

Dedicated networking time

08:00 - 08:50

Networking

Dedicated time to catch up with peers and business contacts. You can schedule one-to-one or group meetings in designated time slots. All meetings will be held through a secure video conferencing solution.

Chair's opening remarks

08:50 - 08:55

Plenary Sessions

Participants

Chair: Tarek Fouad - Head of Growth, Shorooq Partners

The importance of thematic investing in the new normal

09:00 - 09:20

Plenary Sessions

Navigating the pandemic and identifying the new areas of growth in the new normal. How to capture the growth while managing downside risks.

Participants

Keynote presenter: Karim El Solh - Co-Founder and Chief Executive Officer, Gulf Capital

A new dawn: the MENA landscape post-pandemic

09:25 - 09:55

Plenary Sessions

In a perpetually dynamic environment, where are fund managers focusing their greatest efforts? How do fluctuating portfolio company valuations impact performance and fundraising in the short and long term? Where are the top-quality deal flow opportunities over the coming years? Exploring exit success stories - moving forward, what are the right moves?

Participants

Moderator: Taimoor Labib - Partner, Head of MENA & Chairman of Africa, Affirma Capital

Panellists: Chandra Tiwari - Managing Director, Head of Private Equity, Aramis Partners

Nashat Masri - Partner, Foursan Group

Amir Farha - Managing Partner, COTU Ventures

Huda Al Lawati - Founder & CEO, Aliph Capital

Looking through the LP lens

10:00 - 10:30

Plenary Sessions

What key geographic and sector trends are attracting MENA LP capital today? How to tackle liquidity concerns and mitigate risks on returns. How is LP appetite and strategy evolving in a competitive market? Where do the opportunities lie for LPs over the next few years?

Participants

Moderator: Charles Nakouzi - Vice President/CIO, Verna Investments

Panellists: Habib Al-Assaad - Executive Co-Director, AFAQ Group for General Investments

Samuel Cohen Solal - Co-Founder and Managing Director, Sweetwood Capital

Zia Ul Rab Siddiqui - Director - Investments, Arab Petroleum Investments Corporation (APICORP)

Talal El Ajou - CIO & Co-Founder, El Ajou SFO and Amana Global Partners

Portfolio value creation - let's take it to the next level

10:35 - 11:05

Plenary Sessions

How are firms reimagining their business models to ensure portfolio resilience? What are the strongest, most unique value creation strategies today? How to make reporting and measuring quicker and easier. Hot tips and tricks - how can collaboration, productivity and innovation be sustained, and embedded into the portfolio management process?

Participants

Moderator: Sara Nayef AlAteeqi - Acting CEO and Vice Chairman, AIMal Investment Company

Panellists: Hisham Al Gurg - Group CEO, SEED Group/ The Private Office of Sheikh Saeed bin Ahmed Al Maktoum

Eyad Ramlawi - Managing Director, Alturki Ventures

Walid Majdalani - Head of Private Equity, MENA and Southeast Asia, Investcorp

Asaad Salhab - Senior Operating Partner/ Managing Director, Gulf Capital

Dedicated networking time

11:05 - 11:35

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Confidence boost - all eyes on MENA

11:05 - 11:35

Connections

Addressing the elephant in the room - a focus on restoring trust and shedding light onto international investor perspective. Consolidating competitive advantage- how can MENA overcome the roadblocks to investment accessibility and attraction?

We are pleased to announce Simon Clark, Journalist, The Wall Street Journal [Author of The Key Man] as a Discussion Leader. This session encourages the audience to participate in a discussion around his findings.

Joining him is Sulaiman Al Shaheen Al Rubaie, Managing Director - Investment Management at Kamco Invest - a highly regarded senior expert who holds over 20 years of experience in private equity.

This informal session brings LPs and GPs together to hear latest insights. Run under the Chatham House Rule and open to 22 pre-registered LP and GP attendees.

For GP registrations please email

munazzah.alloo@informa.com

For LP registrations please email

krystal.pierre@informa.com

This session will be held on Zoom. For those who have access, please refer to the link sent to you prior to the event.

Participants

Discussion Leaders: Simon Clark - Journalist, The Wall Street Journal

Sulaiman Al Shaheen Al Rubaie - MD - Investment Management, Kamco Invest

ESG on the rise: sustainability success strategy

11:35 - 12:05
Plenary Sessions

What makes an investment 'sustainable'? What new, exciting opportunities has the decarbonisation effort brought to the Middle East, and what does this mean for the future? How can ESG be integrated to achieve a balance on environmental, social and financial profit? Trust and transparency - what are the best methods to streamline the reporting and measuring process? Why has the 'S' component taken centre stage?

Participants

Moderator: Hatuna Pokrovskaia-Verkuyl - Senior Manager, ESG Business Development, S&P Global Sustainable1

Panellists: Abhishek Sharma - Founder Chief Executive Officer, Foundation Holdings

Nesreen Srouji - CEO - Middle East, Amundi Asset Management

Racha Alkhwaja - Director, TPL RMC Limited

Adam Black - Partner, Head of ESG & Sustainability, Collier Capital

The venture capital boom - diving into the tech start-up surge

12:10 - 12:40
Plenary Sessions

In recent times, VC in MENA has hit record-breaking levels. Is the growth trend here to stay? Case studies: the stories behind the most successful start-up investments. What are the major upcoming opportunities to keep an eye on? How are firms in the Middle East keeping on top of risk management and evolving supply chains?

Participants

Moderator: Vera Futorjanski - CEO & Founder, Veritas Ventures

Panellists: Walid Hanna - Chief Executive Officer, Middle East Venture Partners (MEVP)

Khaldoon Tabaza - Founder & Managing Director, iMena Group

Christos Mastoras - Founder & Managing Partner, Iliad Partners

Sara Gamay - Advisory Board Member, Cairo Angels

The Private Equity Market in 2021: Fundraising & Investor Appetite

12:45 - 13:05
Plenary Sessions

Participants

Basim Habib - Head of Research, Middle East, Preqin

Dedicated networking time

13:05 - 13:50
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Full disclosure: key 2021 takeaways and burning questions

13:05 - 13:50
Connections

Get the answers you need. What have been the top lessons learned and what are the key moves to make for 2022? A discussion aimed at enhancing LP/GP communication, collaboration, and relationship management.

This informal session brings LPs and GPs together in a closed setting to network. Run under the Chatham House Rule and open to 22 pre-registered LP and GP attendees.

For GP registrations please email munazzah.alloo@informa.com
For LP registrations please email krystal.pierre@informa.com

This session will be held on Zoom. For those who have access, please refer to the link sent to you prior to the event.

Participants

Discussion Leaders: Sonia Gokhale - General Partner, VentureSouq

Anouk Schoors - Investment Manager, The Nest Family Office

Afternoon chair remarks

13:50 - 13:55
Plenary Sessions

Participants

Chair: Ruchi Dana - Partner & Executive Board Member, DANA Group

Spotlight on private credit - is there life after debt?

14:00 - 14:30
Plenary Sessions

In the search for portfolio diversification, why is the Middle East turning to private credit? Let's dig into debt - exploring distressed, mezzanine, senior debt and more. Navigating market risk - an effective guide to jumping over the reward barriers.

Participants

Moderator: Naush Malik - MD & Head of Leveraged and Acquisition Finance, First Abu Dhabi Bank

Panellists: David Scopelliti - Global Head of Private Debt, Mercer

Omar Al Yawer - Partner, Ruya Partners

Randy Schwimmer - Senior Managing Director, Co-Head of Senior Lending, Churchill Asset Management

Ronnie Jaber - Managing Director, Head of Structured Credit, Onex Credit

Sustaining private capital's advantage

14:35 - 14:55
Plenary Sessions

The environment has been favorable for private equity. But will the good times last as scale and competition continue to increase? What factors will determine private capital's ability to compete in the future? What key attributes are required to drive operational excellence in portfolio businesses?

Participants

Keynote Presenters: David Novak - Co-President, Clayton, Dubilier & Rice, LLC

Roberto Quarta - Partner, Clayton, Dubilier & Rice, LLC

Sowing the seeds: a focus on food and water

15:00 - 15:30
Plenary Sessions

On the road to self-sufficiency, how have manufacturing demands changed in the GCC and MENA in recent years? How can MENA fix the gaps and secure the supply chains? An insight into cutting edge technology and innovation: what will the agriculture industry look like in the next ten years?

Participants

Moderator: Shane Shin - Co-Founder, Shorooq Partners

Panellists: Ahmad Alanani - Co-Founder & CEO, Sancta Capital

Simon Bryant - CFO, Red Sea Farms

Sky Kurtz - CEO & Co-Founder, Pure Harvest Smart Farms

Ashraf El Khatib - Chief Investment Officer, Private Equity, Ekuity Holding

Dedicated networking time

15:30 - 16:15

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LP Closed Door Session: Fund presentations

15:30 - 16:15

LP Only

A select number of GPs will present their fund to a group of LPs, individually, in a closed-door setting. Each GP will have 10 minutes to make their case, including time for audience Q&A.

- *Presentation 1: Sagar Agarwal, Co-Founder & Managing Partner, Beams Fintech Fund*
- *Presentation 2: Chad Valerio, Managing Director & Portfolio Manager, Opportunistic Credit, Onex Credit*
- *Presentation 3: Racha Al Khawaja, Director, TPL RMC Limited*

GPs: contact Marcia.Brissett@informa.com

LPs: register with Krystal.Pierre@informa.com

This exclusive discussion group is only open to pre-registered development finance institutions, endowments, foundations, insurance companies, pension funds and sovereign wealth funds, subject to qualification.

To apply please contact Krystal Pierre at krystal.pierre@informa.com

This session will be held on Zoom. For those who have access, please refer to the link sent to you prior to the event.

Participants

Presentation 1: Sagar Agarwal - Co-Founder & Managing Director, Beams Fintech Fund

Presentation 2: Chad Valerio - Managing Director & Portfolio Manager, Opportunistic Credit, Onex Credit

Presentation 3: Racha Alkhawaja - Director, TPL RMC Limited

The digital acceleration- let's talk tech

16:15 - 16:45

Plenary Sessions

Survival of the fittest- how to stay on top of the tech investment game. Exploring the successes of FinTech, MedTech, EdTech, Ecommerce and more. Stay protected- how has the cybersecurity landscape evolved? Entering the world of AI and robotics- where are the greatest growth hotspots?

Participants

Moderator: Eid N. Alrashidi - Managing Partner, FGA Partners LLC

Panellists: Basil Mofteh - General Partner, Global Ventures

Munther Hilal - Founder & Chief Executive Officer, Gate Capital

Jamal Hammoud - Managing Director, Partner, Credit Value Partners

Diversity and talent: putting people first

16:50 - 17:20

Plenary Sessions

Knocking down the barriers to diversity. Recognising the rising influence of women and wealth in the Middle East. How to boost employee well-being and happiness - creating the ripple effect towards better financial performance. Building blocks for an inclusive culture - what are the key drivers of top talent attraction and retention?

Participants

Jenny Atout Ahlzen - Partner & Co-Founder, Amam Ventures

Amir Alomary - Director - Direct Investments, MASIC

Interviewed by: Elizabeth Di Cioccio - Managing Director, KKR

Healthcare under the microscope

17:25 - 17:55

Plenary Sessions

Since the beginning of the pandemic, health has been catapulted to the forefront of everyone's mind. Which areas in the sector do GPs see the hottest opportunities for long-term investment? In what ways is the Middle East tackling regulation and supply chain challenges to unlock real value? The future relies on enhanced R&D, tech and innovation- how can MENA go the extra mile?

Participants

Moderator: Youssef Haidar - Founder & CEO, StonePine Capital Partners

Panellists: Ruchi Dana - Partner & Executive Board Member, DANA Group

Ahmed Emara - Founder, Group CEO & Managing Director, ReAya Holding

Asad Khan - Chief Economist & Head of Research, Jadwa Investment

Mohamad Hamade - CEO, Amanat Holdings

Chair's closing remarks. End of SuperReturn Middle East 2021

18:00 - 18:05

Plenary Sessions

Participants

Chair: Ruchi Dana - Partner & Executive Board Member, DANA Group

SCHEDULE

SUPERRETURN MIDDLE EAST 2021 - 01/11/2021

SuperReturn Middle East

1 November 2021

Virtual event

GST/UTC+4

TIME	CONNECTIONS	LP ONLY	NETWORKING	PLENARY SESSIONS
08:00			08:00 - Dedicated networking time	08:50 - Chair's opening remarks
09:00				09:00 - The importance of thematic investing in the new normal 09:25 - A new dawn: the MENA landscape post-pandemic
10:00				10:00 - Looking through the LP lens 10:35 - Portfolio value creation - let's take it to the next level
11:00	11:05 - Confidence boost - all eyes on MENA		11:05 - Dedicated networking time	11:35 - ESG on the rise: sustainability success strategy
12:00				12:10 - The venture capital boom - diving into the tech start-up surge 12:45 - The Private Equity Market in 2021: Fundraising & Investor Appetite
13:00	13:05 - Full disclosure: key 2021 takeaways and burning questions		13:05 - Dedicated networking time	13:50 - Afternoon chair remarks
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15:00		15:30 - LP Closed Door Session: Fund presentations	15:30 - Dedicated networking time	15:00 - Sowing the seeds: a focus on food and water
16:00				16:15 - The digital acceleration- let's talk tech 16:50 - Diversity and talent: putting people first

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SUPERRETURN MIDDLE EAST 2021 - 01/11/2021

SuperReturn Middle East

1 November 2021

Virtual event

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TIME	CONNECTIONS	LP ONLY	NETWORKING	PLENARY SESSIONS
17:00				17:25 - Healthcare under the microscope
18:00				18:00 - Chair's closing remarks. End of Super-Return Middle East 2021