



Industrial Outdoor Storage (IOS)

Sponsorship
opportunities

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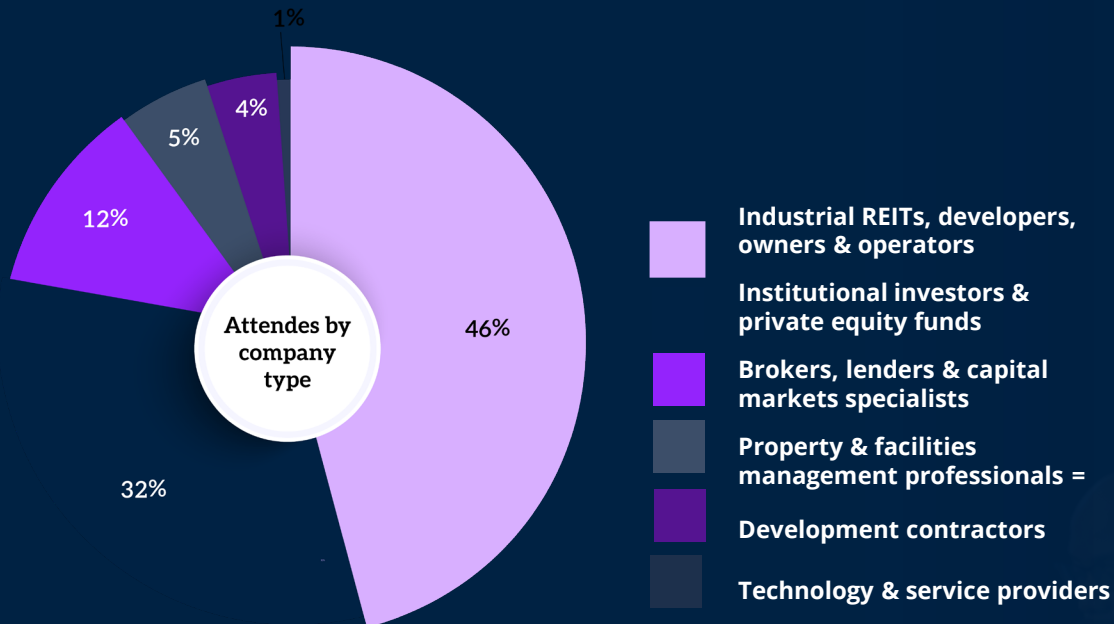
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For all inquiries regarding partnership opportunities, please contact:
Gareth Tapper | sponsorIMN@informa.com | informaconnect.com/imn-ios/

Who attends?

- 200+ stakeholders from across the industry
- 40+ expert speakers
- 10+ collaborative speakers & exhibitors



A sample of top companies that attend:

- Alterra Property Group, LLC
- Armada Capital Partners
- Berkeley Partners
- Brennan Investment Group
- Carroll Industrial Development U.S.
- Cartage Capital Partners
- Colliers International
- Columbia Pacific Advisors
- Criterion Group
- Crosswest Capital
- Dalfen Industrial
- Davidson Bogel Real Estate
- Drake Real Estate Partners
- Evergreen Investment Company
- Fortress Investment Group
- Foundry Commercial
- Green Courte Partners
- Heitman LLC
- Hillwood
- Imperium Capital
- J.P. Morgan Asset Management
- JLL
- Kayne Anderson Real Estate Advisors
- La Caisse (CDPQ)
- Lee & Associates
- Matthews Real Estate Investment Services
- Open Industrial
- Panther Capital Group
- Peakstone Realty Trust
- Pinnacle Real Estate Advisors
- Realterm
- Sagard Real Estate
- Sands Investment Group
- Stockbridge
- Stonelake Capital Partners
- Stonemont
- Timber Hill Group
- Transport Properties
- Triten Real Estate Partners
- Westport Capital Partners

Sponsorship opportunities

	DIGITAL	EXHIBITOR	BRONZE	SILVER	GOLD	PLATINUM
Price	\$5,000	\$7,000	\$9,000	\$12,000	\$16,000	\$20,000
<i>Speaking Roles (panel/roundtable)</i>	-	-	1	1	2 or Solo Presentation (15 mins)	3 Private Panel or Fireside Chat (40 mins)
Firm Passes	1	2	3	4	5	6
Client Passes	-	-	-	1	2	3
Client Matchmaking	-	-	-	5 Client Introductions	10 Client Introductions	15 Client Introductions
Advance Use of Attendee List	2 Weeks Prior	2 Weeks Prior	3 Weeks Prior	3 Weeks Prior	4 Weeks Prior	4 Weeks Prior
Supplemental Sponsorship Opportunity Available. Item	Yes	Yes	Yes	Yes	Yes	Yes
Exhibit Booth Space	-	Yes	Yes	Yes	Yes	Yes
Co-Sponsorship of Event Networking Activity	-	-	-	Networking Break	Breakfast or Lunch	Cocktail Reception
Digital Content	Video Interview	-	-	-	Video Interview	Video Interview & Email to Attendees
Private Meeting Room	-	-	-	-	-	Yes
Additional Branding Items: \$2,500 each						

Additional Branding Items: \$2,500 each: Brokered Client Introductions, Digital Advert, Dedicated Email Sent to Attendees, Video Interview, Badge/Lanyard/Tote Bag/Digital Screens/Wi-Fi Sponsor

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Additional sponsorship opportunities

Be seen by the most active financial and operational leaders in the industry.



Seat drop

A direct way to place branded materials in front of attendees, increasing visibility without relying on digital channels.



Conference chair

Step into the spotlight as the official conference chair and take center stage to showcase you and your firm.

Private lunch sponsor

Host a private lunch during the event and IMN will help curate the desired guest list.



Onsite podcasts

Keep your brand in the spotlight by sponsoring the official onsite podcast featuring your business leader and interviews with several key industry figures.



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Amplify your reach



Targeted email outreach

Get your brand in front of IMN's audience before and after the event. We'll work with you directly to design an email campaign to deliver on your goals (be it securing on-site meetings, generating brand awareness, drive traffic to your booth, and more!).



Digital sponsorship

Establish powerful thought leadership and elevate your brand through IMN's digital sponsorships, including webinars, video interviews, newsletter features, blog content, targeted email campaigns, and more.



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You're in good company

Snapshot of past sponsors



Related events



**IMN's Real Estate Family
Office & Private Wealth**
by informa...

EAST



**IMN's Real Estate Family
Office & Private Wealth**
by informa...

WEST



**IMN's Real Estate
Private Funds**
by informa...

SUMMER



October 26-27, 2026
Coral Gables, FL



June 2027
Dana Point, CA



May 2027
Newport, CA



Industrial Series

Tell us your business goals and
we'll help you achieve them



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