

Informa Connect

# Academy



## Marine Cargo Claims and Insurance

LIVE ONLINE TRAINING | 25 - 28 March 2024 | 10 - 13 September 2024

FACE TO FACE TRAINING | 18 - 19 July 2024 | Singapore



Attend In-Person or Live Digital

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# Course Information

Live Online Training	25 - 28 March 2024	Part 1	25 Mar	Part 2	26 Mar	Part 3	27 Mar	Part 4	28 Mar	11am - 3pm SGT	Face to Face Training	18 - 19 July 2024	SINGAPORE
	10 - 13 September 2024	Part 1	10 Sep	Part 2	11 Sep	Part 3	12 Sep	Part 4	13 Sep	12pm - 4pm SGT			

## Key Learning Objectives

- Cargo shipping regulations, market updates and cargo claim trends
- Specific issues with different types of cargo and insurance considerations
- Claims procedure, documentations and claims check-list
- Claims handling and legal issues associated with cargo loss & damage
- Defence of cargo claims
- Ship arrests and their implications for shipowners and cargo owners
- General Average (including YAR) versus Particular Average

## Who Will Benefit

Because it focuses on legal risks, contractual management, claims handling and commercial implications, this course is essential for those who want to learn marine cargo insurance claim rules, particularly:

- Shipowners, ship managers & operators, charterers
- Shipbrokers, ship agencies
- Legal services, insurers, surveyors
- Legal counsels
- Commercial managers, chartering executives, post-fixture operators, claims managers, insurance executives
- Cargo operators, vessel operators, chief officers, masters



# Course Information

## Meet Your Course Director

### About the Course

Through examining a wide variety of cargo incidents, this masterclass highlights claim trends across different types of cargo, insurance considerations, claims & dispute handling best practices.

Essential to all shipping players, the practical discussions in this marine insurance claims training will include the impacts of recent developments surrounding global trade and transportation (such as COVID-19 and international sanctions) on cargo. It will also cover insurance policies relating to loss, damage, delay, and surcharges, as well as the best practices in preparing for claim defence and dispute resolution. In this course, you will also learn some of the many ramifications of the recent blockage of the Suez Canal by the Ever Given.



*"It's been a fruitful 4d course. Learned pretty much the basics of the marine claims"*

**Marine Fuel Sales, Cockett Singapore**

*"I really enjoy the practical application of the topics presented"*

**Senior Chartering Manager, Integra Petrochemicals Pte Ltd**



**Jeffrey Blum** (FICS, FCI Arb)

Jeffrey Blum's involvement in shipping and trading spans over 50 years. He is the fourth generation of a shipping family, has been an active member of the Baltic Exchange since 1976 and has worked with a Lloyd's underwriter and as a shipbroker, ship owner and operator, gasoil futures broker, charterer and commodities trader in London and abroad. He achieved Fellowship of the Institute of Chartered Shipbrokers by examination in 1979 (3rd place globally) and since 1983 has served on the London & South East Branch Committee, including as its Education Officer since 2000, Chairman 2005-2007 and again Vice Chairman 2015-2017. as well as having served on the ICS International Controlling Council, the International Membership Committee and the UK & Ireland Zone Committee and now serving on the International Education Officers Committee.

Jeffrey has been a Fellow of the Chartered Institute of Arbitrators since 1997 (Honorary Associate since 1979) and has been an arbitrator (both sole and tribunal) under the Terms of both the London Maritime Arbitrators Association (LMAA) since 1994 and the Singapore Chamber of Maritime Arbitration (SCMA) since 2019. A member of the Baltic Exchange since 1976, he has been an expert witness since 1983 and is the Chairman of the Baltic Expert Witness Association (BEWA). He is a panelist arbitrator on and has served on the governing Council of the International Commodity and Shipping Arbitration Service (ICSAS) since its creation in 2005.

Since 1984 he has been lecturing on maritime commercial subjects and law at universities and colleges throughout the UK. Since 2002 he is the founder director and principal lecturer of METL (Maritime Education & Training Ltd), a college in central London which prepares examinees for the ICS worldwide exams in eight core subjects. Since 2007 he is a Visiting Professor at the UN IMO's World Maritime University in Malmo and at the Shanghai Maritime University and is a frequent presenter at conferences and masterclass workshops worldwide. For many years he has contributed to trade magazines and books and is currently editing the 12th edition of a long-established textbook on Chartering. Jeffrey provides maritime and commodities commercial claims consultancy and training through Interlink International Trading (UK) Ltd which he founded in 1994. His clients include oil majors, commodity traders, shipowners, P&I Clubs, shipbrokers, law firms, banks, governments and international shipping organisations.



# Course Outline

## MODULE 1

### CARGO SHIPPING REGULATIONS & MARKET

- Cargo Shipping Regulations
  - The Marine Insurance Act of 1906
  - Letters of Indemnity
- Cargo Shipping market
  - Roles of underwriters, insurance brokers, P&I clubs
  - Insurance obligations
  - What needs to be disclosed by the assured
  - Warranties and exclusions
  - Duration of insurance cover
  - Cargo and piracy, kidnap and ransom
  - "Insurable interest"

### IMPACTS OF COVID-19 ON CARGO TRANSPORT AND CLAIMS

- Cargo accumulation and insurance contract limit
- Delay, demurrage and delay clauses
  - Delay clauses: excess time, load/unload, time period, NOR, WIFPON
  - Demurrage charges
  - Additional costs
- Deviation/unsafe ports
- Discussion – Vulnerable goods, perishable items with short shelf life
- Force majeure and exemptions
- Practical considerations:
  - Interruptions in transit/deliveries
  - Port congestion and disruption to deliveries
  - Vessel quarantine
  - Port closure

### TYPES OF CLAIM/PROBLEMS WITH CARGOES

- Bulk cargo (liquid/dry)
- Dry bulk cargo liquefaction
- Refrigerated and perishable cargo

- Specialist & project cargoes
- Dangerous cargoes
- Containerised cargoes
  - Container fires/cargo misdeclaration
  - Violations of regulations, sanctions
  - Types of direct and collateral damage incidents

## MODULE 2

### TRENDS/UPDATES IN MAJOR MARINE/CARGO CLAIMS

- Natural catastrophe related: hurricane, tsunami, Covid-19
- Cargo liquefaction
- Arctic navigation
- Fires and explosions at ports, in warehouses and on vessels
- Cargo misappropriation: theft and fraud

### IMPACTS OF INTERNATIONAL SANCTIONS ON INSURANCE COVER

- Exposures to sanctions (insurers vs cargo owners vs owners)
- Sanction Limitation and Exclusion Clause
- When do sanctions extinguish a claim?

### CARGO CLAIMS PROCEDURES

- Key steps in managing cargo claims and losses
- Procedure, documentations, reporting
  - Bills of lading & charterparty terms
  - LOI
  - LOC, UCP 600
- Duty of Assured clause
- Particular Average v General Average
- Salvage
- Surveyors – role, appointment, obligations

## MODULE 3

### DEFENCE OF CARGO CLAIMS

- Limitations, exclusions and defences
- Package and weight limitation
- Time limits
- HVR Article IV(2) defences
- Responsibilities for loading, stowage, and discharging cargo
- Deck cargo
- Delay claims

### SHIP ARRESTS AND IMPLICATIONS (SHIPOWNERS VS CARGO OWNERS)

- How ship arrest can affect off-hire in time charters
- How ship arrest can affect commercial sale contracts
- Whether and how arrest is insured

## MODULE 4

### ISM AND ISPS CODES

- IMO including IMO 2020 / IMDG Code 2016 / ISPS / ISM / SOLAS

### SHIP SEAWORTHINESS VS P&I AND CARGO INSURANCE POLICIES

- Types of unseaworthiness
- Shipowners' P&I Club policy
- Charterers' P&I Club policy
- Cargo insurance policy

### DISPUTE RESOLUTION AND LEGAL ISSUES RELATING TO CLAIMS

- Litigation versus mediation versus arbitration
- Party autonomy/choices
- Enforceability
- Costs and time

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## Easy Ways to Register



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[sgtraining@informa.com](mailto:sgtraining@informa.com)

## Marine Cargo Claims and Insurance

Course Code	Location/ Format	Course Parts	Course Dates	Standard Price	<b>2 + 1 Offer:</b> Enroll for two participants, and the third one attends for <b>FREE!</b> Contact us now at <b>+65 6989 6507</b> or email <b>sgtraining@informa.com</b> to take advantage of <b>2+1 Offer today!</b>
P24GT33SGV	Live Digital	All 4 Parts	25 -28 March 2024	<b>SGD \$2,995</b>	
P24GT33SG02V	Live Digital	All 4 Parts	10 -13 September 2024	<b>SGD \$2,995</b>	

  

Course Code	Location/ Format	Course Dates	Early Bird price valid until 28 June 24	Standard price valid after 28 June 24	<b>2 + 1 Offer:</b> Enroll for two participants, and the third one attends for <b>FREE!</b> Contact us now at <b>+65 6989 6507</b> or email <b>sgtraining@informa.com</b> to take advantage of <b>2+1 Offer today!</b>
P24GT33SG	Singapore	18 - 19 July 2024	<b>SGD \$3,495</b>	<b>SGD \$3,695</b>	

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## ABOUT INFORMA CONNECT ACADEMY

**Informa Connect**

# Academy

**Informa Connect Academy** is a premier provider of global education and training solutions that caters to a diverse range of professionals, industries, and educational partners. We are dedicated to promoting lifelong learning and are committed to offering learners expert guidance, training, and resources to help them stay competitive in a rapidly changing world.

Our comprehensive range of courses and programmes are tailored to meet the needs of all professionals, from aspiring specialists to seasoned experts. We partner with elite academic organisations and industry leaders with unmatched expertise in their respective fields to deliver an exceptional learning experience.

## ON-SITE & CUSTOMISED TRAINING

**Informa Connect Academy** has a long-standing track record of delivering very successful customised learning solutions achieving real and measurable value for our clients through our senior training consultants. If you have 8+ interested people, an on-site course can be the ideal solution – giving you the opportunity to customise our course content to your specific training needs, as well as attracting significant savings compared to public course costs.

## WHY CHOOSE ON-SITE WITH INFORMA CONNECT ACADEMY?

- 1. Custom design** – Together, we will identify the best blended learning solution for your culture, your people and your training objectives.
- 2. Quality assured** – We design market-leading training programs, concepts and methodologies, with a 400+ course portfolio. Our rigorously selected 900+ instructor faculty are recognised experts in their field. Quality of their content and delivery methods is assured through continuous monitoring and evolution.
- 3. On-site training** is a cost effective way to train your people and achieve your defined outcomes.

Speak with **Sushil Kunwar** on **+65 6989 6620** to discuss your customised learning solution, or email [sginhouse@informa.com](mailto:sginhouse@informa.com)

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