

Informa Connect

# Academy



## Post Fixture Shipping Operations

This post fixture shipping training for operations managers, officers and executives in the post fixture department provides practical strategies and insights on vessel scheduling, voyage planning and calculating freight costs and fees, among others.

LIVE ONLINE TRAINING

12 – 15 March 2024 | 20 - 23 August 2024



Live Digital

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Offer!**

See  
registration page  
for details!

# Course Information

## Live Online Training

12 – 15 March 2024

Part 1 12 Mar Part 2 13 Mar Part 3 14 Mar Part 4 15 Mar 11am - 3pm SGT

20 - 23 August 2024

Part 1 20 Aug Part 2 21 Aug Part 3 22 Aug Part 4 23 Aug 12pm - 4pm SGT

## Key Learning Objectives

- Stay ahead of the curve in best practice vessel operations
- Add value to voyage planning, optimisation and loss prevention strategies
- Effectively manage chartering and cargo operations
- Learn counterparty/third-party validation and risk management
- Understand practical enforcements and legal problems with bills of lading
- Learn practical tips for meeting reporting obligations
- Learn bunker compliance and dispute resolution for IMO 2020 requirements
- Sharpen your skills with case studies and exercises on:
  - Voyage calculations
  - RECAP document management
  - Off-hire calculations and claims
  - Freight calculations
  - Demurrage negotiations, calculations and claims

## Who Will Benefit

Whether ship or shore-based, participants in this post fixture shipping course will gain thorough knowledge and skills in post fixture operations, vessel scheduling & performance monitoring, payment of hires, laytime, and handling of associated disputes. The comprehensive syllabus supplemented with real-world practical case studies will benefit both technical and commercial professionals who may be either entrants to the shipping industry or experienced in one discipline but could use the organisational and analytical skills required in another.

### Specific job functions include but are not limited to:

- Post fixture officers and managers
- Fleet operators, voyage managers, vessel coordinators
- Commercial operations executives



# Course Information

## About the Course

What is post fixture in shipping and what are the best practices in post fixture operations? An end-to-end post fixture shipping training programme covering all post fixture requirements, this masterclass offers practical examples and case studies in 4 modules to reinforce best practices and optimise risk management. Participants will be taken through operational, technical and financial touch points in post fixture operations, with an emphasis on current shipping market dynamics.

The impact of new technologies and regulations will be considered and what they mean for vessel operations and voyage planning today. Strategic, commercial and financial insights, all wrapped into one will be the key foundations of this post fixture shipping operations course.



*"Thanks to the course I've gained a better understanding of the shipping industry, the rules and practices, which allow me to better shape policy recommendations. The trainer shared great case studies and the participants were most interactive."*

**Manager – Policy, Maritime and Port Authority (MPA)**

## Meet Your Course Director



**Jeffrey Blum** (FICS, FCI Arb)

Jeffrey Blum's involvement in shipping and trading spans over 50 years. He is the fourth generation of a shipping family, has been an active member of the Baltic Exchange since 1976 and has worked with a Lloyd's underwriter and as a shipbroker, ship owner and operator, gasoil futures broker, charterer and commodities trader in London and abroad. He achieved Fellowship of the Institute of Chartered Shipbrokers by examination in 1979 (3rd place globally) and since 1983 has served on the London & South East Branch Committee, including as its Education Officer since 2000, Chairman 2005-2007 and again Vice Chairman 2015-2017. as well as having served on the ICS International Controlling Council, the International Membership Committee and the UK & Ireland Zone Committee and now serving on the International Education Officers Committee.

Jeffrey has been a Fellow of the Chartered Institute of Arbitrators since 1997 (Honorary Associate since 1979) and has been an arbitrator (both sole and tribunal) under the Terms of both the London Maritime Arbitrators Association (LMAA) since 1994 and the Singapore Chamber of Maritime Arbitration (SCMA) since 2019. A member of the Baltic Exchange since 1976, he has been an expert witness since 1983 and is the Chairman of the Baltic Expert Witness Association (BEWA). He is a panelist arbitrator on and has served on the governing Council of the International Commodity and Shipping Arbitration Service (ICSAS) since its creation in 2005.

Since 1984 he has been lecturing on maritime commercial subjects and law at universities and colleges throughout the UK. Since 2002 he is the founder director and principal lecturer of METL (Maritime Education & Training Ltd), a college in central London which prepares examinees for the ICS worldwide exams in eight core subjects. Since 2007 he is a Visiting Professor at the UN IMO's World Maritime University in Malmo and at the Shanghai Maritime University and is a frequent presenter at conferences and masterclass workshops worldwide. For many years he has contributed to trade magazines and books and is currently editing the 12th edition of a long-established textbook on Chartering. Jeffrey provides maritime and commodities commercial claims consultancy and training through Interlink International Trading (UK) Ltd which he founded in 1994. His clients include oil majors, commodity traders, shipowners, P&I Clubs, shipbrokers, law firms, banks, governments and international shipping organisations.

# Course Outline

## CONTRACT MANAGEMENT FOR POST FIXTURE & OPERATIONS

- Time charter/voyage charter/trip (TCT)
- Vessel description and adherence to contract obligation
- Fixture recap
- Voyage orders
- Notices to parties

## VESSEL OPERATIONS AND VOYAGE OPTIMISATION

- Readiness
- Voyage planning and routing
- Bunker consumption and invoices
- Tank cleaning and inerting procedures (tankers)
- Dry cargo examples
- Optimal trim
- Reduce constant/weights
- Hull/propeller fouling
- ROB
- Improving ship-agents network's performance

## VOYAGE RISK AND LOSS MITIGATION

- Stowage planning
- Navigational risks
- Vessel seaworthiness
- Prudent approach to STS operation (collection of evidences)
- Master/pilot exchange of information
- Tests/checks prior approaching port
- Risk mitigation related to cargo characteristics

### • *Exercise: Voyage calculations*

- **Case study: Recapitulation (RECAP) document management**

## DOCUMENTATION MANAGEMENT

- Revision of charter party
- Bill of lading: Legal principle and liabilities
- Seaway bill
- Statement of facts
- Freight calculations and invoices
- Proforma D/A
- Load/discharge documents: Keep track/evidence of port activities

## PRACTICAL ENFORCEMENTS AND LEGAL PROBLEMS WITH BILLS OF LADING

- Common carriage responsibilities
- Enforcement
- Issue and corrections
- Forgeries
- NOR
- E-BOLs

## FREIGHT AND HIRE CALCULATIONS

- Exercise: Off-hire calculations and claims
- Off hire reports

## DEMURRAGE

- Freight debit notes
- Calculations
- Demurrage negotiations with charterer and collections
- Claims

### • *Case study*

## BUNKERS

- IMO 2020 compliance matters
- Stemming bunkers

- Operations
- Bunker logs
- IMO non-compliance claims case study

## DEALING WITH AND APPOINTING AGENTS

- Agent selection
- Critical liaison areas
- Agency accounts
- Common problem areas

## REPORTING

- Port Departure, performance and vessel position
- Initial voyage report and pre-calculations
- Final voyage reports
- Annual reports
  - Vessel performance claims
  - Vessel utilisation, off-hire, etc.
  - Cargo-related reports



*"The programme was very well presented and prepared. The trainer provided a broad range of relevant examples on the given issues."*

**Senior Operations Manager, Nova Carriers**

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## Easy Ways to Register



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[sgtraining@informa.com](mailto:sgtraining@informa.com)

## Post Fixture Shipping Operations

Course Code	Location/ Format	Course Parts	Course Dates	Standard Price	<b>2 + 1 Offer:</b>
P24GT59SGV	Live Digital	All 4 Parts	12 – 15 March 2024	<b>SGD \$2,995</b>	Enroll for two participants, and the third one attends for <b>FREE!</b> Contact us now at <b>+65 6989 6507</b> or email <b>sgtraining@informa.com</b> to take advantage of <b>2+1 Offer today!</b>
P24GT59SG02V	Live Digital	All 4 Parts	20 - 23 August 2024	<b>SGD \$2,995</b>	

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## ABOUT INFORMA CONNECT ACADEMY

**Informa Connect**

# Academy

**Informa Connect Academy** is a premier provider of global education and training solutions that caters to a diverse range of professionals, industries, and educational partners. We are dedicated to promoting lifelong learning and are committed to offering learners expert guidance, training, and resources to help them stay competitive in a rapidly changing world.

Our comprehensive range of courses and programmes are tailored to meet the needs of all professionals, from aspiring specialists to seasoned experts. We partner with elite academic organisations and industry leaders with unmatched expertise in their respective fields to deliver an exceptional learning experience.

## ON-SITE & CUSTOMISED TRAINING

**Informa Connect Academy** has a long-standing track record of delivering very successful customised learning solutions achieving real and measurable value for our clients through our senior training consultants. If you have 8+ interested people, an on-site course can be the ideal solution – giving you the opportunity to customise our course content to your specific training needs, as well as attracting significant savings compared to public course costs.

## WHY CHOOSE ON-SITE WITH INFORMA CONNECT ACADEMY?

- 1. Custom design** – Together, we will identify the best blended learning solution for your culture, your people and your training objectives.
- 2. Quality assured** – We design market-leading training programs, concepts and methodologies, with a 400+ course portfolio. Our rigorously selected 900+ instructor faculty are recognised experts in their field. Quality of their content and delivery methods is assured through continuous monitoring and evolution.
- 3. On-site training** is a cost effective way to train your people and achieve your defined outcomes.

Speak with **Sushil Kunwar** on **+65 6989 6620** to discuss your customised learning solution, or email [sginhouse@informa.com](mailto:sginhouse@informa.com)

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