

# SESSIONS

SUPERRETURN EMERGING MARKETS DAY 1 - 22/06/2021

SuperReturn Emerging Markets

22 - 24 June, 2021

BST/UTC+1

Virtual event

## Dedicated networking time

08:00 - 09:00

Day 1

Dedicated time to catch up with peers and business contacts. You can schedule one-to-one or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution.

## Chair's welcome address

09:00 - 09:05

Day 1

## Participants

**Tanya Van Lill** - CEO, SAVCA

## The arrival of the thematic investor in growth markets

09:10 - 09:30

Day 1

Why sector trumps geography in today's world

## Participants

**Karim El Solh** - CEO, Gulf Capital

## The state of play in Emerging Markets

09:35 - 10:05

Day 1

Where are we in terms of recovery after the global pandemic and economic shifts? Comparing regions and industries. What lessons have we learnt and how are we forecasting the next few years, optimising opportunities whilst managing the risks? Can tech developments catalyse the growth of Emerging Markets, give them a competitive edge and attract substantial global capital investment?

## Participants

**Moderator: Gabriella Kindert** - Senior Advisor, Mizuho Europe

**Vivina Berla** - Founder & CEO, Vimine Holding

**Omar Rifai** - Managing Director for Growth Capital Strategies, Gulf Capital

**Ogbemi Ofuya** - Partner, Helios Investment Partners

## Portfolio company management and value creation

10:10 - 10:40

Day 1

What strategies are being deployed to assist portfolio companies in navigating a turbulent and uncertain market? Managing valuations. How is technology being utilised to improve management and transparency? An insight into the creation and implementation of an effective value creation plan to ensure a competitive edge and being ahead of the game.

## Participants

**Moderator: Patrick Dunne** - Chair, Boardelta, EY Foundation, ESSA

**Huda Al Lawati** - Partner, Gateway Partners

**Ken Osei** - Principal Investment Officer, IFC

**Michał Gładys** - Investment Director, PFR Ventures

## Dedicated networking time

10:40 - 11:25

Day 1

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## LP-only discussion: turning challenged into opportunities

10:40 - 11:25

Connections sessions

What strategies are LPs deploying to make the best out of a challenging market environment and ensure return on their investments? Analysing what has worked, what hasn't. What solutions and tools have we utilized to overcome the recent challenges we faced?

LP-only discussion run under the Chatham House Rule. Open to 15 pre-registered development finance institutions, endowments, foundations, insurance companies, pension funds and sovereign wealth funds, subject to qualification – please email [Krystal.Pierre@informa.com](mailto:Krystal.Pierre@informa.com) to apply

## Participants

**Discussion leaders: Jaap Reinking** - Director Private Equity, FMO

**Steve Cowan** - Co-Founder & Managing Director, 57 Stars

**Amit Kurz** - General Partner, Sweetwood Ventures

## The LP views on investing in Emerging Markets

11:25 - 11:55

Day 1

Evaluating LP appetite toward the Emerging Markets at present and over the next 5 years. Where are LPs deploying and allocating capital, in regards to geos and sectors? Key LP considerations when it comes to doing due diligence. How does ESG come into investors' decision making?

## Participants

**Arun Kumar** - Principal Investment Officer, African Development Bank Group

**Abderahmane Fodil** - Senior Partner, idi Emerging Markets

**Janusz Heath** - Managing Director, Head of Investment Management, Emerging Markets, Capital Dynamics

**Sebastian Schroff** - Global Head of Private Debt, Allianz Investment Management

## Fundraising snapshot

12:00 - 12:15

Day 1

Looking at the bigger picture and the fundraising universe across the key Emerging Markets. Who are the key market players and what industries and geographies are in demand?

## Participants

**Justin Beardon** - Vice President, EMEA Investors, Prequin

## Fundraising: best practices

12:15 - 12:50

Day 1

Drawing conclusions from the previous presentation and uncovering the story on the ground. What particular challenges are faced when fundraising in the current climate and can they be overcome? Dos and don'ts of virtual fundraising. Best ways of attracting capital to certain geographies and industries.

## Participants

**Moderator: Alexandre Alfonsi** - Founding Partner, Axonia Partners

**Alison Klein** - Manager, Private Equity, FMO

**Daniel Schoneveld** - Principal, Hamilton Lane

**Anne Fossemalle** - Director, Private Equity Funds, European Bank for Reconstruction and Development (EBRD)

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## LP Fund presentations

12:50 - 13:35

Connections sessions

A select number of GPs will present their fund to a group of LPs, individually, in a closed-door setting. Each GP will have 10 minutes to make their case, including time for audience Q&A

GPs: for more information, contact [Marcia.Brissett@informa.com](mailto:Marcia.Brissett@informa.com)

LPs: register with [Krystal.Pierre@informa.com](mailto:Krystal.Pierre@informa.com)

## Participants

**Ricardo Scavazza** - Managing Partner & CEO/CIO Private Equity, Patria Investments

**Gopal Jain** - Managing Partner, Gaja Capital

**Ian Lessem** - Managing Partner, HAVAIC

## Known knowns, known unknowns and unknown unknowns: getting the balance right

13:35 - 14:05

Day 1

How does one recognise, rationalise, mitigate and manage geopolitical, currency, macro-economic, cybersecurity and general business risks? What risks are associated with the uncertainty in the foreseeable future, and how can these be navigated? Exploring the shift between the perceived and the real risks. Is misinformation and its impact on health, politics and economies a new dynamic in risk management?

## Participants

**Moderator: Christoph Evard** - Partner, Kibo Capital Partners

**Saad Sheikh** - Principal, TLG Capital

**Wim van der Beek** - Founder and Managing Partner, Goodwell Investments

**David Owino** - Founding Partner, Ascent Private Equity

## SMEs and growth funds: the motivation for private equity in Emerging Markets

14:10 - 14:40

Day 1

Evaluating SMEs access to private equity capital and exploring key constraints for private equity financing. How can investors help to create, deepen, and expand growth of small and medium enterprises?

## Participants

**Moderator: Cathy Goddard** - CEO, FyreFem Fund Managers

**Yemi Osindero** - Managing Partner, Uhuru Investment Partners

**Agnes Dasewicz** - CEO, Small Enterprise Assistance Funds

**Rob Withagen** - CEO, Asoko Insight

## GP/LP communication and cohesion

14:45 - 15:15

Day 1

How are LPs and GPs communicating? Finding the "right" balance? What role is technology playing in management and clarity for both sides? Exploring ESG considerations. How can GPs and LPs effectively work together and support each other to drive impactful returns for both parties?

## Participants

**Moderator: Eliot Hodges** - Chief Executive Officer, Anduin

**Kamal Suppal** - Chief Investment Auditor, Emerging Markets Alternatives

**Alison Klein** - Manager, Private Equity, FMO

**Steve Cowan** - Co-Founder & Managing Director, 57 Stars

## Alternative instruments and investment models

15:20 - 15:40

Day 1

Exploring the emergence of new PE instruments across the globe: SPACs, syndicated vehicles, deal platforms, etc. How are these trends relevant for emerging market PE?

## Participants

**Wim van der Beek** - Founder and Managing Partner, Goodwell Investments

## Dedicated networking time

15:40 - 16:25

Day 1

Dedicated networking time

Dedicated time to catch up with peers and business contacts. You can schedule one-to-one or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution

## Connections: What makes a good fund manager

15:40 - 16:25

Connections sessions

LP views on the GP selection process: what do investors value the most when choosing the fund managers to invest in. GPs on ensuring they are the best they can be for prospective investors.

LP/GP networking session run under the Chatham House Rule. Open to 26 pre-registered LP and GP attendees.

For LP registrations please email [krystal.pierre@informa.com](mailto:krystal.pierre@informa.com)

For GP registrations please email [rosemary.fitzgerald@informa.com](mailto:rosemary.fitzgerald@informa.com)

## Participants

**Discussion leaders: Eghosa Omoigui** - Managing General Partner, EchoVC Partners

**Kamal Suppal** - Chief Investment Auditor, Emerging Markets Alternatives

## Supporting diversity and female leadership

16:25 - 16:45

Day 1

Exploring the importance of gender, ethnic and social diversity within ESG. How do you guarantee diversity and inclusion in your firm and ensuring you invest in companies which look to meet diversity criteria? Looking at the social, racial and gender initiatives as well as new regulatory aspects in place and ongoing in PE.

## Participants

**In conversation with: Louise Gardiner** - Founder, Vukani Impact Collective

**Ofentse Pelle** - Principal, Sanari Capital

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### ESG under the spotlight

16:50 - 17:20

Day 1

As ESG becomes a key tenet of the COVID-19 recovery and a driver for growth beyond, what real impact does this have on new and existing investments? What reporting mechanisms are the most efficient? Looking at the strongest sectors and countries for both returns and impact. How can tech enable effective solutions for impact investment and what do these developments mean for the traditional extractive industries?

### Participants

**Moderator: Priscilla Boiardi** - Policy Analyst, Private Finance for Sustainable Development, OECD

**Jorim Schraven** - Director Strategy, FMO

**Dean Alborough** - Head of ESG, Old Mutual Alternative Investments

**Paulo Mattos** - Managing Director and Head of Investments, IG4 Capital

**Christophe Bochatay** - Manager ESG & Impact, Triple Jump

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### Chair's closing remarks

17:20 - 17:30

Day 1

### Participants

**Tanya Van Lill** - CEO, SAVCA

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### Dedicated networking time

17:30 - 18:30

Day 1

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# SCHEDULE

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10:00	10:40 - LP-only discussion: turning challenged into opportunities	10:10 - Portfolio company management and value creation 10:40 - Dedicated networking time
11:00		11:25 - The LP views on investing in Emerging Markets
12:00	12:50 - LP Fund presentations	12:00 - Fundraising snapshot 12:15 - Fundraising: best practices 12:50 - Dedicated networking time
13:00		13:35 - Known knowns, known unknowns and unknown unknowns: getting the balance right
14:00		14:10 - SMEs and growth funds: the motivation for private equity in Emerging Markets 14:45 - GP/LP communication and cohesion
15:00	15:40 - Connections: What makes a good fund manager	15:20 - Alternative instruments and investment models 15:40 - Dedicated networking time
16:00		16:25 - Supporting diversity and female leadership 16:50 - ESG under the spotlight
17:00		17:20 - Chair's closing remarks 17:30 - Dedicated networking time

# SESSIONS

SUPERRETURN EMERGING MARKETS DAY 2 - 23/06/2021

SuperReturn Emerging Markets

22 - 24 June, 2021

BST/UTC+1

Virtual event

## Dedicated networking time

08:00 - 09:00

Dedicated time to catch up with peers and business contacts. You can schedule one-to-one or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution.

## Chair's welcome address

09:00 - 09:05

Africa morning discussions

## Participants

**Mabinty Koroma-Moore** - Founder and Chief Impact Strategist, LIVE Africa

## Analysing Africa's PE space

09:10 - 09:45

Africa morning discussions

Is the term "Africa" obsolete in the investment world with regional differences? Is there much inter regional traffic? Exploring similarities and differences between the regions alternative asset eco-systems. What is the role of DFIs and how will it evolve? What can be done to attract capital to the continent? A spotlight on recent regulatory developments

## Participants

**Moderator: Tanya Van Lill** - CEO, SAVCA

**Marius Chirila** - Private Equity Funds, European Investment Bank

**Zain Laher** - Co-founder and Partner, Kleoss Capital

**Arun Kumar** - Principal Investment Officer, African Development Bank Group

## African Infrastructure

09:50 - 10:30

Africa morning discussions

What are the recent, current, and future developments in both Core and Core-plus Infrastructure across the continent? Looking at the key differences across geographies. Evaluating the available financing options for infrastructure investments. How is the asset class developing its energy transition pathway? ESG and Infra: discovering the best solutions for optimising impact along with financial returns

## Participants

**Moderator: Herman Marais** - Managing Partner & Co-Founder, EXEO Capital

**Olusola Lawson** - Co-Managing Director, African Infrastructure Investment Managers (AIIM)

**Greg Babaya** - Managing Principal, STANLIB

**Ekkehard Friedrich** - Partner, Investments, Eos Capital

## Dedicated networking time

10:30 - 11:35

Africa morning discussions

Dedicated time to catch up with peers and business contacts. You can schedule one-to-one or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution

## LP-only discussion: Pan-African vs. regional investments

10:50 - 11:35

Connections sessions day 2

What do investors prefer when it comes to selective regional investment as opposed to deploying capital across the continent?

LP-only discussion run under the Chatham House Rule. Open to 15 pre-registered development finance institutions, endowments, foundations, insurance companies, pension funds and sovereign wealth funds, subject to qualification – please email [Krystal.Pierre@informa.com](mailto:Krystal.Pierre@informa.com) to apply

## Participants

**Discussion leader: Ziad Sarkis** - Director of Financial Research, Alternative Investments Initiative, The Wharton School - University of Pennsylvania

## African tech revolution

11:35 - 12:05

Africa morning discussions

Examining major tech developments on the continent: what opportunities do they herald? How has tech interacted with and enhanced traditional sectors and how can it be utilised as a vehicle to drive investment and growth in Africa? How does tech progress work in conjunction with impact and ESG principles?

## Participants

**Moderator: Alexandre Alfonsi** - Founding Partner, Axonia Partners

**Maurizio Caio** - Managing Partner, Tlcom Capital LLP

**Samantha Pokroy** - Founder & CEO, Sanari Capital

**Marieke Roestenberg** - Manager, Private Equity – Ventures, FMO

## A spotlight on African VC

12:10 - 12:40

Africa morning discussions

Sectors, stages and regions: what's hot in African VC? Sectors, stages and regions: what's hot in African VC? Looking at the related return expectations, the growing number of exits, the increasing presence of global players investing at high valuations and the likes.

## Participants

**Moderator: Alexia Alexandropoulou** - Research Manager, AVCA

**Ido Sum** - Partner, Tlcom Capital

**Eghosa Omoigui** - Managing General Partner, EchoVC Partners

**Dhanyal Davidson** - Senior Investment Associate, Goodwell Investments

## Connections: Due diligence workshop

12:40 - 13:25

Connections sessions day 2

Overcoming the challenges of undertaking due diligence and exploring practical solutions and strategies

LP/GP networking session run under the Chatham House Rule. Open to 26 pre-registered LP and GP attendees.

For LP registrations please email [krystal.pierre@informa.com](mailto:krystal.pierre@informa.com)

For GP registrations please email [rosemary.fitzgerald@informa.com](mailto:rosemary.fitzgerald@informa.com)

## Participants

**Discussion leaders: Florian Kohler** - Managing Director, Asia, Obviam

## Dedicated networking time

12:45 - 13:50

Africa morning discussions

Dedicated time to catch up with peers and business contacts. You can schedule one-to-one or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution

### The role of DFIs in Africa

13:50 - 14:20

Africa morning discussions

DFIs on transforming the PE model in Africa and creating jobs. How can DFIs do more to help MSMEs survive the periods of crisis and uncertainty? What roles do they play and what is their investment strategy?

#### Participants

**Moderator: Oscar Silva** - Chairman, Davos International Advisory

**Arun Kumar** - Principal Investment Officer, African Development Bank Group

**Ken Osei** - Principal Investment Officer, IFC

**Lars Zimmermann** - Vice President, DEG Impact GmbH

### Chair's opening remarks

14:25 - 14:30

Latin America afternoon discussions

#### Participants

**Miguel Algarin** - Director of Research, LAVCA

### Disruptive Innovators of Latin America

14:35 - 14:55

Latin America afternoon discussions

#### Participants

**Martín Escobari** - Co-President, Managing Director, Head of Latin America, General Atlantic

### Investing in Latin America

15:00 - 15:30

Latin America afternoon discussions

What sectors and asset classes are particularly buoyant? How do countries and regions compare? What role do the vast natural resources play in the investment industry and how is this balanced with social responsibility? What do recent IPOs mean for the wider region? Understanding and managing currency risks. What role are governments and institutions playing in attracting investment to the region?

#### Participants

**Moderator: Ricardo Kanitz** - Founding Partner, Spectra Investments

**Martijn Woudstra** - Investment Officer, Private Equity, FMO

**Bruno Zaremba** - Partner, Head of Private Equity, Vinci Partners

**Ricardo Scavazza** - Managing Partner & CEO/CIO Private Equity, Patria Investments

### Dedicated networking time

15:30 - 16:15

Latin America afternoon discussions

Dedicated time to catch up with peers and business contacts. You can schedule one-to-one or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution

### Connections: sector specialisation

15:30 - 16:15

Connections sessions day 2

Is the generalist approach now obsolete and specialisation is the way forward? Pros and cons of sector-specific investments. Shining a spotlight on LatAm Infrastructure sector.

LP/GP networking session run under the Chatham House Rule. Open to 26 pre-registered LP and GP attendees. To register please email Svetlana.Fathers@informa.com

#### Participants

**Jose Guilherme Souza** - Partner, Head of Infrastructure, Vinci Partners

**Sebastian Berardi** - Managing Director, Infrastructure, CPP Investments

### VC/Tech Investment Trends in Latin America

16:15 - 17:00

Latin America afternoon discussions

[Presentation]

With the emergence and recent catalysation of software, AI, data hubs and general tech disruption to traditional sectors, what new opportunities does this present and will this draw more international investment to Latin America?

(5 mins)

Followed by:

[Panel discussion]

Will the e-commerce boom and subsequent impact on logistics and warehousing stay for good? Exploring key technological developments in health and education. How can fintech improve the pool of consumers and increase demand? What aspects of technological development and disruption are specific to certain geographies and how do domestic ecosystems differ?

(40 mins)

#### Participants

**Moderator: Miguel Algarin** - Director of Research, LAVCA

**Santiago Zavala** - Partner, 500 Startups

**Michael Nicklas** - Managing Partner, Valor Capital Group

**Colin Curvey** - Fund Head, IFC Asset Management Company

**Sofia Garrido** - Vice President, General Atlantic

### Chair's closing remarks

17:00 - 17:05

Latin America afternoon discussions

### Dedicated networking time

17:05 - 18:05

Latin America afternoon discussions

Dedicated time to catch up with peers and business contacts. You can schedule one-to-one or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution

# SCHEDULE

SUPERRETURN EMERGING MARKETS DAY 2 - 23/06/2021

SuperReturn Emerging Markets

22 - 24 June, 2021

BST/UTC+1

Virtual event

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08:00	08:00 - Dedicated networking time	08:00 - Dedicated networking time	08:00 - Dedicated networking time
09:00	09:00 - Chair's welcome address 09:10 - Analysing Africa's PE space 09:50 - African Infrastructure		
10:00	10:30 - Dedicated networking time	10:50 - LP-only discussion: Pan-African vs. regional investments	
11:00	11:35 - African tech revolution		
12:00	12:10 - A spotlight on African VC 12:45 - Dedicated networking time	12:40 - Connections: Due diligence workshop	
13:00	13:50 - The role of DFIs in Africa		
14:00			14:25 - Chair's opening remarks 14:35 - Disruptive Innovators of Latin America
15:00		15:30 - Connections: sector specialisation	15:00 - Investing in Latin America 15:30 - Dedicated networking time
16:00			16:15 - VC/Tech Investment Trends in Latin America
17:00			17:00 - Chair's closing remarks 17:05 - Dedicated networking time

# SESSIONS

SUPERRETURN EMERGING MARKETS DAY 3 - 24/06/2021

SuperReturn Emerging Markets

22 - 24 June, 2021

BST/UTC+1

Virtual event

## Dedicated networking time

08:00 - 09:00

Asia morning discussions

Dedicated time to catch up with peers and business contacts. You can schedule one-to-one or group meetings in designated time slots. All meetings will be held through a secure video conferencing

## Chair's welcome address

09:00 - 09:05

Asia morning discussions

## Participants

**Josephine Price** - Co Founder and Managing Director, Anthem Asia

## The Asian century

09:10 - 09:40

Asia morning discussions

As Asia rebounds, grows and innovates faster than the West, is a large source of global capital and investors strategic allocation inevitably turning toward the region? What opportunities and risks will be prevalent? Examining the similarities and differences between the sub-regions across: what sectors and geographies are hot and where are the major tech disruptions coming from?

## Participants

**Moderator: Weichou Su** - Partner and Head of Asia, StepStone Global

**Tarun Luthra** - Investment Manager, DEG

**Iqbal Khan** - CEO, Fajr Capital

**Thomas Walenta** - Investment Officer, Asian Infrastructure Investment Bank (AIIB)

## Asia in figures

09:45 - 10:05

Asia morning discussions

An overview of regional investment trends and recent activity in VC, growth and buyout

## Participants

**Cameron Joyce** - Vice President of Research Insights, Preqin

## The China recovery

10:10 - 10:40

Asia morning discussions

What does the Chinese pandemic recovery and it's forecast to becoming the world's largest economy mean for the international alternative asset industry? Exploring the most recent developments and sector opportunities within the Chinese VC. Uncovering the meaning of new technology: will Chinese bring the "Asian century" into reality? What risks are associated with China and how can these be mitigated?

## Participants

**Moderator: Manjia Guan** - Senior Director, Head of Primaries, Asia, Capital Dynamics

**Yipin Ng** - Managing Partner, Yunqi Partners

**Edmond Ng** - Managing Partner, Axiom Asia Private Capital Pte Ltd

**Joe Zhou** - Managing Partner, Keytone Ventures

## Dedicated networking time

10:40 - 11:25

Asia morning discussions

Dedicated time to catch up with peers and business contacts. You can schedule one-to-one or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution

## LP-only discussion: Dealing with political risks in Emerging Markets

11:00 - 11:45

Connections sessions day 3

Sharing best practices with navigating the political landscape

LP-only discussion run under the Chatham House Rule. Open to 15 pre-registered development finance institutions, endowments, foundations, insurance companies, pension funds and sovereign wealth funds, subject to qualification – please email [Krystal.Pierre@informa.com](mailto:Krystal.Pierre@informa.com) to apply

## Participants

**Discussion leaders: Ziad Sarkis** - Director of Financial Research, Alternative Investments Initiative, The Wharton School - University of Pennsylvania

**Lucas de Beaufort** - Lead Investment Officer, IDB Invest

## India: a maturing market

11:25 - 12:05

Asia morning discussions

With exits, unicorns and a lot of activity occurring, which sectors represent the best opportunities? The soaring growth in AI, software, cloud, and tech disrupting traditional sectors: is India in a position to become the dominant tech hub in Asia? How can the balance between impact and returns be managed to create a win-win scenario? Exploring innovation in providing sustainable environmental solutions

## Participants

**Moderator: Sandeep Murthy** - Partner, Lightbox Ventures

**Anand Prasanna** - Managing Partner, Iron Pillar

**Gopal Jain** - Managing Partner, Gaja Capital

**Sanjay Kukreja** - Managing Partner & CIO, ChrysCapital

## Southeast Asian market opportunities uncovered

12:10 - 12:40

Asia morning discussions

Digitalisation of economy: how is tech disrupting traditional land-based industries? What regulations are changing and what is the dynamic between impact and returns? What can Southeast Asia learn from the Chinese model of progress? Navigating the political situation in Myanmar and its impact on investing in the region.

## Participants

**Moderator: Paul Bragiel** - Co-Founder, Golden Gate Ventures

**Adrian Li** - Managing Partner, AC Ventures

**Kuo-Yi Lim** - Managing Partner, Monk's Hill Ventures

**Jeremy Loh** - Managing Partner, Genesis Alternative Ventures

## Dedicated networking time

12:40 - 13:25

Asia morning discussions

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## Connections: Corporate governance

14:40 - 13:25

Connections sessions day 3

Discovering how good corporate governance can create lasting value for both institutional investors and fund managers. Get practical advice on improving transparency and accountability, operational due diligence and risk management.

LP/GP networking session run under the Chatham House Rule. Open to 26 pre-registered LP and GP attendees.

For LP registrations please email  
krystal.pierre@informa.com

For GP registrations please email  
rosemary.fitzgerald@informa.com

### Participants

**Discussion leaders:** David Creighton - President, Savuti Advisors

**Rebeca White - Sanchez de Tagle** - Senior Corporate Governance Advisor, FMO

**Teresa Barger** - CEO, Cartica Management, LLC

## CEE & Turkey investment potential

13:25 - 13:55

Examining current trends, opportunities, and risks in the region. What roles are tech and IT playing in attracting investment and disrupting traditional sectors? What impact does the rise of green energy and renewables have on capital allocation? How is the potential of EU accession or convergence affecting the dynamic and potential in the alternative asset industry?

### Participants

**Moderator: Alexander Bebov** - Managing Director, BAC Securities

**David Mathewson** - Senior Managing Director, Small Enterprise Assistance Funds

**José Cabrera** - Head of CEE - Lower Mid-Market Investments, European Investment Fund- EIF

**Anne Fossemalle** - Director, Private Equity Funds, European Bank for Reconstruction and Development (EBRD)

## Evolution of private capital strategies in global markets

14:00 - 14:20

"Niche strategies" afternoon discussions

### Participants

**Jeff Schlapinski** - Senior Director of Research, EMPEA

## The strategic investor

14:25 - 14:55

"Niche strategies" afternoon discussions

A discussion on sourcing and selecting the right opportunities in the right sectors and geographies at the right time. What are particular nuances and on the ground stories when building an effective portfolio? When will growth rates stabilise in industries such as ecommerce, or alternatively rebound in tourism, when to buy and sell?

### Participants

**Moderator: Alvaro Abella** - Managing Director, Guff Capital

**Noor Sweid** - Founder and General Partner, Global Ventures

**Michiel Timmerman** - Founder and Managing Partner, Mbuyu Capital Partners

## Connections: Faith-based investing

14:35 - 15:20

Connections sessions day 3

Examining the impact faith-based investors have on the alternative assets market. How do they generate positive, measurable social and environmental impact and ensure long terms returns?

LP/GP networking session run under the Chatham House Rule. Open to 26 pre-registered LP and GP attendees. To register please email  
Svetlana.Fathers@informa.com

### Participants

**Discussion leaders: Vikram Raju** - Managing Director, Head of Climate Impact and Emerging Markets, Morgan Stanley AIP

## Dedicated networking time

14:55 - 15:40

"Niche strategies" afternoon discussions

Dedicated time to catch up with peers and business contacts. You can schedule one-to-one or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution

## Private credit solutions for Emerging Markets

15:40 - 16:10

"Niche strategies" afternoon discussions

An analysis of the private credit market and flows across and into the Emerging Markets. Can private credit effectively fix supply and demand gaps for capital in the Emerging Markets? Does private credit provide a better impact outcome than private equity? Examining the role of both local players global providers

### Participants

**Moderator: David Creighton** - President, Savuti Advisors

**Zain Latif** - Principal, TLG Capital

**Gabriella Kindert** - Senior Advisor, Mizuho Europe

**Richard Frank** - Founder and CEO, Darby International Capital

## Emerging Markets secondaries: the coming of age

16:15 - 16:45

"Niche strategies" afternoon discussions

What do LPs want from the secondaries market? Are there GP-led opportunities and volume? What larger role is the secondaries market playing across the wider lifecycle of liquidity? Exploring the regional variations

### Participants

**Moderator: Eric Mallebiau** - Founder, CapEos

**Menno Derks** - Partner & Managing Director of Fund Investments, Sarona Asset Management

**Yassin Knocke** - Vice President, HarbourVest Partners

**Jorrit Dingemans** - Manager, Private Equity, FMO

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### Co-investments: accelerating investor returns following a crisis

16:50 - 17:20

"Niche strategies" afternoon discussions

Are co-investments still an attractive investment option? Is there more appetite for co-investments at late stage deals? Are they more preferred in certain markets or industries than others? In what way have deal terms changed and evolved?

#### Participants

**Moderator: Wim van der Beek** - Founder and Managing Partner, Goodwell Investments

**Menno Derks** - Partner & Managing Director of Fund Investments, Saron Asset Management

**Manuel Sussholz** - Co-Founder and General Partner, Sweetwood Ventures

**Vikram Raju** - Managing Director, Head of Climate Impact and Emerging Markets, Morgan Stanley AIP

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### Chair's closing remarks

17:20 - 17:25

"Niche strategies" afternoon discussions

#### Participants

**Melanie de Nysschen** - Programme Manager: Fund Manager Development Programme, SAVCA

# SCHEDULE

SUPERRETURN EMERGING MARKETS DAY 3 - 24/06/2021

SuperReturn Emerging Markets

22 - 24 June, 2021

BST/UTC+1

Virtual event

TIME	ASIA MORNING DISCUSSIONS	CONNECTIONS SESSIONS DAY 3	“NICHE STRATEGIES” AFTERNOON DISCUSSIONS
08:00	08:00 - Dedicated networking time		
09:00	09:00 - Chair's welcome address 09:10 - The Asian century 09:45 - Asia in figures		
10:00	10:10 - The China recovery 10:40 - Dedicated networking time		
11:00	11:25 - India: a maturing market	11:00 - LP-only discussion: Dealing with political risks in Emerging Markets	
12:00	12:10 - Southeast Asian market opportunities uncovered 12:40 - Dedicated networking time	12:40 - Connections: Corporate governance	
13:00	13:25 - CEE & Turkey investment potential	13:25 - CEE & Turkey investment potential	13:25 - CEE & Turkey investment potential
14:00		14:35 - Connections: Faith-based investing	14:00 - Evolution of private capital strategies in global markets 14:25 - The strategic investor 14:55 - Dedicated networking time
15:00			15:40 - Private credit solutions for Emerging Markets
16:00			16:15 - Emerging Markets secondaries: the coming of age 16:50 - Co-investments: accelerating investor returns following a crisis
17:00			17:20 - Chair's closing remarks