

SESSIONS

ADVANCED BUSINESS DEVELOPMENT COURSE (OCT 21-23)

BIO-Europe

3 days in-person. 3 days virtually.
October 24–26, 2022 | Leipzig, Germany
November 2–4, 2022 | Virtual

Advanced Business Development Course (Oct 21-23)

00:00 - 08:00

**Access to this course requires an additional fee which can be added on during online registration*

October 21-23, 2022 | Leipzig, Germany | Marriott Hotel

The Advanced Business Development course is instructed by experienced dealmakers and industry experts. It's a blend of lectures and also incorporates Case Studies, which include a mock valuation, negotiation and deal making exercise designed to apply concepts learned during the course and challenge participants. The Case Study is often cited as the participant's favorite part of the course.

The course is instructed by Joe Dillon, Lesley Stolz, Patrick Duxbury, and Kenneth Krisko.

Friday, October 21, 8:30 a.m. - 5:00 p.m. CET

- Valuation and Deals Structuring Concepts and Trends
- Valuation Methodologies, Techniques and Major Factors
- Case Study Work & Break Out Sessions
- Forecasting, Analysis and Decision-support
- Deal Structuring and Terms

Saturday, October 22, 8:30 a.m. - 5:30 p.m. CET

- Negotiation Preparation
- Case Study Work
- Managing the Process and Influence Strategies
- Types of IP, Freedom to Operate, Issues in Due Diligence
- Creating a Protection Timeline, Research Exemption, Competition Law

Sunday, October 23, 9:00 a.m. - 4:00 p.m. CET

- Key Concepts and Building Blocks of a Block Buster Deal
- Select Topics of Advanced Deal Structures
- Trap Doors, Dead Ends, and other Do's and Don'ts
- Current Trends in Licensing Deals
- Case Study Completion
- Case Study Review

TIME

00:00

00:00 - Advanced Business Development Course (Oct 21-23)

SESSIONS

WELCOME RECEPTION - OCTOBER 23 - 23/10/2022

BIO-Europe

3 days in-person. 3 days virtually.
October 24–26, 2022 | Leipzig, Germany
November 2–4, 2022 | Virtual

BiotechBikers @ BIO-Europe

11:30 - 14:30

BiotechBikers — Pre-event Networking

[Fully booked]

When: Sunday, October 23, 11.30am (CET)

Where: Leipzig, Germany - start/finish TBA

What: 30km or 50km distances, café stop, complementary refreshments, moderate pace

Event partners: **Evotec** and **EBD Group**

Organized by **Biotech Bikers**

Welcome Reception - Sunday Evening Networking Reception at Gewandhaus

19:00 - 21:00

Networking Reception

Location: [Gewandhaus](#)

Hosted by: biosaxony

TIME	BIOTECHBIKERS – PRE-EVENT NETWORKING	NETWORKING RECEPTION
11:00	11:30 - BiotechBikers @ BIO-Europe	
19:00		19:00 - Welcome Reception - Sunday Evening Networking Reception at Gewandhaus

Registration and badge pick-up opens (All day)

07:45 - 08:00

Registration (All day)

Time: **All day**

Location: **Entrance West via Glass Hall**

Exhibition opens (All day)

07:45 - 08:00

Exhibition (All day)

Time: **All day**

Location: **Level 0, Hall 2**

Light breakfast (7:45-10:45)

07:45 - 08:00

Breakfast (7:45-10:45)

Time: **Until 10:45**

Location: **Level 0, Hall 2**

SESSIONS

DAY 1 - 24/10/2022

BIO-Europe

3 days in-person. 3 days virtually.
October 24–26, 2022 | Leipzig, Germany
November 2–4, 2022 | Virtual

Reality check: Arriello launches new survey on pharma/biotech's early experiences of EMA's new clinical trials information system (CTIS)

09:30 - 10:00
Business Development Track 1

Location: Exhibition hall stage

In August 2022, roughly halfway between the launch and compliance dates for EMA's new one-stop clinical trials information system (CTIS), [Arriello](#) conducted a survey of 400 Directors/Functional Heads in Pharma, Biotech and CRO companies about their expectations and early experiences of the new harmonized registration platform and portal.

The new facility is designed to streamline the submission, assessment and approval of trials across EU markets, under the new [Clinical Trials Regulation \(CTR\)](#) which became applicable at the end of January 2022, and its use will be mandatory for all new clinical trials from January 31, 2023.

The online [Censuswide](#) survey, split evenly across four geographical markets – the US, UK, Germany and Switzerland – asked where companies are currently in their preparations for using the new CTIS, what they expect the main benefits to be, and any challenges they have encountered to date.

As the months and weeks count down to the big switch-over, Arriello's Kieran O'Donnell and Nicola Kidman will present the survey findings, and invite a discussion around the wider ambitions, hopes and potential issues around EMA's new centralized clinical trials system, and how companies can make best use of the new platform.

Participants

Moderator: [Laura Millichamp](#) - Founder , InsideReg

Kieran O'Donnell - VP Global Drug Safety , Arriello

Nicola Kidman - Principal Consultant - Regulatory Affairs , Arriello

Partnering: One-to-one meetings

10:00 - 18:30
Partnering: One-to-one meetings 24/7

One-to-one meetings at BIO-Europe will be scheduled during the hours below:

Meetings on this day will start at **10:00 – 18:30 CET**

Opening remarks

10:15 - 10:45
Business Development Track 1

Location: Level 1, Hall 1

- Anna Chrisman, Managing Director Pharma and Life Sciences, Informa Connect
- Thomas Kralinski, State Secretary, Saxon State Ministry for Economic Affairs, Labour and Transport
- Dr. Oliver Uecke, Chairman of the Board, biosaxony
- Susanna Ling, VP Industry Partnerships and Sponsorship

Participants

Anna Chrisman - Managing Director Pharma and Life Sciences , Informa Connect

Thomas Kralinski - State Secretary , Saxon State Ministry for Economic Affairs, Labour and Transport

Oliver Uecke - Chairman of the Board , biosaxony

Susanna Ling - VP Industry Partnerships and Sponsorship , Biotechnology Innovation Organization

Opening plenary session: Opportunities created by a bear market - There IS a silver lining

10:45 - 11:45
Business Development Track 1

Location: Level 1, Hall 1

With every obstacle lies a new opportunity! Pandemic, war, bear markets... the list is long. But now is not the time to stick your head into the sand. Resilience is achieved through creativity, agility, and innovation. Yes, cash is scarce, but partnerships are the flavour of the month. The life-science industry has thrived in times of crisis before, and our seasoned speakers have come out through difficult times with their heads held high.

How did they do this? Can we do it again? What's different and what's the same? Our panellists will analyse and share their outlooks on the numerous opportunities currently available. They will advise on the next steps to take and which areas to focus on.

Participants

Moderator: [Hubert Birner](#) - Managing Partner , TVM Capital

Panelist: [Werner Lanthaler](#) - CEO , Evotec

Panelist: [Sander Slootweg](#) - Managing Partner , Forbion

Panelist: [Stephanie Leouzon](#) - Partner and Head of Torrey Europe , Torrey

Panelist: [Detlev Mennerich](#) - SVP, heading Global BD&L , Boehringer Ingelheim

Panelist: [Christian Rommel](#) - Head of PH Research & Development , Bayer AG

Panelist: [Philippe Lopes-Fernandes](#) - Executive Vice President and Chief Business Officer , IPSEN

In conversation with Susanne Fiedler, Chief Commercial Officer, Organon

12:00 - 12:20
Business Development Track 1

Women's Health is an Economic Issue: The Business Case for Addressing Gender Inequities in Health Care

Location: Exhibition hall stage

Participants

Moderator: [Ruth Ciesinger](#) - Online Managing Editor , der Tagesspiegel

Susanne Fiedler - Chief Commercial Officer , Organon

Lunch

12:00 - 14:00
Live Networking

Time: **12:00 - 14:00**

Location: **Exhibition Hall and Seated Lunch area (Level 0, Hall 2)**

Immuno-inflammation: a gateway to therapeutic areas and new partners

13:00 - 14:00
Business Development Track 1

Location: Multi-purpose room 3

Immune system dysfunctions are the baseline for many health conditions and researching the mechanisms that govern this disease can provide numerous insights across therapeutic areas, ranging from cardiovascular- to neurodegenerative diseases. Looking at immuno-inflammation as a starting point can also result in non-traditional partnerships between organizations. Join this panel to engage with companies active in immunology & inflammation research discussing how they use this cross-indication response to identify R&D opportunities and inform their BD strategies.

Participants

Moderator: [Duncan Emerton](#) - Executive Director, Consulting , Citeline

Panelist: [Vishal Sahni](#) - Director, Corporate Business Development & Strategy , H. Lundbeck A/S

Panelist: [Peng Leong](#) - Chief Business Officer & Head of Brain Aging , BioAge Labs

Panelist: [Andrew Mackie](#) - Chief Business Officer , Imcys

From bench to bedside: the unique clinical pathway of CGT products

13:00 - 14:00

Business Development Track 2

Location: Multi-purpose room 4

Cell and gene therapies have curative potential and in keeping with this unique approach, they require tailored clinical pathways to ensure a success. This panel will use real world practices to illustrate clinical strategies that are essential to CGT development.

Participants

Moderator: **Shardha Millington** - Consultant , Citeline (Formerly Pharma Intelligence)

Panelist: **Charlotte Smerdon** - Cell & Gene Centre of Excellence Lead, Portfolio Director Project Management , Veristat

Panelist: **Isabelle Scarabin** - Director, Business Development & Licensing Officer , Bayer

Panelist: **Ulrike Köhl** - Director , Fraunhofer Institut für Zelltherapie und Immunologie (IZI)

Company Presentations

14:00 - 15:15

Business Development Track 2

Location: Multi-purpose room 4

14:00-14:15 [Ochre Bio](#) - Cell & Gene Therapies- Biotech

14:15- 14:30 [Prescient Therapeutics Limited](#) - Cell & Gene Therapies- Biotech

14:30 -14:45 [Curacle.co.ltd](#) - Drug Discovery & Development- Biotech

14:45- 15:00 [Forge Biologics](#) - Technologies & Tools- Biotech

15:00-15:15 [Biocytogen Pharmaceuticals \(Beijing\) Co., Ltd.](#) - Midsize Pharma

[View the full presenting company schedule here](#)

Austria – Where innovation moves mountains!

14:00 - 14:30

Regional Showcases

Location: Exhibition hall stage

Why biotech companies are constantly investing in Austria Multinational companies are increasingly investing in large-scale projects in Austria.

Boehringer Ingelheim is expanding production and research in Austria with around 2 billion euros. invIOs has developed an advanced cell therapy platform to deliver novel immune-oncology cell therapies. Investment-supporting framework conditions, such as research subsidies, are decisive for this. Another key reason is the high level of education and the ability to recruit specialist personnel.

Participants

Moderator: **Marlis Müllner** - Director R&D Investment , Austrian Business Agency

Eva Schlintl - Investment Manager , LISA – Life Science Austria on behalf of Austria Wirtschaftsservice GmbH

Panelist: **Peter Llewellyn-Davies** - President , Biotech Austria

Panelist: **Detlev Mennerich** - SVP, heading Global BD&L , Boehringer Ingelheim

25 years of cycles: similarities and differences, company and fund performances, and the attempt of an outlook

14:30 - 15:15

Finance Track

Location: Multi-purpose room 3

Like many other industries, biotech has less easy times than only 18 months ago. Are there similarities to former downturns? What is different? In what shape are the companies, in what shape are the funds fueling them? Are the more objective and fundamental performance criteria then just valuations? Are companies and funds ready to adapt, did they adapt already? How?

This panel will aim to exchange on those and other topics. It will bring together Biotech CEOs, VCs and investors into VC funds to discuss alongside the whole food chain of our industry.

Participants

Moderator: **Olivier Litzka** - Partner , Andera Partners Life Sciences

Panelist: **Holger Reithinger** - Partner , Forbion

Panelist: **John Haurum** - CEO , -

Panelist: **Matthias Kromayer** - Managing Partner , MIG Capital AG

Panelist: **Uli Grabenwarter** - Head of Venture , EIF

Panelist: **Ulrica Slåne Bjerke** - Founder and CIO , Arctic Aurora Life Science

Co-create the next value with bio ecosystems in Japan

14:35 - 15:05

Regional Showcases

Location: Exhibition hall stage

Japan is advancing bioscience technology innovation to provide practical solutions for global challenges such as aging society. Japan has several unique bioscience network and insights in different regions. Three representatives of the major bio industrial association/clusters from Tokyo, Osaka and Hiroshima will explain their current situation and expectations for global cooperation to develop the ecosystem.

Participants

Yoshiaki Tsukamoto - Executive Director , Japan Bioindustry Association (JBA)

Hidetoshi Tahara - Vice President , Hiroshima University

Hiroyuki Akatsuka - Associate Director , Life Sciences Industry Division, Osaka Prefectural Government

Next gen dealmakers – dealing with complexity

15:15 - 16:00

Finance Track

Location: Multi-purpose room 3

Participants

Moderator: **Sascha Berger** - Partner , TVM Capital

Panelist: **Marianne Mertens** - Partner , Apollo Health Ventures

Panelist: **Karin Kleinhaus** - Partner , MRLV

Panelist: **Dmitrij Hristodorov** - Partner , Forbion

Panelist: **Felice Verduyn-van Weegen** - Partner , EQT group

Panelist: **Christian Jung** - Partner , SV Health Investors

SESSIONS

DAY 1 - 24/10/2022

BIO-Europe

3 days in-person. 3 days virtually.
October 24–26, 2022 | Leipzig, Germany
November 2–4, 2022 | Virtual

Saxony-Anhalt as center for protein biochemistry and biopharmaceuticals

15:15 - 15:45

Regional Showcases

Location: Exhibition hall stage

For many years Weinberg Campus has stood for successful biopharmaceutical drug research and development in Saxony-Anhalt. Spin-offs from university and non-university research institutions, such as Navigo Proteins and Wacker Biotech, have recently made positive headlines with their growth and international collaborations. New production facilities are emerging on campus, and requirements for infrastructure, networks and workforce are changing rapidly. This raises questions about the concrete design of research and development cooperations, the acquisition and qualification of staff and, last but not least, the management of such growth processes. Prof. Stephan Schilling (Fraunhofer IZI), Dr. Florian Settele (Navigo Proteins) and Dr. Sebastian Schuck (Wacker Biotech) will discuss these and other questions based on the current situation at the Weinberg Campus.

Participants

Florian Settele - Head of Business Unit Precision Capturing, Navigo Proteins GmbH

Stephan Schilling - Head of the Department of Drug Design and Target Validation, Fraunhofer IZI

Sebastian Schuck - Global Director Business Development, Wacker Biotech GmbH

Stefan Schneider - EMA Head of Life Sciences, KPMG AG Wirtschaftsprüfungsgesellschaft

Spotlight on Saxony's Biotech Ecosystem

15:30 - 16:30

Business Development Track 2

Location: Multi-purpose room 4

With strong clusters in the cities of Leipzig, Chemnitz, and Dresden, Saxony forms one of Germany's most dynamic life sciences regions today. Applied cutting-edge research in medicine and forward-looking innovations in healthcare form the center of the cluster. The rapid translation and market launch of the latest developments – from bench to bedside – are characteristic of the enormous appeal and competitiveness of the region in the life sciences. This is particularly the case in Saxony's life sciences sector comprising everything from cell and gene therapies, molecular diagnostics, and biomaterials to digital health and smart medical devices.

Selected business leaders from the biotechnology sector will talk about the strengths, opportunities, and challenges that Saxony's life sciences ecosystem presents. Attendees will get insights into one of Germany's most business-friendly life sciences environments, take away lessons learned and share their questions.

Participants

Moderator: Julia Busch-Casler - Head of the Digital Health, Fraunhofer IMW

Panelist: Norman Gerstner - CEO, Biotype GmbH

Panelist: Michael Thompson - CEO, DyNABind GmbH

Panelist: Dr. Oliver Uecke - COO, Lipotype GmbH

Panelist: Isabel Antholz - Managing Director, Mannin GmbH

Panelist: Kerstin Stangier - Senior Director Global Integrations, Azena / GENEWIZ

In high demand, but highly demanding. Current challenges in the development of anti-infectives

15:45 - 16:15

Regional Showcases

Location: Exhibition hall stage

Microbial diseases did not only become a problem with the corona pandemic. Necessity is the mother of invention, and so states and societies remembered the imperative need to meet this existential challenge. Unfortunately, it seems that the danger of waking up to a "pre-penicillin era" within a few years is not being realized by all those responsible.

Two world leaders in plant made pharmaceuticals will provide insights into the challenges and opportunities presented by their current clinical developments.

Enjoy a panel with Nomad Bioscience, Icon Genetics moderated by BMD Life Sciences.

Participants

Moderator: Michael Taeger - CEO, BMD Life Sciences GmbH

Panelist: Yuri (Jurijus) Gleba - CEO, Nomad Bioscience GmbH

Panelist: Victor Klimyuk - Managing Director/COO, Icon Genetics GmbH

In collaboration with YVC Collective - Venture Capitalists Fireside Chat

16:15 - 17:00

Finance Track

Location: Multi-purpose room 3

In collaboration with YVC Collective

Join us for a chat with VC industry veterans, followed by drinks

A conversation between industry veterans and emerging VCs, about pitfalls in biotech, lessons learnt and how to stay passionate"

Target Audience: Emerging VC's

Participants

Moderator: Catello Somma - Associate, TVM Life Science Management GmbH

Moderator: Daniela Begolo - Principal, Inkef

Hubert Birner - Managing Partner, TVM Capital

Sander Slotweg - Managing Partner, Forbion

SESSIONS

DAY 1 - 24/10/2022

BIO-Europe

3 days in-person. 3 days virtually.
October 24–26, 2022 | Leipzig, Germany
November 2–4, 2022 | Virtual

Break and Breathe

16:30 - 16:40
Live Networking

[Register here for the Break and Breathe | Stretch and Relax](#)

Meet to move

Take a break and get your body moving. De-stress and recharge your brain. Breathe, stretch, laugh and build your energy.

The exercises throughout these sessions are designed to fuel your body and brain with new energy for better decision making and success.

Open to all. No prerequisites required.

Standing and seated (chair) positions only.

Where: Exhibit Hall Stage

When:

MONDAY
16:30 - 16:40 Break and Breathe
16:45 - 16:55 Stretch and Relax

TUESDAY
10:15 - 10:25 Break and Breathe
10:35 - 10:45 Stretch and Relax
16:15 - 16:25 Break and Breathe
16:30 - 16:40 Stretch and Relax

WEDNESDAY
11:05 - 11:15 Break and Breathe
11:35 - 11:45 Stretch and Relax

Sponsored by Virginia Beach

Stretch and Relax

16:45 - 16:55
Live Networking

[Register here for the Break and Breathe | Stretch and Relax](#)

Meet to move

Take a break and get your body moving. De-stress and recharge your brain. Breathe, stretch, laugh and build your energy.

The exercises throughout these sessions are designed to fuel your body and brain with new energy for better decision making and success.

Open to all. No prerequisites required.

Standing and seated (chair) positions only.

Where: Exhibit Hall Stage

When:
MONDAY
16:30 - 16:40 Break and Breathe
16:45 - 16:55 Stretch and Relax

TUESDAY
10:15 - 10:25 Break and Breathe
10:35 - 10:45 Stretch and Relax
16:15 - 16:25 Break and Breathe
16:30 - 16:40 Stretch and Relax

WEDNESDAY
11:05 - 11:15 Break and Breathe
11:35 - 11:45 Stretch and Relax

Sponsored by Virginia Beach

Monday Networking Reception

18:00 - 21:00
Live Networking

Location: Exhibition Hall

Participating Exhibitors: [Exhibit Hall Receptions](#)

- Bachem - BOOTH #17
- Biopartner UK - BOOTH #19
- BIOTECCanada - BOOTH #119
- Boehringer Ingelheim - BOOTH #53
- Dentons - BOOTH #86
- DiNAQOR - BOOTH #101A
- Enterprise Greece & Hellenic Biocluster - BOOTH #66C
- evotec - BOOTH #82C
- Flanders Investment & Trade - BOOTH #20
- BioWin & flanders.bio - BOOTH #20
- Germany Trade & Invest - Booth #100
- Health~Holland - BOOTH #40
- Johnson&Johnson Innovation - BOOTH #216
- Life Science Nord - BOOTH #133
- North Carolina - BOOTH #106
- Rentschler Biopharma - BOOTH #65
- Saxony Trade & Invest - BOOTH #100
- Swiss Biotech - BOOTH #82A
- Wallonia Export & Investment - Booth #20
- YUMAB - BOOTH #122

SCHEDULE

DAY 1 - 24/10/2022

BIO-Europe

3 days in-person. 3 days virtually.
October 24–26, 2022 | Leipzig, Germany
November 2–4, 2022 | Virtual

TIME	REGISTRATION (ALL DAY)	EXHIBITION (ALL DAY)	BREAKFAST (7:45-10:45)	BUSINESS DEVELOPMENT TRACK 1	BUSINESS DEVELOPMENT TRACK 2	FINANCE TRACK	REGIONAL SHOWCASES	LIVE NETWORKING	PARTNERING: ONE-TO-ONE MEETINGS 24/7
07:00	07:45 - Registration and badge pick-up opens (All day)	07:45 - Exhibition opens (All day)	07:45 - Light breakfast (7:45-10:45)						
09:00				09:30 - Reality check: Arriello launches new survey on pharma/biotechs' early experiences of EMA's new clinical trials information system (CTIS)					
10:00				10:15 - Opening remarks 10:45 - Opening plenary session: Opportunities created by a bear market - There IS a silver lining					10:00 - Partnering: One-to-one meetings
12:00				12:00 - In conversation with Susanne Fiedler, Chief Commercial Officer, Organon				12:00 - Lunch	

SCHEDULE

DAY 1 - 24/10/2022

BIO-Europe

3 days in-person. 3 days virtually.
October 24–26, 2022 | Leipzig, Germany
November 2–4, 2022 | Virtual

TIME	REGISTRATION (ALL DAY)	EXHIBITION (ALL DAY)	BREAKFAST (7:45-10:45)	BUSINESS DEVELOPMENT TRACK 1	BUSINESS DEVELOPMENT TRACK 2	FINANCE TRACK	REGIONAL SHOWCASES	LIVE NETWORKING	PARTNERING: ONE-TO-ONE MEETINGS 24/7
13:00				13:00 - Immuno-inflammation: a gateway to therapeutic areas and new partners	13:00 - From bench to bedside: the unique clinical pathway of CGT products				
14:00					14:00 - Company Presentations	14:30 - 25 years of cycles: similarities and differences, company and fund performances, and the attempt of an outlook	14:00 - Austria – Where innovation moves mountains! 14:35 - Co-create the next value with bio ecosystems in Japan		
15:00					15:30 - Spotlight on Saxony's Biotech Ecosystem	15:15 - Next gen dealmakers – dealing with complexity	15:15 - Saxony-Anhalt as center for protein biochemistry and biopharmaceuticals 15:45 - In high demand, but highly demanding. Current challenges in the development of anti-infectives		
16:00						16:15 - In collaboration with YVC Collective - Venture Capitalists Fireside Chat		16:30 - Break and Breathe 16:45 - Stretch and Relax	

SCHEDULE

DAY 1 - 24/10/2022

BIO-Europe

3 days in-person. 3 days virtually.
October 24–26, 2022 | Leipzig, Germany
November 2–4, 2022 | Virtual

TIME	REGISTRATION (ALL DAY)	EXHIBITION (ALL DAY)	BREAKFAST (7:45-10:45)	BUSINESS DEVELOPMENT TRACK 1	BUSINESS DEVELOPMENT TRACK 2	FINANCE TRACK	REGIONAL SHOWCASES	LIVE NETWORKING	PARTNERING: ONE-TO-ONE MEETINGS 24/7
18:00								18:00 - Monday Networking Reception	

SESSIONS

DAY 2 - 25/10/2022

BIO-Europe

3 days in-person. 3 days virtually.
October 24–26, 2022 | Leipzig, Germany
November 2–4, 2022 | Virtual

Rise and Run

06:30 - 07:30

Ease yourself into a busy second day at BIO-Europe with a morning run and a chance to see some of the historic city of Leipzig. The route will be approx 5 km. A local trainer will lead the group and the run will stop at some of Leipzig's most famous sights. The pace will be comfortable enough to chat and runners of all levels are welcome. Bathrooms and water are available at the meeting point.

- **Date:** Tuesday, October 25
- **Time:** 06:30–07:30
- **Meet at:**
[Hotel NH Leipzig Zentrum](#)
Burgplatz
04109 Leipzig

[Pre-register for Rise and Run](#)

Sponsored by Merck

Registration and Badge Pick-up opens (All day)

07:45 - 08:00

Registration (All day)

When: **All day**

Where: **Entrance West via Glass Hall**

Exhibition opens (All day)

07:45 - 08:00

Exhibition (All day)

When: **All day**

Location: **Level 0, Hall 2**

Light breakfast (7:45-10:45)

07:45 - 08:00

Breakfast (7:45-10:45)

When: **Until 10:45**

Location: **Level 0, Hall 2**

Partnering: One-to-one meetings

08:00 - 18:30

Partnering: One-to-one meetings 24/7

One-to-one meetings at BIO-Europe will be scheduled during the hours below:

Meetings on this day will start at **8:00 – 18:30 CET**

Global dealmaking in a global indication: oncology partnering in 2022

09:00 - 10:00

Business Development Track 1

Location: Multi-purpose room 3

Oncology remains the subfield with the greatest number of therapeutics in development by a wide margin, and fast-paced dealmaking supports this high level of R&D. This panel will take a closer look at trends in oncology dealmaking over the past year and identify remaining areas of unmet medical need.

Participants

Moderator: Keely Zipp - Founder , Stark Strategic Advisors

Panelist: Bernd Muehlenweg - Senior Vice President Global Business Development , Evotec

Panelist: Faical Miyara - Head of Global Partnering, Oncology , Ipsen

Panelist: Barbara Natke - Vice President, Business Development , AVEO Oncology

Panelist: Erin Denny - Head of Oncology Search & Evaluation, Business Development , Amgen

Panelist: Andrew Crockford - Director, Early Innovation Partnering - Oncology (EMEA) , Johnson & Johnson Innovation

In conversation with Elena Fernandez-Kleinlein, J&J

09:30 - 10:00

Business Development Track 2

Location: Exhibition hall stage

Participants

Moderator: Daniel Chancellor - Thought Leadership and Consulting Direct , Citeline

Elena Fernandez- Kleinlein - Head of JLABS EMEA , Johnson & Johnson Innovation

Kan Tahera - VP Early Innovation Partnering , Johnson & Johnson Innovation

Dealmaking for cardiovascular indications

10:15 - 11:00

Business Development Track 1

Location: Multi-purpose room 3

Cardiovascular diseases have increased in interest and investment due to their prevalence as co-morbidities in several widespread conditions. This session will explore the various deals driving R&D and BD in the cardiovascular space.

Participants

Moderator: Peter Homberg - Lawyer , Dentons LLP

Panelist: Anna Rivkin - VP, Business Development for Cardiovascular, Fibrosis, Immunology & Neuroscience , BMS

Panelist: Zaki Salanti - Senior Director, Head of Search & Evaluation , Novo Nordisk A/S

How to maximize value in M&A transactions and avoid pitfalls

10:15 - 11:00

Business Development Track 2

Location: Multi-purpose room 4

In the current bear market climate, it's obvious to expect more M&A transactions in the upcoming months. This panel will look at which transactions and their required due diligence will work best and most cost-effective in our fast-paced and highly-digitized environment. Furthermore, this panel will explore the most common pitfalls and how to avoid them with the new tools available.

Participants

Moderator: Chad Davis - Partner , Dechert LLP

Panelist: Alexandra Wollersheim - Partner , Alira Health

Panelist: Dr. John Easton - Board Advisor , Sterling Technology

SESSIONS

DAY 2 - 25/10/2022

BIO-Europe

3 days in-person. 3 days virtually.
October 24–26, 2022 | Leipzig, Germany
November 2–4, 2022 | Virtual

Break and Breathe

10:15 - 10:25
Live Networking

[Register here for the Break and Breathe | Stretch and Relax](#)

Meet to move

Take a break and get your body moving. De-stress and recharge your brain. Breathe, stretch, laugh and build your energy.

The exercises throughout these sessions are designed to fuel your body and brain with new energy for better decision making and success.

Open to all. No prerequisites required.

Standing and seated (chair) positions only.

Where: Exhibit Hall Stage

When:
TUESDAY
10:15 - 10:25 Break and Breathe
10:35 - 10:45 Stretch and Relax
16:15 - 16:25 Break and Breathe
16:30 - 16:40 Stretch and Relax

WEDNESDAY
11:05 - 11:15 Break and Breathe
11:35 - 11:45 Stretch and Relax

Sponsored by Virginia Beach

Stretch and Relax

10:35 - 10:45
Live Networking

[Register here for the Break and Breathe | Stretch and Relax](#)

Meet to move

Take a break and get your body moving. De-stress and recharge your brain. Breathe, stretch, laugh and build your energy.

The exercises throughout these sessions are designed to fuel your body and brain with new energy for better decision making and success.

Open to all. No prerequisites required.

Standing and seated (chair) positions only.

Where: Exhibit Hall Stage

When:
TUESDAY
10:15 - 10:25 Break and Breathe
10:35 - 10:45 Stretch and Relax
16:15 - 16:25 Break and Breathe
16:30 - 16:40 Stretch and Relax

WEDNESDAY
11:05 - 11:15 Break and Breathe
11:35 - 11:45 Stretch and Relax

Sponsored by Virginia Beach

SaxoCell – Precision Therapy Cluster Made in Saxony

11:00 - 12:00
Regional Showcases

Location: Exhibition hall stage

SaxoCell is one of the winners of the innovation competition "Clusters4Future" of the German Federal Ministry of Education and Research (BMBF). SaxoCell aims to develop new areas of application and production methods for innovative gene and cell therapeutics. The aim is to produce cells with precisely defined functions and a high safety profile for safe, clinical use on an industrial scale and at socially acceptable costs in order to enable a realistic and sustainable economic model with high value-added potential for the region. The SaxoCell symposium will provide you with comprehensive insights into the cluster and its ongoing development projects carried out by academia and industry.

Participants

Ezio Bonifacio - Professor , CRTD, TU Dresden

Thomas Tradler - Head of Business Development and Patent Management , Fraunhofer IZI

Dorit Teichmann - Project Manager SaxoCell , Technische Universität Dresden

Anke Fuchs - Research Group Leader , Center for Regenerative Therapies Dresden (CRTD)

Sandy Tretbar - Group Leader , Fraunhofer Institute for Cell Therapy and Immunology (IZI)

Ulrike Weirauch - Senior Scientist , Biomarker Center at the Fraunhofer Institute for Cell Therapy and Immunology

SESSIONS

DAY 2 - 25/10/2022

BIO-Europe

3 days in-person. 3 days virtually.
October 24–26, 2022 | Leipzig, Germany
November 2–4, 2022 | Virtual

Company Presentations

11:05 - 12:20
Business Development Track 1

Location: Multi-purpose room 3

11:05- 11:20 [Scandion Oncology A/S](#) - Oncology - Biotech

11:20- 11:35 [Virogin Biotech](#) - Immuno-Oncology - Biotech

11:35- 11:50 [Genprex](#) - Cell & Gene Therapies - Biotech - Phase II

11:50 - 12:05 [Oxurion](#) - Ophthalmology - Biotech

12:05- 12:20 [Mezzion Pharmaceuticals, Inc](#) - Rare & Orphan Diseases - Biotech

[View the full presenting company schedule here](#)

Lunch

12:00 - 14:00
Live Networking

When: 12:00 - 14:00

Location: **Exhibition Hall and Seated Lunch area (Level 0, Hall 2)**

Day in the life of an experienced dealmaker

13:00 - 14:00
Business Development Track 1

Location: Multi-purpose room 3

Our ever-popular Day in the Life of an Experienced Dealmaker session takes a deep dive into the current state of the life sciences industry with some of the leading pharma dealmakers. Join this engaging discussion about navigating the current turbulent waters of the biotech ecosystem.

Participants

Anton Gueth - Managing Director , EVOLUTION Life Science Partners

Evonne Sepsis - Founder and Managing Director , ESC Advisors

Matthias Muellenbeck - SVP, Head Global Business Development & Alliance Management , Merck KGaA, Darmstadt, Germany

Nouhad Hussein - Vice President, Business Development , Regeneron Pharmaceuticals, Inc.

Jenny Laird - VP, Search & Evaluation Neuroscience , Eli Lilly and Company

Company Presentations

13:00 - 14:15
Business Development Track 2

Location: Multi-purpose room 4

Biotech Presentations

13:00- 13:15 [Adrenomed AG](#) - Antibodies - Phase III

13:15- 13:30 [Progeneer Inc.](#) - Vaccines - Preclinical

13:30- 13:45 [Spexis Ag](#) - Infectious Diseases - Preclinical

13:45- 14:00 [Synaffix B.V.](#) - Technologies & Tools - Phase I

14:00 - 14:15 [AstriVax](#) - Vaccines - Preclinical

[View the full presenting company schedule here](#)

In conversation with Laura Lane, Lilly

14:00 - 14:20
Business Development Track 1

Location:Exhibition hall stage

Participants

Moderator: **Katja Stout** - Managing Director , Scius Communications

Speaker: **Laura Lane** - Vice President Venture Science (Head of Europe) , Eli Lilly and Company

Company Presentations

14:15 - 15:15
Business Development Track 2

Location: Multi-purpose room 4

14:14- 14:25 [Iama Therapeutics](#)- Next Generation

14:25- 14:35 [Monument Therapeutics](#)- Next Generation

14:35- 14:45 [Mestastop Solutions PVT Ltd](#)- Next Generation

14:45- 14:55 [UPyTher B.V.](#)- Next Generation

[View the full presenting company schedule here](#)

Start-up spotlight panel - Search & evaluation strategies: biotech success case study

14:15 - 15:00
Startup Program

Location: Multi-purpose room 3

Partnerships remain central to the biotech business model, but how does one identify the right partner? The panellists of this session will discuss strategies to find and evaluate potential partners from both the pharma and the biotech perspectives.

Participants

Moderator: **Stephanie Oestreich** - Chief Business Officer , Galecto Biotech

Panelist: **Khatereh Ahmadi** - Head of Search and Evaluation Business Development, Europe and Middle East , MSD

Panelist: **Detlev Mennerich** - SVP, heading Global BD&L , Boehringer Ingelheim

Panelist: **Hugh Nuthall** - Senior Director, Search & Evaluate , Eli Lilly and Company

Panelist: **Friedemann Janus** - Senior VP, Head of Business Development & Licensing, Open Innovation and Divestitures , Bayer AG, Berlin, Germany

SESSIONS

DAY 2 - 25/10/2022

BIO-Europe

3 days in-person. 3 days virtually.
October 24–26, 2022 | Leipzig, Germany
November 2–4, 2022 | Virtual

In conversation with Matthias Müllenbeck, Merck KGaA

14:20 - 14:40
Business Development Track 1

Location: Exhibition hall stage

In conversation with Josep-Maria Casanovas, Almirall

14:40 - 15:00
Business Development Track 1

Location: Exhibition hall stage

In conversation with Olaf Koenig, Amgen

15:00 - 15:20
Business Development Track 1

Location: Exhibition hall stage

Participants

Moderator: Linda Pullan - Founder, Pullan Consulting

Olaf Koenig - Executive Director, Amgen

In conversation with Tomas Landh, Novo Nordisk

15:20 - 15:40
Business Development Track 1

Location: Exhibition hall stage

Startup Spotlight Pitch Competition

15:30 - 17:00
Startup Program

Location: Multi-purpose room 3

The Startup Spotlight is a pitch competition featuring the most innovative startup biotech companies. This live pitch competition will give a group of hand selected startups the opportunity to pitch in front of the BIO-Europe audience.

Startup Spotlight Presenters: *In order

Company Pitch #1: [Anison Therapeutics](#)

Company Pitch #2: [BIMINI Biotech](#)

Company Pitch #3: [BIOVERSE](#)

Company Pitch #4: [G.ST Antivirals](#)

Company Pitch #5: [Limula](#)

Company Pitch #6: [Modiblast Pharma GmbH](#)

Company Pitch #7: [Navignostics AG](#)

Company Pitch #8: [Saventis Health](#)

Company Pitch #9: [Simmunext Biotherapeutics](#)

Company Pitch #10: [Ymmunobio](#)

Winner Announced at 17:00 CET

Participants

Judge: Christopher Aleong - Managing Director, North America & Head of Global Licensing, BioEngine Technology Development Inc.

Judge: Rebecca Canter - Senior Director - Venture Sciences Europe, Eli Lilly & Co

Judge: Toby Richardson - Senior Director, Early Innovation Partnering, Immunology, Johnson & Johnson Innovation EMEA

Break and Breathe

16:15 - 16:25
Live Networking

[Register here for the Break and Breathe | Stretch and Relax](#)

Meet to move

Take a break and get your body moving. De-stress and recharge your brain. Breathe, stretch, laugh and build your energy.

The exercises throughout these sessions are designed to fuel your body and brain with new energy for better decision making and success.

Open to all. No prerequisites required.

Standing and seated (chair) positions only.

Where: Exhibit Hall Stage

When:
TUESDAY
10:15 - 10:25 Break and Breathe
10:35 - 10:45 Stretch and Relax
16:15 - 16:25 Break and Breathe
16:30 - 16:40 Stretch and Relax

WEDNESDAY
11:05 - 11:15 Break and Breathe
11:35 - 11:45 Stretch and Relax

Sponsored by Virginia Beach

SESSIONS

DAY 2 - 25/10/2022

BIO-Europe

3 days in-person. 3 days virtually.
October 24–26, 2022 | Leipzig, Germany
November 2–4, 2022 | Virtual

Stretch and Relax

16:30 - 16:40
Live Networking

[Register here for the Break and Breathe | Stretch and Relax](#)

Meet to move

Take a break and get your body moving. De-stress and recharge your brain. Breathe, stretch, laugh and build your energy.

The exercises throughout these sessions are designed to fuel your body and brain with new energy for better decision making and success.

Open to all. No prerequisites required.

Standing and seated (chair) positions only.

Where: Exhibit Hall Stage

When:
TUESDAY
10:15 - 10:25 Break and Breathe
10:35 - 10:45 Stretch and Relax
16:15 - 16:25 Break and Breathe
16:30 - 16:40 Stretch and Relax

WEDNESDAY
11:05 - 11:15 Break and Breathe
11:35 - 11:45 Stretch and Relax

Sponsored by Virginia Beach

Evening Networking Reception at Kongresshalle am Zoo

19:00 - 22:30

Location: [Kongresshalle am Zoo](#)

Venue address: ([Check Google maps](#))

Pfaffendorfer Str. 31

04105 Leipzig

Hosted by: biosaxony

Time: 19:00-22:30

SCHEDULE

DAY 2 - 25/10/2022

BIO-Europe

3 days in-person. 3 days virtually.
October 24–26, 2022 | Leipzig, Germany
November 2–4, 2022 | Virtual

TIME	REGISTRATION (ALL DAY)	EXHIBITION (ALL DAY)	BREAKFAST (7:45-10:45)	BUSINESS DEVELOPMENT TRACK 1	BUSINESS DEVELOPMENT TRACK 2	STARTUP PROGRAM	REGIONAL SHOWCASES	LIVE NETWORKING	PARTNERING: ONE-TO-ONE MEETINGS 24/7
06:00	06:30 - Rise and Run	06:30 - Rise and Run	06:30 - Rise and Run	06:30 - Rise and Run	06:30 - Rise and Run	06:30 - Rise and Run	06:30 - Rise and Run	06:30 - Rise and Run	06:30 - Rise and Run
07:00	07:45 - Registration and Badge Pick-up opens (All day)	07:45 - Exhibition opens (All day)	07:45 - Light breakfast (7:45-10:45)						
08:00									08:00 - Partnering: One-to-one meetings
09:00				09:00 - Global dealmaking in a global indication: oncology partnering in 2022	09:30 - In conversation with Elena Fernandez-Kleinlein, J&J				
10:00				10:15 - Dealmaking for cardiovascular indications	10:15 - How to maximize value in M&A transactions and avoid pitfalls			10:15 - Break and Breathe 10:35 - Stretch and Relax	
11:00				11:05 - Company Presentations			11:00 - SaxoCell – Precision Therapy Cluster Made in Saxony		
12:00								12:00 - Lunch	
13:00				13:00 - Day in the life of an experienced dealmaker	13:00 - Company Presentations				

SCHEDULE

DAY 2 - 25/10/2022

BIO-Europe

3 days in-person. 3 days virtually.
October 24–26, 2022 | Leipzig, Germany
November 2–4, 2022 | Virtual

TIME	REGISTRATION (ALL DAY)	EXHIBITION (ALL DAY)	BREAKFAST (7:45-10:45)	BUSINESS DEVELOPMENT TRACK 1	BUSINESS DEVELOPMENT TRACK 2	STARTUP PROGRAM	REGIONAL SHOWCASES	LIVE NETWORKING	PARTNERING: ONE-TO-ONE MEETINGS 24/7
14:00				<p>14:00 - In conversation with Laura Lane, Lilly</p> <p>14:20 - In conversation with Matthias Müllenbeck, Merck KGAA</p> <p>14:40 - In conversation with Josep-Maria Casanovas, Almirall</p>	14:15 - Company Presentations	14:15 - Start-up spotlight panel - Search & evaluation strategies: biotech success case study			
15:00				<p>15:00 - In conversation with Olaf Koenig, Amgen</p> <p>15:20 - In conversation with Tomas Landh, Novo Nordisk</p>		15:30 - Startup Spotlight Pitch Competition			
16:00								<p>16:15 - Break and Breathe</p> <p>16:30 - Stretch and Relax</p>	
19:00	19:00 - Evening Networking Reception at Kongresshalle am Zoo	19:00 - Evening Networking Reception at Kongresshalle am Zoo	19:00 - Evening Networking Reception at Kongresshalle am Zoo	19:00 - Evening Networking Reception at Kongresshalle am Zoo	19:00 - Evening Networking Reception at Kongresshalle am Zoo	19:00 - Evening Networking Reception at Kongresshalle am Zoo	19:00 - Evening Networking Reception at Kongresshalle am Zoo	19:00 - Evening Networking Reception at Kongresshalle am Zoo	19:00 - Evening Networking Reception at Kongresshalle am Zoo

SESSIONS

DAY 3 - 26/10/2022

BIO-Europe

3 days in-person. 3 days virtually.
October 24–26, 2022 | Leipzig, Germany
November 2–4, 2022 | Virtual

Registration and Badge Pick-up opens (All day)

07:45 - 08:00
Registration (All day)

When: **All day**

Where: **Entrance West via Glass Hall**

Exhibition opens (All day)

07:45 - 08:00
Exhibition (All day)

When: **All day**

Location: **Level 0, Hall 2**

Light breakfast (7:45-10:45)

07:45 - 08:00
Breakfast (7:45-10:45)

When: **Until 10:45**

Location: **Level 0, Hall 2**

Partnering: One-to-one meetings

08:00 - 17:00
Partnering: One-to-one meetings 24/7

One-to-one meetings at BIO-Europe will be scheduled during the hours below:

Meetings on this day will start at 8:00 – 17:00 CET.

Innovations in drug delivery

09:00 - 10:00
Business Development Track 2

Location: **Multi-purpose room 4**

As mechanisms of action multiply, so do systems and formulations that deliver them. Delivery systems for biologics and cell therapies are currently experiencing a surge in innovative approaches, and as result, so are the procedures for clinical development and manufacturing. This panel will explore the significance of new drug delivery methods and the partnerships and collaborations that drive them.

Participants

Moderator: Linda Pullan - Founder , Pullan Consulting

Panelist: Roman Mathaes - Head of Pharmaceutical Services , Lonza

Panelist: Panu Noppari - Formulation Scientist , Nanoform

Panelist: David Schmitt - Head of Product Development - BioProduct Delivery division - Europe, Catalent Biologics , Catalent Pharma Solutions

Company Presentations

09:30 - 10:30
Business Development Track 1

Location: **Multi-purpose room 3**

9:45- 10:00 [Energenesis Biomedical Co., Ltd.](#) [Dermatology, Phase II]

10:00- 10:15 [EA Pharma Co., Ltd.](#) [Midsize Pharma Phase I]

[View the full presenting company schedule here](#)

In conversation with Florian Diwischek, Novartis

09:30 - 10:00
Exhibitionhall stage

The harmonization of HTA procedures in the European Union: what do biopharma companies need to consider?

This Fireside Chat is about one of the most far-reaching regulations for biopharma in the European Union in recent decades: The harmonization of health technology assessment (HTA) procedures. From 2025 onwards, medicines will no longer be subject to benefit assessments by the individual EU countries, but will be subject to centralized assessments valid for all EU countries.

Florian Diwischek, Head HE&OR, Novartis Pharma Germany and Fabian Berkemeier, Director Value Access and Strategy, IGES Institut, will discuss what companies need to know today that have an asset in late clinical development. What do innovative companies already need to do so that they are ready for the new EU-wide HTA process? What developments in harmonization are foreseeable and how will the new procedure differ from the national procedures that exist today? What needs to be considered already now in study planning in order to be ideally positioned for Europe in 2025?

Participants

Florian Diwischek - Head HE&OR , Novartis

Fabian Berkemeier - Director, Value & Access Strategy , IGES Institut

Challenging tradition: Integrated Development and Commercialisation

10:15 - 11:15
Business Development Track 2

Location: **Multi-purpose room 4**

In this session, our panel will discuss options beyond the traditional partnering structures. Each potential structure will be explored to understand the potential opportunities and challenges associated with the development and commercialization of a novel asset.

SESSIONS

DAY 3 - 26/10/2022

BIO-Europe

3 days in-person. 3 days virtually.
October 24–26, 2022 | Leipzig, Germany
November 2–4, 2022 | Virtual

Break and Breathe

11:05 - 11:15
Live Networking

[Register here for the Break and Breathe | Stretch and Relax](#)

Meet to move

Take a break and get your body moving. De-stress and recharge your brain. Breathe, stretch, laugh and build your energy.

The exercises throughout these sessions are designed to fuel your body and brain with new energy for better decision making and success.

Open to all. No prerequisites required.

Standing and seated (chair) positions only.

Where: Exhibit Hall Stage

When:
WEDNESDAY
11:05 - 11:15 Break and Breathe
11:35 - 11:45 Stretch and Relax

Sponsored by Virginia Beach

Stretch and Relax

11:35 - 11:45
Live Networking

[Register here for the Break and Breathe | Stretch and Relax](#)

Meet to move

Take a break and get your body moving. De-stress and recharge your brain. Breathe, stretch, laugh and build your energy.

The exercises throughout these sessions are designed to fuel your body and brain with new energy for better decision making and success.

Open to all. No prerequisites required.

Standing and seated (chair) positions only.

Where: Exhibit Hall Stage

When:
WEDNESDAY
11:05 - 11:15 Break and Breathe
11:35 - 11:45 Stretch and Relax

Sponsored by Virginia Beach

Lunch

12:00 - 14:00
Live Networking

Time: 12:00 - 14:00

Location: **Exhibition and Seated Lunch area (Level 0, Hall 2)**

Closing Reception to welcome BIO-Europe 2023 in Munich

16:00 - 17:30
Live Networking

Location: **Booth #100**

SCHEDULE

DAY 3 - 26/10/2022

BIO-Europe

3 days in-person. 3 days virtually.
October 24–26, 2022 | Leipzig, Germany
November 2–4, 2022 | Virtual

TIME	REGISTRATION (ALL DAY)	EXHIBITION (ALL DAY)	BREAKFAST (7:45-10:45)	BUSINESS DEVELOPMENT TRACK 1	BUSINESS DEVELOPMENT TRACK 2	EXHIBITIONHALL STAGE	LIVE NETWORKING	PARTNERING: ONE-TO-ONE MEETINGS 24/7
07:00	07:45 - Registration and Badge Pick-up opens (All day)	07:45 - Exhibition opens (All day)	07:45 - Light breakfast (7:45-10:45)					
08:00								08:00 - Partnering: One-to-one meetings
09:00				09:30 - Company Presentations	09:00 - Innovations in drug delivery	09:30 - In conversation with Florian Diwischek, Novartis		
10:00					10:15 - Challenging tradition: Integrated Development and Commercialisation			
11:00							11:05 - Break and Breathe 11:35 - Stretch and Relax	
12:00							12:00 - Lunch	
16:00							16:00 - Closing Reception to welcome BIO-Europe 2023 in Munich	