





Area

Greater London-  
Cambridge-East of England



# of Members

>420

**recruit**

**connect**

**network**

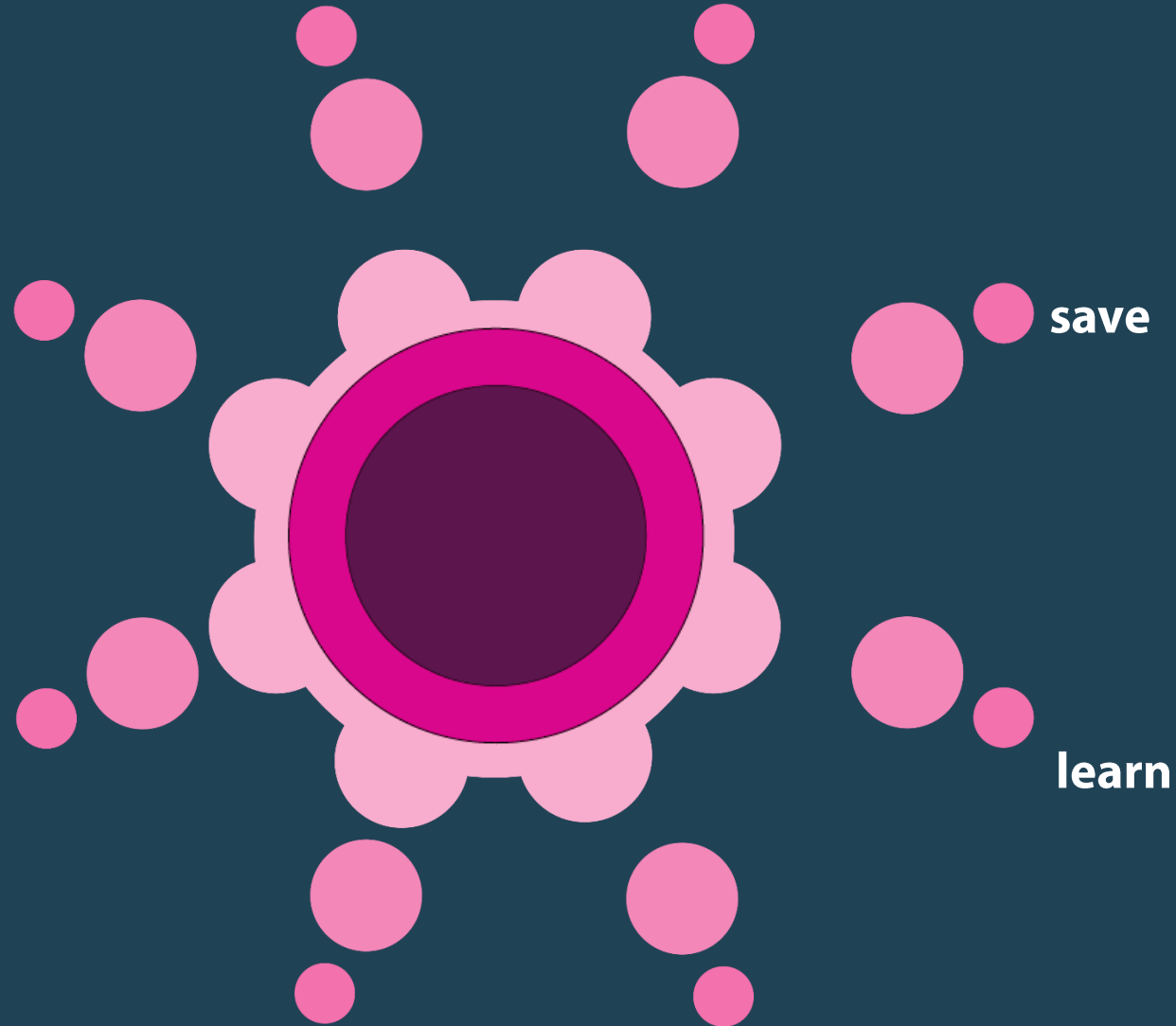
**inform**

**save**

**learn**

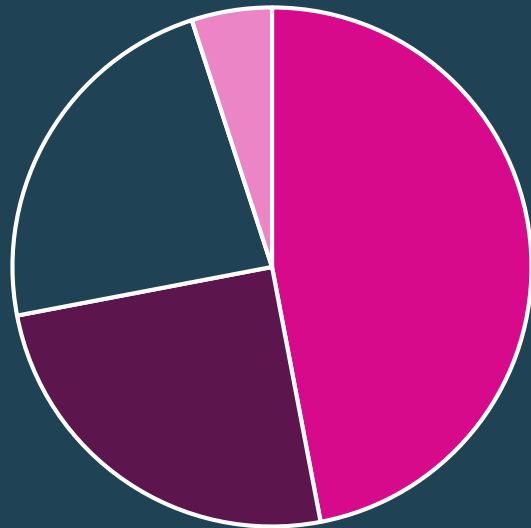
**build your career**

**profile your  
business**



# One Nucleus Membership

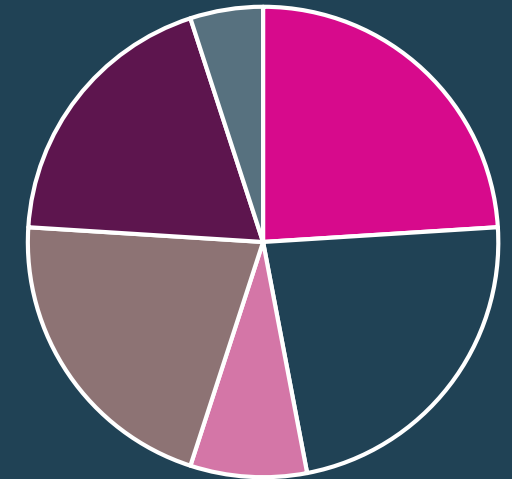
## Member Geography



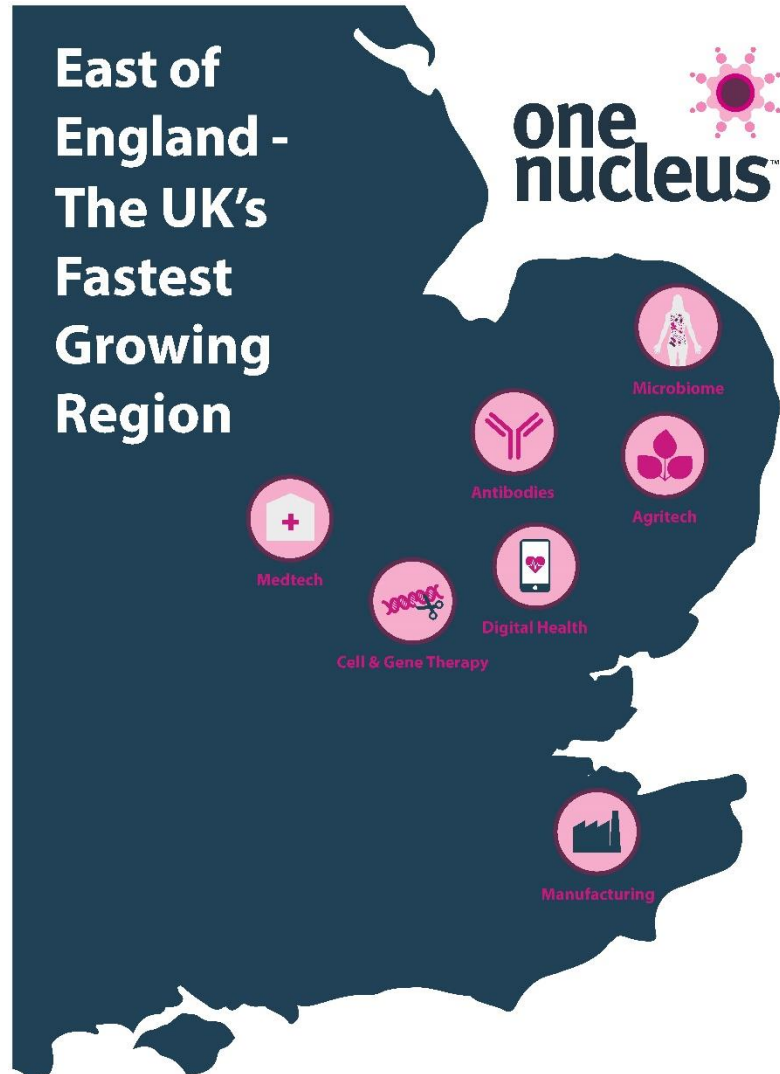
- Cambridge / East of England
- London
- Other UK
- International

## Member Category

- Primary R&D (including Therapeutics and Healthcare)
- Discovery and Development services (including discovery platform, chemistry)
- Research tools (including reagents, cell, antibody supplier)
- Business Operation services (including investment, IP, facility)
- Intelligence services (including data, communication, consultant)
- Government and membership groups



# The One Nucleus Where – The vibrant East of England Ecosystem



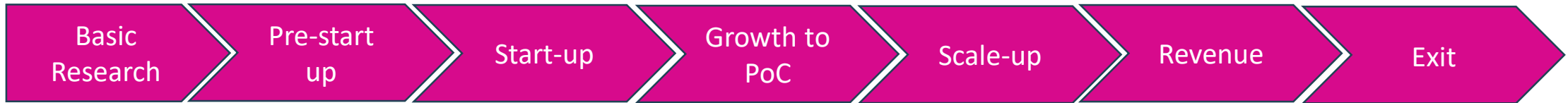
- Over £1bn of private capital invested into the region over the past 18 months
- Total economic output 35% higher than UK average
- 17% employment growth and 37% business growth since 2012
- Highly skilled labour market with 44% qualified to degree level or above

# Examples of Who is There



# The One Nucleus' How

HELPING MEMBERS TO DEVELOP THEIR SUPPLY CHAIN OF TECHNOLOGY, FINANCE AND PEOPLE



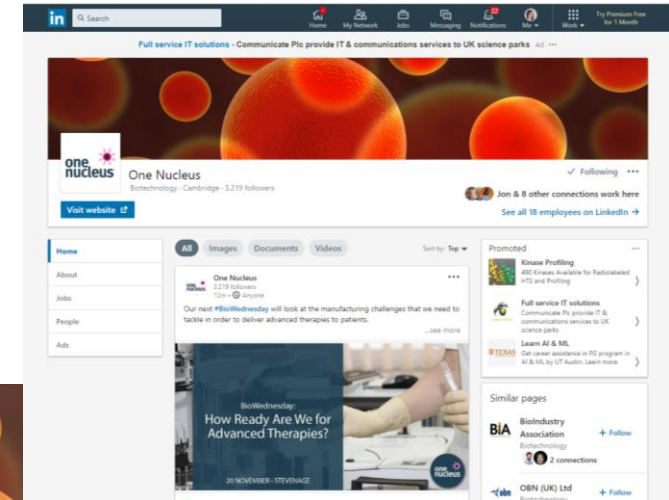
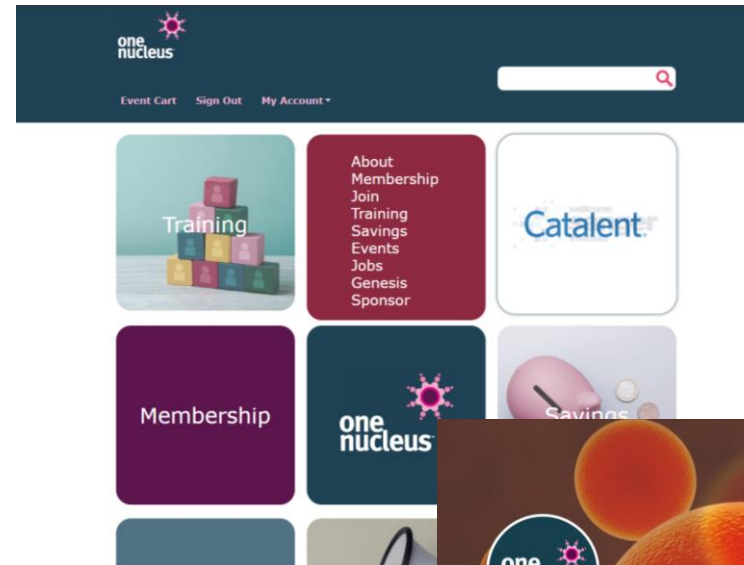
**Technology Development** – validation, collaboration, outsourcing

**Financial Development** – grants, collaboration, investment, savings

**People Development** – training, recruitment, connections

# Profiling

- Website
- Directory
- Monthly e-newsletter
- Social media
- Publications
  - Blog
  - ON Insight
- International Conferences

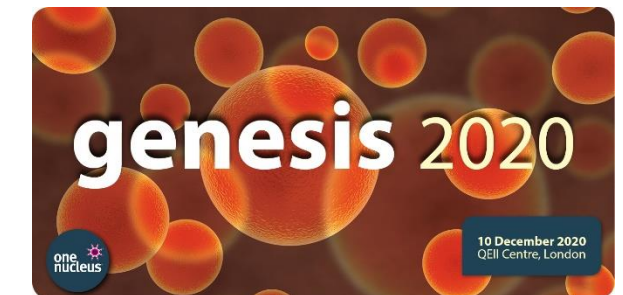


Annual Review & Directory  
2019/2020



# Networking and Partnering

- **BioWednesdays**
  - Monthly in London and Cambridge
  - 50 – 100 industry leaders for evening networking
- **Life Science Leadership Series**
  - Leadership Sessions – half or full day events covering developments within a specific therapeutic area
  - Innovation Sessions – showcasing the latest technical solutions to challenges in R&D
  - Business Intelligence Sessions – data presentation and debate around key issues and innovation in business practice
- **Conferences**
  - ON Helix – 13, 14 July 2020, Cambridge
  - Genesis – 10 December 2020, London





# Learning

## Training Portfolio

- Courses based on identified skills gaps (Introduction to drug development, Introduction to management, Laboratory health and safety, Presentation skills...)
- IOSH Accreditations and partnerships with PTI, MDTI

## Events

- Career conference
- Skills/HR/Operations SIG



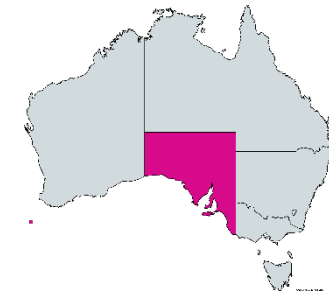
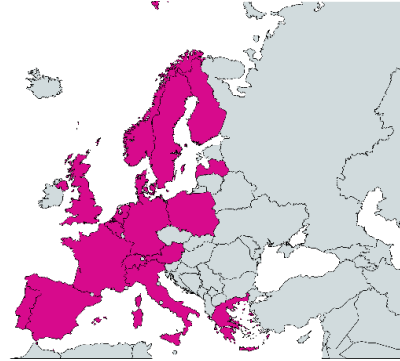
# Saving

## A range of savings

- £4M (>£7M pre-discounts) annual savings for gold members
- 7 Preferred Supply agreement (Laboratory equipment, Life Science products, Stationary and IT equipment...)
- Member to Member Benefits
- Discounts on international conferences
- Discount on facility management



# An extended Network



## National and international connections

- Other peer associations, DIT, LEP, AHSN
- Formal MoUs and Council of European BioRegions

# Summary

- Centric, but not exclusive, to the Greater London-Cambridge- East of England region
- Membership of a cluster of international significance
- Support of members across the innovation pipeline
- Maximise the global competitiveness of our members
- Services include effective Profiling, Networking, Learning and Development and Savings
- A dynamic and continually evolving One Nucleus offer for optimise our value proposition
- Globally connected for the benefit of our members
- Exert influence through targeted and critical stakeholder engagement, led by member need and foresight

[www.onenucleus.com](http://www.onenucleus.com)