

# SESSIONS

EMERGING MARKETS DAY & MIDDLE EAST INVESTORS DAY - 30/11/  
2020

SuperReturn Growth Markets  
Virtual

30 November - 3 December, 2020  
SAST UTC/ +2  
Virtual event

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## Dedicated networking time

08:00 - 09:00  
Emerging Markets Day

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## Dedicated networking time

08:00 - 08:45  
Middle East Investors Day

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## Chair's welcome address

08:45 - 08:50  
Middle East Investors Day

## Participants

**Chair: Sabrina Katz** - Research Manager, EMPEA

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## Introductory Presentation by Gulf Capital

08:55 - 09:00  
Middle East Investors Day

## Participants

**Karim El Solh** - CEO, Gulf Capital

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## Chair's opening remarks

09:00 - 09:10  
Emerging Markets Day

## Participants

**Tanya Van Lill** - CEO, Southern Africa Venture Capital and Private Equity Association (SAVCA)

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## The Middle East in Focus: New decade, new opportunities

09:00 - 09:40  
Middle East Investors Day

With 2020 being a year of change on a multitude of levels, what new investment opportunities have arisen? Have opportunities in traditional markets and geographies shifted? What impact has the drop in oil prices, Covid-19 and the subsequent fiscal and monetary response had on new and existing investments? Where are the growth opportunities over the next decade? How does one adapt to growth of technology, catalysed by Covid and manage the process of transferring away from oil and traditional industry?

Introductory Presentation: 08:55-09:00

Panel Discussion:09:00-09:40

## Participants

**Introductory Presenter & Moderator: Karim El Solh** - CEO, Gulf Capital

**Panellists: Rayan Sindi** - Investment Director and Head of Angel Co-Investment Program,, Saudi Venture Capital Company (SVC)

**Yousef Hammad** - Managing Partner, BECO Capital

**Rabih Khoury** - Partner & Chief Exit Officer, MEVP

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## Keynote address: Bigger picture

09:15 - 09:40  
Emerging Markets Day

Brave new world: emerging markets in a post-pandemic environment?

## Participants

**Russell Jones** - Partner, LlewellynConsulting

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## The future of emerging markets post COVID-19

09:45 - 10:30  
Emerging Markets Day

- Have we reached the end of the cycle?
- How do we prepare for a potential global recession and what are the long-term implications for emerging markets?
- The rise of the corporate investors in private equity transactions: how is corporate investment changing the way the investment landscape looks today?
- Focus on non-traditional fund structures and alternative partnerships – moving away from traditional PE model.
- The use of subscription credit lines – how likely is it to become a real issue in emerging markets?

## Participants

**Vikram Raju** - Head of Emerging Markets, Morgan Stanley Alternative Investment Partners

**In conversation with: Janusz Heath** - Managing Director, Head of Investment Management, Emerging Markets, Capital Dynamics

**Paul Boynton** - CEO, Old Mutual Alternative Investments

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## Where are Middle Eastern LPs deploying capital globally?

09:45 - 10:20  
Middle East Investors Day

Where are Middle Eastern LPs looking to invest their capital for the best risk-adjusted returns? How are investment strategies changing among SWFs, FOs, and other types of LP? Where do LPs see the best investment opportunities in private capital over the next 5 years?

## Participants

**Moderator: Neeraj Agrawal** - Executive Director, Crescent Enterprises

**Panelist: Zaid Al-Qaimi** - Chief Investment Officer, Kimera Group

**Panelist: Ashraf El Khatib** - Chief Investment Officer, Ekuity Holding

**Panelist: Zia Ul Rab Siddiqui** - Director Investments, APICORP

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### Value creation and portfolio company management in an uncertain market

10:25 - 11:05  
Middle East Investors Day

Where are the opportunities in value creation today? What are the best strategies around value creation, portfolio company management and restructuring finances and operations to ensure resilience and growth? How can GPs manage liquidity and sell at the right valuation? How can investors to manage risk and fundraise in this environment?

#### Participants

**Moderator: Karl Mackenzie** - Partner - Deals, Middle East, PwC Middle East

**Panelist: Karim Burhani** - Managing Director & Co-Founder, Emerging Investment Partners

**Panelist: Mohammad Nasr** - Head of Investments and IR, Savola

**Panelist: Abhishek Sharma** - Chief Executive Officer, Foundation Holdings

### Spotlight on LPs

10:35 - 11:20  
Emerging Markets Day

- LPs on perceiving risk and allocating to emerging market.
- What tools do they need to enter these high-risk markets and what needs to be done to get the scene ready for these investors?
- How do LPs get money back from EMs, and what are the benefits of adding EMs to their portfolio?
- What crisis managements tools worked best for LPs coping with the pandemic?

#### Participants

**Moderator: Gabriella Kindert** - Expert in Alternative Lending, Mizuho Europe

**Steve Cowan** - Managing Director & Co-Founder, 57 Stars

**Nabeel Laher** - Head of International Private Equity, Old Mutual Alternative Investments

**Florian Kohler** - Managing Director, Asia, Obviam

### Global liquidity options for LPs and GPs: Credit

11:10 - 11:35  
Middle East Investors Day

Understanding the different options: distressed, mezzanine, senior loans, opportunistic and more; What opportunities have arisen in the private credit market in 2020? What is the best approach to managing debt? How to mitigate risk when investing in private credit

#### Participants

**Interviewee: David Scopelliti** - Global Head of Private Credit, Mercer Alternatives

**Interviewer: Charlotte (Lottie) Tant** - Investment Consultant, Mercer

### Dedicated networking time

11:20 - 11:50  
Emerging Markets Day

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform.

You can schedule 1-to-1 or group meetings in designated time slots.

All meetings will be held through a secure video conferencing solution.

### Dedicated networking time

11:35 - 12:00  
Middle East Investors Day

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### When and where to invest

11:50 - 12:35  
Emerging Markets Day

Analysing how flows of capital are correlated with performance. When to invest in the market cycle? Analysing cyclical and how it plays out in various regions. Where do investor look for the next opportunities? Examining the level of post COVID-19 recovery in the key emerging markets. Which sectors and investments benefited the most, the least and why?

#### Participants

**Moderator: Alexandre Alfonsi** - Founding Partner, Axonia Partners

**Ashish Patel** - Partner, Aavishkaar Africa Fund

**Monica Brand Engel** - Partner & CoFounder, Quona Capital

**Marcin Leja** - Managing Director, CVI

### Global liquidity options for LPs and GPs: Secondaries

12:00 - 12:25  
Middle East Investors Day

How has the secondaries market developed in 2020 globally and in the Middle East? How active are Middle Eastern LPs as buyers and sellers of secondaries? What liquidity solutions and exit strategies can secondaries provide for Middle Eastern LPs? What are the drivers for secondaries market growth and innovation globally over the next 5 years?

#### Participants

**Tom Lewis** - Director, Private Assets, Schroders

**Alan Feld** - Founder & Managing Partner, Vintage Investment Partners

### Venture Capital and Technology in the Middle East today

12:30 - 13:10  
Middle East Investors Day

What's new for VCs in the Middle East? How have consumer centric markets been transformed in the current market? Forecasting in the VC environment for the immediate to medium term, what are the growing sectors and opportunities? How does the Middle East compare to other growth markets?

#### Participants

**Moderator: Sami Moughrabie** - Managing Partner, ATMOS Ventures

**Panelist: Tushar Singhvi** - Deputy CEO & Head of CE-Ventures, Crescent Enterprises

**Panelist: Khaldoun Tabaza** - Founder & Managing Director, iMena Group

**Panelist: Fares Ghandour** - Partner, Wamda Capital

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## Dedicated networking time

12:40 - 13:30  
Emerging Markets Day

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## LP discussion group: Cracking the country code in emerging markets

13:00 - 13:30  
Emerging Markets Day- LP Only

How do LPs tackle country allocation?

*LP-only discussion run under the Chatham House Rule. Open to 15 pre-registered development finance institutions, endowments, foundations, insurance companies, pension funds and sovereign wealth funds, subject to qualification – please email [Krystal.Pierre@informa.com](mailto:Krystal.Pierre@informa.com) to apply*

## Participants

**Discussion leaders: Ken Osei** - Principal Investment Officer, IFC

**Lars Zimmermann** - Vice President, Corporates/Funds & Risk Capital, Africa, DEG

**José Cabrera** - Investment Manager, European Investment Fund- EIF

## Dedicated networking time

13:10 - 14:00  
Middle East Investors Day

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform.

You can schedule 1-to-1 or group meetings in designated time slots.

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## LP-only discussion group: Shared experiences of 2020.

13:10 - 13:40  
Middle East Investors Day- LP Only

A chance to discuss issues which have arisen, and subsequent lessons learnt during this extraordinary year at the turn of the decade.

*LP-only discussion run under the Chatham House Rule. Open to 15 pre-registered development finance institutions, endowments, foundations, insurance companies, pension funds and sovereign wealth funds, subject to qualification – please email [Krystal.Pierre@informa.com](mailto:Krystal.Pierre@informa.com) to apply*

## Participants

**Discussion Leader: Neeraj Agrawal** - Executive Director, Crescent Enterprises

## Latin America

13:30 - 14:00  
Emerging Markets Day

A political analysis of the current trends in LatAm as a whole. How are we coping with currency risks? Analysing an increased VC presence in LatAm. Looking for opportunities in Columbia, Mexico, Peru and Chile. Private banking platforms and Family Offices opening doors to PE: is it expected to be a long-term trend?

How growth capital and value-oriented strategies are becoming a big focus on LatAm GPs. How government initiatives and reforms are putting Brazil back on the investor's map

## Participants

**Moderator: Ettore V. Biagioni** - Managing Partner, Alothon Group LLC

**Renato Mazzola** - Managing Partner, BTG Pactual

**Fernanda Camargo** - Founding Partner, Wright Capital Wealth Management

**Conrado Tenaglia** - Partner and Co-head of the Latin America practice, Linklaters

## The Middle East after COVID-19: the future for alternative assets in the region

14:00 - 14:20  
Middle East Investors Day

What are the key industry trends across the alternative asset classes both globally and regionally in 2020? What impact has COVID-19 had on fundraising and LP appetite? How will the market recover? What is the outlook for the alternatives market in the coming five years?

## Participants

**Basim Habib** - Head of Middle East Research, Prequin

## CEE and Turkey

14:05 - 14:35  
Emerging Markets Day

What is driving growth of businesses in this region? Examining the issue of succession and enterprises willing to sell businesses or invite financial sponsors to their businesses: how do these trends shape the industry? Emerging managers in CEE – looking at the new generation of fund managers

## Participants

**Moderator: Alexander Galitsky** - Managing Partner, Almaz Capital

**David Mathewson** - Senior Managing Director, Small Enterprise Assistance Funds

**Anne Fossemalle** - Director, Private Equity Funds, European Bank for Reconstruction and Development (EBRD)

**Dariusz Pronczuk** - Managing Partner, Enterprise Investors

## Investing in Turbulent Times

14:25 - 14:35  
Middle East Investors Day

## Participants

**Donald Gogel** - Chairman, CD&R

**Vindi Banga** - Partner, CD&R

**David Novak** - Co-President, CD&R

## Asia

14:40 - 15:10  
Emerging Markets Day

The evolution and maturation of PE in Asia: what is the long-term outlook? Is control investing evolving across Asia? Exit routes in Asia – IPOs vs M&A? China trade wars and their effect on the wider region. What Asian Frontier Markets will rise to the forefront over the next 10 years?

## Participants

**Moderator: Christiaan Kaptein** - Partner, Integra Partners

**Paul Bragiel** - Co-Founder, Golden Gate Ventures

**Gopal Jain** - Managing Partner, Gaja Capital

**Iqbal Khan** - CEO, Fajr Capital

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## The Family Office of the future: the view from the Middle East

14:40 - 15:10  
Middle East Investors Day

To what extent are Middle Eastern Family Offices changing their operations? Where are they diversifying and looking for new additions to their portfolios? In what ways are co-investment and direct deals changing? What can other Family Offices learn from their Middle Eastern counterparts? Which growth markets are most attractive to Middle Eastern families?

### Participants

**Moderator: Sabrina Katz** - Research Manager, EMPEA

**Panelist: Stergios Voskopoulos** - Chief Executive Officer, Kanoo Capital

**Panelist: Asher Noor** - Chief Investment Officer, AITouq Group

**Panelist: Ahmed Al-Darwish** - Co-Founder and Managing Partner, Noa Capital Partners

## Dedicated networking time

15:10 - 15:40  
Emerging Markets Day

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinity platform.

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## Dedicated networking time

15:10 - 15:40  
Middle East Investors Day

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinity platform.

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## South East Asia

15:40 - 16:10  
Emerging Markets Day

Given the looming uncertainty around macroeconomic environment, are we due for a correction? Focus on the consumer and digital consumer sectors in Indonesia and Vietnam: success stories. Is Indonesia the new tech and unicorn hub for Southeast Asia? Opportunities for AI, healthcare and fintech in Singapore. Examining opportunities for VC in the digitalised SME space

### Participants

**Moderator: Hans de Back** - Managing Partner, Finch Capital

**Josephine Price** - Co Founder and Managing Director, Anthem Asia

**Adrian Li** - Managing Partner, AC Ventures

**Kuo-Yi Lim** - Managing Partner, Monk's Hill Ventures

## Securing supply chains in the Middle East: the people and their products

15:40 - 16:10  
Middle East Investors Day

How can the region improve supply chain resilience? Has there been an improvement in food and agriculture security? Are the current supply chains fit for the future? Will shortening the supply chain help in the current global market? How will manufacturing demand change from the GCC? How can businesses build a pipeline of talent from overseas? Has there been a change in demand for commercial Real Estate post Covid-19? Have the changes in the US and China meant a change of approach for supply chains?

### Participants

**Moderator: Chris Rogers** - Research Analyst, Global Supply Chains, S&P Global Market Intelligence

**Panelist: Mohamed Ali** - Executive Director - Real Estate Investments, NBK Capital Partners

**Panelist: Natasha Hannoun Mansour** - Head of Investment Solutions, SHUAA Capital

## India: Continued momentum

16:15 - 16:45  
Emerging Markets Day

Examining the investment and PE market trends that have emerged in 2020. Is India at a tipping point in terms of tech, is it where China was 10 years ago? What can the government do to help Indian investors overcome the slowdown? Do Indian GPs need to present themselves differently to stand out for potential investors?

### Participants

**Moderator: Gaurav Ahuja** - Managing Director, ChrysCapital

**Ranjit Shah** - Managing Partner, Gaja Capital

**Akshaya Prasad** - Partner and Managing Director, Greater Pacific Capital LLP

**Anand Prasanna** - Managing Partner, Iron Pillar

## Middle East in the spotlight: Part 1 – Education

16:15 - 16:45  
Middle East Investors Day

How have the growth drivers in the education sector been disrupted by technology in a positive way? Is the education sector in the Middle East entering a new dawn? How scalable are investments in the sector across different parts of the GCC? What are the long-lasting impacts of Covid-19 on the sector? Will students ever need to meet their teachers face-to-face again?

### Participants

**Moderator: Vikram Raju** - Head of Emerging Markets, Morgan Stanley Alternative Investment Partners

**Panelist: Thea Myhrvold** - Founder & CEO, GetBee

**Panelist: Bader MUSAED Al Sayer** - Chief Executive Officer, Al-Dhow Holding

**Panelist: Ahmed Badreldin** - Managing Partner, RMBV

## Chair's closing remarks & the end of Emerging Markets Day

16:50 - 17:00  
Emerging Markets Day

### Participants

**Tanya Van Lill** - CEO, Southern Africa Venture Capital and Private Equity Association (SAVCA)

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## Middle East In the spotlight: Part 2 – Healthcare

16:50 - 17:20

Middle East Investors Day

How has the healthcare industry in the GCC been impacted by Covid-19? Where do GPs see investment opportunities in the sector? How have healthcare technologies turbocharged operations and infrastructure? Is the region looking to be more self-sufficient in providing services, pharmaceuticals and infrastructure?

### Participants

**Moderator: Imad Matar** - Middle East Deals Advisory and Transaction Services Leader, PwC Middle East

**Panelist: Amer Jeambey** - Head of Healthcare & Acting CFO, Amanat Holdings PJSC

**Panelist: Ruchi Dana** - Partner and Executive Board Member, DANA Group

**Panelist: Elie Elkhoury** - Managing Director, Private Equity, Jadwa Investment

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## Dedicated networking time

17:00 - 18:00

Emerging Markets Day

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinity platform.

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## Chair's closing remarks & the end of Middle East Investor Day

17:25 - 17:30

Middle East Investors Day

### Participants

**Sabrina Katz** - Research Manager, EMPEA

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## Dedicated networking time

17:30 - 18:30

Middle East Investors Day

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinity platform.

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# SCHEDULE

EMERGING MARKETS DAY & MIDDLE EAST INVESTORS DAY - 30/11/2020

SuperReturn Growth Markets Virtual

30 November - 3 December, 2020

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Virtual event

TIME	EMERGING MARKETS DAY	EMERGING MARKETS DAY- LP ONLY	MIDDLE EAST INVESTORS DAY	MIDDLE EAST INVESTORS DAY- LP ONLY
<b>08:00</b>	<b>08:00</b> - Dedicated networking time		<b>08:00</b> - Dedicated networking time <b>08:45</b> - Chair's welcome address <b>08:55</b> - Introductory Presentation by Gulf Capital	
<b>09:00</b>	<b>09:00</b> - Chair's opening remarks <b>09:15</b> - Keynote address: Bigger picture <b>09:45</b> - The future of emerging markets post COVID-19		<b>09:00</b> - The Middle East in Focus: New decade, new opportunities <b>09:45</b> - Where are Middle Eastern LPs deploying capital globally?	
<b>10:00</b>	<b>10:35</b> - Spotlight on LPs		<b>10:25</b> - Value creation and portfolio company management in an uncertain market	
<b>11:00</b>	<b>11:20</b> - Dedicated networking time <b>11:50</b> - When and where to invest		<b>11:10</b> - Global liquidity options for LPs and GPs: Credit <b>11:35</b> - Dedicated networking time	
<b>12:00</b>	<b>12:40</b> - Dedicated networking time		<b>12:00</b> - Global liquidity options for LPs and GPs: Secondaries <b>12:30</b> - Venture Capital and Technology in the Middle East today	
<b>13:00</b>	<b>13:30</b> - Latin America	<b>13:00</b> - LP discussion group: Cracking the country code in emerging markets	<b>13:10</b> - Dedicated networking time	<b>13:10</b> - LP-only discussion group: Shared experiences of 2020.
<b>14:00</b>	<b>14:05</b> - CEE and Turkey <b>14:40</b> - Asia		<b>14:00</b> - The Middle East after COVID-19: the future for alternative assets in the region <b>14:25</b> - Investing in Turbulent Times <b>14:40</b> - The Family Office of the future: the view from the Middle East	

# SCHEDULE

## EMERGING MARKETS DAY & MIDDLE EAST INVESTORS DAY - 30/11/2020

SuperReturn Growth Markets Virtual

30 November - 3 December, 2020

SAST UTC/ +2

Virtual event

TIME	EMERGING MARKETS DAY	EMERGING MARKETS DAY- LP ONLY	MIDDLE EAST INVESTORS DAY	MIDDLE EAST INVESTORS DAY- LP ONLY
15:00	15:10 - Dedicated networking time 15:40 - South East Asia		15:10 - Dedicated networking time 15:40 - Securing supply chains in the Middle East: the people and their products	
16:00	16:15 - India: Continued momentum 16:50 - Chair's closing remarks & the end of Emerging Markets Day		16:15 - Middle East in the spotlight: Part 1 – Education 16:50 - Middle East In the spotlight: Part 2 – Healthcare	
17:00	17:00 - Dedicated networking time		17:25 - Chair's closing remarks & the end of Middle East Investor Day 17:30 - Dedicated networking time	

# SESSIONS

FUNDRAISING DAY & AFRICAN INFRASTRUCTURE DAY - 01/12/2020

SuperReturn Growth Markets Virtual

30 November - 3 December, 2020

SAST UTC/ +2

Virtual event

## Dedicated networking time

08:00 - 09:00  
Fundraising Day

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform.

You can schedule 1-to-1 or group meetings in designated time slots.

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## Dedicated networking time

08:00 - 09:00  
African Infrastructure Day

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform.

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## Chair's opening remarks

09:00 - 09:10  
Fundraising Day

### Participants

**Melanie de Nysschen** - Programme Manager: Fund Manager Development Programme, SAVCA

## Chair's opening remarks

09:00 - 09:10  
African Infrastructure Day

### Participants

**Paul Frankish** - Director, AIIIM

## Fundraising snapshot

09:15 - 09:35  
Fundraising Day

How much money did fund managers managed to raise under the pressure of pandemic? What regions have experienced the most capital flow? Looking across all emerging markets and asset classes, including private equity, venture capital, private credit, private infrastructure and real estate

### Participants

**Justin Beardon** - Vice President, EMEA Investors, Preqin

## Compare and contrast

09:15 - 10:00  
African Infrastructure Day

Africa vs. other emerging markets: examining the overall performance of the sector and evaluating the impact of COVID-19 on infrastructure funding. How can African infrastructure market get scale in the current situation? What capital is currently available for infra investing and what are some of the successful funding supporting initiatives that have been developed to address COVID-19 impact on the market?

### Participants

**Moderator: Opuyo Oforiokuma** - Acting Chief Operating Officer, Africa50

**Ibrahim Sagna** - Director for Advisory and Capital Markets, Afreximbank

**Frederico Van Wyk** - Senior Associate, Eos Capital

**Yann Burtin** - Senior Investment Guarantee Officer, Multilateral Investment Guarantee Agency (MIGA)

## Damage report

09:40 - 10:25  
Fundraising Day

How is the emerging markets PE coping with the fundraising challenges? Evaluating the impact of COVID-19 on deal flow, valuations and the overall fundraising environment. When is the market expected to recuperate, and what needs to be in place to speed up the recovery of the fundraising environment?

### Participants

**Moderator: Wim van der Beek** - Founder and Managing Partner, Goodwell Investments

**Stephan Breban** - Founder, Giants' Shoulders Capital

**Grant Cornish-Bowden** - Head of ESG Business Development and Marketing, EBS Advisory

**Lisa Thomas** - Managing Director, Samata Capital

## Response, Recovery, Resilience: A COVID-19 case study

10:05 - 10:25  
African Infrastructure Day

### Participants

**Lisa Pinsley** - Head of Africa Energy Team, Actis

## Value add and business rescue

10:30 - 11:00  
Fundraising Day

How can GPs support their portfolio companies in times of crisis and uncertainty? What are the best practices of adding value to businesses? If a portfolio company ends up in a business rescue, that options besides value add are there? Exploring the role that the DFIs have played in putting together COVID specific rescue vehicles to ensure liquidity. How do we ensure the ESG principles create positive impact even in distress?

### Participants

**Moderator: Oscar Silva** - Chairman, Davos International Advisory

**Alison Klein** - Manager, Private Equity, FMO

**Cathy Goddard** - CEO, FyreFem Fund Managers

**Ken Wienand** - Fund Principal: Turnaround and Value Add, PIC

## Deal sourcing

10:30 - 11:15  
African Infrastructure Day

How do GPs secure a deal pipeline? Examining the most successful deal sourcing platforms

### Participants

**Moderator: Hubert Danso** - CEO & Chairman, Africa Investor

**Ekkehard Friedrich** - Partner, Investments, Eos Capital

**Philip Kamau** - CEO, Fund for Export Development in Africa (FEDA)

**Nimrod Gerber** - Managing Partner, Vital Capital

## Dedicated networking time

11:00 - 11:30  
Fundraising Day

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African Infrastructure Day

*Nadia Nikolova, Lead Portfolio Manager, Development Finance at Allianz Global Investors, join us for an exclusive interview to discuss the role of DFIs and MDBs in supporting infrastructure projects in Africa and what some of the key challenges are for financing public infrastructure in the region.*

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform. You can schedule 1-to-1 or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution.

## Permanent capital vehicles

11:30 - 12:00

Fundraising Day

Evaluating the popularity of evergreen fund structure and analysing the drivers behind its rise. Investor take on PCVs. Are permanent capital structures worth it?

## Participants

**Moderator: Honor Huyette** - Director, Lyrique Private Equity

**Christian Roelofse** - Investment Officer, FMO

**Michiel Timmerman** - Founder and Managing Partner, Mbuyu Capital Partners

**Ken Osei** - Principal Investment Officer, IFC

**Vivina Berla** - Founder & CEO, Vimine Holding

**Afolabi Adetola** - Managing Partner, Cedar Advisory Partners

## South African fund managers: trends in fund domiciliation and capital raising

11:30 - 12:15

Fundraising day breakout

LP/GP discussion group run under the Chatham House Rule. Open to 22 pre-registered LP and GP attendees. For GP registrations please email [James.Raddings@informa.com](mailto:James.Raddings@informa.com). For LP registrations please email [Krystal.Pierre@informa.com](mailto:Krystal.Pierre@informa.com)

## Participants

**Discussion leaders: Elliot Refson** - Head of Funds, Jersey Finance

**Allan Wood** - Global Head of Business Development, Jersey Finance

**Desne Masie** - Head of Strategic Advisory and Business Intelligence, IC Publications

## The rise of digital infrastructure

11:45 - 12:15

African Infrastructure Day

An overview of digital infrastructure ecosystem on the continent: what are the trends and what are the key investable sectors? Policy and regulations for concerted efforts in Digital Infrastructure and economy development. An overview of Digital Infrastructure financing landscape. Looking at infrastructure enhancing digital technologies and applications. Is data the new oil?

## Participants

**Moderator: Vibhuti Jain** - Regional Director for Africa, U.S. International Development Finance Corporation (DFC)

**Stephan Breban** - Founder, Giants' Shoulders Capital

**Sami Moughrabie** - Managing Partner, ATMOS Ventures

**Souleymane Ba** - Partner, Helios Investment Partners

## Blended finance

12:05 - 12:35

Fundraising Day

Explaining how investors can use blended finance to improve the risk/return profile of infrastructure assets in emerging markets and delivering SDGs. The role of development banks in scaling up the blended finance market. How can we insure a steady flow of private capital?

## Participants

**Moderator: Saad Sheikh** - Principal, TLG Capital

**Paul Horrocks** - Senior Policy Analyst, Blended Finance, Development Cooperation, OECD

**Sebastian Schroff** - Global Head of Private Debt, Allianz Investment Management

**Siby Diabira** - Regional Director for Southern Africa and Indian Ocean, PROPARCO

**Nabil Fawaz** - Sector Manager, Multilateral Investment Guarantee Agency (MIGA)

## Promoting impact through infrastructure investing

12:20 - 12:40

African Infrastructure Day

What sub-sectors provide the most opportunities for creating a measurable impact? Impact investing returns compared to infrastructure returns

## Participants

**James Brice** - Group CEO, EBS Advisory

## Dedicated networking time

12:35 - 13:10

Fundraising Day

Stay tuned for an interview with Donald J. Gogel, Chairman, Vindi Banga, Partner, CD&R and David A. Novak, Co-President of CD&R on Investing in turbulent times

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform. You can schedule 1-to-1 or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution.

## LP Fund presentations

12:35 - 13:10

Fundraising day breakout

A select number of GPs will present their fund to a group of LPs, individually, in a closed-door setting. Each GP will have 10 minutes to make their case, including time for audience Q&A

GPs: for more information, contact

[Marcia.Brissett@informa.com](mailto:Marcia.Brissett@informa.com)

LPs: register with [Krystal.Pierre@informa.com](mailto:Krystal.Pierre@informa.com)

*Closed Door Session*

## Participants

**GP Presenters: Karim El Solh** - CEO, Gulf Capital

**Anand Prasanna** - Managing Partner, Iron Pillar

**Olusola Lawson** - Managing Director & Co-Head, Africa Infrastructure Investment Managers (AIIM)

## Dedicated networking time

12:40 - 13:10

African Infrastructure Day

Stay tuned for an interview with Donald J. Gogel, Chairman, Vindi Banga, Partner, CD&R and David A. Novak, Co-President of CD&R on Investing in turbulent times

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform. You can schedule 1-to-1 or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution.

### What does a successful fundraise look like today?

13:10 - 13:45  
Fundraising Day

A story of a private equity fund that achieved a successful fundraise amidst the pandemic. What lessons can be learnt? Crisis communication between GPs and LPs and GPs and investees as tools for fundraising. How do you get LPs to allocate in a time of uncertainty? The rise of online equity deal platforms and virtual fundraising: can they work for African market?

#### Participants

**Nicole Maske** - Partner: Value Add, Eos Capital

**In conversation with: Langa Madonko** - Investment Principal, Summit Africa

**In conversation with: Ashenafi Alemu** - Managing Partner & Co-founder, Zoscales Partners

### Logistics and transportation

13:10 - 13:45  
African Infrastructure Day

Examining the future prospects in Africa for the transportation and logistics industry. What trends are driving the demand for transportation and logistics services, and how can PE capitalise on the existing opportunities? Looking at COVID-19 as a wake-up call to expand logistics and transportation to improve regional self-reliance in Africa

#### Participants

**Moderator: Babajide Harrison** - Senior Manager, Syndication and Agency, Afreximbank

**Alain Saraka** - Chief Strategy Officer, ARISE IIP

**Tonye Membere-Otaji** - Founder & CEO, MVXchange.com

### Emerging market LPs: expectations and reality

13:50 - 14:30  
Fundraising Day

Meet the LPs investing in emerging markets: who are they, where do they come from and why are they including EMs into their portfolios? What are the most common investor expectations when it comes to emerging markets and what are the actual returns on investment? Exploring key considerations when deciding to allocate to emerging markets, especially in the post COVID-19 environment

#### Participants

**Moderator: Ricardo Fernandez Jr.** - Managing Partner, Signal Capital

**Panellists: Janusz Heath** - Managing Director, Head of Investment Management, Emerging Markets, Capital Dynamics

**Steve Cowan** - Managing Director & Co-Founder, 57 Stars

**Carola Bose** - Director, Head of Funds, Equity and Mezzanine - Africa, DEG

**George Janssen** - Senior Investment Officer, FMO

### Financing African infrastructure

13:50 - 14:30  
African Infrastructure Day

Identifying the gaps and the role of DFIs and MDBs (multilateral development banks) in African infrastructure financing. Key challenges and opportunities for mobilizing institutional investors for the financing of public infrastructure in Sub-Saharan Africa (SSA)

#### Participants

**Tariye Isoun Gbadegesin** - Managing Director & Chief Investment Officer, ARM Harith Infrastructure Fund Managers

**In conversation with: Nadia Nikolova** - Lead Portfolio Manager, Development Finance, Allianz Global Investors

**In conversation with: Opuiyo Oforiokuma** - Acting Chief Operating Officer, Africa50

### Dedicated networking time

14:35 - 15:20  
Fundraising Day

*This year's pandemic has brought in both new perspectives and additional challenges. Natalie Shriber, Investment Manager, Fund Investments at Triple Jump, discusses how LPs/GPs have maintained their relationships through online communications, and shares with us her perspective on how the pandemic is challenging the local vs. international debate.*

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform. You can schedule 1-to-1 or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution.

### Energy infrastructure

14:35 - 15:10  
African Infrastructure Day

Catalysing investment in sustainable energy infrastructure in Africa: overcoming financial and non-financial constraints

#### Participants

**Ademidun Edosomwan** - Managing Director, Total Carbon Neutrality Ventures

**In conversation with: Ogbemi Ofuya** - Partner, Investment team, Helios Investment Partners LLP

**In conversation with: Anders Hauch** - Investment Director, Partner & Co-founder, Frontier Energy

### Dedicated networking time

15:10 - 15:40  
African Infrastructure Day

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform.

You can schedule 1-to-1 or group meetings in designated time slots.

All meetings will be held through a secure video conferencing solution.

### LP discussion groups: Understanding Africa's infrastructure paradox

15:10 - 15:40

African Infrastructure Day- LP Only

We have funding, a large pipeline, and a need for spending, but not enough money is being spent: how are investors tackling this issue?

*LP-only discussion run under the Chatham House Rule. Open to 15 pre-registered development finance institutions, endowments, foundations, insurance companies, pension funds and sovereign wealth funds, subject to qualification – please email Krystal.Pierre@informa.com to apply*

#### Participants

**Discussion leader: Nadia Nikolova** - Lead Portfolio Manager, Development Finance, Allianz Global Investors

### What constitutes a good LP/GP relationship today?

15:20 - 16:05

Fundraising Day

Communication, transparency and reporting as the building blocks of a fruitful partnership. The art of negotiating friendly Terms and Conditions for LPs and fund managers. Based on lessons learnt, how can GPs and LPs work together better to overcome the crisis and prepare for a possibility of a similar event happening in the future?

#### Participants

**Moderator: Gabriella Kindert** - Expert in Alternative Lending, Mizuho Europe

**Oscar Silva** - Chairman, Davos International Advisory

**Marius Chirila** - Private Equity Funds, European Investment Bank

**Menno Derks** - Partner & Managing Director of Fund Investments, Saron Asset Management

### Water infrastructure

15:40 - 16:10

African Infrastructure Day

What opportunities are there to close the financing gap? What sub-sectors of water related investing produce most returns? How can blended finance instruments be utilised to help to adjust the overall risk adjusted return of water investments?

#### Participants

**Moderator: Alessandra Pardini** - Partner, Webber Wentzel

**Marc Robert** - Chief Operating Officer, Water Asset Management, LLC

**Romain Sormani** - Director, Turnkey Water Solutions

**Ennis Rimawi** - Managing Director, Catalyst MENA Clean Energy Fund

### Emerging managers

16:10 - 16:50

Fundraising Day

The state of the market for first-time managers. How has COVID-19 impacted first-time funds? Risk vs. return: How can investors benefit from allocating capital to first time funds despite the associated risks?

#### Participants

**Moderator: Eric Maillebiau** - Founder, CapEos

**Thomas Klein** - Vice President, DEG

**Tanya Van Lill** - CEO, Southern Africa Venture Capital and Private Equity Association (SAVCA)

**Mabinty Koroma-Moore** - Founder and Chief Impact Strategist, LIVE Africa

**Olwethu Cata** - CEO, Thuso Partners

### When the going gets tough

16:10 - 16:50

Fundraising day breakout

What are some of the strategies applied by both GPs and LPs in challenging situations and when things don't go as planned? How can fund managers ensure their investors are still behind them?

LP/GP discussion group run under the Chatham House Rule. Open to 22 pre-registered LP and GP attendees. For GP registrations please email James.Raddings@informa.com. For LP registrations please email Krystal.Pierre@informa.com

#### Participants

**Discussion leaders: Natalie Shriber** - Investment Manager, Fund Investments, Triple Jump

**Alex Rossi** - Managing Partner, LIV Capital

**Jacop Rentschler** - Managing Partner, Zoscales Partners

**Lucas Kranck** - Founding Partner, Ascent Private Equity

### A road to recovery

16:15 - 16:45

African Infrastructure Day

Identifying the Infrastructure needs post COVID-19. How has the pandemic been shaping the types of infrastructure that African governments will look to prioritise over the coming years? What does the future of PPP's look like and is there greater willingness from governments to collaborate with the private sector?

#### Participants

**Efayomi Carr** - Principal, Flourish Ventures

**In conversation with: Jason Lightfoot** - Portfolio Manager, Futuregrowth Asset Management

**In conversation with: Idris Mohammed** - Partner, Alterra Capital Partners

### Chair's closing remarks & the end of Fundraising Day

16:55 - 17:00

Fundraising Day

#### Participants

**Melanie de Nysschen** - Programme Manager: Fund Manager Development Programme, SAVCA

### Chair's closing remarks & the end of African Infrastructure Day

16:55 - 17:00

African Infrastructure Day

#### Participants

**Paul Frankish** - Director, AIIM

### Dedicated networking time

17:00 - 18:00

Fundraising Day

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform.

You can schedule 1-to-1 or group meetings in designated time slots.

All meetings will be held through a secure video conferencing solution.

### Dedicated networking time

17:00 - 18:00

African Infrastructure Day

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform.

You can schedule 1-to-1 or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution.

# SCHEDULE

FUNDRAISING DAY & AFRICAN INFRASTRUCTURE DAY - 01/12/2020

SuperReturn Growth Markets Virtual

30 November - 3 December, 2020

SAST UTC/ +2

Virtual event

TIME	AFRICAN INFRASTRUCTURE DAY	AFRICAN INFRASTRUCTURE DAY- LP ONLY	FUNDRAISING DAY	FUNDRAISING DAY BREAKOUT
08:00	08:00 - Dedicated networking time		08:00 - Dedicated networking time	
09:00	09:00 - Chair's opening remarks 09:15 - Compare and contrast		09:00 - Chair's opening remarks 09:15 - Fundraising snapshot 09:40 - Damage report	
10:00	10:05 - Response, Recovery, Resilience: A COVID-19 case study 10:30 - Deal sourcing		10:30 - Value add and business rescue	
11:00	11:15 - Dedicated networking time 11:45 - The rise of digital infrastructure		11:00 - Dedicated networking time 11:30 - Permanent capital vehicles	11:30 - South African fund managers: trends in fund domiciliation and capital raising
12:00	12:20 - Promoting impact through infrastructure investing 12:40 - Dedicated networking time		12:05 - Blended finance 12:35 - Dedicated networking time	12:35 - LP Fund presentations
13:00	13:10 - Logistics and transportation 13:50 - Financing African infrastructure		13:10 - What does a successful fundraise look like today? 13:50 - Emerging market LPs: expectations and reality	
14:00	14:35 - Energy infrastructure		14:35 - Dedicated networking time	
15:00	15:10 - Dedicated networking time 15:40 - Water infrastructure	15:10 - LP discussion groups: Understanding Africa's infrastructure paradox	15:20 - What constitutes a good LP/GP relationship today?	
16:00	16:15 - A road to recovery 16:55 - Chair's closing remarks & the end of African Infrastructure Day		16:10 - Emerging managers 16:55 - Chair's closing remarks & the end of Fundraising Day	16:10 - When the going gets tough

# SCHEDULE

FUNDRAISING DAY & AFRICAN INFRASTRUCTURE DAY - 01/12/2020

SuperReturn Growth Markets Virtual

30 November - 3 December, 2020

SAST UTC/ +2

Virtual event

TIME	AFRICAN INFRASTRUCTURE DAY	AFRICAN INFRASTRUCTURE DAY- LP ONLY	FUNDRAISING DAY	FUNDRAISING DAY BREAKOUT
17:00	17:00 - Dedicated networking time		17:00 - Dedicated networking time	

### Dedicated networking time

08:00 - 09:00  
Investment Strategies Day

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform.

You can schedule 1-to-1 or group meetings in designated time slots.

All meetings will be held through a secure video conferencing solution.

### Chair's opening remarks

09:00 - 09:10  
Investment Strategies Day

### Participants

**Samantha Pokroy** - Founder & CEO, Sanari Capital

### ESG, Impact and Sustainable investing

09:15 - 09:45  
Investment Strategies Day

What are the key challenges to a successful ESG integration, and what still needs to be done to streamline the process? Striking the right balance: how to ensure investing in impact is generating returns for your business. Are SDGs a reliable indicator to target impact investment opportunities? What are the fastest growing areas of sustainable and responsible investing? Evaluating the performance of SSI and ensuring shareholders' engagement

### Participants

**Moderator: Nicole Martens** - Head: Africa and Middle East, UN PRI

**Panelists:: Gonçalo Neves-Correia** - Founding Partner and CEO, ThirdWay Africa Partners

**Grant Cornish-Bowden** - Head of ESG Business Development and Marketing, EBS Advisory

**Dean Alborough** - Head of ESG, Old Mutual Alternative Investments

**Yasmin Kumi** - Founder & CEO, Africa Foresight Group (AFG)

### Secondaries

09:50 - 10:35  
Investment Strategies Day

How mature is the secondaries market in EMs? Examining the uptake of GP-led fund restructuring. What are the main considerations for structuring and financing a secondary deal in emerging markets? How does the approach differ in various regions?

### Participants

**Marleen Groen** - Senior Partner, Mbuyu Capital Partners

**In conversation with: Yvan Chéné** - Director, Capital Dynamics

**In conversation with: Yassin Knocke** - Vice President, HarbourVest Partners

### Dedicated networking time

10:35 - 11:55  
Investment Strategies Day

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform.

You can schedule 1-to-1 or group meetings in designated time slots.

All meetings will be held through a secure video conferencing solution.

### What's next for co-investments?

11:55 - 12:25  
Investment Strategies Day

Evaluating the current demand for co-investing. Analysing key trends and the evolution of co-investment vehicles. LPs co-investment rights: is no carry basis model sustainable?

### Participants

**Moderator: Vikram Raju** - Head of Emerging Markets, Morgan Stanley Alternative Investment Partners

**Menno Derks** - Partner & Managing Director of Fund Investments, Saron Asset Management

**Irina Manea** - Senior Investment Officer, FMO

**Elyes Bahri** - Partner, idi Emerging Markets Partners

**Riikka Molander** - Associate Director, Head of Funds portfolio, FINNFUND

### Private credit

12:30 - 13:00  
Investment Strategies Day

How have EM private debt strategies evolved, especially in the context of COVID19? Should investors be as attracted to opportunities created by credit dislocations in EMs as they appear to be in DMs? Have EM capital markets developed, and creditor rights, advanced sufficiently for EM debt investing to be a viable strategy?

### Participants

**Moderator: David Creighton** - President, Savuti Advisors

**Neil Banta** - Managing Director, Albright Capital

**Zain Latif** - Principal, TLG Capital

**Patrick Stutz** - Chief Investment Officer, Bayshore Capital Advisors

### Dedicated networking time

13:00 - 13:35  
Investment Strategies Day

Stay tuned for an interview with Donald J. Gogel, Chairman, Vindi Banga, Partner, CD&R and David A. Novak, Co-President of CD&R on Investing in turbulent times

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform. You can schedule 1-to-1 or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution.

### LP discussion groups From VC via growth to infrastructure private equity and private debt: selecting the right strategy to achieve alpha. Is one strategy better than the other, or how to construct a private equity portfolio?

13:00 - 13:30  
Investment Strategies Day- LP Only

*LP-only discussion run under the Chatham House Rule. Open to 15 pre-registered development finance institutions, endowments, foundations, insurance companies, pension funds and sovereign wealth funds, subject to qualification – please email Krystal.Pierre@informa.com to apply*

### Participants

**Discussion leader: Carola Bose** - Director, Head of Funds, Equity and Mezzanine - Africa, DEG

### Venture Capital in Africa: Investing in tech firms on the continent

13:35 - 13:50  
Investment Strategies Day

How has Africa's start-up investment landscape evolved in recent years? An update of venture capital deal activity on the continent with an emphasis on early-stage investments in tech firms

#### Participants

**Alexia Alexandropoulou** - Research Manager, AVCA

### Growth investing

13:55 - 14:25  
Investment Strategies Day

Growth investing in the spotlight: where can fund managers and investors find opportunities for successful growth investing? Exploring the appeal of the strategy that targets companies still in their growth stage and at the intersection of venture capital and traditional buyouts. What sectors are more favourable for growth equity fund managers?

#### Participants

**Moderator: Samantha Pokroy** - Founder & CEO, Sanari Capital

**Panellists: Yasmin Kumi** - Founder & CEO, Africa Foresight Group (AFG)

**Jarl Heijstee** - Managing Partner, XSML

**Darshan Daya** - Co-Founder and Principal, Capitalworks Investment Partners (Pty) Limited

**Yemi Lalude** - Managing Partner, Africa, TPG Growth

### The evolution of Venture Capital in Africa

14:30 - 15:00  
Investment Strategies Day

Where are the opportunities? The latest on VC regulations. Should entrepreneurs and tech innovators be involved in shaping regulations? How has the market evolved in the past decade? Examining the key implications of COVID-19 on the VC market. How resilient has it been and what if the future of African VC?

#### Participants

**Moderator: Alexandre Alfonsi** - Founding Partner, Axonia Partners

**Eghosa Omoigui** - Managing General Partner, EchoVC Partners

**Maurizio Caio** - Managing Partner, Tlcom Capital LLP

**Zachariah George** - Partner and Co-Managing Director, Startupbootcamp

### Dedicated networking time

15:00 - 15:30  
Investment Strategies Day

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform.

You can schedule 1-to-1 or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution.

### What's hot?

15:30 - 16:00  
Investment Strategies Day

What are the most promising sectors and strategies for VC investing?

#### Participants

**Moderator: Zachariah George** - Partner and Co-Managing Director, Startupbootcamp

**Ian Lessem** - CEO, HAVAIC

**Abhishek Mittal** - Partner - Africa Fund, Aavishkaar Venture Management Services

**Hector Shibata Salazar** - Director of Investments & Portfolio, AC Ventures Fund

### Early stage investing

16:05 - 16:35  
Investment Strategies Day

Examining Africa's early stage investment landscape and the most successful funding models. What is the role international organizations, governments, FDI's to empower local ecosystems and enable entrepreneurs and investors to excel?

#### Participants

**Moderator: Olu Oyinsan** - Managing Partner, Oui Capital

**Maurizio Caio** - Managing Partner, Tlcom Capital LLP

**Johan Bosini** - Partner, Quona Capital

**Abhishek Mittal** - Partner - Africa Fund, Aavishkaar Venture Management Services

### Spotlight on Technology

16:40 - 17:10  
Investment Strategies Day

How is Technology going to play out in emerging markets? Examining the role of tech in terms of value creation. What are some of the key global (AI) and local (leapfrogging) trends and what do they mean for development models and investment opportunities? How is technology getting incorporated with lending solutions? What are the growth prospects for tech and innovation, and how can you make money there?

#### Participants

**Moderator: Zachariah George** - Partner and Co-Managing Director, Startupbootcamp

**Kofoworola Agbaje** - Africa Investment Associate, Quona Capital

**Dhanyal Davidson** - Senior Investment Associate, Goodwell Investments

**Steven Grin** - Managing Partner, Lateral Capital

### Chair's closing remarks & the end of Investing Strategies Day

17:15 - 17:20  
Investment Strategies Day

#### Participants

**Samantha Pokroy** - Founder & CEO, Sanari Capital

### Dedicated networking time

17:20 - 18:00  
Investment Strategies Day

Dedicated time to catch up with peers and business contacts. Set your availability in the Eventfinty platform.

You can schedule 1-to-1 or group meetings in designated time slots.

All meetings will be held through a secure video conferencing solution.

# SCHEDULE

INVESTMENT STRATEGIES DAY - 02/12/2020

SuperReturn Growth Markets Virtual

30 November - 3 December, 2020

SAST UTC/ +2

Virtual event

TIME	INVESTMENT STRATEGIES DAY	INVESTMENT STRATEGIES DAY- LP ONLY
08:00	08:00 - Dedicated networking time	
09:00	09:00 - Chair's opening remarks 09:15 - ESG, Impact and Sustainable investing 09:50 - Secondaries	
10:00	10:35 - Dedicated networking time	
11:00	11:55 - What's next for co-investments?	
12:00	12:30 - Private credit	
13:00	13:00 - Dedicated networking time 13:35 - Venture Capital in Africa: Investing in tech firms on the continent 13:55 - Growth investing	13:00 - LP discussion groups From VC via growth to infrastructure private equity and private debt: selecting the right strategy to achieve alpha. Is one strategy better than the other, or how to construct a private equity portfolio?
14:00	14:30 - The evolution of Venture Capital in Africa	
15:00	15:00 - Dedicated networking time 15:30 - What's hot?	
16:00	16:05 - Early stage investing 16:40 - Spotlight on Technology	
17:00	17:15 - Chair's closing remarks & the end of Investing Strategies Day 17:20 - Dedicated networking time	



## Connections: Strategic sustainable investing

09:00 - 10:00

What strategies do sustainable and responsible investors use? How large is the sustainable and responsible investing marketplace? What are the fastest growing areas of sustainable and responsible investing?

Evaluating the performance of SSI and ensuring shareholders' engagement. Is there a performance trade-off for ESG/responsible investing?

LP/GP discussion group run under the Chatham House Rule. Open to 22 pre-registered LP and GP attendees. For GP registrations please email [James.Raddings@informa.com](mailto:James.Raddings@informa.com). For LP registrations please email [Krystal.Pierre@informa.com](mailto:Krystal.Pierre@informa.com)

### Participants

**Discussion Leaders:: Enika Jorgoni** - Investment Manager, CDC Group

**Angelique Kalam** - Manager, Sustainable Investment Practices, Futuregrowth Asset Management

## Connections: What roles do we play?

10:00 - 11:00

The Key discussion points are:

- Job growth, job creation and preservation: what is the role of fund managers and what adjustments do they make to ensure the above?

- What is the role of stakeholders and their main focus: preserving shareholder capital or preventing with job losses?

- Who and how makes the call on which portfolio company survives and which doesn't?

- What is the role of banks as one of the key capital providers, and how do they ensure that businesses stay afloat?

### Participants

**Discussion leaders: Ijeoma Agboti** - CEO, FBNQuest Funds

**Geetha Tharmaratnam** - CEO and Founding Partner, Aequalitas Capital Partners

## LP-only discussion

11:00 - 12:00

How confident are LPs allocating capital to Emerging markets PE? What are LP views and concerns surrounding private equity in the current environment? Examining the role of DFIs in financing: will their strategy change, if so, then how?

*LP-only discussion run under the Chatham House Rule. Open to 15 pre-registered development finance institutions, endowments, foundations, insurance companies, pension funds and sovereign wealth funds, subject to qualification – please email [Krystal.Pierre@informa.com](mailto:Krystal.Pierre@informa.com) to apply*

### Participants

**Discussion leaders: Alison Klein** - Manager, Private Equity, FMO

**Cheikh Diagne** - Investment Guarantee Officer, Multilateral Investment Guarantee Agency (MIGA)

## Connections: Digitalisation of the economy in emerging markets

12:00 - 13:00

Understanding the role of technology. How is digital technology unlocking opportunities in emerging markets? How has the pandemic turbo-charged the application of digital solutions?

LP/GP discussion group run under the Chatham House Rule. Open to 22 pre-registered LP and GP attendees. For GP registrations please email [James.Raddings@informa.com](mailto:James.Raddings@informa.com). For LP registrations please email [Krystal.Pierre@informa.com](mailto:Krystal.Pierre@informa.com)

### Participants

**Discussion Leaders:: Saad Sheikh** - Principal, TLG Capital

**Ruzgar Barisik** - Managing Director, Next Billion Ventures

## Connections: Private Industrial Clusters in SSA: Opportunities for broader development impact

14:00 - 15:00

- The importance of industrial clustering in Africa for jobs, export value creation and knowledge transfer
- Creating bankable assets with broader impact potential
- Unlocking opportunities for replication and asset class development
- Exploring the potential of African Trade Agreement

### Participants

**Discussion leaders: Gail Klintworth** - Chair, Savo Project Developers

**Robbie Marwick** - CEO, Savo Project Developers

**Amy Jadesimi** - CEO, LADOL

**Tariye Isoun Gbadegesin** - Managing Director & Chief Investment Officer, ARM Harith Infrastructure Fund Managers

## Connections: Supporting female leadership

15:00 - 16:00

How do you encourage investment in women-led businesses and encourage women to get involved in business?

LP/GP discussion group run under the Chatham House Rule. Open to 22 pre-registered LP and GP attendees. For GP registrations please email [James.Raddings@informa.com](mailto:James.Raddings@informa.com). For LP registrations please email [Krystal.Pierre@informa.com](mailto:Krystal.Pierre@informa.com)

### Participants

**Discussion Leaders:: Nataliya Johnson** - CEO & Founder, Vasant Capital

**Beidi Gu** - Managing Director, The Rohatyn Group ("TRG")

# SESSIONS

NETWORKING DAY - 03/12/2020

SuperReturn Growth Markets Virtual

30 November - 3 December, 2020

SAST UTC/ +2

Virtual event

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## Corporate Governance Discussion Group

16:00 - 17:00

- Improving capital allocation
- Enhancing decision-making at the Board and non-Board levels
- Instituting shareholder/stakeholder friendly policies
- Establishing the right control environment
- Enhancing disclosures and transparency

LP/GP discussion group run under the Chatham House Rule. Open to 22 pre-registered LP and GP attendees. For GP registrations please email [James.Raddings@informa.com](mailto:James.Raddings@informa.com). For LP registrations please email [Krystal.Pierre@informa.com](mailto:Krystal.Pierre@informa.com)

### Participants

**Discussion leaders: Nicci Bouwman** - Senior Corporate Governance Officer, FMO

**Kate Ahern** - Managing Director of ESG and Sustainability, Cartica Management, LLC

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## End of Networking Day

17:00 - 17:05

# SCHEDULE

NETWORKING DAY - 03/12/2020

SuperReturn Growth Markets Virtual

30 November - 3 December, 2020

SAST UTC/ +2

Virtual event

TIME	
09:00	09:00 - Connections: Strategic sustainable investing
10:00	10:00 - Connections: What roles do we play?
11:00	11:00 - LP-only discussion
12:00	12:00 - Connections: Digitalisation of the economy in emerging markets
13:00	
14:00	14:00 - Connections: Private Industrial Clusters in SSA: Opportunities for broader development impact
15:00	15:00 - Connections: Supporting female leadership
16:00	16:00 - Corporate Governance Discussion Group
17:00	17:00 - End of Networking Day