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### Welcome from Seatrade Maritime

11:45 - 11:50

Seatrade Maritime welcomes the community to the first day of the event setting the scene for what's to come over the three-day experience.

#### Participants

**Chris Hayman** - Chairman Emeritus, Seatrade Maritime

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### Ministerial & Government Addresses

11:50 - 12:05

Hear the latest visions and updates from leading Ministers & Government officials.

#### Participants

**H.E. Suhail Mohamed Al Mazrouei** - Minister of Energy & Infrastructure, UAE Ministry of Energy & Infrastructure

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### International Address

12:05 - 12:10

In this exclusive video address, delegates will hear from the leader of the world's most pivotal maritime stakeholder, IMO, on the latest updates.

#### Participants

**Kitak Lim** - Secretary-General, International Maritime Organization (IMO)

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### Regional Industry Keynote

12:10 - 12:30

#### Participants

**H.E. Abdulla Bin Damithan** - CEO & Managing Director, DP World UAE & Jafza

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### International Industry Keynote

12:30 - 12:50

#### Participants

**Vassilios Kroustallis** - Senior Vice President, Global Business Development and Global Marine, ABS

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### Industry Keynote - Dubai Maritime Authority

12:50 - 13:00

Delegates will have the chance to hear from Dubai Maritime Authority about the most recent updates in Dubai.

#### Participants

**Adel Kalantar** - Director of Maritime Business Development Department, Dubai Maritime Authority of the Ports, Customs and Free Zone Corporation

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### The Road to COP28: Maritime's responsibilities, opportunities & new projects

13:00 - 14:00

In this vital strategic session, the audience will hear from a panel of stakeholders involved with the UAE's COP28 process as we discuss what responsibilities and opportunities lay ahead for the regional maritime & logistics community. During the UAE's Year of Sustainability, it's vital that the whole country and the wider region embrace the global platform that COP28 presents and use it to shine a light on the innovation, leadership and technical prowess on display. This session looks at the actions required from the whole community to drive success and ensure a world-leading reputation is further cemented. The session will also discuss and explore new key projects such as the Clean Energy Marine Hubs and how they are supporting the supply of low-carbon fuels to the industry.

#### Participants

**Moderator: Paul Holthus** - Founding President & CEO, World Ocean Council

**Eng. Nawal Alhanaee** - Director of Future Energy Dept, UAE Ministry of Energy & Infrastructure

**Stuart Neil** - Director of Strategy & Communications, International Chamber of Shipping (ICS)

**Katharine Palmer** - Shipping Lead, UN High Level Climate Champion Team

**Neill Robertson-Jones** - Head - Corporate Banking, National Bank of Fujairah

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### Gala Dinner

18:00 - 21:00

Seatrade Maritime Logistics Middle East will host a who's-who of VIPs at this exclusive Gala Dinner. Guests can also applaud the 20 under 40 class of 2023 – an inspirational group of young future leaders in the regional maritime community.

# SCHEDULE

DAY ONE CONFERENCE - 16/05/2023

Seatrade Maritime Logistics Middle East

16-18 May 2023  
Dubai World Trade Centre  
Dubai

TIME	
<b>11:00</b>	<b>11:45</b> - Welcome from Seatrade Maritime <b>11:50</b> - Ministerial & Government Addresses
<b>12:00</b>	<b>12:05</b> - International Address <b>12:10</b> - Regional Industry Keynote <b>12:30</b> - International Industry Keynote <b>12:50</b> - Industry Keynote - Dubai Maritime Authority
<b>13:00</b>	<b>13:00</b> - The Road to COP28: Maritime's responsibilities, opportunities & new projects
<b>18:00</b>	<b>18:00</b> - Gala Dinner

### Welcome Address from Conference Chair

10:30 - 10:40

ShipTech Forum - Keynote Theatre

### Participants

**Capt. Mohamed Al Ali** - Senior Vice President, Offshore Logistics, ADNOC Logistics & Services

### Welcome Address

10:30 - 10:40

Business Excellence Forum - Breakout Theatre

### Participants

**Jasmin Fichte** - Managing Partner, Fichte & Co.

### Keynote Address

10:40 - 11:00

ShipTech Forum - Keynote Theatre

### Participants

**Khalid Yousef Alhammad** - President, Bahri Ship Management

### Panel session 1 Upstream| Leading the Way at the Top: Mega strategies

10:40 - 11:30

Business Excellence Forum - Breakout Theatre

We kick off this Forum with a seemingly simple question: what does business excellence mean for industry and market leaders, in the context of complex systemic challenges, acute volatility and an imperative to change? System problems require system solutions and when business and operating models must undergo a near-complete overhaul, to not only compete in shipping, but to do so in a responsible, compliant, and safe way.

More to the point, we ask our panel of business leaders:

- What are your priorities for business and operations for the medium and long term?
- What does good look like and what does it take to get there?
- What is keeping you up at night?

### Participants

**Moderator: Jasmin Fichte** - Managing Partner, Fichte & Co.

**Dr. Carolin Stumm-Wenk** - Managing Director, Hapag-Lloyd Middle East Shipping L.L.C.

**Martin Helweg** - CEO, P&O Maritime Logistics

**Neill Robertson-Jones** - Head - Corporate Banking, National Bank of Fujairah

**Hamed Fathi** - Director and Head of Legal International Marine and Energy DMCC, International Marine & Energy (IME)

### The State of Play: Alternative fuels and carbon price

11:00 - 12:00

ShipTech Forum - Keynote Theatre

In this session, we look closely at five available fuel options for ship owners and operators: LNG, Hydrogen, Ammonia, Methanol and LPG. We are seeing an increase in traction for methanol, ships and ports are primed for hydrogen, more and more ships are being built to run on LNG, and the list goes on. But developing alternative and sustainable fuels is difficult and expensive, and maritime industries may not be able to adopt these new fuels until 2030. Do we see on the horizon a potential solution that will prevail?

- The Path to Net Zero from ship owners' perspective
- Infrastructure landscape: looking at multiple pathways
- Where is the ROI coming from, and what are the main barriers in the transition process?
- Is carbon tax sufficient to speed up decarbonisation?
- Ship design outlook: the current landscape and future prospects

### Participants

**Jesper Nielsen** - Group Responsibility Director, Monjasa

**Panos Koutsourakis** - Vice President, Global Sustainability, ABS

**Dr. Alexandra Ebbinghaus** - General Manager Decarbonisation, Shell Marine

**Qihui Shao** - General Manager, Dubai Branch, China Classification Society

**Dr. Domagoj Baresic** - Research Associate, UCL Energy Institute

### Panel session 2 Downstream| Agility, Adaptability and Fit: Making it your own

11:30 - 12:20

Business Excellence Forum - Breakout Theatre

Oftentimes big problems are easier to address, at a big scale than comparatively smaller problems in small and medium scale operations. Whether it's the lack of access, resources, or knowledge, when regulatory pressures add on to an already competitive and low-margins business environment, it can spell disaster for operators that fail to identify the right solution for them and adapt with speed.

The crucial questions before this panel are:

- How do you identify the correct business strategy and adapt it to your operation?
- What does agility mean in your business and how does it translate into business success?
- What is keeping you up at night?

### Participants

**Moderator: Jasmin Fichte** - Managing Partner, Fichte & Co.

**Shailesh Bildikar** - Commercial Director - Maritime Logistics, Tristar / Emirates Ship Investment Company (Eships) LLC

**Gina Panayiotou** - ESG Manager, West

**Michael Donaldson-Badger** - Managing Director, NSI

**Capt. Zarir S. Irani** - Managing Director UAE, China, Singapore, Germany, UK, Netherlands, Constellation Marine Services

### Fuel Consumption in the Spotlight: Can air bubbles speed up the transition?

12:00 - 12:30

ShipTech Forum - Keynote Theatre

The key question owners will tackle this year is how to comply with EEXI and CII without reducing sailing speeds. What is the route for compliance and what technologies are available to improve energy efficiency? Demand for greener technologies is increasing, and air lubrication is one such technology that can contribute to climate targets. In this quick-fire case study, we hear from leading innovators in the fuel optimization space.

### Participants

**Craig Patrick** - VP Sales, Silverstream Technologies

### Q&A and Closing Remarks

12:20 - 12:30

Business Excellence Forum - Breakout Theatre

### Participants

**Jasmin Fichte** - Managing Partner, Fichte & Co.

### Break & Networking

12:30 - 14:00

### Is Wind Propulsion Taking Centre Stage?

14:00 - 14:45

ShipTech Forum - Keynote Theatre

As fuel prices continue to grow, industry players are putting a modern spin on one of the oldest concepts: the power of wind for ship propulsion. The number of wind-installed vessels has doubled compared with the previous year. In this session we hear from first movers, design developments, and the finances behind this promising technology of future shipping.

### Participants

**Cristina Aleixendri** - COO & Co-Founder, bound4blue

**Gavin Allwright** - Secretary General, International Windship Association

**Jamil Al Ali** - Head of Regional Commercial & Business Development, Bureau Veritas Marine & Offshore

**Mathieu Muzeau** - General Manager, LD Ports & Logistics, Louis Dreyfus Armateurs

### Welcome Address

14:00 - 14:10

Innovation Incubator - Breakout Theatre

### Participants

**Nikeel Idnani** - Honorary Secretary, Institute of Marine Engineering, Science & Technology (IMarEST) UAE Branch

### Women in Maritime Business Excellence Roundtable - Dubai D

14:00 - 15:30

Women in Maritime Excellence Roundtable

Leveraging networks for gender equality in the maritime industry.

This hybrid roundtable featuring a F2F and virtual discussion will be an excellent opportunity to continue discussions on this important topic and catalyze action from stakeholders and participants.

This Invitation-only event is taking place in meeting room Dubai D.

### Innovation Incubator Pitch Session & Audience Voting

14:10 - 15:25

Innovation Incubator - Breakout Theatre

An exciting NEW addition to the Seatrade Middle East Maritime Logistics event, the Innovation Incubator will give a stage to start-ups/innovators creating some of the latest technology, projects and processes set to enhance the efficiency of the shipping industry in exciting, concise sessions. The audience will be invited to participate in a Q&A session followed by voting on the viability of the pitches.

### 1410 – 1440: Pitch 1

#### Pomfret.cloud by X A J Kitherian, Founder & CEO, Entoss Technologies

pomfret.cloud offers three solutions - DADocks, OneFreighter, CFleet under one platform. DADocks: Today 80% of the shipping agencies are using xls sheet or very legacy systems to manage PDA to FDA process. PDA to FDA is one of the complex processes as it not only involves pricing but also involves various documentation for ports, customs and so on. Sometimes not keeping track of the vessels and cargo leads to high demurrage and detention costs.

DADocks is a software solution fully automating all the activities from PDA to FDA. It allows you to create consistent PDAs, generating port and customs required documents on the fly, and monitoring the vessels in one page for management. It's co-created along with a shipping agency. Hence it meets the industry expectation from the day one. .

OneFreighter: Software solution of integrating shipliners, freightwarders, importers and exporters for door-to-door delivery operations.

CFleet: A centralized solution to manage cargo vessels - managing vessel details, voyages, operation maintenance records.

### 1440 – 1510: Pitch 2

#### CMT Yard Project by Frank G. Geerdink, Founder-Director, CMT International BV

The CMT solution enables circularity

By automating the entire ship dismantling process CMT has cracked the problem. The CMT solution combines multiple proven techniques that are improved by CMT to be applied to ship dismantling for the first time.

This creates a unique process that brings a ship back to its original elements, that can all be reused at the highest value level. The main output being virgin quality scrap steel, which is a critical enabler for sustainable steel production. The automation ensures safety and circularity, and a throughput of more than 50 ships per year on a fully operational yard. Because of that, the business case for a CMT yard becomes highly positive.

### 1510 – 1540: Pitch 3

#### Hull coatings - from vision to value by Sijmen Visser, Sales Director Marine EMEA, PPG

Challenge: Ship owners are required to find energy efficiency measures to comply with the IMO time-bound goal of decarbonization, while still sustaining business profitability.

Solution: PPG SIGMAGLIDE 2390 represents a real breakthrough in fouling release technology which is biocide-free, developed for optimum efficiency and a decarbonized future. This durable & extremely long-lasting fouling release coating helps vessels achieve instant power savings of up to 20% with a speed loss performance of less than 1%, due to the incorporation of PPG's HydroReset™ technology into the 100% pure silicone binder formulation. It does this whilst also allowing the ship operator profit from a considerable reduction in long term maintenance costs with an ability to withstand up to 150 idle days. By lowering vessel emissions by up to 35%, PPG SIGMAGLIDE 2390 can make it significantly easier to meet IMO GHG targets, EEXI and EEDI ratings, and CII compliance. Higher speed flexibility becomes effortless to maintain.

*The audience will get a chance to vote for the best proposal and ask questions of our innovators.*

### Participants

**Moderator: Nikeel Idnani** - Honorary Secretary, Institute of Marine Engineering, Science & Technology (IMarEST) UAE Branch

**Antony Joseph Kitherian Xavier** - Founder & CEO, Entoss Technologies

**Frank G. Geerdink** - Founder-Director, CMT International BV

**Sijmen Visser** - Sales Director Marine EMEA, PPG

### Plugging In: A battery-powered future

14:45 - 15:30

ShipTech Forum - Keynote Theatre

Considering the economic and environmental impact, there's no doubt that shipping has an eye on a battery-powered future, attested by an increasing interest in the development of electric vessels. The industry is seeing more deepsea vessels using batteries to optimise their power use to save fuel and reduce maintenance costs. Following IMO regulation on emissions reduction, fully electric vessels with zero emissions could be ideal assets for operations at sea. What do early adopters say about this technology? And which sectors are seeing this as a feasible solution?

### Participants

**Vivek Balagopal** - General Manager E&A, Wärtsilä

**Andrew Bull** - VP Business Solutions, Shift Clean Energy

**Andrew McGregor** - Vice President – International, SEACOR Marine

### Summary & Close

15:25 - 15:30

Innovation Incubator - Breakout Theatre

### Participants

**Nikeel Idnani** - Honorary Secretary, Institute of Marine Engineering, Science & Technology (IMarEST) UAE Branch

### Networking Break | Sponsored by the Panama Maritime Authority

15:30 - 16:00

### Low-Latency Connectivity: Enabling digitalization, decarbonization and data usage - Sponsored by Inmarsat

16:00 - 16:40

ShipTech Forum - Keynote Theatre

One area the maritime industry is expected to see as a game changer is rapid advances in satellite technology services. IoT-based ship-to-shore connectivity enables owners and operators to enhance fleet utilisation, streamline commercial processes and reduce CO2 emissions with full transparency. In 2023, there will be more than 650 satellites, including in-orbit spares, enabling satellite players to provide global service through multiple distributors. Lower latency is an important factor for using cloud-based services, adopting new digitalisation applications and operating and monitoring autonomous vessels. In this session, we talk about the value of connectivity and its current landscape and including cyber security considerations.

### Participants

**Moderator: Ali Shehab** - Global Director of Special Projects & Services Maritime, DNV AS, Dubai Branch

**Despina Panayiotou Theodosiou** - CEO, Tototheo Maritime

**Ben Palmer OBE** - President, Inmarsat

**Nabil Ben Soussia** - CEO Asia, Middle East & CIS, IEC Telecom Group

**Kris Vedat** - Head Of Technology and Logistics, P&O Maritime Logistics

### Welcome Address

16:00 - 16:05

Future Leaders Forum - Breakout Theatre

### Participants

**Katie Lea** - Director, Culture & Engagement, V.

### Keynote Panel | Setting the Course

16:05 - 17:05

Future Leaders Forum - Breakout Theatre

Our industry and our world are currently going through critical times, when we have to design and chart the course of our future which has clear imperatives but many unknown variables. Predicting where technology, economy, spending and consumer behaviours and our geo-political realities will be in 5 years' time is increasingly a crystal ball exercise. One thing is certain: the new generation is becoming more involved and more vocal about protecting our environment and conservation, as well as levelling out the playing field for everyone. Companies who choose to ignore this fact will be left behind.

With this in mind, leaders of today have a heavy burden: ensuring the next generation is well equipped to step up to the mark and create the kind of future they deserve.

In this session, we ask our esteemed panellists what words of wisdom they have for our future leaders?

### Participants

**Moderator: Katie Lea** - Director, Culture & Engagement, V.

**Christine Mavromichalis** - Group HR Manager, VS Oil Terminal

**Ramee Rashid** - Director, Seamaster Maritime L.L.C.

**Thomas Varghese** - Global Head Marine Operation, Synergy Group

**Dr. Capt. Ahmed Yousef** - Assistant Dean, Maritime Transport College Sharjah, UAE

**Nick Clarke** - CEO, Greywing

### AI and Machine Learning for Predictive Maintenance

16:40 - 17:20

ShipTech Forum - Keynote Theatre

Shipping companies and engine manufacturers are increasingly using AI and machine learning for predictive maintenance of critical equipment on vessels. By combining AI with human expertise, owners can predict when maintenance is required and reduce operating costs using predictive diagnostics. AI and machine learning can also be used to determine how to tackle hull and propulsion fouling. AI and machine learning can also be used to determine how to tackle hull and propulsion fouling. Where do humans fit in the future of ship operations? What skills are going to be transferable and how do we prepare seafarers for jobs that don't yet exist?

### Participants

**Moderator: Richard Clayton** - Chief correspondent, Lloyd's List

**Andy Lu** - Senior Vice President, Robot++

**Rickard Sundqvist** - Head of Digital, Shell Marine

**Stavros Chrysanthou** - Solutions Consultant, Honeywell

**Bala Sankaran** - CO-CEO, Alpha Ori Technologies

**Capt. Abhay Nimbalkar** - CEO, Greenfield Marine Technologies

**Dipali Kuchekar** - Product Manager: Autonomous Ships/Systems and Novel Technologies (Marine and Offshore), Lloyd's Register

### Exploring Professional Opportunities and the Value of Diversity in the Maritime Industry

17:05 - 17:25

Future Leaders Forum - Breakout Theatre

### Participants

**Sanjam Gupta** - Founder, Maritime SheEO

### Closing Remarks and Chair's Summary

17:20 - 17:30

ShipTech Forum - Keynote Theatre

### Participants

**Capt. Mohamed Al Ali** - Senior Vice President, Offshore Logistics, ADNOC Logistics & Services

# SESSIONS

DAY TWO CONFERENCE - 17/05/2023

Seatrade Maritime Logistics Middle East

16-18 May 2023  
Dubai World Trade Centre  
Dubai

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## Leadership Masterclass

17:25 - 17:45

Future Leaders Forum - Breakout Theatre

In this session we examine what it takes to achieve success in maritime, by following the trajectory of one of the industry's rising stars. More to the point, we will try to determine what authentic leadership is and how to cultivate it within oneself and colleagues at levels of the organisation because *a rising tide lifts all boats*.

### Participants

**Moderator: Katie Lea** - Director, Culture & Engagement, V.

**Capt. Rami Al Breiki** - Chief Executive Officer, Neonautica

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## Summary & Close

17:45 - 17:50

Future Leaders Forum - Breakout Theatre

### Participants

**Katie Lea** - Director, Culture & Engagement, V.

# SCHEDULE

DAY TWO CONFERENCE - 17/05/2023

Seatrade Maritime Logistics Middle East

16-18 May 2023  
Dubai World Trade Centre  
Dubai

TIME	SHIPTECH FORUM - KEYNOTE THEATRE	BUSINESS EXCELLENCE FORUM - BREAKOUT THEATRE	INNOVATION INCUBATOR - BREAKOUT THEATRE	WOMEN IN MARITIME EXCELLENCE ROUNDTABLE	FUTURE LEADERS FORUM - BREAKOUT THEATRE
<b>10:00</b>	<p><b>10:30</b> - Welcome Address from Conference Chair</p> <p><b>10:40</b> - Keynote Address</p>	<p><b>10:30</b> - Welcome Address</p> <p><b>10:40</b> - Panel session 1 Upstream  Leading the Way at the Top: Mega strategies</p>			
<b>11:00</b>	<p><b>11:00</b> - The State of Play: Alternative fuels and carbon price</p>	<p><b>11:30</b> - Panel session 2 Downstream  Agility, Adaptability and Fit: Making it your own</p>			
<b>12:00</b>	<p><b>12:00</b> - Fuel Consumption in the Spotlight: Can air bubbles speed up the transition?</p> <p><b>12:30</b> - Break &amp; Networking</p>	<p><b>12:20</b> - Q&amp;A and Closing Remarks</p> <p><b>12:30</b> - Break &amp; Networking</p>	<p><b>12:30</b> - Break &amp; Networking</p>	<p><b>12:30</b> - Break &amp; Networking</p>	<p><b>12:30</b> - Break &amp; Networking</p>
<b>14:00</b>	<p><b>14:00</b> - Is Wind Propulsion Taking Centre Stage?</p> <p><b>14:45</b> - Plugging In: A battery-powered future</p>		<p><b>14:00</b> - Welcome Address</p> <p><b>14:10</b> - Innovation Incubator Pitch Session &amp; Audience Voting</p>	<p><b>14:00</b> - Women in Maritime Business Excellence Roundtable - Dubai D</p>	
<b>15:00</b>	<p><b>15:30</b> - Networking Break   Sponsored by the Panama Maritime Authority</p>	<p><b>15:30</b> - Networking Break   Sponsored by the Panama Maritime Authority</p>	<p><b>15:25</b> - Summary &amp; Close</p> <p><b>15:30</b> - Networking Break   Sponsored by the Panama Maritime Authority</p>	<p><b>15:30</b> - Networking Break   Sponsored by the Panama Maritime Authority</p>	<p><b>15:30</b> - Networking Break   Sponsored by the Panama Maritime Authority</p>
<b>16:00</b>	<p><b>16:00</b> - Low-Latency Connectivity: Enabling digitalization, decarbonization and data usage - Sponsored by Inmarsat</p> <p><b>16:40</b> - AI and Machine Learning for Predictive Maintenance</p>				<p><b>16:00</b> - Welcome Address</p> <p><b>16:05</b> - Keynote Panel   Setting the Course</p>

# SCHEDULE

DAY TWO CONFERENCE - 17/05/2023

Seatrade Maritime Logistics Middle East

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Dubai World Trade Centre  
Dubai

TIME	SHIPTECH FORUM - KEYNOTE THEATRE	BUSINESS EXCELLENCE FORUM - BREAKOUT THEATRE	INNOVATION INCUBATOR - BREAKOUT THEATRE	WOMEN IN MARITIME EXCELLENCE ROUNDTABLE	FUTURE LEADERS FORUM - BREAKOUT THEATRE
17:00	17:20 - Closing Remarks and Chair's Summary				17:05 - Exploring Professional Opportunities and the Value of Diversity in the Maritime Industry 17:25 - Leadership Masterclass 17:45 - Summary & Close



### Welcome Address from Conference Chair

10:30 - 10:40

Offshore Marine & Workboats Forum - Keynote Theatre

### Participants

**Fazel A. Fazelbhoj** - Chief Executive Officer, Synergy Offshore

### Welcome Address from Conference Chair

10:30 - 10:35

Maritime Logistics Excellence Forum - Breakout Theatre

### Participants

**Ali Shehab** - Global Director of Special Projects & Services Maritime, DNV AS, Dubai Branch

### Keynote Address

10:35 - 10:50

Maritime Logistics Excellence Forum - Breakout Theatre

A holistic view on the state of the freight logistics sector as economic sustainability challenges us all and environmental sustainability goes mainstream

Business is global even if we are seeing retrenchment. Buffeted by global forces practitioners always find a way. Geopolitical tensions, market volatility, the drive for sustainability, viruses and much more, all make increasing demands on global supply chains. The world of freight logistics is always in the front line and has proven its ability and resilience but what now as the sector reflects on dramatic events and accelerating technological change?

### Participants

**Philip Evans** - Secretary General, The European Freight & Logistics Leaders' Forum

### Keynote Address: Current outlook and key activities in the OSV market

10:40 - 11:00

Offshore Marine & Workboats Forum - Keynote Theatre

The offshore and maritime industry is back on the fast track. Demand has gone back to pre-pandemic levels, several FDI projects were secured with contractors, and the investments are driving into the upstream projects.

Setting the scene for the interactive and exciting day ahead, we look at the market opportunities and labour trends, how is the market navigating through geopolitical circumstances, what is the outlook for oil and gas price inflation and its impact on businesses, and what are the trends to watch out for in the current year.

### Participants

**Capt. Mohamed Al Ali** - Senior Vice President, Offshore Logistics, ADNOC Logistics & Services

### Panel session 1|The Future of Supply Chain Logistics: Inflation, near shoring and non-stop disruption

10:50 - 11:40

Maritime Logistics Excellence Forum - Breakout Theatre

Today's supply chains are in turmoil – much of which is caused by the responses of participants in the supply chain to wild swings in demand. System crises need system solutions, which is why point-solutions alone will not suffice. The oscillations will continue for many months and possibly years, depending on the nature of the disturbance, their frequency, and the responses of elements of the supply chain.

In this scene-setting panel we establish what the priorities are for Maritime Logistics, in the context of inflation, near shoring and non-stop disruption.

### Participants

**Moderator: Bjorn Klippel** - Founder/CEO, TIM INTRALOG.

**Dr. Ibrahim Behairy** - Managing Director, Middle East & Africa, WIN GD

**Mohammad Jaber** - COO, MD Air & Sea, DSV Abu Dhabi

**Parisa Kaveh** - General Manager, Nostrac Shipping Company

**Albert Kraak** - Chief Operating Officer, DP World Logistics

**Philip Evans** - Secretary General, The European Freight & Logistics Leaders' Forum

### FID Projects Updates, Potentials, and Offshore Marine Logistics Requirements in the Region

11:00 - 11:45

Offshore Marine & Workboats Forum - Keynote Theatre

2023 kicked off with some major projects and significant investment activity across the region. This panel will discuss the major regional projects in the three main countries: Qatar, UAE and Saudi Arabia. Hear the latest project updates from leading experts and major operators, detailing project requirements, the current maritime asset shortfalls in the market, and the way forward.

### Participants

**Douglas R. Korth** - Former Senior Director- Marine Operations Offshore ME, McDermott

**Mark Kachouh** - General Manager – Commercial, Britoil Offshore Services

**Scott Milne** - Business Development Manager – KSA & GCC, Ampelmann Gulf

**Capt. Mohamed Al Ali** - Senior Vice President, Offshore Logistics, ADNOC Logistics & Services

### Panel session 2 | The Regional Focus: Infrastructure development & business opportunities in the GCC for key partners

11:40 - 12:30

Maritime Logistics Excellence Forum - Breakout  
Theatre

A wave of private sector projects, combined with high levels of government spending and investment plans, is bringing renewed optimism to the maritime logistics sector.

Last year, Dubai Maritime City (DMC), DP World's multipurpose maritime zone, has launched a \$38.11 million project to develop its infrastructure as the emirate seeks to strengthen its status as a global maritime hub. The UAE has a sizable transportation and road infrastructure projects pipeline, including the \$11 billion Etihad rail project, the \$5.9 billion proposed hyperloop project between Dubai and Abu Dhabi, the \$2.7 billion Sheikh Zayed double-deck road project, and more.

An impressive fleet of regional and global operators are already seeing returns from these investments, translating them into benefits for their customers and a competitive edge.

In this session we check in with infrastructure projects development and more importantly, what's on the horizon in terms of business opportunities in the GCC.

#### Participants

**Moderator: Ali Shehab** - Global Director of Special Projects & Services Maritime, DNV AS, Dubai Branch

**Sudesh Chaturvedi** - Manager - Projects & Energy, GAC Dubai

**Hamad Al Maghrabi** - Chief Executive Officer, OFCO International Marine Services

**Capt. Mayed Alameiry** - Harbour Master, Port of Fujairah

**Rania Tadros** - Managing Partner of the Dubai Office/ President, Stephenson Harwood LLP/ WISTA UAE

**Zain Makhlof** - Head of Strategy and Business Development, Dubai International Arbitration Centre (DIAC)

**Capt. Saif Al Mheiri** - Managing Director, Abu Dhabi Maritime

### Supply - Demand Gap: Possibilities for OSV market in the Middle East

11:45 - 12:30

Offshore Marine & Workboats Forum - Keynote Theatre

OSV owners welcome better market circumstances and higher fleet utilisation compared to 2022. This panel will evaluate, due to the increasing uptake in drilling activities across the region, where will the additional supply vessel come from. South Asia? Newbuilds? Layouts? Or a relaxing of age limits and delayed scrappings?

#### Participants

**Danial Kaabi** - CEO, Sea Horizon Offshore Marine Services

**Dr. Anil Sharma** - Founder & CEO, Global Marketing Systems (GMS)

**Matthew Tremblay** - Vice President of Global Offshore Markets, ABS

**Martin Helweg** - CEO, P&O Maritime Logistics

**Lars Seistrup** - Managing Director, Abwardy Damen

### Navigating the Legal Storm: Unraveling Supply Chain Delays

12:30 - 12:45

Maritime Logistics Excellence Forum - Breakout  
Theatre

#### Participants

**Mohamed El Hawawy** - Joint Managing Partner, INCE UAE and Middle East

### Break & Networking

12:45 - 14:00

### Decarbonisation Roadmap in OSV market

14:00 - 14:20

Offshore Marine & Workboats Forum - Keynote Theatre

OSV owners are required to seek investments and methods of cutting emissions and fuel consumption from operations. In this session, we discuss decarbonisation efforts in the region and review what options are available for vessel owners. We will look at the operational efficiency, costs and prospects of the OSV fleet to meet decarbonisation targets.

#### Participants

**Arnstein Eknes** - Segment Director - OSV & Special Ships, DNV

### Panel session 3 | Supply Chain Technology: Achieving efficiencies through Tech & Vessel Data

14:00 - 14:40

Maritime Logistics Excellence Forum - Breakout  
Theatre

In Maritime Logistics, an industry increasingly more connected, highly competitive, and particularly vulnerable to events – geo-political, climate– related and extreme weather and economic, agility is the name of the game. Add to this, a business environment characterised by low margins and the imperative of differentiation, and it becomes easy to see that to succeed, a business must become truly smart. To do so, businesses must realise the true potential of Data: achieving efficiency and boosting profitability. So, let's look at how data has transformed Maritime Logistics, what the real ROI is and what to look out for in the future.

#### Participants

**Moderator: Ali Shehab** - Global Director of Special Projects & Services Maritime, DNV AS, Dubai Branch

**Katherine Yakunchenkova** - General Manager, AI Safina Security Services

**Joe Kelly** - Vice President, Maritime Solutions, ABS Wavesight

**Dr. Tarek Shaalan** - Industry Executive Advisor | EMEA South Travel and Transportation Industry, SAP Middle East

**Sarah Haidar** - Ports Projects Director, Portia DWC

**Ben Palmer OBE** - President, Inmarsat

### Batteries on board for OSVs

14:20 - 14:35

Offshore Marine & Workboats Forum - Keynote Theatre

The demand for retrofitting continues to grow, and the next generation of OSVs will need to be built with technology to reduce emissions. Alternative fuels and batteries are part of the growing list of solutions for zero-emissions shipping, and it has been proven as a feasible option for OSV owners. What is next for battery-powered ships? Are we seeing investments in this technology? What are the design considerations for hybrid and electric technology? How are the key concerns regarding safety, cost, installation, and battery lifecycle being addressed so far?

#### Participants

**Andrew Bull** - VP Business Solutions, Shift Clean Energy

### Cold Ironing: Is Middle East on the verge of becoming a new hot spot?

14:35 - 14:50

Offshore Marine & Workboats Forum - Keynote Theatre

#### Participants

**Abdul Bari Alzubaidi** - Senior Vice President, Ship Management, ADNOC Logistics & Services

### Panel session 4 | Sustainability-Driven Supply Chains: Decarbonisation & compliance – considerations for business and operations

14:40 - 15:25

Maritime Logistics Excellence Forum - Breakout Theatre

In our business, change comes one of two ways: compliance or the customer. In the case of decarbonization and wider sustainability, it's both. Supply chains have already been taken apart and rearranged in an effort to respond to these pressures and this is only the beginning.

We are moving towards the point where complying with sustainability rules to achieve generic industry targets will no longer suffice. Instead, the market will move towards those who can demonstrate they are making a positive difference, as mandated by the customer.

With this in mind, we turn to what good and bad looks like, in the sustainability-driven maritime logistics industry, how a strong ESG strategy can help get a competitive edge and the nitty-gritty of rules and compliance.

#### Participants

**Moderator: Ali Shehab** - Global Director of Special Projects & Services Maritime, DNV AS, Dubai Branch

**Dr. Alexandra Ebbinghaus** - General Manager Decarbonisation, Shell Marine

**Mohammad S Sabir** - Director Shipmanagement ( Technical ), Hapag Lloyd Shipmanagement ,Dubai Branch

**Gina Panayiotou** - ESG Manager, West

**Andrea Di Bella** - Marine Senior Director, Middle East & Africa Area, RINA

**Hitesh Vyas** - Vice President – Middle East & Green Recycling Coordinator, Wirana Shipping DMCC

### Joint Q&A and Audience Feedback

14:50 - 15:10

Offshore Marine & Workboats Forum - Keynote Theatre

### The Finance Scene: What is available for OSV's green transition?

15:10 - 15:35

Offshore Marine & Workboats Forum - Keynote Theatre

#### Participants

**Tien Tai** - Partner, HFW

### Regulatory Overview

15:25 - 15:40

Maritime Logistics Excellence Forum - Breakout Theatre

To conclude this day dedicated to Maritime Logistics in the tone it was intended and help our audience leave with very clear take-aways, we ask one question: What is the current regulatory landscape and what are some considerations which responsible operators must include in their medium and long term strategies?

More to the point, we will discuss:

- International regulatory obligations, including decarbonisation and other ESG and CSR related
- Taxes, duties and customs and how this is evolving and will impact logistics operations.

#### Participants

**Ian Chung** - Partner, HFW

### Closing Remarks

15:40 - 15:45

Maritime Logistics Excellence Forum - Breakout Theatre

#### Participants

**Ali Shehab** - Global Director of Special Projects & Services Maritime, DNV AS, Dubai Branch

### Networking Break | Sponsored by the Panama Maritime Authority

15:45 - 16:15

### Tackling Mental Health and Wellbeing as Part of the ESG Strategy

16:15 - 17:05

Offshore Marine & Workboats Forum - Keynote Theatre

Situated in the open sea and working with hazardous equipment and chemicals, offshore workers face more taxing demands than an average employee. However, these threats can be hard to detect and address. The psychological stress of offshore work is widely known, yet seldom acknowledged. How do employee health and well-being fit into the ESG wheelhouse? In this session we tackle key questions:

- Determining mental health gaps that need to be filled and creating a successful framework
- Data assessments – gathering feedback through employee assistance programs
- How are accidents addressed in the OSV sector?
- Mariners of the future: Training and retention in a tech shift world

#### Participants

**Charles Watkins** - Clinical Psychologist M.Sc., Licensed Psychotherapist, Founder, Mental Health Support Solutions

**Yiannis Fafalios** - CEO, Care4C

**Dr. Deepti Mankad** - Professional Development Trainer, Wellness Coach & Counsellor, Mindspeak

**Mariangela Zanaki** - Organisational Development Consultant - Psychologist, Ceosan Consulting

**Ben Bailey** - Director of Programme, Mission to Seafarers

### WISTA UAE President Welcome | Celebrating International Women in Maritime Day

16:30 - 16:35

Seatrade Middle East & WISTA UAE Forum - Breakout Theatre

#### Participants

**Rania Tadros** - Managing Partner of the Dubai Office/ President, Stephenson Harwood LLP/ WISTA UAE

### Keynote Address (Video)

16:35 - 16:45

Seatrade Middle East & WISTA UAE Forum - Breakout Theatre

#### Participants

**Nancy W. Karigithu** - Principal Secretary, Principal Secretary, State Department for Shipping and Maritime, Kenya

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### Getting the G right in Maritime ESG

16:45 - 17:35

Seatrade Middle East & WISTA UAE Forum - Breakout Theatre

Growing concerns about sustainability have catapulted corporate ESG (environmental, social and governance) performance into the spotlight in all industries, Maritime being no exception. While much of the momentum has focused on environmental performance and certain social indicators – such as diversity, inclusion and modern slavery – there has been comparatively little emphasis on corporate governance, the “G” in ESG.

In addition to being one-third of the ESG equation, the G is also foundational to the realization of both the E and S. Behind each breach of a company’s environmental or social commitments lies ineffective corporate governance, be it inadequate anti-corruption practices, perverse incentive structures, contradictory lobbying activity, or ill-equipped leadership.

In this session we discuss the role of Governance in a coherent ESG policy and more importantly, how to build or reshape in such a way that it supports the delivery of environmental and social targets.

#### Participants

**Moderator: Rania Tadros** - Managing Partner of the Dubai Office/ President, Stephenson Harwood LLP/ WISTA UAE

**Gina Panayiotou** - ESG Manager, West

**Pia Han Lindberg** - Group Compliance Senior Manager, MONJASA

**Mehtab Kassam** - Managing Associate, INCE

**Kiersten Lucas** - Partner, Stephenson Harwood LLP

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#### Closing Remarks

17:05 - 17:10

Offshore Marine & Workboats Forum - Keynote Theatre

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#### Closing Remarks

17:35 - 17:45

Seatrade Middle East & WISTA UAE Forum - Breakout Theatre

# SCHEDULE

DAY THREE CONFERENCE - 18/05/2023

Seatrade Maritime Logistics Middle East

16-18 May 2023  
Dubai World Trade Centre  
Dubai

TIME	OFFSHORE MARINE & WORKBOATS FORUM - KEYNOTE THEATRE	MARITIME LOGISTICS EXCELLENCE FORUM - BREAKOUT THEATRE	SEATRADE MIDDLE EAST & WISTA UAE FORUM - BREAKOUT THEATRE
10:00	<p>10:30 - Welcome Address from Conference Chair</p> <p>10:40 - Keynote Address: Current outlook and key activities in the OSV market</p>	<p>10:30 - Welcome Address from Conference Chair</p> <p>10:35 - Keynote Address</p> <p>10:50 - Panel session 1 The Future of Supply Chain Logistics: Inflation, near shoring and non-stop disruption</p>	
11:00	<p>11:00 - FID Projects Updates, Potentials, and Offshore Marine Logistics Requirements in the Region</p> <p>11:45 - Supply - Demand Gap: Possibilities for OSV market in the Middle East</p>	<p>11:40 - Panel session 2   The Regional Focus: Infrastructure development &amp; business opportunities in the GCC for key partners</p>	
12:00	<p>12:45 - Break &amp; Networking</p>	<p>12:30 - Navigating the Legal Storm: Unraveling Supply Chain Delays</p> <p>12:45 - Break &amp; Networking</p>	<p>12:45 - Break &amp; Networking</p>
14:00	<p>14:00 - Decarbonisation Roadmap in OSV market</p> <p>14:20 - Batteries on board for OSVs</p> <p>14:35 - Cold Ironing: Is Middle East on the verge of becoming a new hot spot?</p> <p>14:50 - Joint Q&amp;A and Audience Feedback</p>	<p>14:00 - Panel session 3   Supply Chain Technology: Achieving efficiencies through Tech &amp; Vessel Data</p> <p>14:40 - Panel session 4   Sustainability-Driven Supply Chains: Decarbonisation &amp; compliance – considerations for business and operations</p>	
15:00	<p>15:10 - The Finance Scene: What is available for OSV's green transition?</p> <p>15:45 - Networking Break   Sponsored by the Panama Maritime Authority</p>	<p>15:25 - Regulatory Overview</p> <p>15:40 - Closing Remarks</p> <p>15:45 - Networking Break   Sponsored by the Panama Maritime Authority</p>	<p>15:45 - Networking Break   Sponsored by the Panama Maritime Authority</p>
16:00	<p>16:15 - Tackling Mental Health and Well-being as Part of the ESG Strategy</p>		<p>16:30 - WISTA UAE President Welcome   Celebrating International Women in Maritime Day</p> <p>16:35 - Keynote Address (Video)</p> <p>16:45 - Getting the G right in Maritime ESG</p>
17:00	<p>17:05 - Closing Remarks</p>		<p>17:35 - Closing Remarks</p>