Shilpa Ashok Razdan** - Global Regulatory Lead - Medical Devices, Novo Nordisk

## Nordic Nexus: Perspectives from Pharma Deal-Making Execs on Collaborating with Biotech Innovators

16:45 - 17:30

BIOTECH LEADERS

*This panel convenes top pharmaceutical deal-making executives to delve into the intriguing landscape of Nordic biotech. As the biopharmaceutical sector continues to evolve, the Nordic region has emerged as a hotbed of innovation, boasting a dynamic ecosystem of biotech startups. This session provides a unique platform for deal-making executives to share their perspectives on the Nordic biotech market, exploring the appetite for forging strategic collaborations and deals with these innovative biotech players.*

- How are deal-making executives perceiving Nordic innovation in comparison to the rest of the world and what makes a Nordic company more attractive to work with
- Assessing the risk-reward dynamics, weighing the potential benefits of entering the Nordic biotech market against the inherent challenges and uncertainties
- Discussing the degrees of deal structures and negotiation dynamics in collaborations between pharma and biotech, exploring flexible models that accommodate the unique needs and goals of both parties

### Participants

**Keld Flintholm Jørgensen** - SVP & CBO, Lundbeck

**Moderator: Ajan Reginald** - CEO, Roquefort Therapeutics

**Jane Buus Laursen** - CVP, Corporate Development, Novo Nordisk

**Nuno Alves** - Associate Director, Business Development, Astellas

## Elevating Practitioner and Patient Experience - What Truly Matters?

16:45 - 17:30

MEDTECH & HEALTHTECH LEADERS

- Building effective relationships with public healthcare providers
- How can companies improve adoption and implementation?
- What truly augments practitioner and patient experience?
- Has AI adoption brought enough value to healthcare?
- The increasing importance of sustainability for hospitals

### Participants

**Helle Pappot** - Clinical Professor, University of Copenhagen

**Eric La Fleche** - Managing Director, Siemens Healthineers

**Lisbeth Snede** - Founder, Patients Unite

**Jussi Määttä** - Founder & CEO, Buddy Healthcare

**Moderator: Valentin Bejan** - Managing Partner, PXL Health

### Drinks Reception

17:30 - 18:30

# SCHEDULE

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TIME	KEYNOTE PLENARY	BIOTECH LEADERS	MEDTECH & HEALTHTECH LEADERS
08:00	08:50 - LSX Opening Address 08:55 - Live Opening of The Nasdaq Nordic Markets & Nasdaq Welcome		
09:00	09:05 - The Thriving Life Science Ecosystem in the Nordic Region: Evolution, Current Landscape, and Future Outlook 09:45 - The 2030 Vision: The Economic Potential and Future of Nordic Healthcare		
10:00	10:25 - LSX Nordic 2025 10:30 - Morning Break	10:30 - Morning Break	10:30 - Morning Break
11:00		11:00 - Nordic Biotechs Beyond Borders: Public-Stage Nordic Biotech's in Today's Markets 11:50 - Northern Horizons: Navigating the Nordic Biotech Investment Frontier in 2024 and Beyond	11:00 - Our AI Future is Now - Utilising Gen AI & LLMs to Solve Healthcare Challenges 11:50 - Digital Health Reimbursement & Adoption Across Europe - Strategies for Overcoming Fragmented Digital Markets
12:00	12:40 - Lunch Break	12:40 - Lunch Break	12:40 - Lunch Break
13:00		13:50 - AI – A Game Changer for the Future of Nordic Life Sciences	13:50 - Sourcing Innovation – Deal Activity & Partnerships With Big Strategics
14:00		14:40 - Baltoscandia: The Growing Baltic Life Sciences Hub as a Region of Excellence	14:40 - Is the VC Funding Model Effective for Digital Health, Digital Therapeutics & Medtech?
15:00	15:30 - Afternoon Break	15:30 - Afternoon Break	15:30 - Afternoon Break
16:00		16:00 - VCs & Startups: Allies or Opponents in the Startup Journey? 16:45 - Nordic Nexus: Perspectives from Pharma Deal-Making Execs on Collaborating with Biotech Innovators	16:00 - Earning Your Stars & Stripes – The US Playbook 16:45 - Elevating Practitioner and Patient Experience - What Truly Matters?
17:00	17:30 - Drinks Reception	17:30 - Drinks Reception	17:30 - Drinks Reception

# SESSIONS

DAY 2 - WEDNESDAY 9TH OCTOBER - 09/10/2024

LSX Nordic Congress

Connecting Nordic & Baltic Innovators With Capital

8th–9th October 2024

Bella Center, Copenhagen, Denmark

## LSX WELCOME

09:00 - 09:10  
BIOTECH LEADERS

### Participants

**Adam Griffiths** - Portfolio Manager, LSX Leaders

## LSX Welcome

09:00 - 09:10  
MEDTECH & HEALTHTECH LEADERS

### Participants

**Nadia Moodie** - Senior Conference Director, Healthtech Lead, LSX

## Keen to Go Green: Sustainability in Nordic Life Sciences

09:10 - 09:50  
BIOTECH LEADERS

*The Nordic countries, renowned for their commitment to environmental responsibility, are now extending this ethos to the life science industry. From pharmaceuticals to biotech, the panel will dissect how innovation, ethical practices, and eco-friendly approaches converge to create a sustainable future. Join us as experts unravel the strategies, challenges, and success stories that define the Nordic region's pioneering role in fostering sustainable practices within the dynamic landscape of life science.*

- Exploring how the pharmaceutical industry in the Nordic region is embracing circular economy principles. What measures are being taken to reduce waste, recycle materials, and create a more sustainable life cycle for pharmaceutical products?
- The importance of biotech sustainability and investor sentiment
- How are partnerships driving innovation, sharing best practices, and creating a collective commitment to sustainable practices?

### Participants

**Moderator: Diego Angelino** - International Project Coordinator, Nordic Center for Sustainable Healthcare

**Daniel Eriksson** - Founder & CEO, Nordic Center for Sustainable Healthcare

**Niels Jensen** - Head of ReMed Programme, Novo Nordisk

**Lisbeth Randers** - Sekretariatschef, Kalundborg Symbiose

**Outi Forsström** - Project Manager, R&D Growth Program for Health & Wellbeing, Ministry of Social Affairs & Health, Finland

## Driving Investment in Digital Health and Medical Devices in the Nordic Region

09:10 - 09:50  
MEDTECH & HEALTHTECH LEADERS

- The Nordic region is one of the most dynamic and innovative in the world – do their investment trends correlate with this?
- Understanding the barriers and opportunities to increase investments in Nordic innovation
- Improving the exit landscape in Nordic healthtech and medtech
- How is the convergence of VC and PE in healthtech & medtech is reshaping the investment and startup landscape?

### Participants

**Mads Lacoppidan** - Partner, EIFO

**Svana Gunnarsdóttir** - Founding Partner, Frumtak Ventures

**Moderator: Nicolas Bouchet** - Investment Manager, Healthtech Hub Copenhagen

**Jonathan Ilicki** - Principal, Industrifonden

**Ravi Srivastava** - Partner, Leo Capital

## Gender Equality in Health? Nordic Perspectives on Women's Health

09:50 - 10:30  
BIOTECH LEADERS

*In this enlightening panel discussion, we shine a spotlight on the crucial intersection of gender equality and women's health, specifically exploring Nordic perspectives. Our panel of experts will unravel the complexities surrounding gender-based healthcare disparities, shedding light on the innovative approaches, challenges, and success stories that emerge from the Nordic region. Join us as we navigate the landscape of healthcare through a gender lens, seeking to bridge gaps, foster inclusivity, and inspire global conversations on equitable healthcare practices.*

- Uncovering groundbreaking research and innovations in women's health from the Nordic region
- How are Nordic countries driving advancements in technologies, treatments, and methodologies that cater specifically to the unique healthcare needs of women?
- Delving into the challenges faced by Nordic nations in achieving gender equality in health and exploring potential strategies for overcoming these hurdles
- What lessons can other regions learn from the Nordic approach, and what lies ahead in the ongoing pursuit of gender-inclusive healthcare systems?

### Participants

**Anette Steenberg** - CEO, Medicon Valley Alliance

**Ina Laura Perkins** - CEO, Scandinavian Real Heart AB

**Sana Alajmovic** - Co-Founder & CEO, Sigrid Therapeutics

**Pernille Jakobsen** - CEO & Co-Founder, OSAIA Health

**Ulrika Ringdahl** - COO & Deputy CEO, SmiLe Venture Hub

## Innovate, Scale, Profit - Crafting Your Device or Digital Health Commercial Strategy and Business Model

09:50 - 10:30  
MEDTECH & HEALTHTECH LEADERS

- When to start thinking about commercialisation
- The stakeholders you need, and when to engage them
- It's not biotech! The realities of growing your digital health and device company

### Participants

**Katarina Hedbeck** - CEO, Interlinked AB

**Lars Lund** - CEO, Hedia

**Thomas Lethenborg** - CEO, Monsenso

**Moderator: Jeremy McCrohan** - Managing Director, Uncommon

**Kim Baden-Kristensen** - CEO & Co-founder, Brain+



# SESSIONS

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## Morning Break

10:30 - 11:00

## Nordic Biotech Brilliance: Unleashing the Talent Magnet for Sustained and Retained Innovation

11:00 - 11:50

BIOTECH LEADERS

*In this riveting panel discussion, we unravel the intricate tapestry of attracting and retaining top-tier talent in the Nordic biotech and pharma sector. As the region continues to emerge as a hub for innovation, it is paramount to explore the multifaceted strategies that not only draw skilled professionals but also foster an environment where they thrive and stay. Our expert panelists will share insights, success stories, and challenges, offering a comprehensive guide to companies seeking to build and sustain a powerhouse workforce in the dynamic Nordic biotech and pharma ecosystem.*

- Exploring the importance of fostering collaboration between industry, academia, and research institutions to create a robust ecosystem that attracts talent. How can partnerships drive innovation and create a talent magnet for the Nordic region?
- Discussing strategies employed by companies to invest in talent development, training, and upskilling programs
- How can Nordic companies create environments that prioritize the holistic needs of their workforce, ultimately fostering loyalty and satisfaction?
- Examining the impact of diversity and inclusion initiatives on attracting a diverse pool of talent

## Participants

**Reagan Jarvis** - CEO & Co-Founder, Anocca, Sweden

**Georgina Askeland** - Principal, Hadean Ventures

**Moderator: Mario Alzamora** - Leader, Nucleate Denmark

**Stine Kruse** - Head of Startup Support and Business Development, DTU Skylab

## Leveraging Nordic Strengths - Remote Patient Monitoring & Redefining the Standard-of-Care

11:00 - 11:50

MEDTECH & HEALTHTECH LEADERS

- Striving towards digitising healthcare services for citizens in the Nordic region
- Looking across the region, how can we increase slow adoption of RPMs in some countries?
- What is required to ensure successful remote monitoring implementations at scale?
- Using AI to optimise remote patient monitoring

## Participants

**Alexander Stanke** - COO, Preventicus

**Philippe Joergensen** - CEO, Cortrium

**May-Britt Moeslund-Hansen** - CEO, Dialysis International

**Moderator: Marie-Louise Little** - Director of Strategy & Business Development, T&W Medical A/S

## Go West, but is it Best? Unravelling the Nordic and US IPO Markets

11:50 - 12:40

BIOTECH LEADERS

*With clear signs of the US IPO market already beginning to rebound at the start of 2024, the Nordic markets are predicted to see promising activity in Q4. We delve into the complexities of the biotech IPO markets, drawing a comparative analysis between the Nordic region and the US market. As biotech companies grapple with the decision of where to launch their initial public offerings, our expert panellists will explore the nuances, opportunities, and challenges presented by both markets. From regulatory landscapes to investor appetites, this session aims to provide valuable insights to guide biotech firms in making strategic decisions that align with their goals and growth trajectories.*

- Unpacking the investor landscape in both regions, including the preferences, risk appetites, and trends shaping investment decisions in the biotech sector
- What attracts investors in the Nordic market versus the US, and how can biotechs tailor their strategies accordingly?
- How does the Nordic market's proximity to established European pharmaceutical hubs compare to the US market's global reach? What implications does this have for market penetration and collaboration opportunities?
- Success stories, challenges faced, and lessons learned. What patterns emerge, and how can aspiring biotechs leverage this knowledge to optimize their IPO journey?

## Participants

**Lene Gerlach** - Venture Partner, Hadean Ventures

**Moderator: Rasmus Beedholm-Ebsen** - Senior Advisor - Life Science, Udenrigsministeriet

**Mathias Vinther** - Principal, Forbion

**Tristan Maguet** - Associate, Gilde Healthcare

**Daniel Bolanowski** - Portfolio Manager, Arctic Asset Management

**Jonathan Dickson** - Co-Head of EMEA, OTC Markets Group

# SESSIONS

DAY 2 - WEDNESDAY 9TH OCTOBER - 09/10/2024

LSX Nordic Congress

Connecting Nordic & Baltic Innovators With Capital

8th–9th October 2024

Bella Center, Copenhagen, Denmark

## Achieving Patient Centricity, Scale & Profitability With Digital Therapeutics

11:50 - 12:40

MEDTECH & HEALTHTECH LEADERS

- Which digital therapeutics business models are working in the real world? What is the business model of the future?
- Given the issues with reimbursement, what are companies doing to survive?
- Evaluating the effectiveness of DTx partnerships with Pharma
- Addressing investor hesitancy and raising funds

### Participants

**John Drakenberg** - Founder & CEO, Alex Therapeutics

**Mikaela Odlander** - Director and Head of Digital Health EMEA, Orexo

**Ann-Kathrin von Knobloch** - Digital Health Expert, Flying Health

**Moderator: Valentin Lubbe** - CFO, Hedia

**Nils Bottler** - Principal, Angelini Ventures

### Lunch Break

12:40 - 14:00

## Arming Against Antimicrobial Resistance: Nordic Strategies in the AMR Battlefield

14:00 - 14:50

BIOTECH LEADERS

*We delve into the Nordic region's pivotal role in the global fight against Antimicrobial Resistance (AMR). As one of the most proactive and innovative regions in healthcare, the Nordics are at the forefront of developing solutions to combat the growing threat of drug-resistant infections. Join our esteemed panelists as they explore the landscape of AMR development in the Nordic region, discussing breakthroughs, collaborative efforts, and strategies that can pave the way for a sustainable future against this global health challenge.*

- Unveiling the cutting-edge innovations and research breakthroughs emerging from the Nordic region in the quest for new antibiotics
- How are scientists and researchers leveraging technology and collaboration to develop novel solutions to combat drug-resistant infections?
- Discussing collaborative initiatives and partnerships between Nordic countries in the fight against AMR. How are research institutions, pharmaceutical companies, and healthcare systems working together to share knowledge, resources, and expertise to address this global health crisis?
- How are Nordic innovations influencing international policies, and what steps are being taken to ensure a coordinated, global response to the threat of antimicrobial resistance?

### Participants

**Stine Hasling Mogensen** - Chair, Pharmadanmark

**Hans Jørn Kolmos** - Professor, University of Southern Denmark

**Steffen Pierini Lüders** - SVP, Corporate Affairs, Novo Nordisk Foundation

**Moderator: Paul Little** - Operating Partner, Lundbeckfonden

## Strategies for A Successful Medtech & Healthtech Exit

14:00 - 14:50

MEDTECH & HEALTHTECH LEADERS

*The exit is clear, but the path to the door is littered with a myriad of challenges and pitfalls. Medtech and healthtech companies who have deciphered their path through the maze early in their commercial story will prove value to investors and future partners. This panel provides the opportunity for companies to determine their exit roadmap.*

- Nordic exit pathways – what's out there?
- Strategies for international IPOs and mergers
- Finding your champions

### Participants

**Magnus Emmoth** - CEO, Thoragen

**Bjarne Flou** - Former CEO, OBI Medical

**Mikkel Geertsen** - CEO & Co-Founder, Hejddoktor

**Alejo Ribalta** - Partner, CRB Inverbio SGEI

**Henriette Kirkegaard** - Co-Founder & Former CEO, 3Dintegrated

**Moderator: Kåre Engkilde** - Entrepreneur-in-Residence, BioInnovation Institute

## ATMPs and a New Paradigm Shift for Patients: Initiatives and Ambitions in the Nordics

14:50 - 15:40

BIOTECH LEADERS

*New advanced therapies (ATMPs) offer life-changing potential for many patients who battle with serious rare diseases and cancers, the majority of which have very little or no treatment options available. ATMPs therefore have the potential to radically change the landscape of treatment options for these patients, catapulting us into the next generation of medicine and diseases management.*

- What success do we currently already have in the Nordics with regards to ATMPs?
- What challenges to ATMPs have and where can we source solutions? Learning from abroad?
- How can we ensure Nordic patients have access to ATMPs? Essential partnerships and financing innovation

### Participants

**Moderator: Thomas Tan** - , VC Investor

**Anna Falk** - Director, LU-ATMP

**David Morrow** - Senior Scientific Program Manager and Platform Coordinator, EATRIS

**Erik Manting** - CEO, Mendus AB

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## Data, Devices and Digital – The 2030 Personalised Treatment Pathway

14:50 - 15:40

MEDTECH & HEALTHTECH LEADERS

*The Nordic Health 2030 Movement aims to improve health at both individual and societal levels by shifting focus from sick care to preventive measures. This panel explores how the region is currently tracking in achieving this goal, and how far it is yet to go.*

- Roadblocks to inter-regional connectivity
- Innovations that are leading the way and what's missing?
- What regional support is available for companies tackling this issue?

### Participants

**Cecilia Edebo** - CEO, Sahlgrenska Science Park

**Mattias Kuhlstedt** - CEO, Synergus

**Moderator: Per Barfod Andersen** - Entrepreneur-in-Residence, BioInnovation Institute

**Sigurd Brandt** - Medical Director - Digital Health, BrainWorks, GN Group

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### Close of Congress

15:40 - 15:45

# SCHEDULE

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TIME	BIOTECH LEADERS	MEDTECH & HEALTHTECH LEADERS
<b>09:00</b>	<b>09:00</b> - LSX WELCOME <b>09:10</b> - Keen to Go Green: Sustainability in Nordic Life Sciences <b>09:50</b> - Gender Equality in Health? Nordic Perspectives on Women's Health	<b>09:00</b> - LSX Welcome <b>09:10</b> - Driving Investment in Digital Health and Medical Devices in the Nordic Region <b>09:50</b> - Innovate, Scale, Profit - Crafting Your Device or Digital Health Commercial Strategy and Business Model
<b>10:00</b>	<b>10:30</b> - Morning Break	<b>10:30</b> - Morning Break
<b>11:00</b>	<b>11:00</b> - Nordic Biotech Brilliance: Unleashing the Talent Magnet for Sustained and Retained Innovation <b>11:50</b> - Go West, but is it Best? Unravelling the Nordic and US IPO Markets	<b>11:00</b> - Leveraging Nordic Strengths - Remote Patient Monitoring & Redefining the Standard-of-Care <b>11:50</b> - Achieving Patient Centricity, Scale & Profitability With Digital Therapeutics
<b>12:00</b>	<b>12:40</b> - Lunch Break	<b>12:40</b> - Lunch Break
<b>14:00</b>	<b>14:00</b> - Arming Against Antimicrobial Resistance: Nordic Strategies in the AMR Battlefield <b>14:50</b> - ATMPs and a New Paradigm Shift for Patients: Initiatives and Ambitions in the Nordics	<b>14:00</b> - Strategies for A Successful Medtech & Healthtech Exit <b>14:50</b> - Data, Devices and Digital – The 2030 Personalised Treatment Pathway
<b>15:00</b>	<b>15:40</b> - Close of Congress	<b>15:40</b> - Close of Congress