

### Registration, welcome coffee and networking

08:00 - 09:00  
Main Conference Day One

### LP-only breakfast

08:00 - 09:00  
LP-only

By invitation only and run under the Chatham House Rule. To enquire, please email [nafiya.mangalore@informa.com](mailto:nafiya.mangalore@informa.com)

### Chair's welcome address

09:00 - 09:10  
Main Conference Day One

### Reaching new heights: the growth of the European secondaries market

09:10 - 09:45  
Main Conference Day One

Over the last 12 months, how has the secondaries market evolved across Europe? How have geopolitical concerns affected the market? Currently, where are the most attractive opportunities for LPs and GPs? How strong does the opportunity set look in 2025?

### Keynote address

09:45 - 10:05  
Main Conference Day One

### GP-led secondaries: from emergence to evolution

10:05 - 10:40  
Main Conference Day One

What factors are driving the growth of GP-led secondaries in today's market? How has this asset class performed in recent volatile market conditions? How will GP-led secondaries continue to develop over the next 12 months?

### Morning coffee and networking break

10:40 - 11:10  
Main Conference Day One

### An increasing demand: LP-led secondaries

11:10 - 11:45  
Main Conference Day One

Why has there been an uptick in LP-led transactions in the past year? How have LP-led secondaries been impacted by inflation and higher interest rates? Which type of assets are mainly being sold by LPs? How will demand for LP-led secondaries continue to develop and will we see a sustained period of activity in the market?

### LP-only closed-door session fund presentations

11:10 - 11:50  
LP-only

GPs exclusively present their funds to a closed group of LPs, one at a time. GPs have 10 minutes each to make their case, including time for audience Q&A.

These exclusive presentations are only open to pre-registered development finance institutions, endowments, foundations, insurance companies, pension funds and sovereign wealth funds, subject to qualification.

GPs: contact [Marcia.Brissett@informa.com](mailto:Marcia.Brissett@informa.com)

LPs: register with [Nafiya.Mangalore@informa.com](mailto:Nafiya.Mangalore@informa.com)

### An analysis of key trends defining the secondaries market

11:45 - 12:05  
Main Conference Day One

Evaluating performance in the European secondaries market over the past 12 months

### Assessing LP appetites across the European secondaries market

12:05 - 12:40  
Main Conference Day One

Given current market conditions, how are LPs viewing the secondaries market? Which market segments are seen as the most attractive according to LPs? Will LP demand for secondary deals remain strong over the next 12 months?

### Lunch and networking break

12:40 - 13:50  
Main Conference Day One

### Chair's welcome address

13:50 - 13:55  
Main Conference Day One

### Fundraising: effective strategies for securing capital in a challenging market

13:55 - 14:35  
Main Conference Day One

What are the key factors shaping fundraising in the secondaries market today? What major challenges do managers encounter while raising funds, and what strategies are they employing to address these issues? How much dry powder is currently available in the market?

### Evaluating the emerging opportunities in real-estate secondaries

14:35 - 15:15  
Main Conference Day One

What are the primary drivers behind the growth of the real-estate secondaries market? What opportunities within real-estate secondaries are currently viewed as the most appealing for buyers and sellers? What types of real-estate assets are most commonly traded in the secondary market? How can real-estate secondaries serve as a valuable market segment for managers looking for liquidity?

### Keynote fireside chat with industry expert

15:15 - 15:55  
Main Conference Day One

*Combined session with SuperReturn Private Credit Europe*

### Afternoon refreshments and networking break

15:55 - 16:20  
Main Conference Day One

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### **Emerging markets in secondaries: uncovering new investment opportunities**

16:20 - 16:40

Main Conference Day One

How do economic and political conditions in emerging markets impact secondary transactions? What types of assets or sectors within emerging markets are seeing increased interest from secondary investors? What challenges do investors face when evaluating secondary opportunities in emerging markets?

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### **Entering the fray: how are new entrants shaping the market?**

16:40 - 17:15

Main Conference Day One

What motivates new entrants to enter the secondaries market at this time? What unique strategies or approaches are new entrants employing to differentiate themselves from established players? What challenges do new entrants face when attempting to raise capital in the secondaries market? How does the competitive landscape for secondaries change with the influx of new entrants?

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### **Chair's closing remarks**

17:15 - 17:20

Main Conference Day One

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### **Networking drinks reception**

17:20 - 18:50

Main Conference Day One

# SCHEDULE

MAIN CONFERENCE DAY 1 - 10/03/2025

SuperReturn Secondaries Europe

10-11 March 2025  
Royal Lancaster London  
London

TIME	MAIN CONFERENCE DAY ONE	LP-ONLY
08:00	08:00 - Registration, welcome coffee and networking	08:00 - LP-only breakfast
09:00	09:00 - Chair's welcome address 09:10 - Reaching new heights: the growth of the European secondaries market 09:45 - Keynote address	
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17:00	17:15 - Chair's closing remarks 17:20 - Networking drinks reception	

# SESSIONS

MAIN CONFERENCE DAY 2 - 11/03/2025

SuperReturn Secondaries Europe

10-11 March 2025  
Royal Lancaster London  
London

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## Registration, welcome coffee and networking

08:30 - 09:30  
Main Conference Day Two

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## Chair's welcome address

09:30 - 09:35  
Main Conference Day Two

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## Future outlooks: the next chapter for the secondaries market

09:35 - 10:10  
Main Conference Day Two

What emerging trends are likely to shape the future of the secondaries market? How might technological advancements impact secondary transactions and market efficiency? What role will sustainability and ESG considerations play in the evolution of the secondaries market? How could future economic cycles influence the growth and development of the secondaries market?

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## Keynote address

10:10 - 10:30  
Main Conference Day Two

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## Analysing pricing and valuations in the current climate

10:30 - 11:05  
Main Conference Day Two

How do market conditions, such as interest rates and inflation, affect the pricing of secondary transactions? What are the key factors driving pricing and valuation differences between GP-led and LP-led secondaries? What impact does the availability of dry powder have on the pricing dynamics in the secondary market? How will valuations evolve over the next 12 months?

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## Morning coffee and networking break

11:05 - 11:30  
Main Conference Day Two

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## The role of continuation vehicles in modernizing the secondaries market

11:30 - 12:05  
Main Conference Day Two

How do continuation vehicles benefit both GPs and LPs in the context of secondary transactions? What are the key challenges in structuring continuation vehicles to meet the needs of existing and new investors? What are the long-term prospects for continuation vehicles, and will there be increased regulation on fairness opinions?

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## Mid-market GP-led secondaries: unlocking value and opportunity

12:05 - 12:40  
Main Conference Day Two

Where are the main pockets of opportunity within the mid-market for GP-led transactions? What factors are driving the increased use of GP-led secondaries in the mid-market segment? How does the risk/return differ when comparing the lower and upper segments of the mid-market?

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## Lunch and networking break

12:40 - 13:40  
Main Conference Day Two

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## Women in secondaries networking lunch

12:40 - 13:40  
Women in secondaries networking lunch

*Spaces are limited and only open to those who have pre-registered. To enquire, please email [lottie.leinfellner@informa.com](mailto:lottie.leinfellner@informa.com)*

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## Chair's welcome address

13:40 - 13:45  
Main Conference Day Two

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## From data to deals: AI's growing role in European secondaries

13:45 - 14:20  
Main Conference Day Two

How can AI enhance the efficiency of due diligence in secondary transactions? What role can AI play in improving the pricing and valuation accuracy of secondary market assets? How can AI-driven data analytics help identify opportunities in illiquid or hard-to-value assets in the secondaries market? Can automation help to streamline deal processes?

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## Fund finance: impacting the dynamics of the secondaries market

13:45 - 14:20  
LP-only

Why is fund financing gaining importance in the secondaries market? How are buyers and sellers currently interpreting NAV figures in the current environment? Can fund finance be leveraged to enhance returns?

*Closed door discussion group run under the Chatham House Rule and closed to press.*

*This exclusive closed door discussion group is only open to invited development finance institutions, endowments, foundations, insurance companies, pension funds and sovereign wealth funds.*

*For more information, please contact [Nafiya.Mangalore@informa.com](mailto:Nafiya.Mangalore@informa.com)*

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## Opportunities ahead: the rise of venture capital secondaries

14:20 - 14:55  
Main Conference Day Two

Why has there been a recent increase in deal-flow in venture capital secondaries? How are venture capital firms using secondaries to manage liquidity for early investors while retaining growth potential? Where are the biggest pockets of opportunity within this market segment and how will it continue to evolve?

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## Afternoon refreshments and networking break

14:55 - 15:25  
Main Conference Day Two

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### **A spotlight on infrastructure secondaries: an incoming uptick in dealflow?**

15:25 - 15:55

Main Conference Day Two

What are the key drivers fueling growth in the infrastructure secondaries market? What types of infrastructure assets are most commonly traded in the secondaries market, and why? What role do infrastructure secondaries play in helping institutional investors rebalance their portfolios? What is the overall potential of this market segment?

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### **Expanding horizons: identifying global opportunities in secondaries**

15:55 - 16:25

Main Conference Day Two

Which regions outside of Europe are seeing the fastest growth in secondary market activity, and why? How are global macroeconomic and geo-political developments impacting the secondaries market in different regions? How do LPs and GPs navigate risks when engaging in secondaries outside of Europe, especially in more volatile markets?

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### **Chair's closing remarks**

16:25 - 16:30

Main Conference Day Two

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### **Networking drinks reception**

16:30 - 18:00

Main Conference Day Two

# SCHEDULE

MAIN CONFERENCE DAY 2 - 11/03/2025

SuperReturn Secondaries Europe

10-11 March 2025  
Royal Lancaster London  
London

TIME	MAIN CONFERENCE DAY TWO	WOMEN IN SECONDARIES NETWORKING LUNCH	LP-ONLY
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