SESSIONS

SUPERRETURN JAPAN 2021 - 01/12/2021

SuperReturn Japan

1 December 2021 JST/UTC+9
Virtual Event

Dedicated networking time

08:00 - 08:45
Main Conference Sessions

Dedicated time to catch up with peers and business contacts. You can schedule one-to-one or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution.

Chair's opening remarks

08:45 - 08:55
Main Conference Sessions

Participants

Chair: Stanley Howard - Managing Director and CEO, Teneo Partners Japan Limited

Japan's private equity: headlines and market outlook

09:00 - 09:30
Main Conference Sessions

Almost two years with the Covid situation persisting, is the market back to its normal cadence? Has Covid changed GPs' approach to underwriting deals and what are LPs wanting to see from managers? What observable trends have you noticed in the past 18 months? How are GPs approaching ESG and impact investing and to what extent are LPs influencing their views?

What has been the impact of high valuation on mangers ability to source and deploy capital?

Participants

Moderator: Kazushige Kobayashi - Managing Director, MCP Asset Management

Panellists: Megumi Kiyozuka - President & Representative Director, CLSA Capital Partners (Japan) KK

Kazuhiro Yamada - Managing Director, Representative in Japan, The Carlyle Group

Ryo Fujii - Partner and Head of Japan, Permira

Keynote Presentation: Japan's Venture Capital Landscape

09:35 - 09:55
Main Conference Sessions

Participants

Keynote Presenter: Shinichiro Shiraki - Head of LP Relations Committee, Japan Venture Capital Association (JVCA)

Venturing into the future: The potential for growth investments in Japan

10:00 - 10:30
Main Conference Sessions

With the VC market blooming and the Japanese government providing a start-up friendly environment Japan, how are GPs navigating this emerging segment? Where are the majority of deals taking place? With so much interest from many foreign LPs and GPs, are we seeing the internationalisation of Japanese corporates? Is the intense competition leading to higher valuations?

Participants

Moderator: Pamela Fung - Executive Director, Portfolio Manager for Asia Pacific, Morgan Stanley Alternative Investment Partners

Panellists: Masashi Kataoka - Head of Venture Investments, The Dai-ichi Life Insurance Company, Limited

Yuka Hata - Managing Director / Head of Funds Investments, Japan Investment Corporation

Shinichiro Shiraki - Head of LP Relations Committee, Japan Venture Capital Association (JVCA)

Buyout markets: case studies in Japan, US & Europe

10:35 - 11:05
Main Conference Sessions

How robust have buyout markets been in the face of the pandemic? From a more granular perspective, what sort of recovery have Japan, US and Europe seen? For sectors that have experienced headwinds, how are GPs helping impacted portfolio companies on tactical and strategic levels? Which sectors are you targeting and are there differences in how perform geographically?

Participants

Moderator: Tomoko Kitao - Managing Director, Tokyo Representative, Hamilton Lane

Panellists: Mark Hoeing - Managing Director, Commonfund Capital, Inc.

Heath Zarin - Founder, Chair & CEO, EmergeVest

Jay Mitchell - Managing Director, Audax Private Equity

Dedicated networking time

11:05 - 11:35
Main Conference Sessions

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Off the record: Geopolitics, alliances and trade wars

11:05 - 11:35
Connections

As mutual interest between Japan and Europe continues to grow and the trade tensions between US and China escalate, there are a lot of hot button topics that can only be discussed behind closed doors.

This session will run under Chatham House Rule for local and international investors and managers to speak freely about the changing dynamics globally and what that means for future investment opportunities.

For LPs looking to join, please contact Samantha Grannum at Samantha.Grannum@informa.com and for GPs, please contact Rosemary Fitzgerald at Rosemary.Fitzgerald@informa.com

Participants

Discussion leader: Alessandro Silvestro - Managing Director, Asia Pacific, Lemanik Asset Management S.A.

LPs' perspectives on allocations to private equity

11:35 - 12:05
Main Conference Sessions

How has the investor profile developed since the start of Covid? Are LPs looking at smaller sized transactions compared to previous years? Has there been more focus from investors on reups with existing managers because of Covid? Are there pockets in the market that are more appealing to you at the moment? ESG and impact: what would you like to see moving forward and how are you going about implementing your vision?

Participants

Moderator: Gary Hui - Vice President & Head of Hong Kong Office, Wilshire

Panellists: Tsutomu Ishida - Deputy General Manager, Alternative Investment Group, Global Investment Department, Tokio Marine & Nichido Fire Insurance Co., Ltd.

Vish Ramaswami - Head of Asia Private Investments, Cambridge Associates Asia Pte Ltd.

Noriko Hayashi - Managing Director, Head of Private Equity, ORIX Life Insurance Corporation

Masashige Ueno - Sr. Chief Manager, Mitsubishi UFJ Trust and Banking Corporation

ESG and a new dawn of conscious investments

12:10 - 12:40
Main Conference Sessions

Are investors the ones driving ESG and impact philosophies? What initiatives have GPs taken to actively promote and implement ESG principles? Impact investment is double bottom line offering financial returns and positive impact; how can managers ensure they are capitalising on the tailwind that comes from greater focus on sustainability? Can GPs help drive ESG values within their portfolio companies? How should investors and GPs be measuring ESG?

Participants

Moderator: Frankie Fang - Founding Managing Partner, Starquest Capital

Panellists: Stephen O'Neill - Co-Found & Managing Director, 57 Stars LLC

Jun Tsusaka - Founding Partner, CEO and CIO, Nippon Sangyo Suishin Kiko Ltd. (NSSK)

Doug Coulter - Partner, LGT Capital Partners

Laure Villepelet - Head of ESG, Tikehau Capital

Presentation - Evaluating ESG in private markets

12:45 - 13:05
Main Conference Sessions

Participants

Suzanne Tavill - Partner, Head of Responsible Investing, StepStone Group

Dedicated networking time

13:05 - 13:45
Main Conference Sessions

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Off the record: Are turnaround and distressed investments on the horizon?

13:05 - 13:45
Connections

With much of the impact from Covid still being realised by across different industries. While the impact may have been delayed because of central banks and asset purchasing programs, this will eventually change once governments begin tapering.

This closed-door session is for GPs and LPs looking to capitalise on market dislocations and examining the risk/return profile distressed and special sits' strategies. This will run under Chatham House Rule and seats are available on a first come first serve basis.

For LPs looking to join, please contact Samantha Grannum at Samantha.Grannum@informa.com and for GPs, please contact Rosemary Fitzgerald at Rosemary.Fitzgerald@informa.com

Participants

Discussion leader: Kazushige Kobayashi - Managing Director, MCP Asset Management

Chair's afternoon remarks

13:45 - 13:50
Main Conference Sessions

Participants

Stanley Howard - Managing Director and CEO, Teneo Partners Japan Limited

Private debt under the microscope

13:50 - 14:20
Main Conference Sessions

Private debt has acted as a stabiliser for portfolios and enhanced yields at the height of the pandemic; has the asset class finally come of age? Senior, unitranche, subordinated and mezzanine debt; where in the capital structure are LPs looking to allocate at this point in the cycle? With direct lending as the leading strategy, are GPs also pursuing niche strategies i.e., distressed, special sits, specialised credit and venture debt?

Participants

Moderator: Tod Trabocco - Director, Strategy & Research, ITE Management

Panellists: Greg Racz - Co-Founder & President, MGG Investment Group

Raj Makam - Managing Director and Co-Portfolio Manager, Oaktree Capital Management, L.P.

Digital transformation: the future is here

14:25 - 14:55
Main Conference Sessions

Is Japan's tech market flourishing? What is driving tech acceleration and is there enough dry powder in the market? Can Japan's infrastructure accommodate the expansion of tech start-ups? Looking beyond Japan, where do you see other opportunities?

Participants

Moderator: Kazushige Kobayashi - Managing Director, MCP Asset Management

Panellists: Alan Feld - Founder & Managing Partner, Vintage Investment Partners

Shinichi (Shin) Takamiya - Managing Partner, Globis Capital Partners

Manish Singhal - Founding Partner, pi Ventures

What is the appetite for co-investments

15:00 - 15:30
Main Conference Sessions

Is there a growing interest from LPs for co-investing? In addition to human resources, what else is needed to take on co-investment opportunities? Are there more local and international mangers at present in Japan who can handle this type of investment?

Participants

Moderator: Ralph Money - Managing Director, Commonfund Capital Inc.

Panellists: Amit Sachdeva - Managing Director, AlpInvest Partners

James Chen - Executive Director, Infrastructure Investments, GCM Grosvenor

Dedicated networking break

15:30 - 16:15
Main Conference Sessions

Dedicated time to catch up with peers and business contacts. You can schedule one-to-one or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution.

LP-only connections session

15:30 - 16:15
LP Only

As the fundraising cycle gets crowded and many GPs raising at the same time and not many who can meet the criteria LPs are looking for, is there something that you might be willing to sidestep/overlook in the search for yield?

This exclusive discussion is for LPs to network with their peers. Open to 15 pre-registered development finance institutions, endowments, foundations, insurance companies, pension funds and sovereign wealth funds, subject to qualification.

To register please contact Samantha Grannum at Samantha.Grannum@informa.com

Participants

Discussion leader: Stephen O'Neill - Co-Found & Managing Director, 57 Stars LLC

Carveouts and successions: the cornerstone of Japan's private equity market

16:15 - 16:45
Main Conference Sessions

In your assessment, has Covid accelerated corporate carveouts and succession deals? Are there been noticeable changes in the size of transactions? Are the majority of deals coming from the large, mid or small caps? To what extent are carveouts influenced by corporate governance activism?

Participants

Moderator: Alessandro Silvestro - Managing Director, Asia Pacific, Lemanik Asset Management S.A.

Panellists: Tsuyoshi Yamazaki - Partner, Integral Corporation

Atsushi Akaike - Partner, Co-Head of Japan, CVC Capital Partners

Tomoya Shiraishi - CEO, Phronesis Partners Co., Ltd.

Toshiya Tsukahara - Partner, Advantage Partners

Onwards and upwards: value creation in challenging times

16:50 - 17:20
Main Conference Sessions

GPs looking to raise capital need to show the value-add they are bringing – are LPs willing to pay for that? How can managers continue to create value for their portfolio companies and navigate unchartered waters? Is the increase in deal activity this year driven by value-add on the management side?

Participants

Moderator: Jerry Yang - General Partner, Hardware Club

Panellists: Nishant Sharma - Chief Investment Officer and Managing Partner, Kedaara Capital

Eriko Suzuki - Managing Director, Mpower Partners

Taka Shimizu - Partner, L Catterton

Chasing liquidity in the secondaries market

17:25 - 17:55
Main Conference Sessions

What is the reason behind the rise of GP-led transactions? How are GPs managing conflict of interest? Are we seeing a tale of cities between traditional LP and GP-led secondaries?

Exploring the benefits of GP-led investments with respect to maintaining control provisions and deferring impacts of rising rates.

Participants

Moderator: Dr Oliver Gottschalg - Associate Professor of Strategy and Business Policy, Academic Dean of the TRIUM Global Executive MBA Program, Director of the HEC Private Equity Observatory, HEC School of Management, Paris

Panellists: Edward Goldstein - Partner, Pennington Alternative Income Management

Manabu Washio - Partner, CEO, Aksia, LLC, Aksia Asia

Jeffrey Akers - Partner & Head of Secondary Investments, Adams Street Partners

Nash Waterman - Head of PE Secondaries, Morgan Stanley Investment Management

Chair's closing remarks & the end of SuperReturn Japan 2021

18:00 - 18:05
Main Conference Sessions

Dedicated networking time

18:05 - 19:05
Main Conference Sessions

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SCHEDULE

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SuperReturn Japan

1 December 2021 JST/UTC+9
Virtual Event

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09:00			**09:00** - Japan's private equity: headlines and market outlook **09:35** - Keynote Presentation: Japan's Venture Capital Landscape
10:00			**10:00** - Venturing into the future: The potential for growth investments in Japan **10:35** - Buyout markets: case studies in Japan, US & Europe
11:00	**11:05** - Off the record: Geopolitics, alliances and trade wars		**11:05** - Dedicated networking time **11:35** - LPs' perspectives on allocations to private equity
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13:00	**13:05** - Off the record: Are turnaround and distressed investments on the horizon?		**13:05** - Dedicated networking time **13:45** - Chair's afternoon remarks **13:50** - Private debt under the microscope
14:00			**14:25** - Digital transformation: the future is here
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