

Net Absorption

This Quarter

Previous Quarter

603K SE -628K SE

12-Month Absorption 5-Year Quarterly Average

1.1M sf

6K sf

Vacancy

This Quarter

Year-over-Year

8 6%

↑ 270 bps

Weighted Average Asking Net Rent

This Quarter

Year-over-Year

\$34.68 pse ♠ 1.2%

Development

Under Construction

New Supply

4.8M SE

718K SE

Colliers Macaulay Nicolls Inc.

Accelerating success.

Market Outlook

The final guarter of 2023 in the Greater Vancouver Area (GVA) office market was quiet, with little movement in the top-line vacancy rate of 8.6%. The Midtown and Suburban markets continued to see higher vacancy rates, rising to 7.7% from 7.2% and 5.4% from 5.3%, respectively, while Downtown saw its vacancy decrease from 11.9% to 11.8% quarter-over-quarter. Beneath the surface there was more activity, Q4 saw positive absorption of 602,528 square feet, almost fully reversing the negative absorption in the previous quarter, due to the 71% pre-leasing in place of new supply delivered, as well as the net reduction of sublease space.

The significant influx of sublease space following the onset of the pandemic as companies adopted hybrid work arrangements and looked for opportunities to cut costs, has been steadily decreasing during 2023. While the share of sublease space remains elevated compared to the pre-pandemic 5-year average of 14%, it is well below the peak of 37% seen during 2020. The last year saw the share of sublease space decline from 30% to 26% by year-end 2023 as many tenants gravitated to sublease options. Comparatively lower net rents, shorter lease term commitments and move-in ready options all provide better flexibility and cost containment compared with many headlease options.

The weighted average asking net rent of headlease availabilities saw minimal change this quarter. The overall average saw an increase of less than one percent in Q4, resulting in an average rate of \$34.68 per square foot in the overall GVA. Meanwhile, the suburban average

increased 2.7% to \$26.61, the midtown average decreased 3.4% to \$30.47, and the downtown average increased 0.8% to \$38.86 per square foot. Over the last 12 months, average GVA asking rents have increased 13%.

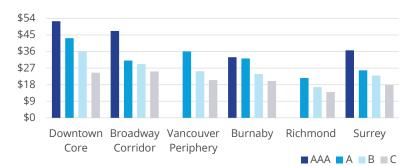
Four new buildings were added to the inventory of office space in Q4, with each of the submarkets represented. The most notable new delivery this quarter was B6 at 1090 West Pender Street, which offers over 500,000 square feet of office space and caps off the current construction cycle of major towers. The completion also brings the total amount of new supply delivered in 2023 to 2.7 million square feet, making it the highest new space delivery year in more than 20 years. As a result, Vancouver Periphery, Burnaby and Broadway Corridor surpassed Downtown this quarter in terms of the amount of space under construction for the first time in history.

According to Colliers' tenant leasing demand tracker, the technology sector has now returned to the most active industry after the healthcare sector had taken the spot in the prior quarter, with both currently seeking over 500,000 square feet of office space. The difference between the sectors is the preferred location, where the technology companies lean toward being located in Downtown and Mount Pleasant, while the majority of healthcare tenants tend to select Suburban markets, especially in Surrey and Burnaby. Thus, there is a balance of demand across the submarkets. based on the needs and preferences of different industries, which puts the GVA office market in a healthy condition entering 2024.

Market Outlook Market Overview Contact **Market Statistics Transaction Highlights**

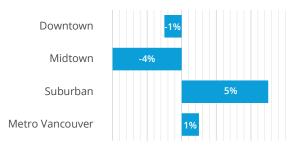
Market Overview





Rental Rate Growth*

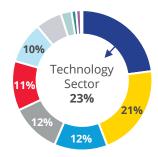
By Submarket | Q4 2022 - Q4 2023



* Weighted Average Asking Net Rent

Leasing Demand by Industry

By Square Feet Sought



- Technology
- Life Sciences
- Financial Services
- Real Estate
- Legal Services
- Mining

- Healthcare
- Professional Services
- Education
- Consumer Goods
- Public Administration

Vacancy Rate By Submarket | Q4 2022 - Q4 2023





		Class	Inventory (SF)	Total Vacant Space (SF)	Vacancy Rate	Direct Available Space (SF)	Sublease Available Space (SF)	Total Available Space (SF)	Availability Rate	Net Absorption (SF)	New Supply (SF)	Under Construction (SF)	Weighted Average Asking Net Rent (PSF)	Weighted Average Asking Gross Rent (PSF)
		AAA	6,819,355	794,615	11.7%	691,855	186,536	878,391	12.9%	545,445	533,519	-	\$52.41	\$77.55
	Core	А	8,541,451	912,574	10.7%	803,326	400,833	1,204,159	14.1%	63,665	-	217,462	\$43.25	\$68.02
	Downtown (В	10,445,745	1,234,094	11.8%	1,183,220	344,589	1,527,809	14.6%	-55,334	-	-	\$36.04	\$58.71
	Dow	С	3,406,990	427,145	12.5%	430,086	61,575	491,661	14.4%	98	-	-	\$24.51	\$43.28
		All	29,213,541	3,368,428	11.5%	3,108,487	993,533	4,102,020	14.0%	553,874	533,519	217,462	\$39.95	\$63.18
u,	٧n	А	375,998	93,376	24.8%	63,857	29,519	93,376	24.8%	8,386	-	-	\$35.15	\$51.16
Downtown	/ Railtov	В	640,532	101,291	15.8%	65,608	42,440	108,048	16.9%	-54,591	-	-	\$30.40	\$46.08
ă	Gastown / Railtown	С	1,079,786	149,832	13.9%	136,885	33,282	170,167	15.8%	-4,946	-	-	\$22.94	\$39.02
		All	2,096,316	344,499	16.4%	266,350	105,241	371,591	17.7%	-51,151	-	-	\$27.70	\$43.67
		А	54,558	0	0.0%	0	0	0	0.0%	0	-	-	-	-
	Yaletown	В	737,112	50,728	6.9%	64,834	14,228	79,062	10.7%	-3,314	-	-	\$37.04	\$54.97
	Yalei	С	919,118	137,962	15.0%	70,978	95,540	166,518	18.1%	11,881	-	-	\$34.82	\$51.98
		All	1,710,788	188,690	11.0%	135,812	109,768	245,580	14.4%	8,567	-	-	\$35.88	\$53.41
ı														
	Ę	AAA	6,819,355	794,615	11.7%	691,855	186,536	878,391	12.9%	545,445	533,519	-	\$52.41	\$77.55
otal	Core, ın, Yaletown	А	8,972,007	1,005,950	11.2%	867,183	430,352	1,297,535	14.5%	72,051	-	217,462	\$42.65	\$66.78
Downtown Total	ntown Railtow	В	11,823,389	1,386,113	11.7%	1,313,662	401,257	1,714,919	14.5%	-113,239	-	-	\$35.81	\$57.90
Dow	Dow Gastown /	С	5,405,894	714,939	13.2%	637,949	190,397	828,346	15.3%	7,033	-	-	\$25.32	\$43.34
	Ű	All	33,020,645	3,901,617	11.8%	3,510,649	1,208,542	4,719,191	14.3%	511,290	533,519	217,462	\$38.86	\$61.32

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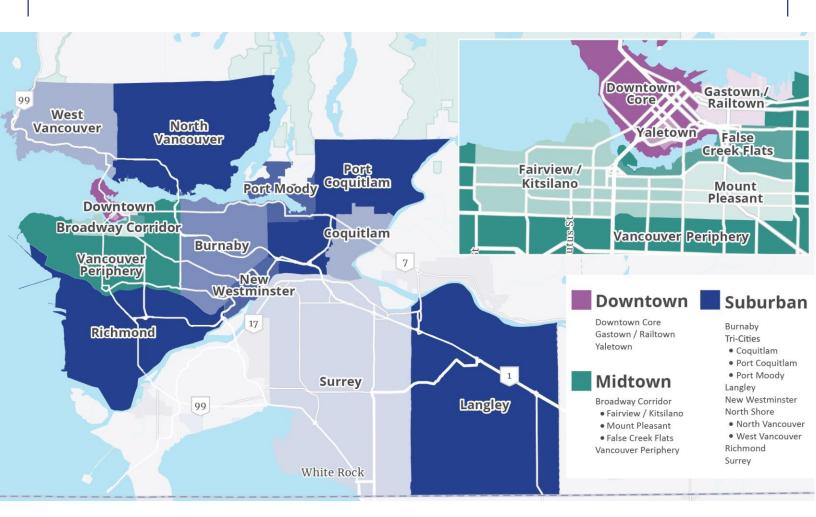
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	ano	AAA	288,400	7,233	2.5%	7,233	0	7,233	2.5%	15,407	-	-	\$48.00	\$67.51
	Fairview / Kitsilano	Α	2,364,130	192,012	8.1%	144,807	63,044	207,851	8.8%	-15,015	-	154,756	\$30.26	\$52.22
	> ×	В	2,092,937	199,216	9.5%	192,809	15,182	207,991	9.9%	-78,857	-	-	\$28.46	\$42.52
	rviev	С	317,959	37,034	11.6%	43,254	2,241	45,495	14.3%	1,684	-	-	\$25.17	\$43.59
,	Fair	All	5,063,426	435,495	8.6%	388,103	80,467	468,570	9.3%	-76,781	-	154,756	\$29.13	\$46.72
ologaway collidor	nt	AAA	393,531	35,858	9.1%	35,858	0	35,858	9.1%	47,191	47,191	209,043	\$47.00	\$67.00
5	Mount Pleasant	Α	828,373	73,031	8.8%	73,031	24,144	97,175	11.7%	6,908	-	168,690	\$32.58	\$52.92
2	t Ple	В	501,142	26,390	5.3%	5,701	20,689	26,390	5.3%	-3,916	-	-	\$30.62	\$47.24
	onu	С	100,617	0	0.0%	0	0	0	0.0%	4,026	-	-	-	-
	Σ	All	1,823,663	135,279	7.4%	114,590	44,833	159,423	8.7%	54,209	47,191	377,733	\$37.00	\$57.04
۱,	Flats	AAA	164,000	29,816	18.2%	0	29,816	29,816	18.2%	-29,816	-	104,062	-	-
	k Flö	Α	871,221	0	0.0%	0	0	0	0.0%	0	-	241,814	-	-
	Creek	В	416,603	46,151	11.1%	46,151	0	46,151	11.1%	4,047	-	-	\$32.00	\$46.00
	False (С	0	0	0.0%	0	0	0	0.0%	11,944	-	-	-	-
		All	1,451,824	75,967	5.2%	46,151	29,816	75,967	5.2%	-13,825	-	345,876	\$32.00	\$46.00
3	Fairview / Kitsilano, Mount Pleasant, False Creek Flats	AAA	845,931	72,907	8.6%	43,091	29,816	72,907	8.6%	32,782	47,191	313,105	\$47.17	\$67.09
		А	4,063,724	265,043	6.5%	217,838	87,188	305,026	7.5%	-8,107	-	565,260	\$31.04	\$52.46
201 105		В	3,010,682	271,757	9.0%	244,661	35,871	280,532	9.3%	-78,726	-	-	\$29.18	\$43.28
<u>, </u>	v / Kit ıt, Fal	С	418,576	37,034	8.8%	43,254	2,241	45,495	10.9%	17,654	-	-	\$25.17	\$43.59
י	Fairviev Pleasan	All	8,338,913	646,741	7.8%	548,844	155,116	703,960	8.4%	-36,397	47,191	878,365	\$31.01	\$48.82
		А	2,070,028	189,044	9.1%	43,652	208,294	251,946	12.2%	-17,307	_	1,154,070	\$36.03	\$57.42
	Vancouver Periphery*	В	657,640	68,240	10.4%	68,240	0	68,240	10.4%	46,210	-	-	\$25.30	\$41.0
	ancol eriph	С	876,589	18,760	2.1%	18,760	0	18,760	2.1%	-13,081	-	-	\$20.48	\$31.7
	Λ Δ	All	3,604,257	276,044	7.7%	130,652	208,294	338,946	9.4%	15,822	-	1,154,070	\$28.19	\$45.1
Г	7 ک	AAA	845,931	72,907	8.6%	43,091	29,816	72,907	8.6%	32,782	47,191	313,105	\$47.17	\$67.09
	rido. phe	Α	6,133,752	454,087	7.4%	261,490	295,482	556,972	9.1%	-25,414	-	1,719,330	\$31.87	\$53.28
	Corl Peri	В	3,668,322	339,997	9.3%	312,901	35,871	348,772	9.5%	-32,516	_	-	\$28.33	\$42.79
	lway	С	1,295,165	55,794	4.3%	62,014	2,241	64,255	5.0%	4,573	-	-	\$23.75	\$40.0
	Broadway Corridor, Vancouver Periphery	All	11,943,170	922,785	7.7%	679,496	363,410	1,042,906	8.7%	-20,575	47,191	2,032,435	\$30.47	\$48.1°
	_ >		,5 13,170		7.7	0,0,100	302,110	.,0 12,500	3.770	20,573				4 10.

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		AAA	1,553,179	105,451	6.8%	67,322	59,455	126,777	8.2%	0	-	633,869	\$32.89	\$52.38
	by	А	5,489,142	385,864	7.0%	348,994	158,445	507,439	9.2%	4,789	-	338,750	\$32.21	\$46.35
	Burnaby	В	2,883,454	167,629	5.8%	200,849	16,215	217,064	7.5%	13,853	-	-	\$23.75	\$40.82
	BL	С	537,727	0	0.0%	1,246	0	1,246	0.2%	0	-	-	\$20.00	\$35.03
		All	10,463,502	658,944	6.3%	618,411	234,115	852,526	8.1%	18,642	-	972,619	\$29.52	\$45.19
		Α	360,593	9,136	2.5%	7,342	4,319	11,661	3.2%	-6,365	-	330,519	\$34.12	\$49.23
	ities	В	211,673	11,429	5.4%	11,429	0	11,429	5.4%	0	-	-	\$28.00	\$48.85
	Tri-Cities	С	174,861	0	0.0%	0	0	0	0.0%	0	-	-	-	-
		All	747,127	20,565	2.8%	18,771	4,319	23,090	3.1%	-6,365	-	330,519	\$30.39	\$49.00
		А	1,216,056	15,105	1.2%	28,458	0	28,458	2.3%	10,324	-	198,983	\$30.20	\$37.40
	Langley	В	536,693	26,528	4.9%	26,528	0	26,528	4.9%	-13,272	-	-	\$28.89	\$42.50
	Lan	С	157,188	5,777	3.7%	1,768	4,009	5,777	3.7%	-5,777	-	-	\$23.75	\$36.93
		All	1,909,937	47,410	2.5%	56,754	4,009	60,763	3.2%	-8,725	-	198,983	\$29.39	\$39.77
_	ter	А	1,010,685	47,828	4.7%	53,878	0	53,878	5.3%	18,027	48,627	101,101	\$33.14	\$49.85
bar	New Westminster	В	743,648	22,071	3.0%	22,071	0	22,071	3.0%	-3,800	-	-	\$19.01	\$33.15
Suburban		С	401,678	9,307	2.3%	9,307	0	9,307	2.3%	0	-	-	\$12.00	\$35.91
Su		All	2,156,011	79,206	3.7%	85,256	0	85,256	4.0%	14,227	48,627	101,101	\$27.18	\$44.01
	North Shore	А	1,094,139	48,358	4.4%	35,028	15,387	50,415	4.6%	-5,492	-	49,224	\$23.51	\$40.14
		В	1,252,306	31,667	2.5%	31,667	0	31,667	2.5%	3,078	-	-	\$22.92	\$37.36
		С	218,692	0	0.0%	0	0	0	0.0%	0	-	-	-	-
	Z	All	2,565,137	80,025	3.1%	66,695	15,387	82,082	3.2%	-2,414	-	49,224	\$23.23	\$38.82
	ъ	А	2,526,615	181,068	7.2%	155,548	46,746	202,294	8.0%	70,629	88,762	297,625	\$21.60	\$35.07
	Richmond	В	1,549,266	134,397	8.7%	134,397	0	134,397	8.7%	-41,740	-	47,286	\$16.64	\$30.15
	Rich	С	401,111	1,213	0.3%	1,213	0	1,213	0.3%	0	-	-	\$14.00	\$30.50
		All	4,476,992	316,678	7.1%	291,158	46,746	337,904	7.5%	28,889	88,762	344,911	\$19.28	\$32.78
		AAA	1,698,980	79,951	4.7%	83,546	41,635	125,181	7.4%	973	-	423,292	\$36.63	\$56.45
	>	А	2,153,147	156,029	7.2%	145,459	10,570	156,029	7.2%	68,217	-	81,766	\$25.75	\$36.10
	Surrey	В	1,568,890	92,816	5.9%	86,915	6,683	93,598	6.0%	-1,631	-	-	\$22.89	\$36.95
	S	С	882,638	0	0.0%	11,517	0	11,517	1.3%	0	-	-	\$18.00	\$30.97
		All	6,303,655	328,796	5.2%	327,437	58,888	386,325	6.1%	67,559	-	505,058	\$27.50	\$41.34
a		AAA	3,252,159	185,402	5.7%	150,868	101,090	251,958	7.7%	973	-	1,057,161	\$34.96	\$54.63
Tot	Ľ	А	13,850,377	843,388	6.1%	774,707	235,467	1,010,174	7.3%	160,129	137,389	1,397,968	\$28.48	\$41.82
an	urba	В	8,745,930	486,537	5.6%	513,856	22,898	536,754	6.1%	-43,512	-	47,286	\$21.85	\$37.09
Suburban Total	Suburban	С	2,773,895	16,297	0.6%	25,051	4,009	29,060	1.0%	-5,777	-	-	\$16.08	\$33.40
Sub		All	28,622,361	1,531,624	5.4%	1,464,482	363,464	1,827,946	6.4%	111,813	137,389	2,502,415	\$26.61	\$41.34

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		Class	Inventory (SF)	Total Vacant Space (SF)	Vacancy Rate	Direct Available Space (SF)	Sublease Available Space (SF)	Total Available Space (SF)	Availability Rate	Net Absorption (SF)	New Supply (SF)	Under Construction (SF)	Weighted Average Asking Net Rent (PSF)	Weighted Average Asking Gross Rent (PSF)
a	ban	AAA	10,917,445	1,052,924	9.6%	885,814	317,442	1,203,256	11.0%	579,200	580,710	1,370,266	\$49.18	\$73.14
er Total	ı, Suburban	А	28,956,136	2,303,425	8.0%	1,903,380	961,301	2,864,681	9.9%	206,766	137,389	3,334,760	\$35.41	\$54.77
Vancouver	Downtown, Midtown,	В	24,237,641	2,212,647	9.1%	2,140,419	460,026	2,600,445	10.7%	-189,267	-	47,286	\$31.37	\$50.70
Metro Va	'ntown,	С	9,474,954	787,030	8.3%	725,014	196,647	921,661	9.7%	5,829	-	-	\$24.87	\$42.71
Σ	Dow	All	73,586,176	6,356,026	8.6%	5,654,627	1,935,416	7,590,043	10.3%	602,528	718,099	4,752,312	\$34.68	\$54.56



Transaction Highlights

Notable Lease Transactions

Tenant	Building Name / Address	Market	Lease Type	Size (SF)
Fraser Health Authority	Central City / 13450 102nd Avenue	Surrey	Renewal	211,378
Intact Insurance	999 West Hastings Street	Downtown Core	Renewal	44,193
Huawei Technologies Canada	Willingdon Park Phase VI / 4321 Still Creek Drive	Burnaby	Sublease	17,216

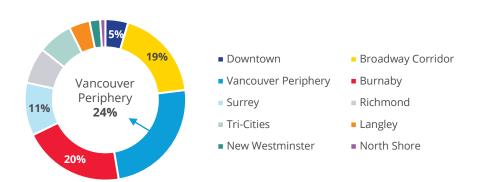
Notable Sale Transactions

Building Name / Address	Market	Size (SF)	Sale Price	Title Type	Purchaser	Purchaser Profile
535 Granville Street	Downtown Core	25,401	\$17,800,000	Freestanding	1003333 B.C. Ltd.	Private Investor - Canadian
211 Columbia Street / 80 Powell Street	Gastown / Railtown	26,826	\$11,500,000	Freestanding	Pursuit Capital	Private Investor - Canadian
433 - 445 West Broadway	Mount Pleasant	9,700	\$9,800,000	Freestanding	1426832 B.C. Ltd.	Private Investor - Canadian

Under Construction by Location

By Square Feet

Vancouver Periphery becomes the most active location for new construction this quarter.



Notable Developments Building Name / Address Class Market **Building Status** Size (SF) **Est. Completion Owner / Developer** B6 / 1090 Pender Street West AAA Downtown Core Q4 2023 BentallGreenOak **New Supply** Main Alley - M4 / 110 5 Avenue East AAA **Mount Pleasant Under Construction** 229,296 Q2 2024 Westbank Oakridge Park Phase 1 Vancouver Periphery **Under Construction** 359,426 Q4 2024 Westbank / QuadReal Building 3 & 4 / 660 41 Avenue West Creative Space at the Woodlands / Vancouver Periphery **Under Construction** 264,369 Q4 2024 Westbank / QuadReal 5931 Cambie Street Oakridge Park Phase 1 - NE Office / Vancouver Periphery **Under Construction** 241,925 Q4 2024 Westbank / QuadReal 650 41 Avenue West City Centre 4 / 9686 137 Street AAA **Under Construction** 354,468 Q4 2025 Lark Group Surrey Lab 29 / 1629 Scotia Street False Creek Flats Pre-Leasing 210,500 Q1 2026 Low Tide Properties Central City Tower 2 / 10045-10145 King George AAA Surrey Pre-Leasing 534,199 Q1 2028 **Blackwood Partners**

Colliers Research

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