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Academy



Post Fixture Shipping Operations

This post fixture shipping training for operations managers, officers and executives in the post fixture department provides practical strategies and insights on vessel scheduling, voyage planning and calculating freight costs and fees, among others.



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Course Overview

What is post fixture in shipping and what are the best practices in post fixture operations? An end-to-end post fixture shipping training programme covering all post fixture requirements, this masterclass offers practical examples and case studies in 4 modules to reinforce best practices and optimise risk management. Participants will be taken through operational, technical and financial touch points in post fixture operations, with an emphasis on current shipping market dynamics.

The impact of new technologies and regulations will be considered and what they mean for vessel operations and voyage planning today. Strategic, commercial and financial insights, all wrapped into one will be the key foundations of this post fixture shipping operations course.

Who Should Participate

Whether ship or shore-based, participants in this post fixture shipping course will gain thorough knowledge and skills in post fixture operations, vessel scheduling & performance monitoring, payment of hires, laytime, and handling of associated disputes. The comprehensive syllabus supplemented with real-world practical case studies will benefit both technical and commercial professionals who may be either entrants to the shipping industry or experienced in one discipline but could use the organisational and analytical skills required in another.

Specific job functions include but are not limited to:

- Post fixture officers and managers
- Fleet operators, voyage managers, vessel coordinators
- Commercial operations executives

Key Benefits

- Stay ahead of the curve in best practice vessel operations
- Add value to voyage planning, optimisation and loss prevention strategies
- Effectively manage chartering and cargo operations
- Learn counterparty/third-party validation and risk management
- Understand practical enforcements and legal problems with bills of lading
- Learn practical tips for meeting reporting obligations
- Learn bunker compliance and dispute resolution for IMO 2020 requirements
- Sharpen your skills with case studies and exercises on:
 - Voyage calculations
 - RECAP document management
 - Off-hire calculations and claims
 - Freight calculations
 - Demurrage negotiations, calculations and claims



Contract Management For Post Fixture & Operations

- Time charter/voyage charter/trip (TCT)
- Vessel description and adherence to contract obligation
- Fixture recap
- Voyage orders
- Notices to parties

Vessel Operations And Voyage Optimisation

- Readiness
- Voyage planning and routing
- Bunker consumption and invoices
- Tank cleaning and inerting procedures (tankers)
- Dry cargo examples
- Optimal trim
- Reduce constant/weights
- Hull/propeller fouling
- ROB
- Improving ship-agents network's performance

Voyage Risk And Loss Mitigation

- Stowage planning
- Navigational risks
- Vessel seaworthiness
- Prudent approach to STS operation (collection of evidences)
- Master/pilot exchange of information
- Tests/checks prior approaching port
- Risk mitigation related to cargo characteristics
- Exercise: Voyage calculations
- Case study: Recapitulation (RECAP) document management

Documentation Management

- Revision of charter party
- Bill of lading: Legal principle and liabilities
- Seaway bill
- Statement of facts
- Freight calculations and invoices
- Proforma D/A
- Load/discharge documents: Keep track/evidence of port activities

Practical Enforcements And Legal Problems With Bills Of Lading

- Common carriage responsibilities
- Enforcement
- Issue and corrections
- Forgeries
- NOR
- E-BOLs

Freight And Hire Calculations

- Exercise: Off-hire calculations and claims
- Off hire reports

Demurrage

- Freight debit notes
- Calculations
- Demurrage negotiations with charterer and collections
- Claims
- Case study



Bunkers

- IMO 2020 compliance matters
- Stemming bunkers
- Operations
- Bunker logs
- IMO non-compliance claims case study

Dealing With And Appointing Agents

- Agent selection
- Critical liaison areas
- Agency accounts
- Common problem areas

Reporting

- Port Departure, performance and vessel position
- Initial voyage report and pre-calculations
- Final voyage reports
- Annual reports
 - Vessel performance claims
 - Vessel utilisation, off-hire, etc.
 - Cargo-related reports

Assessment At The End Of The Course

- MCQs And/Or Short Essay Questions

“Thanks to the course I’ve gained a better understanding of the shipping industry, the rules and practices, which allow me to better shape policy recommendations. The trainer shared great case studies and the participants were most interactive.”

Manager – Policy

Maritime and Port Authority (MPA)

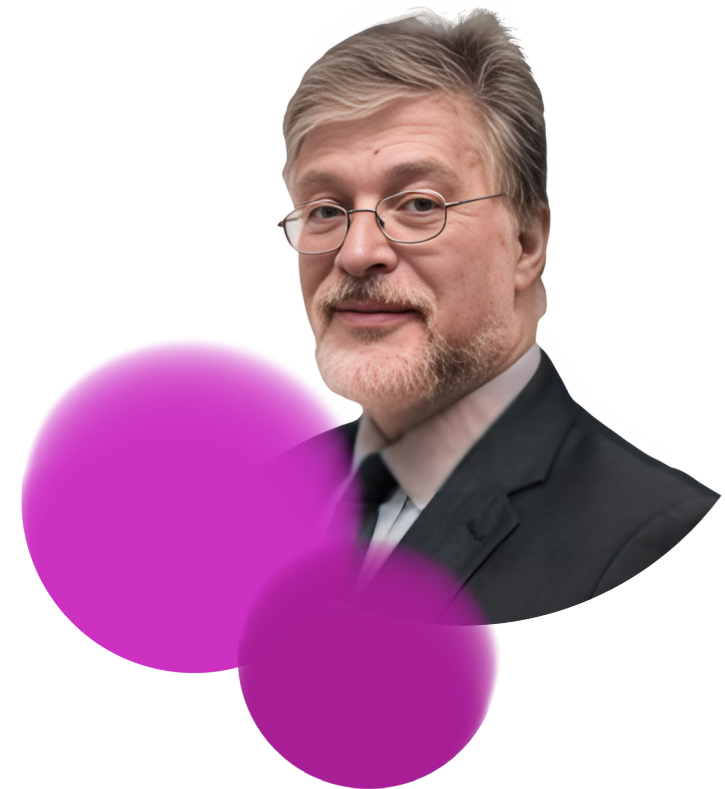


Jeffrey Blum (FICS, FCIArb)

Jeffrey Blum's involvement in shipping and trading spans nearly 50 years. He is the fourth generation of a shipping family, has been an active member of the Baltic Exchange since 1976 and has worked with a Lloyd's underwriter and as a shipbroker, ship owner and operator, gasoil futures broker, charterer and commodities trader in London and abroad. He achieved Fellowship of the Institute of Chartered Shipbrokers by examination in 1979 (3rd place globally) and since 1983 has served on the London & South East Branch Committee, including as its Education Officer since 2000, Chairman 2005-2007 and again Vice Chairman 2015-2017, as well as having served on the ICS International Controlling Council, the International Membership Committee and the UK & Ireland Zone Committee and now serving on the International Education Officers Committee.

Jeffrey has been a Fellow of the Chartered Institute of Arbitrators since 1997 (Honorary Associate since 1979) and has been an arbitrator (both sole and tribunal) under the Terms of both the London Maritime Arbitrators Association (LMAA) since 1994 and the Singapore Chamber of Maritime Arbitration (SCMA) since 2019. A member of the Baltic Exchange since 1976, he has been an expert witness since 1983 and is the Chairman of the Baltic Expert Witness Association (BEWA). He is a panelist arbitrator on and has served on the governing Council of the International Commodity and Shipping Arbitration Service (ICSAS) since its creation in 2005.

Since 1984 he has been lecturing on maritime commercial subjects and law at universities and colleges throughout the UK. Since 2002 he is the founder director and principal lecturer of METL (Maritime Education & Training Ltd), a college in central London which prepares examinees for the ICS worldwide exams in eight core subjects. Since 2007 he is a Visiting Professor at the UN IMO's World Maritime University in Malmo and at the Shanghai Maritime University and is a frequent presenter at conferences and masterclass workshops worldwide. For many years he has contributed to trade magazines and books and is currently editing the 12th edition of a long-established textbook on Chartering. Jeffrey provides maritime and commodities commercial claims consultancy and training through Interlink International Trading (UK) Ltd which he founded in 1994. His clients include oil majors, commodity traders, shipowners, P&I Clubs, shipbrokers, law firms, banks, governments and international shipping organisations.



Post Fixture Shipping Operations

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Course Name	Format	Course Parts	Course Dates	Standard Price
Post Fixture Shipping Operations	Live Digital	All 4 Parts	11 - 14 March 2025	SGD \$2,995
Post Fixture Shipping Operations	Live Digital	All 4 Parts	7 - 10 October 2025	SGD \$2,995
Course Name	Location	Course Dates	Early Bird price valid until 28 Mar 25	Standard price valid after 28 Mar 25
Post Fixture Shipping Operations	Singapore	15 - 16 May 2025	SGD \$3,495	SGD \$3,695

A 9% Goods & Services Tax (GST) is applicable to all Singapore based companies.



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ABOUT TIMINGS, PRICING AND DOCUMENTATION

Course fees include documentation, luncheon and refreshments for in-person learners. Delegates who attend all sessions and successfully complete the assessment, will receive a Informa Certificate and any applicable partner certificates. A hard copy will be provided to in-person learners and a soft-copy will be provided to virtual learners.

AVOID VISA DELAYS – BOOK NOW

Delegates requiring visas should contact the hotel they wish to stay at directly, as soon as possible.

To avoid delays, please ensure you apply for your visa several weeks before your intended travel date. Visa processing times can vary.

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All registrations are subject to our terms and conditions which are available at <https://informaconnect.com/delegate-terms-and-conditions>. Please read them as they include important information. By submitting your registration, you agree to be bound by the terms and conditions in full. All registrations are subject to acceptance by Informa Connect which will be confirmed to you in writing.

A confirmation letter and invoice will be sent upon receipt of your registration. Please note that full payment must be received prior to the course. Only those delegates whose fees have been paid in full will be admitted to the course.

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