# PRE-CON EVENT: AI IN ACTION SUMMIT 2024 - 07/10/2024

TMRE: The Market Research Event

October 8-10, 2024 Loews Royal Pacific Resort Orlando, FL

# **Badge Pick Up & Networking**

09:30 - 10:00 Al in Action Summit

#### Welcome to AI in Action

10:00 - 10:10 Al in Action Summit

### Workshop: Harnessing Generative AI for Market Research Innovation

10:10 - 11:10 Al in Action Summit

Join us for an empowering one-hour workshop, "Harnessing Generative AI for Market Research Innovation," designed to equip market research professionals with cutting-edge skills in leveraging generative AI tools. In this session, you'll delve into the world of effective prompt crafting, uncover rapid applications for market research including competitive analysis and online data scraping, and explore advanced applications using personalized GPT tools for persona definition, concept writing, brand strategy, and new product ideation. We'll guide you through hands-on activities, demonstrating how the subscription version of ChatGPT can transform your approach to market research, offering unprecedented insights and efficiency. This workshop promises to provide valuable, actionable knowledge, enabling you to stay ahead in the dynamic field of market research.

Participants are required to have access to the subscription version of ChatGPT to fully engage in the practical exercises. Don't miss this opportunity to elevate your market research capabilities and bring innovative solutions to your organization's challenges.

# **Participants**

**Yogesh Chavda** - Instructor, University of South Carolina

### PARTNER SESSION

11:10 - 12:10 Al in Action Summit

Interested in presenting here? Please contact Liz Hinkis and <a href="mailto:elizabeth.hinkis@informa.com">elizabeth.hinkis@informa.com</a> to learn more!

# PANEL: Future-Proofing Your Profession: Upskilling in an Al-Driven World

12:10 - 12:50 Al in Action Summit

In today's rapidly evolving landscape, the integration of AI is transforming industries and reshaping job roles. However, rather than viewing AI as a threat, it's time to embrace it as a tool and partner in enhancing our professional capabilities. This session explores strategies to future-proof your profession through upskilling in an AI-driven world, emphasizing the importance of human skills alongside technical expertise. Join us to discover how you can thrive in an AI-driven future while maintaining the essential human touch in your profession.

#### **Participants**

Panelist: Daniel Hirst - Senior UX Researcher, Research and Insights, Vivint Smart Home

**Panelist: Christina Nathanson** - Director, Market Research, Quest Diagnostics

#### **Networking Lunch**

12:50 - 13:50

# Welcome

13:50 - 13:55 TRACK 1

## Welcome

13:50 - 13:55 TRACK 2

### Session to be Delivered by Resonate

13:55 - 14:25 TRACK 1

### Enhancing Research & Exploring Al's Evolution

13:55 - 14:25 TRACK 2

Al, much like previous transformative technologies such as the Internet, is poised to revolutionize market research. In Microsoft's Central Research team, we are actively exploring two critical dimensions of this transformation. Firstly, we are focused on understanding how to create and communicate the value of Al products. Secondly, we are investigating how Al can fundamentally change the way we conduct research

In this session, we will candidly share our experiences, highlighting the mistakes we've made, the lessons we've learned, and how we're continuously improving in this unprecedented era.

### **Participants**

**Kajoli Tankha** - Senior Director, Consumer Marketing Insights, Microsoft

Robert Graves - Senior Director, Data Management & Science, Microsoft Customer & Market Research, Microsoft

# The Al Insights Revolution: Discover How The Coca-Cola Company is Transforming Consumer Research with Al

14:25 - 14:55 TRACK 1

Go beyond the expected as The Coca-Cola Company shares how it has evolved its consumer research practice through innovative use of Artificial Intelligence. By strategically connecting data streams, intuitive interfaces and future-focused Al training, The Coca-Cola Company has implemented three key pathways for its brands to enhance insights, make smarter business decisions and dig deeper—in less time—than ever before. In this session, you'll learn about:

- Synthetic Data Enhancement: Using AI to intelligently fill in the gaps, calibrating current data in near-real-time to unearth synthetic information that would not otherwise be discovered.
- Organizational Chatbot: Got a question? Quickly ping TCCC's AI insight chatbot to find the answer you seek—and so much more.
- Dynamic Classification: Using Al to create next-gen typing tools that account for differences by context using semantic data layers

### **Participants**

**Eli Moore** - Senior Director, Consumer & Brand Analytics, Coca Cola

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#### PARTNER SESSION

14:25 - 14:55 TRACK 2

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### PARTNER SESSION

14:55 - 15:25 TRACK 1

Interested in presenting here? Please contact Liz Hinkis and <u>elizabeth.hinkis@informa.com</u> to learn more!

### Regeneron AI Case Studies in Marketing & Market Research

14:55 - 15:25 TRACK 2

Companies are racing to reap the benefits of AI. From a Marketing & Market Research perspective, how can biotech companies capitalize on Machine Learning, Deep Learning, and Generative AI to become more effective at mining insights? Genericized case studies will be presented that illustrate the journey in selecting AI solutions, project development/execution, and integration into business processes. What type of use cases are malleable to AI application? What are the expectations of AI? What have been the challenges? What has been the impact on the business? What current challenges in the Insights process will benefit from AI augmentation in the future?

### **Participants**

**Arvind Balasundaram** - Executive Director, Commercial Insights & Analytics, Regeneron Pharmaceuticals

Derek Fetzer - Director, Customer Insights, Regeneron

# **Networking Break**

15:25 - 15:55

# Reengineering Market Insights for an Al-Driven Future

15:55 - 16:25 TRACK 1

Discussion of key considerations market insight & analytics teams as they prepare for the uncertainty of an Al-driven future.

Key Takeaways:

- 1. Strategies for insights teams to adapt and thrive
- 2. An understanding of the change curve organizations will face given the disruptive nature of Al
- 3. Key questions that each market insights leader should be asking themselves and their teams.

#### **Participants**

**Kendra Speed** - Director of Consumer Market Research, LinkedIn

#### PARTNER SESSION

15:55 - 16:25 TRACK 2

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### PARTNER SESSION

16:25 - 16:55 TRACK 1

Interested in presenting here? Please contact Liz Hinkis and <a href="mailto:elizabeth.hinkis@informa.com">elizabeth.hinkis@informa.com</a> to learn more!

# Intersection of AI & Insights: Real Life Applications of AI in Data & Insights

16:25 - 16:55 TRACK 2

Al has been the craze with Google being a core driver of this revolution. Many jobs will change, including that of Data & Insights. Join this session to hear more about how Google Data & Insights professionals are tapping into these tools today. Practitioners do not need to be experts of Al to be consumers and benefit from All

- Brief overview of Googles contributions to the field of AI
- Share examples of how AI is being used today in various facets
- Some potential ideas for participants to walk away from on how they could leverage AI in their jobs

### **Participants**

Suraj Rajdev - Head of Analytics, Google

#### AI DEMOS

17:00 - 17:25

# Cocktail Reception

17:25 - 18:15

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TIME	AI IN ACTION SUMMIT	TRACK 1	TRACK 2
09:00	09:30 - Badge Pick Up & Networking		
10:00	10:00 - Welcome to Al in Action 10:10 - Workshop: Harnessing Generative Al for Market Research Innovation		
11:00	11:10 - PARTNER SESSION		
12:00	12:10 - PANEL: Future-Proofing Your Pro- fession: Upskilling in an Al-Driven World 12:50 - Networking Lunch	12:50 - Networking Lunch	12:50 - Networking Lunch
13:00		13:50 - Welcome 13:55 - Session to be Delivered by Resonate	13:50 - Welcome 13:55 - Enhancing Research & Exploring Al's Evolution
14:00		14:25 - The Al Insights Revolution: Discover How The Coca-Cola Company is Transforming Consumer Research with Al  14:55 - PARTNER SESSION	14:25 - PARTNER SESSION 14:55 - Regeneron Al Case Studies in Marketing & Market Research
15:00	15:25 - Networking Break	15:55 - Reengineering Market Insights for an Al-Driven Future 15:25 - Networking Break	15:55 - PARTNER SESSION 15:25 - Networking Break
16:00		16:25 - PARTNER SESSION	16:25 - Intersection of AI & Insights: Real Life Applications of AI in Data & Insights
17:00	17:00 - AI DEMOS 17:25 - Cocktail Reception	17:00 - AI DEMOS 17:25 - Cocktail Reception	17:00 - AI DEMOS 17:25 - Cocktail Reception

# TMRE 2024 DAY 1: TUESDAY, OCTOBER 8 - 08/10/2024

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# Badge Pick-Up, Breakfast & Industry-Specific Networking

07:45 - 08:45

As a TMRE attendee, we want to ensure you have a smooth and energizing start to your day. Begin by picking up your personalized badge, the key to unlocking a world of knowledge and networking opportunities. Our friendly registration team will be ready to assist you, making the process quick and effortless

Once you have your badge in hand, it's time to indulge in a delicious and energizing breakfast spread, designed to kickstart your day on the right note. Savor a variety of mouthwatering options, from fresh pastries to nourishing fruits and energizing beverages. And fear not, caffeine enthusiasts – a dedicated coffee station will be available, ensuring you're wellfueled and ready to make the most of the conference.

You are also invited to find the special areas we designated for industry-specific networking.

### Welcome to TMRE 2024

08:45 - 09:00 THE MAIN STAGE

## **Participants**

David Boyle - Founder, Audience Strategies

**Oksana Sobol** - Sr., Director, Insights Lead, The Clorox Company

## KEYNOTE: HOW TO BE AN INSIGHTS SHARK

09:00 - 10:00 THE MAIN STAGE

From FUBU to Shark Tank and countless ventures in between, Daymond John's phenomenal entrepreneurial journey has spanned more than 25 years. In this dynamic presentation, Daymond breaks down the core tenets of his success, which he has distilled into tangible takeaways that he calls his five S.H.A.R.K. points.

You will leave this inspiring keynote feeling empowered to sell an idea and gain stakeholder buy-in while discovering ways to seamlessly connect your brand to its consumers. Your organizational pool can sometimes feel deep, so get ready to dive in as an insights shark and deliver material impact to your business.

### **Participants**

Daymond John - Star, ABC's Shark Tank

# Moderated Q&A with Daymond John, Star of ABC's Shark Tank

10:00 - 10:20 THE MAIN STAGE

### **Participants**

Daymond John - Star, ABC's Shark Tank

### Morning Networking Break in the Expo Hall

10:20 - 11:00 THE MAIN STAGE

The TMRE Expo Hall is the beating heart of the conference, bustling with the latest advancements in technology and the most cutting-edge partners in the industry.

Discover a curated collection of exhibitors who are at the forefront of insights technology, ready to showcase their groundbreaking solutions. From Aldriven analytics platforms to state-of-the-art data visualization tools, you'll find everything you need to revolutionize your research strategies and unlock actionable insights like never before.

Engage with industry leaders and visionary experts, expanding your network and gaining invaluable connections. With representatives from diverse sectors and backgrounds, you'll have the opportunity to exchange ideas, collaborate on projects, and explore potential partnerships that can drive your research endeavors to new heights.

Explore interactive demos and live presentations, immersing yourself in the transformative power of the latest market research innovations. Discover firsthand how emerging technologies, such as virtual reality, augmented reality, and machine learning, are reshaping the industry landscape and providing unprecedented insights.

Whether you're seeking to enhance data collection, streamline analysis, or optimize visualization, the Exhibit Hall is your gateway to the future of market research. Don't miss this chance to engage with the most influential minds and companies driving the industry forward.

## Welcome with Appinio

11:00 - 11:10 TRACK 1: INSIGHTS BEST PRACTICES

### Welcome

11:00 - 11:10 TRACK 2: LEADERSHIP, STRATEGY & ROI

### Welcome

11:00 - 11:10 TRACK 3: HUMAN-POWERED INSIGHTS

#### Welcome

11:00 - 11:10
TRACK 4: THE INTERSECTION OF ANALYTICS & INSIGHTS

#### Welcome

11:00 - 11:10 TRACK 5: AI & NEXT-GEN TECH

#### Welcome

11:00 - 11:10 TRACK 6: NEW RESEARCH METHODOLOGIES

### Welcome

11:00 - 11:10
TRACK 7: CURRENT & FUTURE CONSUMER TRENDS

# Only Impact Matters: Case Studies on Doing (a Lot) More With (a Lot) Less

11:10 - 11:40
TRACK 1: INSIGHTS BEST PRACTICES

It's no secret that this has been a challenging couple of years for insights practitioners. In this session, DIRECTV's Research leadership will walk through several mini-case studies focused on some of the biggest existential challenges they have faced, and how they have adapted and continue to drive impact.

Specific topics will include:

- Making "good enough" a best practice: how to balance methodological rigor with \*actually\* helping your stakeholders
- Saying goodbye: how to pivot when legacy research programs no longer serves their purpose
- Remembering that PPT slides aren't "impact": how to insure your seat at the table when AI is coming to get us

## **Participants**

Kamilah Jackson - AVP, Research & Competitive Intelligence, DIRECTV

Jason Lau - Sr. Director, Consumer Insights, DIRECTV

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## Strategic Research Workshops: Fueling Stakeholder Alignment and Action

11:10 - 11:40

TRACK 2: LEADERSHIP, STRATEGY & ROI

In today's fast-paced world, many internal stakeholders can get caught up in the daily demands of their jobs and forget to take a step back and really think about how to turn their research findings into actionable strategies. Hormel and C+R Research teamed up for an interactive workshop that brought together a cross-functional team to collaborate and share ideas that maintained a shopper-centric focus, streamlined planning efforts, and provided inspiration for future creatives and communications.

In our session, we'll reveal ways to improve research utilization to make your job easier and more effective. Join us to learn key tips and takeaways for:

- Cultivating a Safe, Focused, and Fun Environment: Learn how to foster an atmosphere of trust, encouraging collaboration and innovative thinking.
- Building Ideas Together: Uncover how leveraging research and collaborative brainstorming can generate stronger solutions to move your business forward.
- Crafting a Clear and Concise Playbook: Develop a clear and concise playbook summarizing workshop results, providing a go-to resource for internal teams and agency partners for future inspiration and planning efforts.

### **Participants**

Kathleen Blum - Vice President, Shopper Insights, C+R Research

**Jenny Rechner** - Shopper Insights Manager, Hormel Foods

# Panel: "Quote From the Research" – Diving into the Psyche of the "Unengaged" Consumer

11:10 - 11:40

TRACK 3: HUMAN-POWERED INSIGHTS

Panel Description: One Medical, an Amazon company, has been reinventing the health care experience to make it easier for people to get the health care they need-from preventive care, to addressing immediate concerns, to managing chronic conditions like diabetes. As One Medical, continues to strive to make healthcare easy and more accessible for its members, they partnered with Johns Hopkins University Public Health Doctorate Program to understand the mindset of "the unengaged" - people who are avoiding or delaying primary care. Led by a public health doctorate student at Johns Hopkins University, this research unlocked the power of human centered insights to understand key decision triggers and how and where unengaged enterprise members get care. To this end, they will share key insights on how behaviors, emotions, values can be valuable insights tools to influence the care journeys of unengaged consumers in healthcare.

#### **Participants**

Moderator: Christina Speck - Author, Healthcare Fandom & Doctor of Public Health Candidate, John Hopkins University

### Session to be Delivered by GfK

11:10 - 11:40

TRACK 4: THE INTERSECTION OF ANALYTICS & INSIGHTS

## Navigating the Synthetic Data Landscape: Unleashing New Frontiers in Market Research

11:10 - 11:40

TRACK 5: AI & NEXT-GEN TECH

This presentation will share the landscape of synthetic data, shedding light on its fundamentals, generation processes, and ethical implications. Yogesh will explore the transformative role of synthetic data in shaping the future of market research, offering detailed insights into its applications for training AI models, facilitating privacy-compliant data sharing, and bolstering consumer testing. By dissecting the advantages and addressing the challenges-including bias and accuracy concerns-this talk aims to unveil the full potential of synthetic data as a pivotal tool for innovation. Furthermore, he will peer into the horizon, discussing emerging trends, ethical considerations, and the evolving regulatory framework surrounding synthetic data. Designed to inform and inspire, this presentation will illuminate the path for market researchers to leverage synthetic data, driving forwardthinking strategies and solutions in an era of datadriven decision-making.

### **Participants**

**Yogesh Chavda** - Instructor, University of South Carolina

### Session to be Delivered by Appinio

11:10 - 11:40

TRACK 6: NEW RESEARCH METHODOLOGIES

### Engaging the Next Generation: Challenges/ Opportunities in Marketing to GenZ

11:10 - 11:40

TRACK 7: CURRENT & FUTURE CONSUMER TRENDS

This session is an overview of who is Gen Z and ways in which brands can connect with them in 2024 based on a compilation of research Snapchat has done on this audience over the last two years using a variety of new and old methodologies including Immersion measuremet.

Trends include:

- · Adapt to Visual Communication
- · Leverage Mobile Video
- · Ensure Real, Brand Safe Content
- Capture Attention Early
- Feature Purpose Driven Message
- · Use Immersive Experiences

### **Participants**

**Aarti Bhaskaran** - Global Head, Research & Insights, Snap Inc.

# Fireside Chat: The Future of Consumer-Led Marketing: How AI is Changing the Game with Insights and Empathy

11:45 - 12:15

TRACK 1: INSIGHTS BEST PRACTICES

In this fireside chat, we will dive into how implementing qualitative consumer insights early and often will be transformative for marketing effectiveness

Key Takeaways:

- How technology is enabling near real-time qualitative insights for creative testing and GTM strategy
- Increasing consumer input equals higher returns
- Consumer perspectives in the creative process are invaluable

### **Participants**

Jonas Nielsen - CMO, GetWhy

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# Fireside Chat: Driving Impact in a Disrupted World

11:45 - 12:15

TRACK 2: LEADERSHIP, STRATEGY & ROI

In a world where Consumer Insights teams are facing challenges due to technology and the macroeconomy, we need to think smarter about how to drive impact vs. activity to remain a trusted, relevant partner to our stakeholders. This session will dive into how Insights professionals must be laser focused on driving outcomes over activity, ruthlessly prioritize and align our work to the most important business objectives; and leverage Al to enable customer-centricity at scale.

### **Participants**

Thomas Walker - VP Global Consumer Insights, eBay

# How Human Truth Builds Better Brands - And Might Just Save The World!

11:45 - 12:15 TRACK 3: HUMAN-POWERED INSIGHTS

What if I told you the world is a story you tell yourself, based on experiences and emotions you've had in the past? Come hear the completely unbelievable and totally true story of what shapes our experience of reality — and why brands and insights teams can't afford to ignore it. In an age of Al everything, if we don't take the time to understand people's deeper beliefs and motivations for decision-making, we miss the chance to build connections that lead to irrational preference, enduring loyalty, and — just maybe — the key to bridging some of our most vexing societal divides.

- Learn about mind-blowing, science-backed theories of human meaning making that have direct impact on how brands can conduct better research and develop more effective strategies
- See examples of what happens when brands get deep human insight right – as well as the risks of getting it wrong
- Understand the importance of complementing (or even correcting) Al tools with deep human insight

## **Participants**

Chris Hoel - Director of Research, Brandtrust, Inc.

# The Origin and Changing Nature of Trust

11:45 - 12:15
TRACK 4: THE INTERSECTION OF ANALYTICS & INSIGHTS

The presentation will cover the latest in consumer insights, analyzing how consumers feel about the economy and how their feelings influence consumer spending. With an increasing array of factors driving consumers' purchase decisions, we will explore the ongoing nature of trust-how it's established and maintained-between customers and businesses. Utilizing data from both primary and secondary sources, we will also investigate the influence of technology on customers' trust in brands and businesses. Advancements in technology, particularly in the arena of artificial intelligence, stand to transform the relationship between brands and customers. Our research will focus on potential changes and opportunities for businesses as they chart this new territory.

#### **Participants**

Michael Nevski - Director, Global Insights, Visa

## Session to be Delivered by Black Swan Data

11:45 - 12:15 TRACK 5: AI & NEXT-GEN TECH

# How Google Detects and Combats Bad Actors in Large-Scale Online Surveys

11:45 - 12:15

TRACK 6: NEW RESEARCH METHODOLOGIES

Did you know that up to 40% of responses in market research panels can be classified as low quality? This not only costs researchers time and money, but also distorts the data and leads to unreliable insights. At Google, we survey millions of users every year to obtain insights that directly inform the development of our products. This talk will share findings on what Google considers to be problematic response signals beyond the traditional signals and some proposals for how we might detect them.

### Takeaways:

- · Pitfalls of traditional quality checks
- Techniques for detecting low-quality responses
- Applications of Al-powered techniques

### **Participants**

**Yerusha Nuh** - Staff UX Engineer & Co-Lead of Research Execution, Google

### Session to be Delivered by Suzy

11:45 - 12:15

TRACK 7: CURRENT & FUTURE CONSUMER TRENDS

# Session to be Delivered by Burke

12:20 - 12:50

TRACK 1: INSIGHTS BEST PRACTICES

#### **Partner Session**

12:20 - 12:50

TRACK 2: LEADERSHIP, STRATEGY & ROI

# Widening the Lens: Fueling Innovation Through Human-Centric Insights

12:20 - 12:50

TRACK 3: HUMAN-POWERED INSIGHTS

Human Centricity is a lens through which to view the world and by seeing and truly understanding consumers in their environments, we uncover their beliefs and motivations as individuals, which will lead to better products and successes as a business.

- Human Jobs to Be Done fuel conceptual ideas significantly more than those not rooted into these insights
- Culture shifts, such as Human Centricity versus
   Consumer Centricity, can lead to a deeper passion
   to the work, especially among R&D colleagues

### **Participants**

**Mina Sfondilis** - Director of R&D,Consumer Strategy PepsiCo, PepsiCo

Rachel Vanlandingham - Sr. Manager, Early Stage Innovation Sensory and Consumer Experience, PepsiCo

### Session to be Delivered by YPulse

12:20 - 12:50

TRACK 4: THE INTERSECTION OF ANALYTICS & INSIGHTS

### Unboxing GenAI: Crafting Market Research Best Practices in Year One

12:20 - 12:50

TRACK 5: AI & NEXT-GEN TECH

## Participants

**Max Wartel** - Director of Consumer Insights and UX Research, Fandom

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# Fireside Chat: Tracking Mental Availability & Advantages with Organic Valley

12:20 - 12:50

TRACK 6: NEW RESEARCH METHODOLOGIES

In this session, quantilope's CEO & Co-Founder, Dr. Peter Aschmoneit, and Organic Valley's Senior Director of Consumer Strategy, Tripp Hughes, will introduce a new approach to dynamic brand health tracking based on recent work from Professor Jenni Romaniuk and the Ehrenberg-Bass Institute. This new approach focuses on category entry points, mental availability, and mental advantages.

This session will highlight how to drive action from your brand health tracker and showcase learnings from Organic Valley's early adoption of this innovative new approach to tracking.

### **Participants**

**Tripp Hughes** - Senior Director of Consumer Strategy & Insights, Organic Valley

Dr. Peter Aschmoneit - Co-Founder & CEO, quantilope

## Leveraging Emerging Signals & Need States to Awaken a Sleepy Category

12:20 - 12:50

TRACK 7: CURRENT & FUTURE CONSUMER TRENDS

Like many durable consumer products, mattresses are seen as a high-risk and low-reward category plagued by a sea of sameness and brand confusion. Ensuring that consumer insights stayed front and center every step of the way, Serta Simmons Bedding embarked on a series of initiatives spanning trend signals, consumer need states, brand platform validation and the consumer journey to reimagine the way we develop, deliver and communicate solutions that help people sleep better so they can lead healthier lives. Come with us as we show you how we refreshed two legacy brands and leveraged consumer insights to communicate the value of making an investment in sleep.

### Key Takeaways:

- How to leverage trend signals and unmet needs to highlight opportunities for innovation and differentiation that establish a reason for consumers to care and choose a brand.
- How to uncover meaningful need states to inform innovation and craft a go-to-market strategy grounded in consumer behavior to drive relevancy.
- How the consumer journey can support brand platforming.

## **Participants**

**Suann Griffin** - Senior Director, Insights, Serta Simmons Bedding

# Office Hours: ResearchOps - Soup to Nuts

12:20 - 12:50 SPARK ZONE IN THE EXPO HALL

Ever wondered if ResearchOps was right for your team? Have questions about where to start? Want to know how research leadership and research operations work hand in hand? This is your session! Stop by our ask me anything session on Research Operations!

### **Participants**

Vanessa Meziere - Research Operations Lead, Vanguard

Julie Mon - UX Research Team Leader, Vanguard

#### **Networking Lunch**

12:50 - 14:00 Networking Lunch

### Inaugural Women in Insights Luncheon

12:50 - 14:00

Women in Insights Luncheon

### Session to be Delivered by Big Village

14:00 - 14:15 SPARK SESSION 1

# Session to be Delivered by Finch

14:00 - 14:15 SPARK SESSION 2

# Session to be Delivered by Glass

14:00 - 14:15 SPARK SESSION 3

### Session to be Delivered by Highlight

14:00 - 14:15 SPARK SESSION 4

### Session to be Delivered by Voxpopme

14:00 - 14:15 SPARK SESSION 5

### Session to be Delivered by SightX

14:00 - 14:15 SPARK SESSION 6

### Session to be Delivered by Prodege

14:00 - 14:15 SPARK SESSION 7

### Session to be Delivered by Dynata

14:20 - 14:50 TRACK 1: INSIGHTS BEST PRACTICES

### Moving from Insights to Strategic Thought Leadership

14:20 - 14:50 TRACK 2: LEADERSHIP, STRATEGY & ROI

At an inflection point in an industry that is often defined by shame and stigma, Resmed realized the key to driving business success was recentering around what is most important – the heart and mind of the customer. Laura McCoy will present how insightinspired leadership can create a more empathetic culture, more purposeful communications and a reinvigorated product experience.

# **Participants**

**Laura McCoy** - Director, Global Market Research, Customer Insights, ResMed

### Session to be Delivered by 84.51°

14:20 - 14:50

TRACK 3: HUMAN-POWERED INSIGHTS

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# Benchmarking the Best: Leveraging Competitive Insights to Drive New Product Development and Portfolio Optimization

14:20 - 14:50 TRACK 4: THE INTERSECTION OF ANALYTICS & INSIGHTS

In a market saturated with products competing closely on price, packaging, and performance attributes, distinguishing through deep competitive insights has become paramount. L'Oréal's Evaluation Intelligence consumer performance team leverages a sophisticated benchmarking program to decode the competitive landscape from a consumer viewpoint, guiding future product innovations and renovations.

This talk will provide an overview of the objectives and approach of our benchmarking program. The program includes large scale blind at-home use tests with a mix of L'Oréal key pillars and top performing or growth driving competitors across product categories: Hair care, Skin and Makeup.

Our goals include pinpointing portfolio strengths, identifying potential whitespaces or underserviced areas, decoding user profiles, and linking them to sensory perceptions for informed product design and strategic portfolio enhancements. We will share how this initiative enables us to:

- Measure blind product performance vs. market competitors.
- Understand the drivers of liking in the beauty category.
- Identify opportunities for renovations and innovations.

# **Participants**

Wisdom Wordui - Associate Principal Scientist, L'Oréal

## Session to be Delivered by Knit

14:20 - 14:50 TRACK 5: AI & NEXT-GEN TECH

# Enhancing Employee Engagement with General Mills: Applying & Leveraging Research Methodologies Internally

14:20 - 14:50

TRACK 6: NEW RESEARCH METHODOLOGIES

Brand leaders can't create exceptional brands without a culture of engaged employees and strong leadership. While teams are accustomed to investing in deep research to understand their consumers, they can often forget to look inward and to understand what their employees need first. Join General Mills' Katherine Holman as she discusses how she and her team utilized market research techniques and methodologies often reserved for external audiences in order to examine inward and to understand the General Mills leveraged these findings to co-create solutions in collaboration with employees. Attendees will take away:

- Learn how delivering an exceptional customer experience starts with enabling a strong employee experience and culture.
- Learn how positive psychology and behavioral science techniques can be utilized in order to understand and leverage the inherent strengths within a brand and an organization.
- Learn tips to utilize and combine multiple methodologies and approaches in order to holistically understand an audience, inside or outside of the workplace.

### **Participants**

**Katherine Holman** - Vice President, Supply Chain, Meals & Baking Solutions, General Mills

# Rain on the Roof vs. Nails on Chalkboard: The Impact of Sound on Brand Power

14:20 - 14:50

TRACK 7: CURRENT & FUTURE CONSUMER TRENDS

## **Participants**

Aaron Reid - Founder & CEO, Sentient Decision Science

Lauren McGuire - President, Made Music Studio

# VoC Champions: Turning Your Enterprise into Champions for Your Customer

14:55 - 15:25

TRACK 1: INSIGHTS BEST PRACTICES

Join us for our conference session on "VoC Champions" and learn about the transformative journey undertaken by PSECU. We will delve into a compelling case study showcasing how PSECU strategically crafted and implemented the VoC Champions program. This innovative initiative empowered individuals across the organization to become champions for the Voice of the Customer program, fostering a customer-centric culture and driving meaningful impact. You don't want to miss it!

- Learn about the VoC program and how insights are created
- Learn how PSECU created the Champions program

   from stale committee meetings reading numbers
   to engaging conversations across the business
- Learn how the PSECU Insights Team is creating and tracking - value generated

### **Participants**

**Jen Russell** - Director of Marketing Analytics & Research, PSECU

TMRE 2024 DAY 1: TUESDAY, OCTOBER 8 - 08/10/2024

TMRE: The Market Research Event

October 8-10, 2024 Loews Royal Pacific Resort Orlando, FL

# Panel: Mastering Market Research: Crafting a Roadmap for Analyst Skill Evolution

14:55 - 15:25

TRACK 2: LEADERSHIP, STRATEGY & ROI

Join the leadership team of Universal Theme Parks' Insights Organization as we unveil our meticulously crafted rubric for guiding team members through skill progression within the department. Drawing upon decades of experience developing in house teams, we'll showcase our roadmap for analysts, encompassing domains such as technical analytics, storytelling, leadership, and critical thinking. We'll explore how making these skill expectations overt fosters employee agency in managing their own career trajectories, emphasizing the crucial role of a culture grounded in kind yet candid feedback.

#### Key Takeaways:

- Understand the components of a comprehensive rubric for analyst skill progression.
- Discover how transparency in skill expectations empowers team members to take ownership of their career development, fostering a culture of continuous growth and improvement.
- Learn strategies for cultivating a workplace atmosphere characterized by both kindness and candidness, essential for effective feedback mechanisms that drive individual and organizational success.

# **Participants**

**Moderator: Kate Brelsford** - Sr. Director, Ethnographic Services, Universal Destinations & Experiences

Panelist: Jennifer Avery - Senior Vice President, Strategic Insights, Universal Destinations & Experiences

Panelist: Jessica Golson - Director, Consumer Insights, Universal Destinations & Experiences

Panelist: Emily Gottfried - Senior Manager, Consumer Insights, Universal Destinations & Experiences

Panelist: Stephanie Heller - Senior Manager, Consumer Insights, Universal Destinations & Experiences

# Shift Retail Lab: A Vision for the Future of Customer Insights and Product Innovation

14:55 - 15:25

TRACK 3: HUMAN-POWERED INSIGHTS

Shift Retail Lab is a 2x Fast Company honoree as a World Changing Idea and Innovation by Design winner. This urban storefront and customer discovery lab is generating a new generation of innovators, entrepreneurs, and transforming market research in the process.

### Participants will learn:

- How underrepresented founders are leveraging market trends to thrive at Shift.
- How stackable credentials are educating entrepreneurs and disrupting traditional education.
- Why the future of retail will be hybrid (e-commerce and brick and mortar)

#### **Participants**

**Dr. Garret Westlake** - Associate Vice Provost for Innovation, Virginia Commonwealth University

**Lloyd Young** - Director of Innovation and Design, VCU Shift Retail Lab

# Breaking Down Silos: Bringing Analytics & Insights Together

14:55 - 15:25

TRACK 4: THE INTERSECTION OF ANALYTICS & INSIGHTS

Interested in presenting here? Please contact Liz Hinkis and <a href="mailto:elizabeth.hinkis@informa.com">elizabeth.hinkis@informa.com</a> to learn more!

# Panel: Multimodal Generative AI Applications for Deeper Insight Mining

14:55 - 15:25

TRACK 5: AI & NEXT-GEN TECH

This session delves into the transformative potential of multimodal Generative Al in unlocking nuanced consumer sentiment and understanding. We will explore its role in assessing creative content, augmenting the "why" behind insights with the "what," and incorporating images, rich media, and audio to enrich insight mining initiatives.

### **Participants**

Panelist: Arvind Balasundaram - Executive Director, Commercial Insights & Analytics, Regeneron Pharmaceuticals

**Panelist: James Newswanger** - Lecturer, Department of Applied Analytics, Columbia University

## Using AI to Conduct Qualitative and Quantitative Surveys: A Case Study and Demonstration

14:55 - 15:25

TRACK 6: NEW RESEARCH METHODOLOGIES

In today's fast-paced market research environment, understanding rapidly shifting audience interests is critical. This session will demonstrate how Engage, an advanced AI interviewing tool, rapidly conducts interviews and extracts information across consumer profiles. You will learn how surveys conducted by an AI interviewer make it possible to collect 500 high-quality qualitative interviews in under an hour, including theme extraction, segmentation, insights generation, and mixed-methods data analysis.

CloudResearch, in partnership with a leading news source, will demonstrate the details of the Al interview process, how the tool effectively extracts insights, and conducts segmentation based on qualitative data, and how these insights can be used to shape content. Presenters then discuss how this innovative approach can be used more broadly to gain qualitative and quantitative insights at a scale, speed, and accuracy that has never been achieved before.

### **Participants**

Leib Litman - Chief Research Officer, CloudResearch

# Coca-Colas's Drivers of Change: The Next Chapter

14:55 - 15:25

TRACK 7: CURRENT & FUTURE CONSUMER TRENDS

This session will cover:

- Macro and Consumer trends at play in the broader consumer landscape
- Implications of digital innovations and what it means for our industry
- Observations of trends at play today and thoughts starters on how to make the most of an evolving landscape

### **Participants**

**Erin Merritt** - Director, Consumer Insights - West, Coca-Cola

### Networking Break & Al Carousel in the Expo Hall's Spark Zone

15:30 - 16:05

Networking Break & Al Carousel in the Expo Hall's Spark Zone

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### Speak. Sponsor. Exhibit

16:05 - 16:35

TRACK 1: INSIGHTS BEST PRACTICES

Interested in presenting here? Please contact Liz Hinkis and <u>elizabeth.hinkis@informa.com</u> to learn more!

# From Meh to Marvelous: Supercharging Your Research Team Meetings

16:05 - 16:35

TRACK 2: LEADERSHIP, STRATEGY & ROI

As research leaders, meetings with our researchers are table stakes. Yet, how often do we reflect on the efficacy of those meetings, or consider how we might supercharge time with our team to achieve key outcomes? How can we avoid having our teams think, "That could've been an email"? At Vanguard, we work alongside research leaders who oversee upwards of 100 researchers. Some teams are small (~5), while others are large (~40). Across the leadership team, we've adopted different meetings for different purposes. In this session, we'll share how we spend time with our team, including:

- Frameworks for conceptualizing meeting goals and cadences
- · Sample agendas
- Examples of exercises we run to get stuff done
- Verbatims from researchers on how it's going and where we still have opportunities to tweak

To that end, while we've tried a lot of different things, we by no means have it all figured out. This session is about mutual idea exchange. What have you put in place to drive team engagement, facilitate idea sharing, and generally move things forward with your team?

### **Participants**

**Alicia Weir** - Head of Financial Advisor Experience Research, Vanguard

Julie Mon - UX Research Team Leader, Vanguard

# Panel: The Whys that Lead You to the Now Whats: Leveraging Behavioral Science for Agile Insights

16:05 - 16:35

TRACK 3: HUMAN-POWERED INSIGHTS

We'll focus on how using behavioral science can provide deeper and more efficient insights into customer and shopper behavior. A science-based approach allows you to understand not just what consumers do, but why they do it, offering quicker, more relevant insights and enabling more effective strategies. This approach to market research can lead to significant improvements in your marketing efforts and business outcomes. Our panel will discuss how they've leveraged this process and share its ROI with you.

#### **Participants**

**Moderator: Jesse Itzkowitz** - Chief Behavioral Scientist, Ipsos

### **Unlocking Brand Value Through Human Insight**

16:05 - 16:35

TRACK 4: THE INTERSECTION OF ANALYTICS & INSIGHTS

Data is at a surplus – but while it can indicate that problems exist, rarely does it have the power to identify solutions. Learn how Bel Brands leans into human insight when challenges feel complex and nuanced, relying on a deep understanding of the people they serve to illuminate the necessary path toward brand success.

## Participants

**Vikki Cathey** - Sr. Strategic Insights Manager, Bel Brands USA

# Session to be Delivered by Toluna

16:05 - 16:35 TRACK 5: AI & NEXT-GEN TECH

# An Ethnographic Approach to Marketing Strategy & Planning

16:05 - 16:35

TRACK 6: NEW RESEARCH METHODOLOGIES

Moving our focus from customer centricity to life centricity, we aimed to better understand untapped consumer moments via ethnography to drive Verizon's strategic planning.

#### Key takeaways:

- Consumer behaviors and shopping actions throughout the year are tied to man made marketing moments. Opportunity exists to create new ones based on life moments most experience.
- Weather/seasons, tax returns, back to school and other wide-spread moments shape people's lives and must be accounted for during strategic planning.
- Since the pandemic, people focused on getting back to special moments, trips, but with a more cautious approach.

### **Participants**

**Alexandra Pascarella** - Associate Director, Customer and Marketplace Insights, Verizon

Mayra Gacon - Customer Marketplace Insights Senior Manager, Verizon

### Who is Gen Alpha?

16:05 - 16:35

TRACK 7: CURRENT & FUTURE CONSUMER TRENDS

Interested in presenting here? Please contact Liz Hinkis and <u>elizabeth.hinkis@informa.com</u> to learn morel

# KEYNOTE: INSIGHTS & INFLUENCE IGNITED: LEADERSHIP, IMPACT & THE ART OF STORYTELLING

16:45 - 17:15 THE MAIN STAGE

This keynote will spotlight how true leadership is not always about wielding the best tools, but rather hinges on the ability to drive a pathway to influence with purpose and authenticity. Through creative storytelling methods and showcasing how the insights function truly is a strategic organizational partner, Stefania will take you on her real-world journey and share lessons learned from leading insights and analytics at Domino's pizza.

### **Participants**

**Stefania Gvillo** - SVP, Chief Analytics & Insights Officer, Domino's Pizza

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### **Lightning Talks**

17:20 - 17:45 THE MAIN STAGE

**Ignited Connections & Opening Night Cocktails** 

17:45 - 18:45

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07:00	07:45 - Badge Pick- Up, Break- fast & Indus- try- Specific Net- work- ing	07:45 - Badge Pick- Up, Break- fast & Indus- try- Specif- ic Net- work- ing																	
08:00	08:45 - Wel- come to TM- RE 2024																		

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09:00	09:00 - KEYNO TE: HOW TO BE AN IN- SIGHT S SHARK																		

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10:00	10:00 - Moderated Q&A with Day- mond John, Star of ABC's Shark Tank																		
	10:20 - Morn- ing Net- work- ing Break in the Expo																		

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# TMRE: The Market Research Event

# **SCHEDULE**

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11:00		11:00 - Wel- come with Ap- pinio 11:10 - Only Impact Mat- ters: Case Studies on Do- ing (a Lot) More With (a Lot) Less 11:45 -	11:00 - Wel- come 11:10 - Strate- gic Re- search Work- shops: Fueling Stake- holder Align- ment and Action 11:45 - Fire- side Chat: Driving	11:00 - Wel- come 11:10 - Panel: "Quote From the Re- search" - Div- ing into the Psyche of the "Unen- gaged" Con- sumer 11:45 - How Human	11:00 - Wel- come 11:10 - Ses- sion to be De- livered by GfK 11:45 - The Origin and Chang- ing Na- ture of Trust	11:00 - Wel- come 11:10 - Navi- gating the Syn- thetic Data Land- scape: Un- leash- ing New Fron- tiers in Market Re- search	11:00 - Wel- come 11:10 - Ses- sion to be De- livered by Ap- pinio 11:45 - How Google De- tects and Com- bats Bad Actors in	11:00 - Wel- come 11:10 - Engag- ing the Next Gener- ation: Chal- lenges/ Oppor- tunities in Mar- keting to GenZ 11:45 - Ses- sion to be De-											

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		Fire- side Chat: The Fu- ture of Con- sumer- Led Mar- keting: How Al is Chang- ing the Game with In- sights and Empa- thy	Impact in a Dis- rupted World	Truth Builds Better Brands - And Might Just Save The World!		11:45 - Ses- sion to be De- livered by Black Swan Data	Large- Scale Online Sur- veys	livered by Suzy											

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12:00		12:20 - Ses- sion to be De- livered by Burke	12:20 - Partner Ses- sion	12:20 - Widening the Lens: Fueling Innova- tion Throug h Hu- man- Centric In- sights	12:20 - Ses- sion to be De- livered by YPulse	12:20 - Unboxing GenAl: Craft- ing Market Re- search Best Prac- tices in Year One	12:20 - Fire- side Chat: Track- ing Mental Avail- ability & Ad- van- tages with Organ- ic Val- ley	12:20 - Lever- aging Emerg- ing Sig- nals & Need States to Awak- en a Sleepy Cate- gory	12:20 - Office Hours: Re- search Ops - Soup to Nuts	12:50 - Net- work- ing Lunch	12:50 - Inau- gural Wome n in In- sights Lun- cheon								

# TMRE: The Market Research Event

# **SCHEDULE**

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14:00		14:20 - Session to be Delivered by Dynata 14:55 - VoC Champions: Turning Your Enterprise into Champions for Your Cus-	14:20 - Moving from In- sights to Strate- gic Thoug ht Leader- ship 14:55 - Panel: Mas- tering Market Re- search: Craft- ing a	14:20 - Session to be De- livered by 84.51° 14:55 - Shift Retail Lab: A Vision for the Future of Cus- tomer Insights and Prod- uct In-	14:20 - Benchmark- ing the Best: Lever- aging Competitive Insights to Drive New Product Development and Portfolio Optimization	14:20 - Session to be De- livered by Knit 14:55 - Panel: Multi- modal Gener- ative Al Appli- cations for Deeper Insight Mining	14:20 - En- hanc- ing Em- ployee En- gage- ment with Gener- al Mills: Apply- ing & Lever- aging Re- search Metho dolo- gies In- ternally	14:20 - Rain on the Roof vs. Nails on Chalk- board: The Impact of Sound on Brand Power 14:55 - Coca- Colas's Drivers of Chang				14:00 - Session to be De- livered by Big Village	14:00 - Ses- sion to be De- livered by Finch	14:00 - Ses- sion to be De- livered by Glass	14:00 - Ses- sion to be De- livered by High- light	14:00 - Ses- sion to be De- livered by Vox- popme	14:00 - Ses- sion to be De- livered by SightX	14:00 - Ses- sion to be De- livered by Prodeg e	

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		tomer	Roadm ap for Analyst Skill Evolu- tion	nova- tion	14:55 - Break- ing Down Silos: Bring- ing An- alytics & In- sights To- gether		14:55 - Using Al to Con- duct Quali- tative and Quanti- tative Sur- veys: A Case Study and Demo nstra- tion	e: The Next Chap- ter											

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15:00																			15:30 - Net- work- ing Break & Al Carous el in the Ex- po Hall's Spark Zone

TMRE 2024 DAY 1: TUESDAY, OCTOBER 8 - 08/10/2024

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16:00	16:45 - KEYNO TE: IN- SIGHT S & IN- FLU- ENCE IGNIT- ED: LEAD- ER- SHIP, IM- PACT & THE ART OF STORY- TELLIN G	16:05 - Speak. Spon- sor. Ex- hibit	16:05 - From Meh to Mar- velous: Super- charg- ing Your Re- search Team Meet- ings	16:05 - Panel: The Whys that Lead You to the Now Whats: Lever- aging Behav- ioral Sci- ence for Ag- ile In- sights	16:05 - Unlock- ing Brand Value Throug h Hu- man In- sight	16:05 - Ses- sion to be De- livered by Tol- una	16:05 - An Ethno- graphic Ap- proach to Mar- keting Strate- gy & Plan- ning	16:05 - Who is Gen Al- pha?											

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17:00	17:20 - Light- ning Talks 17:45 - Ignited Con- nec- tions & Open- ing Night Cock- tails	17:45 - Ignited Con- nec- tions & Open- ing Night Cock- tails																	

TMRE 2024 DAY 2: WEDNESDAY, OCTOBER 9 - 09/10/2024

TMRE: The Market Research Event

October 8-10, 2024 Loews Royal Pacific Resort Orlando, FL

# Badge Pick-Up, Breakfast & Industry-Specific Networking

07:45 - 09:00

As a TMRE attendee, we want to ensure you have a smooth and energizing start to your day. Begin by picking up your personalized badge, the key to unlocking a world of knowledge and networking opportunities. Our friendly registration team will be ready to assist you, making the process quick and effortless

Once you have your badge in hand, it's time to indulge in a delicious and energizing breakfast spread, designed to kickstart your day on the right note. Savor a variety of mouthwatering options, from fresh pastries to nourishing fruits and energizing beverages. And fear not, caffeine enthusiasts – a dedicated coffee station will be available, ensuring you're wellfueled and ready to make the most of the conference.

You are also invited to find the special areas we designated for industry-specific networking.

### TMRE 2024 Day 2 Kick Off

09:00 - 09:15 THE MAIN STAGE

## **Participants**

David Boyle - Founder, Audience Strategies

**Oksana Sobol** - Sr., Director, Insights Lead, The Clorox Company

# KEYNOTE: SUPERCOMMUNICATORS - THE POWER OF CONVERSATION AND HIDDEN LANGUAGE OF CONNECTION

09:15 - 09:55 THE MAIN STAGE

Why do some conversations succeed — while others fail? How does communication work within our brains, our families, our workplaces, and our communities? In this keynote on Charles Duhigg's new book Supercommunicators: The Power of Conversation and Hidden Language of Connection is about what happens inside our minds when we open our mouths and ears. SUPERCOMMUNICATORS know the importance of recognizing — and then matching — each kind of conversation, and how to hear the complex emotions, subtle negotiations, and deeply held beliefs that color so much of what we say and how we listen.

How do SUPERCOMMUNICATORS do what they do, and what can we learn from them about bridging divides? In this talk, audiences will learn why some people are able to make themselves heard, and to hear others, so clearly. With his spellbinding storytelling that takes us from the writers' room of The Big Bang Theory to the couches of leading marriage counselors to CIA officers trying to recruit spies, Duhigg shows how to recognize conversations and the tips and skills we need to navigate them more successfully. In the end, Duhigg delivers a simple but powerful lesson: With the right tools, we can connect with anyone.

### **Participants**

**Charles Duhigg** - New York Times Bestselling Author & Pulitzer Prize-Winning Columnist, The New York Times Magazine

# Moderated Q&A with Charles Duhigg, New York Times Bestselling Author & Pulitzer Prize-Winning Columnist

09:55 - 10:15 THE MAIN STAGE

### **Participants**

**Charles Duhigg** - New York Times Bestselling Author & Pulitzer Prize-Winning Columnist, The New York Times Magazine

## Networking Break & Charles Duhigg Book Signing in the Expo Hall

10:15 - 11:00 THE MAIN STAGE

### Welcome with Appinio

11:00 - 11:10

TRACK 1: INSIGHTS BEST PRACTICES

#### Welcome

11:00 - 11:10

TRACK 2: LEADERSHIP, STRATEGY & ROI

#### Welcome

11:00 - 11:10

TRACK 3: HUMAN-POWERED INSIGHTS

#### Welcome

11:00 - 11:10 TRACK 4: THE INTERSECTION OF ANALYTICS & INSIGHTS

#### Welcome

11:00 - 11:10 TRACK 5: AI & NEXT-GEN TECH

### Welcome

11:00 - 11:10

TRACK 6: NEW RESEARCH METHODOLOGIES

## Welcome

11:00 - 11:10

TRACK 7: CURRENT & FUTURE CONSUMER TRENDS

### Session to be Delivered by OvationMR

11:10 - 11:40

TRACK 1: INSIGHTS BEST PRACTICES

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# Building a Customer Journey Driven by Insights and Powered by Strategy

11:10 - 11:40

TRACK 2: LEADERSHIP, STRATEGY & ROI

This interactive session will allow attendees to:

- Work collaboratively across marketing, product, and sales to create exceptional experiences
- Use insights to determine critical pain points and opportunities across the customer journey
- Set strategic priorities that are customer centric and outcome focused

### **Participants**

**Antoinette Staples** - Senior Director, Customer Insights & Success, McKesson

### Speak. Sponsor. Exhibit

11:10 - 11:40 TRACK 3: HUMAN-POWERED INSIGHTS

Interested in presenting here? Please contact Liz Hinkis and <u>elizabeth.hinkis@informa.com</u> to learn more!

### **Session Topic TBA**

11:10 - 11:40
TRACK 4: THE INTERSECTION OF ANALYTICS & INSIGHTS

### **Participants**

**Shivani Shah** - Senior Insights Leader, Church & Dwight Co., Inc.

### Session to be Delivered by Canvs

11:10 - 11:40 TRACK 5: AI & NEXT-GEN TECH

# Panel: Emerging Market Research Methodologies and Trends

11:10 - 11:40

TRACK 6: NEW RESEARCH METHODOLOGIES

This panel will explore the latest trends and techniques being employed by today's leading researchers. You will discover how the approaches, such as generative AI, social listening, being more inclusive in representative samples, designing online surveys with mobile-first in mind and effectively tapping into endless troves of data, are revolutionizing traditional market research practices. You will also unearth ways to employ these cutting-edge methods to better understand your customer and deliver more impactful insights.

#### **Participants**

Panelist: Andrew Embry - Sr. Director, Insights Innovation Capabilities - Global Core Market Research, Eli Lilly and Company

**Panelist: Jolanta Oliver** - Director, Digital, Menu, Foundational Insights, McDonald's

#### Forecasting the Consumer Evolution

11:10 - 11:40

TRACK 7: CURRENT & FUTURE CONSUMER TRENDS

Interested in presenting here? Please contact Liz Hinkis and <u>elizabeth.hinkis@informa.com</u> to learn more!

## Betting on Health: How Horizon BCBSNJ Unlocked Personal Truths to Bolster Customer Decision Making in the Health Insurance Industry

11:45 - 12:15

TRACK 1: INSIGHTS BEST PRACTICES

In the post-COVID healthcare landscape, Horizon Blue Cross & Blue Shield of New Jersey recognized the vital need to re-assess the evolving needs and motivations of individual consumers interacting with their health insurance. This understanding was crucial for developing emotionally resonant engagement strategies with new audiences, products, and hospital systems. By widening the aperture of their day-to-day perspectives, the Horizon BCBSNJ team engaged in deep qualitative research that re-examined a crucial 'insights trifecta' which has been a guiding light for their brand behavior. The insights helped the team understand how to delight their customers, offering incredible focus and inspiration for how to evolve their customer experience.

# **Participants**

**Jay Driggers** - Chief Experience Officer, Horizon Blue Cross Blue Shield of New Jersey

### Crafting an Impactful Insights Strategy for Maximum ROI

11:45 - 12:15

TRACK 2: LEADERSHIP, STRATEGY & ROI

Interested in presenting here? Please contact Liz Hinkis and <u>elizabeth.hinkis@informa.com</u> to learn more!

### Panel: How to Keep Humanity at the Core of Market Research

11:45 - 12:15

TRACK 3: HUMAN-POWERED INSIGHTS

In an age of advancing technology and data-driven insights, it's crucial to remember the human element, especially through the lens of consumer insights. This panel of experts will explore strategies for keeping humanity at the heart of market research, the power of intuition and human-powered insights, and ways to capture the strength of human behavior and decision making.

### **Participants**

Panelist: Bridget Nelson - Head of Brand Performance and Audience Research, MassMutual

**Panelist: Alisha Strother** - Head of Fan and Partner Insights, Live Nation

# Analytical Alchemy: Unleashing Insights

11:45 - 12:15

TRACK 4: THE INTERSECTION OF ANALYTICS & INSIGHTS

Interested in presenting here? Please contact Liz Hinkis and <u>elizabeth.hinkis@informa.com</u> to learn more!

# Al in Fashion and Apparel Retail: Applications an Execution

11:45 - 12:15

TRACK 5: AI & NEXT-GEN TECH

This session will discuss the various functional and operational areas of the fashion and apparel retail business which are benefiting from the applications of artificial intelligence and machine learning. This will include inventory management, product assortment, back office functions and e-commerce and in-store customer engagement. The session will also address how organizations can mobilize and organize to pursue these opportunities.

## **Participants**

**Jeff Barth** - Head of Digital Transformation Office & Strategic Program Management Office, Gap

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#### Session to be Delivered by EyeSee Research

11:45 - 12:15

TRACK 6: NEW RESEARCH METHODOLOGIES

# Investing in Emotion: Leveraging Human Truth to Inform Bank Strategy

11:45 - 12:15

TRACK 7: CURRENT & FUTURE CONSUMER TRENDS

Join us for an insightful session as we unveil a compelling case study showcasing how to leverage creative research methodology in analytics-focused environments. Market researchers at Capital One sought to bring human emotion and perspective into strategy discussions surrounding the bank. To best understand the thoughts, feelings, perceptions, and behaviors around banking, the team conducted emotional inquiry interviews, an abstract method to assess underlying emotions among consumers. Working closely with Brandtrust, Capital One was able to establish buy-in and trust with key stakeholders and decision makers throughout the research process. Don't miss this opportunity to learn effective tactics for leveraging unique research methodologies that can help uncover strategic insights.

Key takeaways include understanding how to:

- Engage with key stakeholders to establish trust in the research process
- Create buy-in by involving stakeholders in all phases of the research
- Develop compelling narratives that help inform strategy

### **Participants**

**Laura Catalani** - Market Research Team Lead, Capital One

**Lauren Angel** - Principal Associate, Market Research, Capital One

# Think Tank: Where to Get Innovation Inspiration

11:45 - 12:15 SPARK ZONE IN THE EXPO HALL

The open-format session is about all the sources of inspiration and how they overlap to provide juice for innovation. Sometimes it's the accumulation of multiple small things that bring about a big eureka moment. It's the trail of breadcrumbs that lead to the treasure versus the billboard with a sign marked X. Join me as I share tips and tricks to fuel your innovation thinking and process to lead to better success.

### **Participants**

Shilpa Khanna - Associate Director of Insights, Clorox

# Panel: DIY Research: Promises, Pitfalls and Proof of Concept

12:20 - 12:50

TRACK 1: INSIGHTS BEST PRACTICES

In an era where efficiency is paramount, the demand for agility and resourcefulness drives teams towards DIY research methods. This panel delves into the benefits of in-house research approaches (and when it may not be best to do) as well as share failures, lessons learned and explore best practices and success stories that showcase the powerful impact of DIY research when it's done right.

#### **Participants**

Panelist: Cory Lommel - Director - Consumer Insights, Cargill

Panelist: Salomè Aguilar - Global Vice President, Analytics, Applied Data Science & Research, Nike

# Critical Aspects of Career Development in a Changing Market Research Industry

12:20 - 12:50

TRACK 2: LEADERSHIP, STRATEGY & ROI

The market research landscape is changing at a rapid pace, with the promise of groundbreaking innovation around every corner. However, only when practitioners master the fundamentals can they realize the full potential and value of market research and drive innovation within it. Further, an investment in training leads to enhanced benefits both to employees and to company performance. During this session, we will present the latest data from a global study of market research professionals, their career satisfaction, and the industry's future trajectory, along with a new wave of data collected in 2024.

- Examine the latest data from an industry-wide study, conducted among a global sample of market research and insights practitioners, designed to help the industry gain a deeper understanding of the state of our profession and the vital role that training plays.
- Learn more about how market research professionals view their profession, how satisfied they are with their careers, and how they see the future of market research.
- Understand what market research professionals prioritize when it comes to education, upscaling, and training opportunities - and why it should matter to managers and employers.

# **Participants**

**Anthony Jackel** - Director of Consumer Analytics, Ferrara Candy & MRII Board of Director

**Ed Keller** - Executive Director, Market Research Institute International (MRII)

# Session to be Delivered by PRS IN VIVO

12:20 - 12:50

TRACK 3: HUMAN-POWERED INSIGHTS

# Deciphering Fanalytics: Understanding the Dynamics of Fan Behavior and Self-Reported Fandom Levels

12:20 - 12:50

TRACK 4: THE INTERSECTION OF ANALYTICS & INSIGHTS

Consumers, even highly engaged ones, often resist identity-driven labels like "gamer," "super-fan," or "Swiftie," expecting these labels to apply not to them, but instead to fans with even higher levels of engagement. Understanding level of fandom and engagement is crucial in user-generated content (UGC) and the wider media space to effectively target fan experiences and understand audience makeup. We delve into the differences between self-reported levels of interest and the expression of fan behaviors, drawing on a combination of survey data and site analytics sourced from Fandom. Better understanding of what it means to our audience to be a fan or a gamer will allow stronger targeting of experiences, better product design cycles, and improved marketing strategies.

### Key Takeaways:

- Consumers, even highly engaged ones, often resist identity-driven labels like "gamer," "super-fan," or "Swiftie," expecting these labels to apply not to them, but instead to fans with even higher levels of engagement.
- Similar level of reported fandom do not necessarily equate to similar behaviors.
- Transitioning from or complementing selfreported levels of interest with insights derived from behavioral analysis yields more actionable results and findings.
- Finding the right terminology allows us to better interact with fans and allows fans to reveal more of themselves

### **Participants**

Max Wartel - Director of Consumer Insights and UX Research. Fandom

### Session to be Delivered by Vital Findings

12:20 - 12:50

TRACK 5: AI & NEXT-GEN TECH

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## Consumer-Based Growth Plan: A Human-Centric Approach to Identifying Profitable Actions, Attitudes, and Perceptions to Influence

12:20 - 12:50

TRACK 6: NEW RESEARCH METHODOLOGIES

Discover how integrating survey based attitudinal insights with behavioral data can supercharge your business performance. Solutions to find the underlying human-centric insight that would influence consumers to take a desired action, thereby establishing a direct link to tangible business growth by leveraging actual spend and behavioral data.

# **Participants**

Jagruti Jain - Sr. Director of Insights, Visa

Simon Benarroch - Vice President Global Insights & Analytics, Visa

### Session to be Delivered by GWI

12:20 - 12:50

TRACK 7: CURRENT & FUTURE CONSUMER TRENDS

#### **Networking Lunch**

12:50 - 14:05 Networking Lunch

### Session to be Delivered by Fuel Cycle

14:05 - 14:35

TRACK 1: INSIGHTS BEST PRACTICES

## Ask Me Anything: Increasing Visibility of the Insights Function Organization-Wide While Elevating your Personal Brand

14:05 - 14:35

TRACK 2: LEADERSHIP, STRATEGY & ROI

Researchers have long discussed earning a 'seat at the table'. This session explores new ideas with specific recommendations on how you can dramatically increase the visibility of the insights function, individual team members, and most importantly, your work. Senior business leaders will be demanding your presence 'at the table.' The session will also identify opportunities to elevate your personal brand both within and outside your organization.

### **Participants**

**Kerry Sette** - Vice President, Head of Consumer Insights & Research, Voya Financial

### Speak. Sponsor. Exhibit.

14:05 - 14:35

TRACK 3: HUMAN-POWERED INSIGHTS

Interested in presenting here? Please contact Liz Hinkis and <u>elizabeth.hinkis@informa.com</u> to learn more!

### Exploring the Human Factor: Harnessing Psychological Principles to Interpret Primary Research

14:05 - 14:35

TRACK 4: THE INTERSECTION OF ANALYTICS & INSIGHTS

Using a real-world case study involving operational changes to a ride experience, we uncover the fascinating complexities that drive consumer reactions. Faced with interpreting seemingly discordant data, we leverage the work of scientists to illuminate the underlying truths and decipher the driving forces behind consumer ratings. Join us as we explore an accessible, yet often overlooked, lens through which we can evaluate survey data and gain actionable insights into consumer behavior.

### **Participants**

**Jessica Golson** - Director, Consumer Insights, Universal Destinations & Experiences

# Session to be Delivered by Stravito

14:05 - 14:35

TRACK 5: AI & NEXT-GEN TECH

## Solving Healthcare Challenges with Consumer Insights

14:05 - 14:35

TRACK 6: NEW RESEARCH METHODOLOGIES

This session showcases how intersectional analysis of patient experience data and brand perceptions coalesces to offer solutions to health care points of friction.

### **Participants**

**Jessica Lilie** - Vice President, Research, Insights and Analytics, Sutter Health

# Panel: Insights Perspectives Report

14:05 - 14:35

TRACK 7: CURRENT & FUTURE CONSUMER TRENDS

## **Participants**

**Moderator: Seth Adler** - Head of IMI Media, All Things Insights

# Amplify the Voice of Your Customer: How to Build an Immersive Program that Unites MR, UR, CX, and Social Insights

14:40 - 15:10

TRACK 1: INSIGHTS BEST PRACTICES

Using Sonos, a premium tech retail company, as a case study throughout session, you will learn to understand how to build scalable strategies that promote streamlined reporting capabilities across tools and teams. Learn how to infuse insights from market research, user research, social listening, and contact center data to tell a holistic view of the customer experience.

#### Takeaways:

- How to build a network of Voice of Customer Champions who know your internal audience
- How to view a customer journey and identify moments that matter, in order to effectively measure customer feedback.
- How to marry contact center data with customer feedback from other listening channels

### **Participants**

Kristen Blizel - Senior VOC Program Owner, Sonos

# Driving Material Business Impact: A Path to a Seat at the Table

14:40 - 15:10

TRACK 2: LEADERSHIP, STRATEGY & ROI

Interested in presenting here? Please contact Liz Hinkis and <u>elizabeth.hinkis@informa.com</u> to learn more!

# Applying Behavioral Science: From Insight to Impact

14:40 - 15:10

TRACK 3: HUMAN-POWERED INSIGHTS

In market research, unlocking the why of human behavior can be a complex challenge. But uncovering insights is only half the battle, as insights professionals must then integrate the insights into their organizations.

Join us on this journey where insights aren't mere data points but integral plot twists. As the former Director of Behavioral Science and Insights at Frontier Communications, Sabrina Lakhani uses behavioral science to discover insights AND facilitate transformative internalization and socialization experiences to maximize impact.

### **Participants**

Sabrina Lakhani - Former Director, Behavioral Science, Research, & Insights, Frontier Communications

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# Best Practices for Analytics & Insights to Work in Harmony

14:40 - 15:10

TRACK 4: THE INTERSECTION OF ANALYTICS & INSIGHTS

Interested in presenting here? Please contact Liz Hinkis and <u>elizabeth.hinkis@informa.com</u> to learn more!

# Shortcuts to Stay Business Critical in the Age of Al

14:40 - 15:10 TRACK 5: AL& NEXT-GEN TECH

When MidJouney, DALL-E, and ChatGPT took over our day-to-day vernacular, many questioned the need for people dedicated to marketing, insights, and research. Couldn't AI just do all the analysis, all the research, and all the marketing for a business? Fast forward to 2024 and not only are these teams still in existence, but their need has become evermore pronounced, especially when navigating the complexities of competing customer, business, and legal challenges, mixed with the need to have a human-centric approach to business. In this session, you'll learn how to navigate the wild wild west of AI, including its impact on brand identity & equity, copyright & trademarks, insight applications, and marketing operations. Walk away with shortcuts to stay critical in your business in the age of Al.

### **Participants**

Rose Jia - Head of Growth Marketing, Prime Video & Amazon Studios

### Speak. Sponsor. Exhibit

14:40 - 15:10

TRACK 6: NEW RESEARCH METHODOLOGIES

Interested in presenting here? Please contact Liz Hinkis and <u>elizabeth.hinkis@informa.com</u> to learn more!

### Session to be Delivered by MSW Research

14:40 - 15:10

TRACK 7: CURRENT & FUTURE CONSUMER TRENDS

# Networking Break & Al Carousel in the Expo Hall's Spark Zone

15:10 - 15:45

Networking Break & Al Carousel in the Expo Hall's Spark Zone

## Session to be Delivered by Curion

15:45 - 16:15

TRACK 1: INSIGHTS BEST PRACTICES

### Fireside Chat: Delivering Your Insights Impact

15:45 - 16:15

TRACK 2: LEADERSHIP, STRATEGY & ROI

This session will explore best practices for how to level up your impact as an insights leader within your organization. We will look to have an interactive conversation to freely share ideas and tips as to how to best engage your stakeholders and drive value from the research that you deliver.

#### **Participants**

Elias Soussou - Senior Director, Global Consumer & Market Insights, FGX International, a division of EssilorLuxottica

#### **Session TBA**

15:45 - 16:15

TRACK 3: HUMAN-POWERED INSIGHTS

## NYT Games, Cooking, Sports and Shopping: Researching the Value of Highly Engaged Audiences

15:45 - 16:15

TRACK 4: THE INTERSECTION OF ANALYTICS & INSIGHTS

As the New York Times has evolved, so has its audience and the many ways they engage. Over the last few years, The Times has used research and data in multiple ways to better understand its audience, their attitudes, behaviors and actions; and to identify and communicate their value to advertisers. In this session, Gabriel Dorosz, Head of Audience Strategy & Insights for New York Times Advertising, will explore findings and lessons learned for fellow research and insights professionals.

# **Participants**

**Gabriel Dorosz** - Executive Director, Audience Strategy & Insights, New York Times Advertising

## Unmasking Fraudsters: Al-Powered Insights to Stop Fraud and Save Money

15:45 - 16:15

TRACK 5: AI & NEXT-GEN TECH

We have spent the last year studying fraud in market research to build a fraud prevention tool harnessing data and AI to catch fraudsters and save millions. Learn how these fraudsters operate, what trends you can focus on, and how to best combat fraud in research. Companies are spending millions of unnecessary dollars with no return, due to how quickly fraudsters adapt. We will talk about how to tackle fraud on an industry level to save money and only pay for valid insights.

### **Participants**

**Brenna Ramsay** - Senior Product Marketing Manager, Tremendous

## Humanizing Market Research: Harnessing Human-Powered Insights for Authentic Understanding

15:45 - 16:15

TRACK 6: NEW RESEARCH METHODOLOGIES

Interested in presenting here? Please contact Liz Hinkis and <u>elizabeth.hinkis@informa.com</u> to learn more!

# Revolutionizing Wellness Through Radical Consumer Empathy

15:45 - 16:15

TRACK 7: CURRENT & FUTURE CONSUMER TRENDS

Self-Esteem Brands, the parent company of Anytime Fitness, The Bar Method, Waxing the City, Basecamp and Stronger U, set out to reframe the lens of how they view the consumer's health and wellness journey. Leveraging a narrative-driven, multi-phased approach, individual brand strategies were developed that drove business impact.

### You will learn:

- The evolution of holistic wellness versus traditional fitness and the impact on the future.
- Consumer narratives uncover deeper mindsets that contextualize the real opportunities3
- Strategic recommendation and best practices on how to guide stakeholders and the C-level through disruptive change

### **Participants**

**Angelina Iturrian** - Senior Director Consumer Insights & Analytics, Self Esteem Brands - Anytime Fitness

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# KEYNOTE: THE ANATOMY OF VIRAL TRENDS & HIT PRODUCTS

16:25 - 17:10 THE MAIN STAGE

Why do things become mega hits? Why do certain songs, apps, names, films, and cultural figures rise to viral-levels of prominence, while others wither in obscurity? This keynote shatters myths about quality and taste, reveals crucial insights into consumers, and traces popularity from our deepest human needs to the savviest of today's influencers.

From the Stanley cup craze to the rise of Gen Alpha, Derek offers ideas you can use now to not only make great, lasting products, but products people WANT to hear about when attention is more of a commodity than ever

You will also hear about upcoming trends that can catapult your brand to becoming the next big thing.

### **Participants**

**Derek Thompson** - Host of Plain English, Bestselling Author of 'Hit Makers' and 'On Work', Staff Writer, The Atlantic

# MARQUEE KEYNOTE PRESENTED BY RESONATE

17:15 - 17:45 THE MAIN STAGE

### **Ignited Connections & Cocktails**

17:45 - 18:45

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TIME	THE MAIN STAGE	TRACK 1: IN- SIGHTS BEST PRACTICES	TRACK 2: LEADERSHIP, STRATEGY & ROI	TRACK 3: HU- MAN-POWERED INSIGHTS	TRACK 4: THE INTERSECTION OF ANALYTICS & INSIGHTS	TRACK 5: AI & NEXT-GEN TECH	TRACK 6: NEW RESEARCH METHODOLO- GIES	TRACK 7: CUR- RENT & FUTURE CONSUMER TRENDS	SPARK ZONE IN THE EXPO HALL	NETWORKING LUNCH	NETWORKING BREAK & AI CAROUSEL IN THE EXPO HALL'S SPARK ZONE
07:00	07:45 - Badge Pick-Up, Break- fast & Industry- Specific Net- working	07:45 - Badge Pick-Up, Break- fast & Industry- Specific Net- working	07:45 - Badge Pick-Up, Break- fast & Industry- Specific Net- working	07:45 - Badge Pick-Up, Break- fast & Industry- Specific Net- working	07:45 - Badge Pick-Up, Break- fast & Industry- Specific Net- working	07:45 - Badge Pick-Up, Break- fast & Industry- Specific Net- working	07:45 - Badge Pick-Up, Break- fast & Industry- Specific Net- working	07:45 - Badge Pick-Up, Break- fast & Industry- Specific Net- working	07:45 - Badge Pick-Up, Break- fast & Industry- Specific Net- working	07:45 - Badge Pick-Up, Break- fast & Industry- Specific Net- working	07:45 - Badge Pick-Up, Break- fast & Industry- Specific Net- working
09:00	09:00 - TMRE 2024 Day 2 Kick Off 09:15 - KEYNOTE: SU- PERCOMMUNI- CATORS - THE POWER OF CONVERSA- TION AND HID- DEN LAN- GUAGE OF CONNECTION 09:55 - Moder- ated Q&A with Charles Duhigg, New York Times Bestselling Au- thor & Pulitzer Prize-Winning Columnist										

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TIME	THE MAIN STAGE	TRACK 1: IN- SIGHTS BEST PRACTICES	TRACK 2: LEADERSHIP, STRATEGY & ROI	TRACK 3: HU- MAN-POWERED INSIGHTS	TRACK 4: THE INTERSECTION OF ANALYTICS & INSIGHTS	TRACK 5: AI & NEXT-GEN TECH	TRACK 6: NEW RESEARCH METHODOLO- GIES	TRACK 7: CUR- RENT & FUTURE CONSUMER TRENDS	SPARK ZONE IN THE EXPO HALL	NETWORKING LUNCH	NETWORKING BREAK & AI CAROUSEL IN THE EXPO HALL'S SPARK ZONE
10:00	10:15 - Net- working Break & Charles Duhigg Book Signing in the Expo Hall										
11:00		11:00 - Welcome with Appinio 11:10 - Session to be Delivered by OvationMR 11:45 - Betting on Health: How Horizon BCB-SNJ Unlocked Personal Truths to Bolster Customer Decision Making in the Health Insurance Industry	11:00 - Welcome 11:10 - Building a Customer Journey Driven by Insights and Powered by Strategy 11:45 - Crafting an Impactful Insights Strategy for Maximum ROI	11:00 - Welcome 11:10 - Speak. Sponsor. Exhibit 11:45 - Panel: How to Keep Humanity at the Core of Market Research	11:00 - Welcome 11:10 - Session Topic TBA 11:45 - Analytical Alchemy: Unleashing Insights	11:00 - Welcome 11:10 - Session to be Delivered by Canvs 11:45 - Al in Fashion and Apparel Retail: Applications an Execution	11:00 - Welcome 11:10 - Panel: Emerging Market Research Methodologies and Trends 11:45 - Session to be Delivered by Eye-See Research	11:00 - Welcome 11:10 - Forecasting the Consumer Evolution 11:45 - Investing in Emotion: Leveraging Human Truth to Inform Bank Strategy	11:45 - Think Tank: Where to Get Innovation Inspiration		

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TIME	THE MAIN STAGE	TRACK 1: IN- SIGHTS BEST PRACTICES	TRACK 2: LEADERSHIP, STRATEGY & ROI	TRACK 3: HU- MAN-POWERED INSIGHTS	TRACK 4: THE INTERSECTION OF ANALYTICS & INSIGHTS	TRACK 5: AI & NEXT-GEN TECH	TRACK 6: NEW RESEARCH METHODOLO- GIES	TRACK 7: CUR- RENT & FUTURE CONSUMER TRENDS	SPARK ZONE IN THE EXPO HALL	NETWORKING LUNCH	NETWORKING BREAK & AI CAROUSEL IN THE EXPO HALL'S SPARK ZONE
12:00		12:20 - Panel: DIY Research: Promises, Pit- falls and Proof of Concept	12:20 - Critical Aspects of Ca- reer Develop- ment in a Changing Mar- ket Research Industry	12:20 - Session to be Delivered by PRS IN VIVO	12:20 - Deciphering Fanalytics: Understanding the Dynamics of Fan Behavior and Self-Reported Fandom Levels	12:20 - Session to be Delivered by Vital Findings	12:20 - Consumer-Based Growth Plan: A Human-Centric Approach to Identifying Profitable Actions, Attitudes, and Perceptions to Influence	12:20 - Session to be Delivered by GWI		12:50 - Net- working Lunch	
14:00		14:05 - Session to be Delivered by Fuel Cycle 14:40 - Amplify the Voice of Your Customer: How to Build an Immersive Program that Unites MR, UR, CX, and Social Insights	14:05 - Ask Me Anything: In- creasing Visi- bility of the In- sights Function Organization- Wide While Ele- vating your Personal Brand 14:40 - Driving Material Busi- ness Impact: A Path to a Seat at the Table	14:05 - Speak. Sponsor. Exhibit. 14:40 - Applying Behavioral Science: From Insight to Impact	14:05 - Exploring the Human Factor: Harnessing Psychological Principles to Interpret Primary Research 14:40 - Best Practices for Analytics & Insights to Work in Harmony	14:05 - Session to be Delivered by Stravito 14:40 - Shortcuts to Stay Business Critical in the Age of Al	14:05 - Solving Healthcare Challenges with Consumer Insights 14:40 - Speak. Sponsor. Exhibit	14:05 - Panel: Insights Per- spectives Re- port 14:40 - Ses- sion to be De- livered by MSW Research			

TMRE 2024 DAY 2: WEDNESDAY, OCTOBER 9 - 09/10/2024

TMRE: The Market Research Event

TIME	THE MAIN STAGE	TRACK 1: IN- SIGHTS BEST PRACTICES	TRACK 2: LEADERSHIP, STRATEGY & ROI	TRACK 3: HU- MAN-POWERED INSIGHTS	TRACK 4: THE INTERSECTION OF ANALYTICS & INSIGHTS	TRACK 5: AI & NEXT-GEN TECH	TRACK 6: NEW RESEARCH METHODOLO- GIES	TRACK 7: CUR- RENT & FUTURE CONSUMER TRENDS	SPARK ZONE IN THE EXPO HALL	NETWORKING LUNCH	NETWORKING BREAK & AI CAROUSEL IN THE EXPO HALL'S SPARK ZONE
15:00		15:45 - Session to be Delivered by Curion	15:45 - Fireside Chat: Deliver- ing Your In- sights Impact	<b>15:45</b> - Session TBA	15:45 - NYT Games, Cook- ing, Sports and Shopping: Re- searching the Value of Highly Engaged Audi- ences	15:45 - Un- masking Fraud- sters: Al-Pow- ered Insights to Stop Fraud and Save Mon- ey	15:45 - Human- izing Market Research: Har- nessing Hu- man-Powered Insights for Au- thentic Under- standing	15:45 - Revolu- tionizing Well- ness Through Radical Con- sumer Empa- thy			15:10 - Net- working Break & Al Carousel in the Expo Hall's Spark Zone
16:00	16:25 - KEYNOTE: THE ANATOMY OF VIRAL TRENDS & HIT PROD- UCTS										
17:00	17:15 - MAR- QUEE KEYNOTE PRE- SENTED BY RESONATE 17:45 - Ignited Connections & Cocktails	17:45 - Ignited Connections & Cocktails	17:45 - Ignited Connections & Cocktails	17:45 - Ignited Connections & Cocktails	17:45 - Ignited Connections & Cocktails	17:45 - Ignited Connections & Cocktails	17:45 - Ignited Connections & Cocktails	17:45 - Ignited Connections & Cocktails	17:45 - Ignited Connections & Cocktails	17:45 - Ignited Connections & Cocktails	17:45 - Ignited Connections & Cocktails

TMRE 2024 DAY 3: THURSDAY, OCTOBER 10 - 10/10/2024

TMRE: The Market Research Event

October 8-10, 2024 Loews Royal Pacific Resort Orlando, FL

# Registration Open & Breakfast in the Expo Hall

08:00 - 09:00

## TMRE 2024 Day 3 Kick Off

09:00 - 09:10 THE MAIN STAGE

#### **Participants**

David Boyle - Founder, Audience Strategies

**Oksana Sobol** - Sr., Director, Insights Lead, The Clorox Company

# KEYNOTE: CHANGING BEHAVIOR - GUIDING EMPLOYEE AND CUSTOMER CHOICES FOR GOOD

09:10 - 09:50 THE MAIN STAGE

Employee and customer choices are heavily dependent on context. Katy Milkman, an expert in the ways we consider options and make decisions, understands this from her extensive research studying these populations as a behavioral economist. 'Choice architecture,' or simply the way in which a choice is presented (on screens and in person) can thus be an extremely valuable tool for improving employee outcomes and consumer choices.

In this informative keynote, Milkman teaches audiences how to make use of the malleability in how choices are made to influence behavior for the better, providing insights about how to encourage improved decisions—online, at work, and at home. Covering the basics of wise choice architecture, nudges that have been proven to increase the likelihood of optimal decisions, and actionable takeaways tailored for your business or organization, Milkman leads a funny, fast-paced, and practical talk about how we can guide employee and customer behavior in the most helpful ways possible.

## **Participants**

**Katy Milkman** - Economist, Bestselling Author & Professor, The Wharton School of the University of Pennsylvania

# Moderated Q&A with Katy Milkman, Economist, Bestselling Author & Wharton Professor

09:50 - 10:10 THE MAIN STAGE

# **Participants**

**Katy Milkman** - Economist, Bestselling Author & Professor, The Wharton School of the University of Pennsylvania

## KEYNOTE: A CENTURY OF CURIOSITY: P&G ANALYTICS & INSIGHTS DISCOVERING THE FUTURE

10:15 - 10:45 THE MAIN STAGE

As Proctor & Gamble will celebrate 100 years of driving consumer experiences through insights in September, this keynote will drill down on the history of market research, its evolution and will look ahead to its prominent future. Kirti will also underscore the pivotal role of human-powered data, emphasizing it's not just numbers, but a reflection of human behavior. You will leave empowered to expertly decode consumer trends while utilizing next-gen technology and tools.

#### **Participants**

**Kirti Singh** - Chief Analytics, Insights & Media Officer, Procter & Gamble

# Final TMRE Co-Chair Thoughts & Closing Remarks

10:45 - 11:00 THE MAIN STAGE

#### **Participants**

David Boyle - Founder, Audience Strategies

Oksana Sobol - Sr., Director, Insights Lead, The Clorox Company

### Networking Break in the Expo Hall

11:00 - 11:30

# Workshop 1, Part I: Unlocking Growth: Transformation from Researcher to Strategic Business Partner \*Certification Included

11:30 - 12:45 Workshop I

Researchers occupy a distinctive intersection within the business value chain, positioning them uniquely to drive innovation and strategic recalibration amidst ongoing volatility. Leveraging the research community wealth of data analytics, insights, and research, the challenge lies in seamlessly integrating these assets into the broader business strategy. It entails acquiring new business skills and cultivating a forward-thinking mindset that propels the organization toward its goals.

This workshop, through a rich case study approach, will explore some game changing approaches and ideas to unlock a growth mindset to move the business agenda forward.

#### Key takeaways:

- Review an easy 3 step approach to framing your valuable insights into Business impact.
- Strategies for collaborating across the business value chain.
- The aim is to explore a palette of practical and outcome-oriented ideas so you can craft a tangible and actionable blueprint when you return home.

## **Participants**

**Joe Batista** - Chief Creatologist, Former Executive Hewlett Packard Enterprise & Dell Technologies

## Workshop 2, Part I: More than Interesting – Building an Insights Function to Drive Impact \*Certification Included

11:30 - 12:45 Workshop II

Customer centricity is core to success for organization of all types. Whether your customers are consumers in a retail marketplace or other business, deciding to put their needs at the center of your business strategy is a great plan. And the decision to take that approach should be an easy one – because companies who put their customers first are the companies that succeed. Insights functions play the primary, central role in putting customers at the center for businesses. So, building an Insights function that is high performing and a driver of business success should be a high priority.

This workshop will help you build the foundations for running an Insights function that isn't just "merely interesting," but is "highly impactful." It will share real examples and cover core skills for Insights leaders. Whether you are starting a career in Insights or building a function for your business, this workshop will be a springboard for your success.

### **Participants**

**Elizabeth Oates** - Vice President, Consumer Insights & Guest Services, Ulta Beauty

TMRE 2024 DAY 3: THURSDAY, OCTOBER 10 - 10/10/2024

TMRE: The Market Research Event

October 8-10, 2024 Loews Royal Pacific Resort Orlando, FL

# Workshop 3, Part I: Storytelling with Data \*Certification Included

11:30 - 12:45 Workshop III

Master the art of storytelling with data to effectively communicate insights and influence decision-making. In this workshop, you will learn:

- How strategize around what you want the data say and what you want your story to achieve
- How to bring different datasets together
- · Best practices for data visualization
- How to tie everything together from the arch of the story to delivery and stakeholder buy-in

You will leave ready to transform complex data into compelling narratives; techniques to craft visually appealing and engaging data visualizations, and armed with the principles of effective storytelling, including structuring narratives, using visuals effectively, and tailoring messages to different audiences

### **Closing Networking Lunch**

12:45 - 13:30

# Workshop 1, Part II: Unlocking Growth: Transformation from Researcher to Strategic Business Partner \*Certification Included

13:30 - 14:45 Workshop I

Researchers occupy a distinctive intersection within the business value chain, positioning them uniquely to drive innovation and strategic recalibration amidst ongoing volatility. Leveraging the research community wealth of data analytics, insights, and research, the challenge lies in seamlessly integrating these assets into the broader business strategy. It entails acquiring new business skills and cultivating a forward-thinking mindset that propels the organization toward its goals.

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### End of TMRE 2024

14:45 - 14:50

TMRE 2024 DAY 3: THURSDAY, OCTOBER 10 - 10/10/2024

TMRE: The Market Research Event

TIME	THE MAIN STAGE	WORKSHOP I	WORKSHOP II	WORKSHOP III
08:00	<b>08:00</b> - Registration Open & Breakfast in the Expo Hall	<b>08:00</b> - Registration Open & Breakfast in the Expo Hall	<b>08:00</b> - Registration Open & Breakfast in the Expo Hall	<b>08:00</b> - Registration Open & Breakfast in the Expo Hall
09:00	09:00 - TMRE 2024 Day 3 Kick Off 09:10 - KEYNOTE: CHANGING BEHAVIOR - GUIDING EMPLOYEE AND CUSTOMER CHOIC- ES FOR GOOD 09:50 - Moderated Q&A with Katy Milkman, Economist, Bestselling Author & Wharton Pro- fessor			
10:00	10:15 - KEYNOTE: A CENTURY OF CURIOSITY: P&G ANALYTICS & INSIGHTS DISCOVERING THE FUTURE 10:45 - Final TMRE Co-Chair Thoughts & Closing Remarks			
11:00	11:00 - Networking Break in the Expo Hall	11:30 - Workshop 1, Part I: Unlocking Growth: Transformation from Researcher to Strategic Business Partner *Certification Included 11:00 - Networking Break in the Expo Hall	11:30 - Workshop 2, Part I: More than Interest- ing – Building an Insights Function to Drive Im- pact *Certification Included 11:00 - Networking Break in the Expo Hall	11:30 - Workshop 3, Part I: Storytelling with Data *Certification Included 11:00 - Networking Break in the Expo Hall
12:00	12:45 - Closing Networking Lunch	12:45 - Closing Networking Lunch	12:45 - Closing Networking Lunch	12:45 - Closing Networking Lunch
13:00		13:30 - Workshop 1, Part II: Unlocking Growth: Transformation from Researcher to Strategic Business Partner *Certification Included	13:30 - Workshop 2, Part II: More than Interest- ing – Building an Insights Function to Drive Im- pact *Certification Included	13:30 - Workshop 3, Part II: Storytelling with Data *Certification Included
14:00	<b>14:45</b> - End of TMRE 2024	<b>14:45</b> - End of TMRE 2024	<b>14:45</b> - End of TMRE 2024	<b>14:45</b> - End of TMRE 2024