

REGISTER NOW – FREE TO JOIN!

Biocontrol LATAM

Digital Event:
24-27 August 2020

Chile Standard Time (UTC -4) & On-Demand Afterwards

ACCELERATING BIOCONTROL PRODUCT DEVELOPMENT IN LATIN AMERICA: CONNECTING THE DOTS BETWEEN DISCOVERY, REGULATION AND COMMERCIALIZATION

Environmental Considerations. Regulatory Requirements and
Changes. Mechanisms of Action. Emerging Technologies.
Biocontrol. Biopesticides. Biological products.

#BIOCONTROLLATAM

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Contact us for details of the opportunities available:
Alexander.Zenonos@newaginternational.com / Jacqui.French@newaginternational.com

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Featured Speakers



Nicolas Cock Duque
President, BioProtection Global
and External Affairs Manager
ECOFLOA, A GOWAN GROUP
COMPANY



Antonio Carlos Zem, Ph.D.
CEO
BIOTROP



Nuri Gras Rebolledo
Executive Secretary of the
Chilean Food Safety Agency
ACHIPIA



Emilio Montesinos, Ph.D.
Professor of Plant Pathology and
Microbiology and Laboratory Head
Girona University



Norberto Arias
Agronomic Engineer and Director
AGROCHEM CONSULTORES S.R.L.



Margarita Rodriguez
Regulatory Affairs Manager
MARRONE BIO INNOVATIONS



Maribel Parada
President
RED CHILENA DE BIOINSUMOS



Gabriel Mina Alejandro
Product Manager
RIZOBACTER

BOOST YOUR SUCCESS WITH GUIDANCE & INFORMATION FROM INDUSTRY EXPERTS

UPDATE YOUR REGULATORY KNOWLEDGE ON WHAT'S HAPPENING IN THE BIOCONTROL INDUSTRY

- Hear directly from regulators: the official governmental authorities for biological products in Chile and regulatory experts from, Argentina, Colombia & Latin America countries
- An insight in the pipeline of new product registration from prices and timelines to commercialization
- Expand your networking: discover new biopesticide companies & meet 300+ industry experts

UNDERSTAND HOW TECHNOLOGY IS BEING USED IN BOTH ROW AND SPECIALTY CROPS

- Learn how microbial consortium products can help the environment and increase vegetable yield while managing the main local diseases: Botrytis, Fusarium & Pseudomonas
- Combining biocontrol products with soil application: a positive increase in profitability and crop yield
- Discover from RIZOBACTER how the first biofungicide in Argentina is being used to treat wheat and soybean crops

INSIGHT INTO PRODUCTION, FORMULATION AND NEW TECHNOLOGIES

- Review how synthetic antimicrobial & plant defence elicitor peptides can be used to develop novel biopesticide products – a talk by Professor Emilio Montesinos
- Hear about semiochemicals and latest application technology to control pests in specialty and row crops on a global scale, focusing on India, Brazil, Argentina and Mexico
- Understand the mode of action & science behind biocontrol products

Monday/Lunes 24 August 2020

09:00 - 16:00 Chile Standard Time (CLT) / Coordinated Universal Time (UTC -4)

09:00 - 09:10	Welcome Remarks by New Ag International	
	KEYNOTE Session: A Place for Positive Change in Agriculture and Sustainability	Un lugar para el cambio positivo en la agricultura y la sostenibilidad
09:10 - 09:30	How Can Sustainable and Regenerative Agriculture be Catalyzed by Biocontrol Solutions? Nicolas Cock Duque, President, BioProtection Global & External Affairs Manager, Ecoflora, Gowan Group Biosolutions, Colombia	¿Cómo se puede catalizar la agricultura sostenible y regenerativa mediante las soluciones de biocontrol? Nicolas Cock Duque, President, BioProtection Global & External Affairs Manager, Ecoflora, Gowan Group Biosolutions, Colombia
09:30 - 09:50	Food Safety and Sustainable Production Systems (Delivered in Spanish with English subtitles) Nuri Gras Rebolledo, Executive Secretary, Chilean Food Safety Agency, ACHIPIA, Chile	Seguridad alimentaria y sistemas de producción sostenibles Nuri Gras Rebolledo, Executive Secretary of the Chilean Food Safety Agency, ACHIPIA, Chile
9:50 - 10:10	LIVE Q&A (Spanish) Our Moderator will be on hand to assist with translating any questions that are asked in English.	EN VIVO: Preguntas y Respuestas
10:10 - 11:00	<i>Networking opportunity: book your networking meetings with your fellow delegates and visit our Sponsor and Exhibitor Pages</i>	<i>Oportunidad de networking: reserve sus reuniones de networking con sus compañeros delegados y visite nuestras páginas de patrocinadores y expositores</i>
11:00 - 12:00	LIVE panel (Delivered in Spanish) Panel Presentation: What are Farmers and Growers Concerns and Requests in Latin America? Juan Pablo Bentin, COO, Valle y Pampa, Peru Maribel Parada, PhD., President, Red Chilena de Bioinsumos, Chile Eduardo Donoso, Director, Bioinsumos Nativa, Chile Andres France, Ph.D., Phytopathology Specialist, INIA, Chile	EN VIVO: Panel de discusión Panel de discusión: ¿Cuáles son las preocupaciones y solicitudes de los agricultores y productores en América Latina? Juan Pablo Bentin, COO, Valle y Pampa, Peru Maribel Parada, PhD., President, Red Chilena de Bioinsumos, Chile Eduardo Donoso, Director, Bioinsumos Nativa, Chile Andres France, Ph.D., Phytopathology Specialist, INIA, Chile
12:00 - 13:00	LIVE NETWORKING : GET TO KNOW OTHERS! Within this smaller group (10 tables, 10 people per table): (5 tables Spanish speaking only 5 tables multi lingual) • Within these smaller groups people can introduce themselves and their company and clarify their interest in Chile & LATAM • Theme: Share your story: In your group, share more about yourself, your role and how you ended up working within Agriculture. OR set up your own 1-2-1 meetings!	SOCIALIZANDO EN VIVO: ¡CONOZCA A OTROS! Dentro de grupos más pequeños 10 mesas, 10 personas por mesa: 5 mesas para hispano parlantes y 5 mesas multi-idioma) usted podrá: • presentarse usted mismo y a su empresa • aclarar su interés en Chile y LATAM • Comparta su historia en su grupo, comparta más sobre usted, su responsabilidades de trabajo y cómo terminó trabajando en Agricultura. O planifique sus reuniones 1-2-1 com uma sólo persona!
13:00 - 13:40	<i>Networking opportunity: book your networking meetings with your fellow delegates and visit our Sponsor and Exhibitor Pages</i>	<i>Oportunidad de networking: reserve sus reuniones de networking con sus compañeros delegados y visite nuestras páginas de patrocinadores y expositores</i>
	Tackling Common Pests and Crop Diseases in Latin America	Abordando las plagas comunes y las enfermedades de los cultivos en América Latina
13:40 - 14:00	Biological Based IPM in greenhouse, Orchards and Vineyards Amit Sade, IPM Specialist, Field R&D Lead, BioBee, Israel	MIP basado en el uso de organismos beneficiosos en invernaderos y frutales Amit Sade, IPM Specialist, Field R&D Lead, BioBee, Israel
14:00 - 14:20	Launching a Biocontrol Product to the Market Against Botrytis cinerea: A Success Story of Profitability and Increase in Grape, Fruit and Tomato Yields with Soil Application (Delivered in Spanish with subtitles in English) Yerko Calquin, Market Development Agronomist, Bayer Chile, Chile	Lanzando al mercado un producto de biocontrol contra Botrytis cinerea: una historia exitosa de rentabilidad y aumento del rendimiento en la producción de uva, fruta y tomate con la aplicación en el suelo Yerko Calquin, Market Development Agronomist, Bayer Chile, Chile
14:20 - 14:40	Microbial Consortium Products: A Better Solution for Modern Agriculture (Delivered in Spanish with subtitles in English) Andres Gonzalez, Manager Director, BIOPACIFIC, Chile	Productos del Consorcio Microbiano: una mejor solución para la agricultura moderna Andres Gonzalez, Manager Director, BIOPACIFIC, Chile
14:40 - 15:10	LIVE Q&A & Discussion with Speakers Yerko Calquin, Market Development Agronomist, Bayer Chile, Chile Andres Gonzalez, Manager Director, BIOPACIFIC, Chile Amit Sade, IPM Specialist, Field R&D Lead, BioBee, Israel Our Moderator will be on hand to assist with translating any questions that are asked in English.	EN VIVO Preguntas y respuestas & discusiones con los oradores: Yerko Calquin, Market Development Agronomist, Bayer Chile, Chile Andres Gonzalez, Manager Director, BIOPACIFIC, Chile Amit Sade, IPM Specialist, Field R&D Lead, BioBee, Israel
15:10 - 16:00	<i>Networking opportunity: book your networking meetings with your fellow delegates and visit our Sponsor and Exhibitor Pages</i>	<i>Oportunidad de networking: reserve sus reuniones de networking con sus compañeros delegados y visite nuestras páginas de patrocinadores y expositores</i>
16:00	End of Conference Day	Fin del día de la conferencia

Tuesday/Martes 25 August 2020

09:30-15:45 Chile Standard Time (CLT) / Coordinated Universal Time (UTC -4)

	Biocontrol Market Access and Commercialization Opportunities in Latin America	Acceso al mercado de biocontrol y oportunidades de comercialización en América Latina
09:30 - 09:50	An Overview on How Biologicals are Being used in Chile from a Distributor Perspective Alfonso Besa Tagle , Marketing Manager, M&V (NS Agro), Chile (Delivered in Spanish with English subtitles)	Una visión general sobre cómo los productos biológicos están siendo utilizados en Chile desde la perspectiva del distribuidor Alfonso Besa Tagle , Marketing Manager, M&V (NS Agro), Chile (presentado en Español con subtítulos en inglés)
09:50 - 10:10	LIVE Q&A (Spanish)	EN VIVO: Preguntas y Respuestas
10:10 - 11:00	Networking opportunity: book your networking meetings with your fellow delegates and visit our Sponsor and Exhibitor Pages	Oportunidad de networking: reserve sus reuniones de networking con sus compañeros delegados y visite nuestras páginas de patrocinadores y expositores
11:00 - 11:45	LIVE Panel Discussion: How are Biocontrol Products Being Brought to the Latin America Market? A Perspective from the Industry (English) Ronan Kempf , Global Development and Marketing Director, Agrauxine, France Andres Gonzalez , Manager Director, BIOPACIFIC, Chile	EN VIVO: Panel de discusión: ¿Cómo se llevan los productos de biocontrol al mercado latinoamericano? Una perspectiva de la industria (Inglés) Ronan Kempf , Global Development and Marketing Director, Agrauxine, France Andres Gonzalez , Manager Director, BIOPACIFIC, Chile
11:45 - 13:00	Networking opportunity: book your networking meetings with your fellow delegates and visit our Sponsor and Exhibitor Pages	Oportunidad de networking: reserve sus reuniones de networking con sus compañeros delegados y visite nuestras páginas de patrocinadores y expositores
13:00 - 13:45	BIOCONTROL LATAM QUIZ	Juego de acertijos Biocontrol LATAM
13:45 - 15:45	Networking opportunity: book your networking meetings with your fellow delegates and visit our Sponsor and Exhibitor Pages	Oportunidad de networking: reserve sus reuniones de networking con sus compañeros delegados y visite nuestras páginas de patrocinadores y expositores
15:45	End of Conference Day	Fin del día de la conferencia



“The COVID-19 outbreak has produced many turbulence in our lives. We are facing a worldwide crisis and because of this, new challenges are arising. Communication and co-operation are presented a variety of ways.

RED LATAM members are aware that this new momento calls for adjustments and that is why we support our media-partner New Ag International in the new digital format of the Biocontrol Latam Congress.

We will continue working and sharing technical developments with our clients and friends thanks to the efforts of New Ag International in the organization of this new event version!

Extraordinary moments requires extraordinary attitudes”. – Norberto Arias, Director, Agrochem Consultores S.R.L.



“Biocontrol Latam is a key industry event, a rich environment for discussion and networking focused on one of the most dynamic and challenging biocontrol markets worldwide. Biotrop is going to deliver a presentation on the tremendous success and biological technology promotion in the last few years. Definitely a remarkable event”. – Antonio Carlos Zem, Ph.D., CEO, BIOTROP

Wednesday/Miércoles: 26 August 2020

09:30-15:30 Chile Standard Time (CLT) / Coordinated Universal Time (UTC -4)

	Agricultural Policies and Regulatory Considerations	Políticas agrícolas y consideraciones regulatorias
09:30 - 09:50	Proposed Guidelines for the Harmonization of Concepts and Criteria for the Recognition of Compounds of Low Public Health Concern that are Considered Exempted from the Establishment of Codex Maximum Residue Limits (Delivered in Spanish with English Subtitles) Eduardo Aylwin Herman, Agronomist, ACHIPIA	Anteproyecto de directrices para la identificación de compuestos de baja preocupación en materia de salud pública que pueden estar exentos de límites máximos de residuos del CODEX (CXL) o que no dan lugar a residuos (Presentado en Español con subtítulos en Inglés) Eduardo Aylwin Herman, Agronomist, ACHIPIA, Chile
09:50 - 10:10	LIVE Q&A questions	EN VIVO: Preguntas y Respuestas
10:10 - 11:00	<i>Networking opportunity: book your networking meetings with your fellow delegates and visit our Sponsor and Exhibitor Pages</i>	<i>Oportunidad de networking: reserve sus reuniones de networking con sus compañeros delegados y visite nuestras páginas de patrocinadores y expositores</i>
11:00 - 12:00	LIVE Panel Discussion: Panel Discussion with RED Latam & Regulators: Can We Harmonize the Biocontrol Regulations Amongst Latin America Countries? Critical Control Points (Delivered in Spanish) Norberto Arias, Agronomic Engineer and Director, Agrochem Consultores S.R.L., Argentina Maria Luiza M. P. Castro, Director, CESIS, Brazil Sebastián Gómez, Responsable for Biologics, SENASA, Argentina Adriana Venegas Niño, Subgerencia de Protección Vegetal, Instituto Colombiano Agropecuario (ICA), Colombia Rodrigo Astete Rocha, Jefe de la División de Protección Agrícola y Forestal, SAG, Chile	EN VIVO: Panel de discusión: Panel de discusión con RED Latam y reguladores: ¿podemos armonizar las regulaciones de biocontrol entre los países de América Latina? Puntos críticos de control (Presentado en Español) Norberto Arias, Agronomic Engineer and Director, Agrochem Consultores S.R.L., Argentina Maria Luiza M. P. Castro, Director, CESIS, Brazil Sebastián Gómez, Responsable for Biologics, SENASA, Argentina Adriana Venegas Niño, Subgerencia de Protección Vegetal, Instituto Colombiano Agropecuario (ICA), Colombia Rodrigo Astete Rocha, Jefe de la División de Protección Agrícola y Forestal, SAG, Chile
12:00 - 14:00	<i>Networking opportunity: book your networking meetings with your fellow delegates and visit our Sponsor and Exhibitor Pages</i>	<i>Oportunidad de networking: reserve sus reuniones de networking con sus compañeros delegados y visite nuestras páginas de patrocinadores y expositores</i>
	Regulatory Discussion Sessions	Sesiones de debate regulatorio
14:00 - 14:20	Comparing Biocontrol Regulatory Landscapes Globally Alessandra Moccia, Regulatory Affairs Director, Suterra Europe Biocontrol, Spain	Comparando globalmente las regulaciones de productos de biocontrol Alessandra Moccia, Regulatory Affairs Director, Suterra Europe Biocontrol, Spain
14:20 - 14:40	Regulatory Agency Initiatives to Adopt Bioprotection Products in LATAM Margarita Rodriguez, Regulatory Affairs Manager, Marrone Bio Innovations, USA	Iniciativas de la agencias reguladoras para adoptar productos de bioprotección en LATAM Margarita Rodriguez, Regulatory Affairs Manager, Marrone Bio Innovations, USA
14:40 - 15:00	Regulatory Field Trials for Biological Products in Brazil and LATAM– Requirements and Particularities Carolina Bianchi, Project Coordinator of Field Management Division, Vigna Brasil Group, Brazil	Regulaciones de campos de ensayo de productos biológicos en Brasil y LATAM: requisitos y particularidades Carolina Bianchi, Project Coordinator of Field Management Division, Vigna Brasil Group, Brazil
15:00 - 15:30	LIVE Q&A WITH SPEAKERS Alessandra Moccia, Regulatory Affairs Director, Suterra Europe Biocontrol Margarita Rodriguez, Regulatory Affairs Manager, Marrone Bio Innovations Carolina Bianchi, Project Coordinator of Field Management Division, Vigna Brasil Group, Brazil	EN VIVO Preguntas y respuestas & discusiones con las oradoras: Alessandra Moccia, Regulatory Affairs Director, Suterra Europe Biocontrol Margarita Rodriguez, Regulatory Affairs Manager, Marrone Bio Innovations Carolina Bianchi, Project Coordinator of Field Management Division, Vigna Brasil Group, Brazil
15:30	<i>End of Conference Day</i>	<i>Fin del día de la conferencia</i>

Thursday/Jueves 27 August 2020

09:30-15:00 Chile Standard Time (CLT) / Coordinated Universal Time (UTC -4)

	Biological Product Analysis and Requirements in Latin America: Case Studies, Analytics and Field Trials	Análisis y requisitos de productos biológicos en América Latina: estudios, análisis y campos de ensayo
09:30 - 09:50	A Biological Success Story: Insight from BIOTROP (English with Spanish subtitles) Antonio Carlos Zem, Ph.D., CEO, BIOTROP, Brazil	BIOTROP: una historia de éxito biológico (Presentado en Inglés con subtítulos en Español) Antonio Carlos Zem, Ph.D., CEO, BIOTROP, Brazil
9:50 - 10:10	Developing a Biocontrol Agent for Chile – Case Study Example (English with Spanish subtitles) Antoine Martin, Head of Development, Agrauxine, France	Desarrollando un agente de biocontrol para Chile: ejemplo de estudio (Presentado en Inglés con subtítulos en Español) Antoine Martin, Head of Development, Agrauxine, France
10:10 - 10:40	LIVE Q&A WITH SPEAKERS Antonio Carlos Zem, Ph.D., CEO, BIOTROP, Brazil Antoine Martin, Head of Development, Agrauxine, France	EN VIVO: Preguntas y Respuestas con los oradores: Antonio Carlos Zem, Ph.D., CEO, BIOTROP, Brazil Antoine Martin, Head of Development, Agrauxine, France
10:40 - 12:30	<i>Networking opportunity: book your networking meetings with your fellow delegates and visit our Sponsor and Exhibitor Pages</i>	<i>Oportunidad de networking: reserve sus reuniones de networking con sus compañeros delegados y visite nuestras páginas de patrocinadores y expositores</i>
	Biological Product Development, Formulation and Shelf Life	Desarrollo de productos biológicos y formulación
12:30 - 12:50	Modes of Action of Biological Organisms and their Importance in Agriculture (Spanish with English subtitles) Miguel Uribe, Technical Leader in Biological Products, Invesa, Colombia	Modos de acción de los organismos biológicos y su importancia en la agricultura (Presentado en Español con subtítulos en Inglés) Miguel Uribe, Technical Leader in Biological Products, Invesa, Colombia
12:50 - 13:10	LIVE Q&A with Miguel Uribe , Technical Leader in Biological Products, Invesa, Colombia (Spanish)	EN VIVO: Preguntas y Respuestas con Miguel Uribe , Technical Leader in Biological Products, Invesa, Colombia (en Español)
13:10 - 14:00	<i>Networking opportunity: book your networking meetings with your fellow delegates and visit our Sponsor and Exhibitor Pages</i>	<i>Oportunidad de networking: reserve sus reuniones de networking con sus compañeros delegados y visite nuestras páginas de patrocinadores y expositores</i>
14:00 - 14:20	PLEASE SELECT ONE OF THE FOLLOWING PRESENTATIONS TO JOIN! Don't worry, the other presentations will be available on demand for you to watch at a later convenient time! PRESENTATION 1: (Delivered in Spanish) Replacing Chemical Fungicides with Biofungicides in Seed Treatment Gabriel Mina Alejandro, Product Manager, RIZOBACTER PRESENTATION 2: (Delivered in English) Antimicrobial and Plant Defence Elicitor Peptides: From Discovery to Development of Novel Biopesticides Emilio Montesinos, Ph.D., Professor of Plant Pathology and Microbiology and Laboratory Head, Girona University PRESENTATION 3: (Delivered in English) The Semiochemical Industry: Modifying the Insect Behaviour to Achieve Effective Pest Control in Specialty and Row Crops Agenor Mafra-Netro, Ph.D., CEO, ISCA Inc After presentations you will be joined by speakers for live Q&A discussion	¡SELECCIONE UNA DE LAS SIGUIENTES PRESENTACIONES PARA UNIRSE! ¡No se preocupe que las otras presentaciones estarán disponibles a demanda para que las vea en otro momento mas conveniente! PRESENTACIÓN 1: (Presentado en Español) Sustituyendo los fungicidas químicos por biofungicidas en el tratamiento de semillas Gabriel Mina Alejandro, Product Manager, RIZOBACTER PRESENTACIÓN 2: (Presentado en Inglés) Péptidos para defensa antimicrobiana y vegetal: del descubrimiento al desarrollo de nuevos biopesticidas Emilio Montesinos, Ph.D., Professor of Plant Pathology and Microbiology and Laboratory Head, Girona University, Spain PRESENTACIÓN 3: (Presentado en Inglés) Industria bioquímica: modificando el comportamiento de los insectos para lograr un control efectivo de plagas en cultivos especializados y en cultivos de hileras Agenor Mafra-Netro, Ph.D., CEO, ISCA Inc, USA Tras las presentaciones podrá discutir en vivo con los oradores
14:20 - 14:50	LIVE Q&A with: Gabriel Mina Alejandro, Product Manager, RIZOBACTER Emilio Montesinos, Ph.D., Professor of Plant Pathology and Microbiology and Laboratory Head, Girona University Agenor Mafra-Netro, Ph.D., CEO, ISCA Inc	EN VIVO: Preguntas y Respuestas con los oradores: Gabriel Mina Alejandro, Product Manager, RIZOBACTER Emilio Montesinos, Ph.D., Professor of Plant Pathology and Microbiology and Laboratory Head, Girona University Agenor Mafra-Netro, Ph.D., CEO, ISCA Inc
14:50 - 15:00	<i>End of Conference</i>	<i>Fin de la conferencia</i>

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