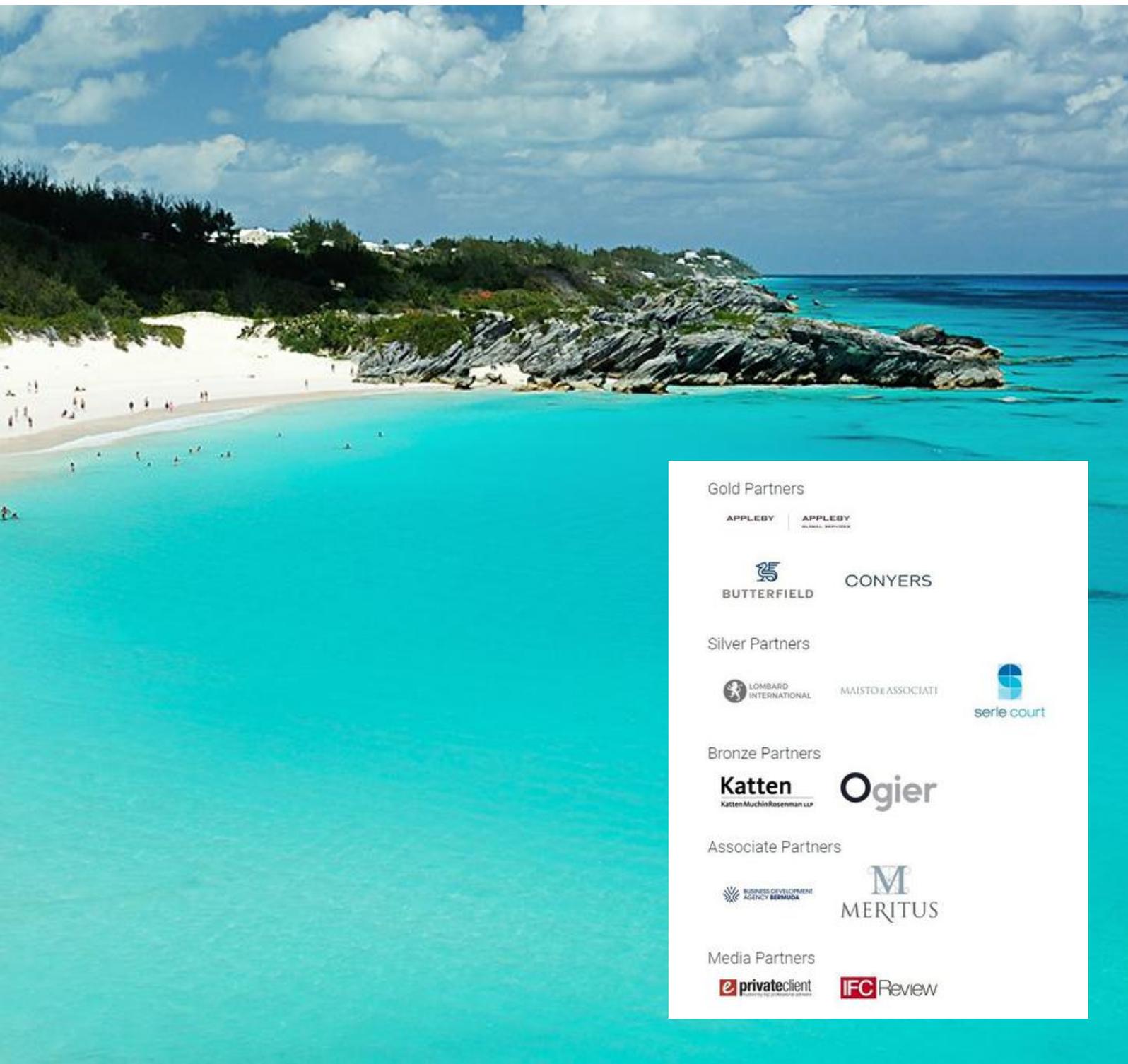


Transcontinental Trusts: International Forum 2021



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 BUSINESS DEVELOPMENT
AGENCY BERMUDA

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IFC Review

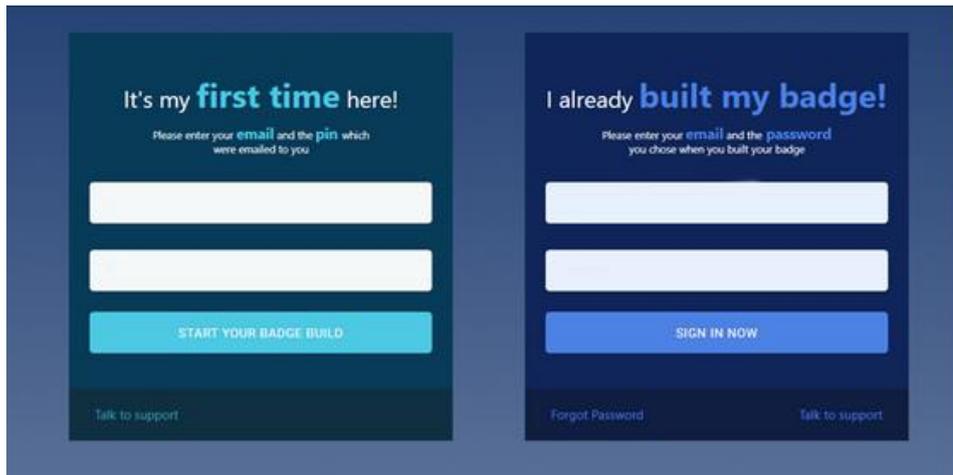


LOGGING IN AND BUILDING YOUR BADGE

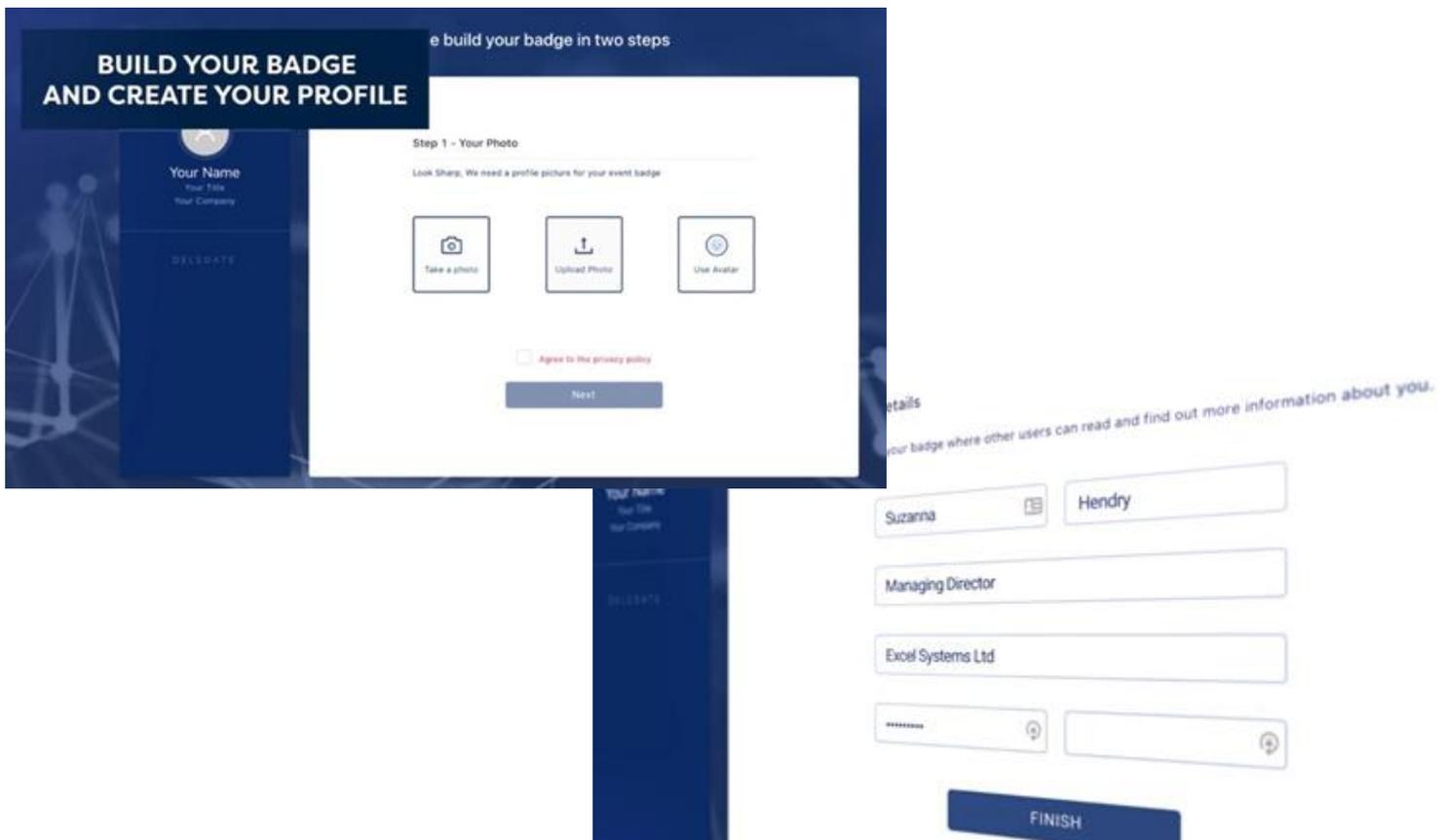
Make sure you choose the correct log-in box

Enter your details on the **LEFT** if:
you are **not a speaker**, and
this is **your first event on
this platform**

Enter your details on the **RIGHT** if:
you **are a speaker**, or
you **have attended an event
on this platform before**



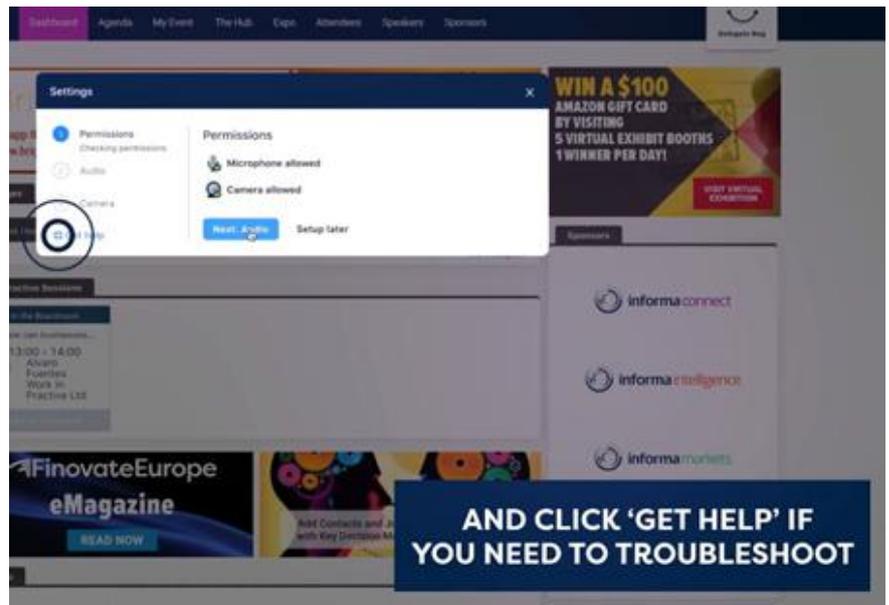
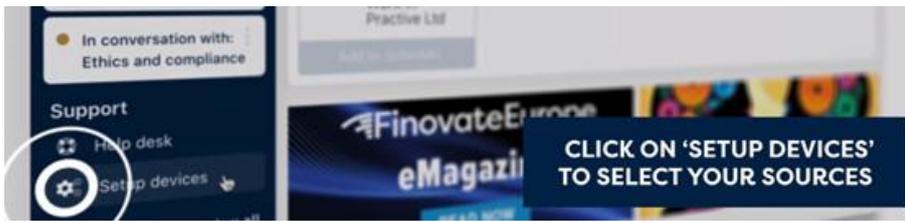
Then build your badge in two easy steps



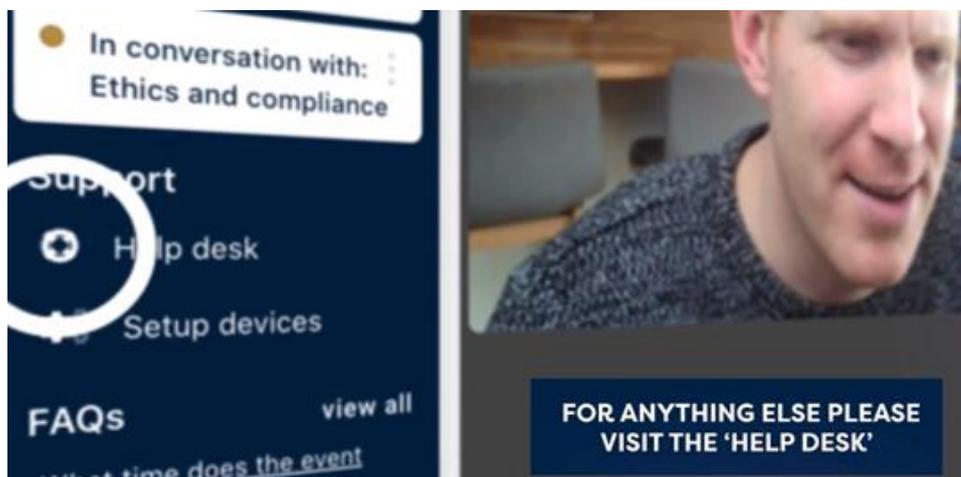


CAMERA AND SOUND

Before the conference starts, it's a good idea to check your audio and camera



If you run into technical problems at any point throughout the conference, or if you're just not sure how to do something, you can get in touch using the helpdesk

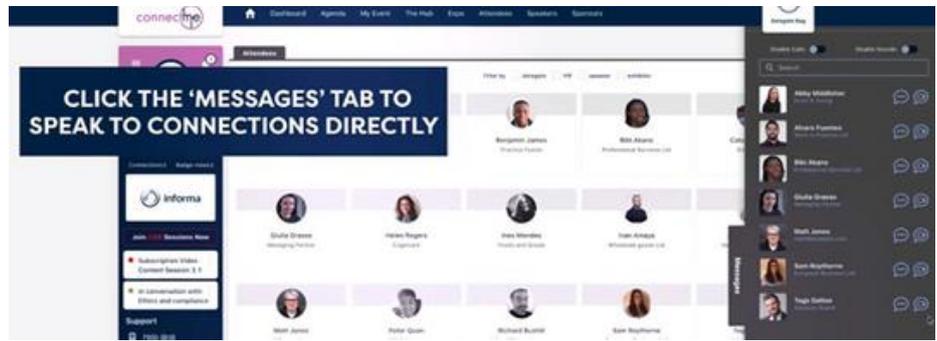




CONNECTIONS AND MEETINGS

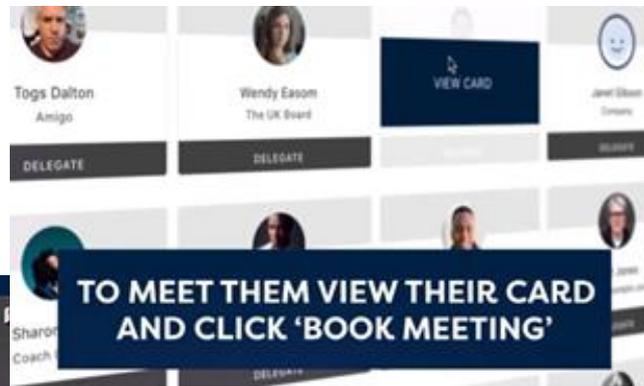
You can talk directly with other delegates, the speakers and the event partners.

You can connect via text message or video call by clicking on the **'Messages Tab'** (little people icon that appears to the right on your screen).



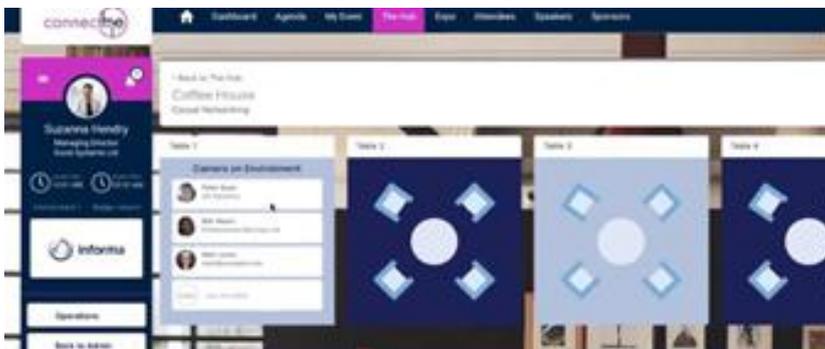
You can also book a scheduled meeting.

Go to the **'Attendees Tab'**, find someone you'd like to meet with and click on **'Book Meeting'**



And you can spark spontaneous conversations with anyone at the event!

Simply click on the **'Networking tab'**, join a table with an empty seat, switch your camera and mic on (or just your mic if you prefer) and join the conversation.

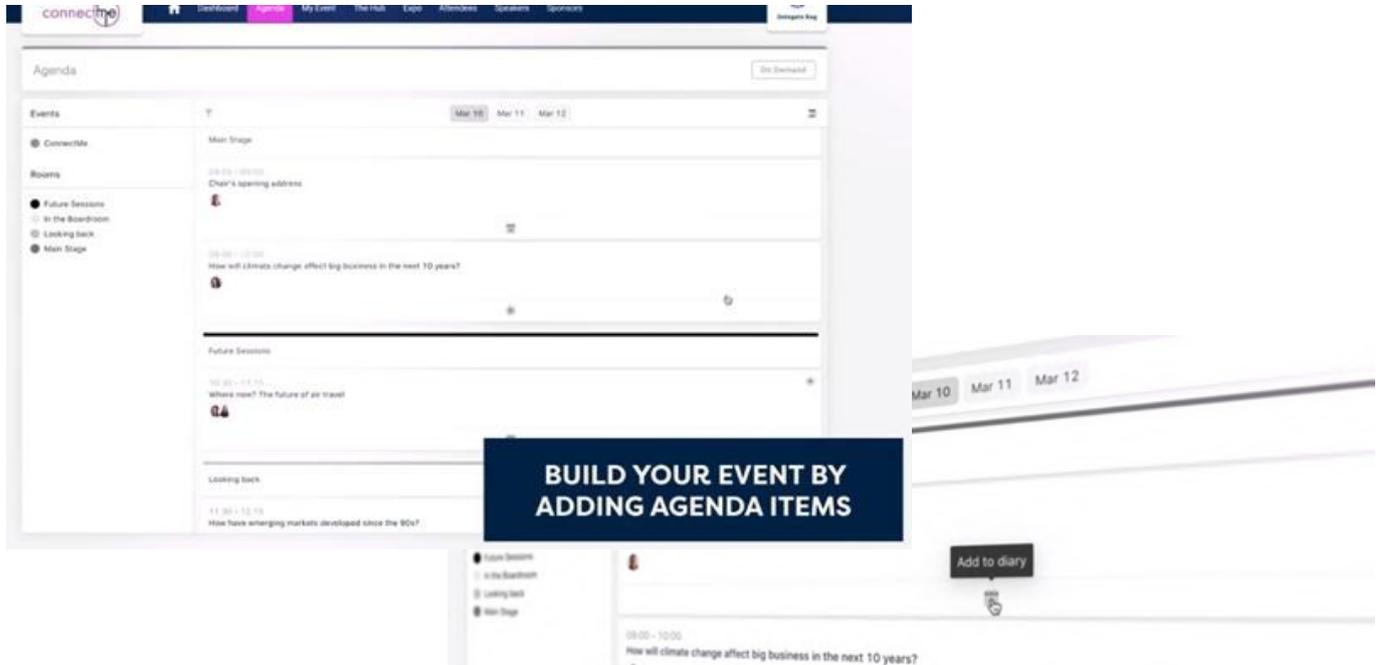




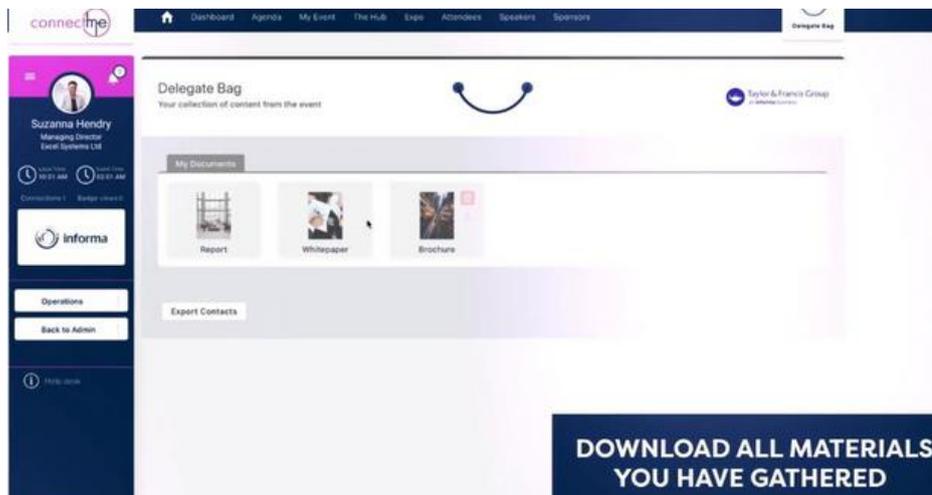
YOUR AGENDA

Create your own custom agenda.

Go to the **'Agenda'** tab to view the conference programme and bookmark your favourite sessions using the little calendar icon . Your unique agenda will then appear on the **'My Schedule'** tab.

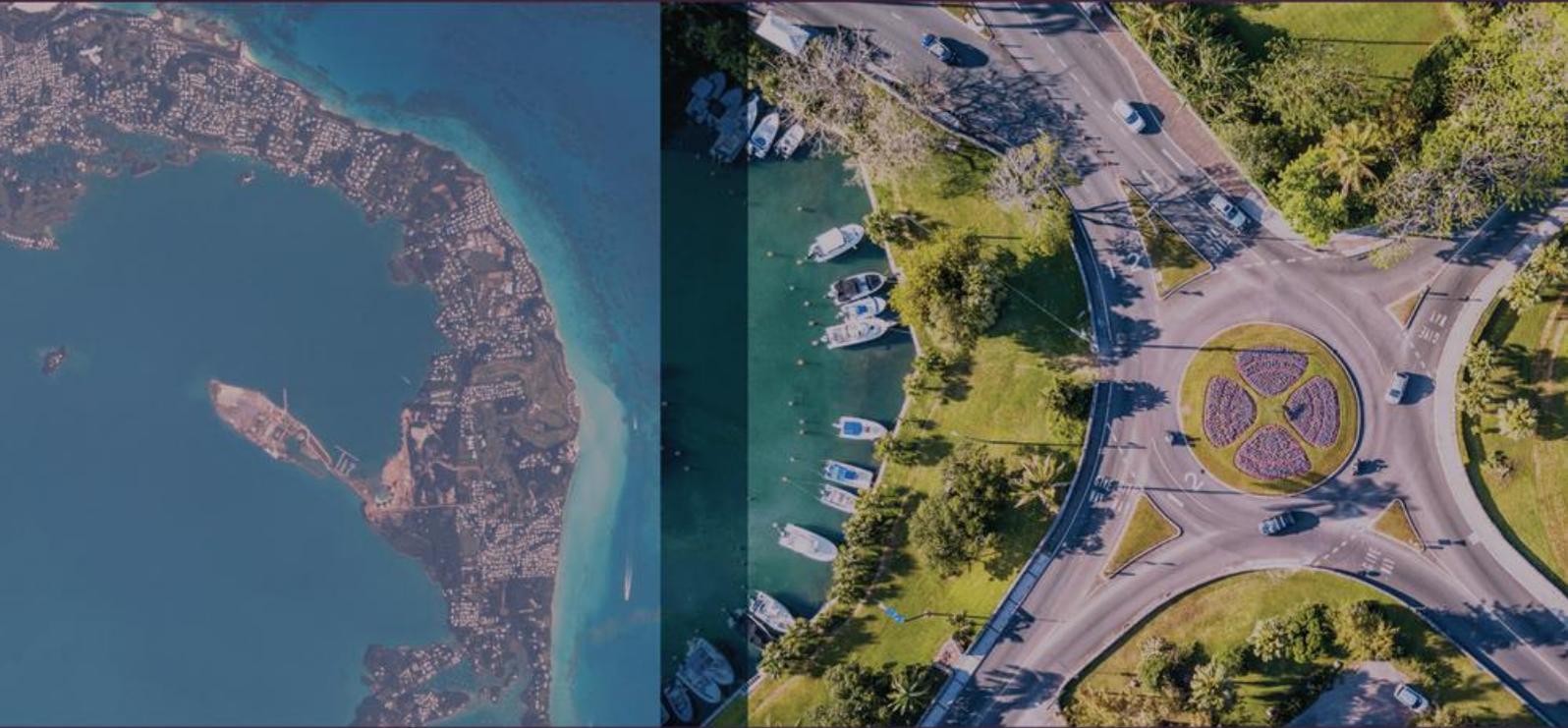


You'll also be able to review your accepted, sent and requested meetings on the **'My Schedule'** tab.



Don't forget to visit the **'Partners'** tab where you can read white papers, reports and other materials related to the conference topics.

Click **'Add to Delegate Bag'** to have all your materials gathered in one place.



Appleby is one of the world's leading international law firms. We are a full service law firm providing comprehensive, expert advice and services across corporate, dispute resolution, property, regulatory and private client and trusts practice areas. Our trust specialists in our Private Client & Trusts and Dispute Resolution teams in Bermuda are recognised internationally for offering first-class legal advice.

Appleby Global Services (AGS), our specialist trust and corporate services provider, offers a range of fiduciary/administration services. Our dedicated teams of experienced professionals work closely with our legal specialists to provide our clients with an integrated legal and fiduciary/administration service offering.

Our AGS services in Bermuda include: Trust Services, Incorporation, Registered Office, Company Secretarial, Board Support, Listing Services and Director Services.

To learn more about our integrated legal and fiduciary/administration services, please contact us.



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Visit applebyglobal.com and global-ags.com to learn more.

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Appleby Global Trust Services (Bermuda) Ltd is licensed to conduct trust business by the Bermuda Monetary Authority.

Please refer to the AGS website for more information on our [Privacy Policy](#).

Trust Services, by BUTTERFIELD.



Butterfield Trust has been in the business of establishing and administering fiduciary structures for our clients since the advent of international trust legislation 80 years ago. We deliver services to international clients through seven independent companies based in Bermuda, Bahamas, the Cayman Islands, Guernsey, New Zealand, Singapore and Switzerland; together they have responsibility for USD 105.3 billion in assets under management (*as at 31 March 2021*).

Our teams comprise highly respected specialists, experienced in administering both straightforward and more complex solutions in partnership with beneficiaries and their advisers around the globe. We pride ourselves on our ability to offer a flexible approach to holding a wide variety of financial and other assets under responsibility, and providing a service that is focused on the needs of our clients. To this end, we have established dedicated teams who administer solutions for private and institutional clients, family enterprise groups, charities and philanthropic endeavours.

Our services are combined with strong corporate governance and risk management disciplines. As experienced fiduciary specialists, we have witnessed the evolution of legislation and practice in several markets and have adapted to these developments.

From our trust companies around the world, we can meet the needs of clients and their professional advisers in many regions including Asia, Latin America and the Middle East. Our teams have regional and professional knowledge and insight into global markets, enabling us to provide expert international wealth planning services.

Butterfield Trust operates as a genuinely independently-minded fiduciary specialist but benefits from the financial strength, substance and disciplines of the Butterfield Group.

Butterfield Trust and its senior leadership team are regular nominees and winners of trust industry awards in recognition of high quality service delivery and professionalism. Nominations and endorsements from leading global advisers to international families are based on work completed with mutual clients. In addition, leadership team members are regular speakers at leading industry conferences and events, and participate in industry bodies to promote the value of the work that Butterfield Trust and our contemporaries provide.

OUR SERVICES

For both private and institutional clients, our services are carefully crafted to meet specific requirements and to take advantage of the unique solutions and legislation available in our key locations globally. They include:

FOR PRIVATE CLIENTS

- Trusts including Purpose and Hybrid Trusts
- Company Formation and Administration
- Companies and Partnerships
- Private Trust Companies
- Foundations including Executive Entities

FOR INSTITUTIONAL CLIENTS

With a strong team of institutional trust services specialists throughout the Butterfield Group, we are able to provide bespoke solutions to a wide range of requirements, including:

- Limited Partnerships
- Managed Trust Companies
- International Pension Planning and Administration
- Unit Trusts
- Segregated Account Companies
- Private Funds
- Security / Escrow / Collateral Trusts
- Purpose and Hybrid Trusts

Butterfield Trust (Bermuda) Limited | Bermuda Trust Company Limited | Rosebank Centre, 11 Bermudiana Road, Pembroke HM 08, Bermuda
butterfieldgroup.com | Tel (441) 299 3980 | Fax (441) 292 1258

Butterfield Trust (Bermuda) Limited ("BTBL") is a wholly owned subsidiary of The Bank of N.T. Butterfield & Son Limited and is licensed to conduct trust, investment and corporate service provider business by the Bermuda Monetary Authority. Address: 65 Front Street, Hamilton HM12, Bermuda.



OPEN INVITATION

A relationship built on trust begins with a simple conversation. We invite you to speak with us about how we can help design a fiduciary solution that meets your needs and those of your beneficiaries and which will integrate well with your other financial and related governance arrangements. We look forward to hearing from you.



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Deputy Group Head of Trust
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Protecting what matters from one generation to the next

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CONYERS



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Customized Solutions

to complex financial problems
for institutional clients
in a connected world

For further information please contact:

Thomas F. Wiese

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Institutional Solutions

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Lombard International
One Liberty Place
1650 Market Street, 54th Floor
Philadelphia, PA 19103

lombardinternational.com

Our Global Business at a Glance



30
years

Lombard International has been partnering with the advisers of high-net-worth individuals and institutions for 30 years.

We are the largest Private Placement insurance provider in the US.

Assets under administration¹

\$60.6bn

*As of December 31, 2020

Financial Strength Rating (FSR)
of A- (Excellent) by AM Best
for Lombard US Carrier

*As of January 10, 2020

250+ Traditional and Alternative
Investment Funds



Global team of
500+

Client Services
professionals **100+**



200+
Custodian Banks

60+ Technical experts in
Structuring, tax law and
non-traditional assets

40+ Nationalities  **30+**
Languages spoken



900+
Investment managers

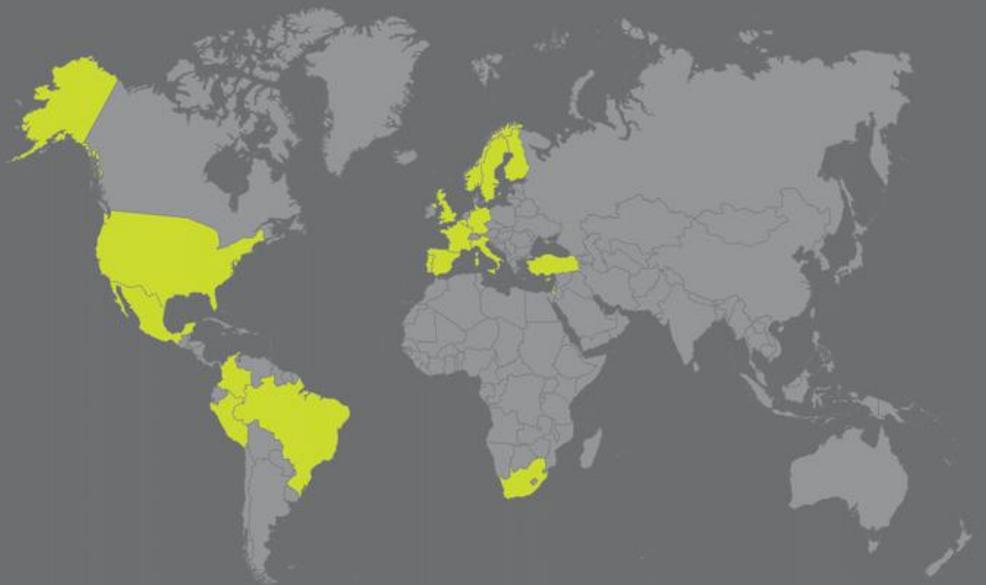
Our global capability

Group markets

- Belgium
- Brazil
- Colombia
- Cyprus
- Finland
- France
- Germany
- Israel
- Italy
- Luxembourg
- Mexico
- Norway
- Peru
- Portugal
- South Africa
- Spain
- Sweden
- Turkey
- United Kingdom
- United States

Group presence

- Bermuda
- Brussels
- Geneva
- Guernsey
- Hong Kong
- London
- Lugano
- Luxembourg
- Miami
- Milan
- New York
- Paris
- Philadelphia
- Rome
- Singapore
- Zurich



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Ogier's Cayman Trusts Advisory Group

Ogier's Cayman Trusts Advisory Group combines three key legal disciplines – Private Wealth, Dispute Resolution, and Corporate law – to provide a comprehensive and joined-up service to clients.

Our team is supported by Cayman-law qualified attorneys in the Asian and European timezones, as well as the Ogier teams in other jurisdictions which include some of the most well-known names in offshore law.

We advise trustees, private banks, financial institutions, fiduciaries, family offices and high net worth clients and their advisers on the lifecycle of trusts from establishment, restructuring and administration to succession planning.

Our highly-skilled specialist team use their expertise to provide the best service to our clients, at a level that cannot always be provided by generalists - expert advice when establishing private client documentation can prevent difficulties and expense at a later stage.

Innovative

We are committed to using technology to improve efficiency, consistency and client service

Responsive

97% of surveyed clients would reinstruct us, and 98% would recommend us to others

5 things to know about Ogier's Cayman Trust Advisory Group



We offer a seamless contentious and non-contentious trusts advisory service that also includes corporate support to structures underlying trusts



Our litigation specialists help clients resolve high-value disputes concerning trusts and we regularly appear before the Cayman Courts, acting in many of the headline international trust and private client matters



Ogier's trusts team has won major industry awards from STEP and Citywealth, and our team members are recognised by Chambers & Partners, Legal 500 and IFLR



The Cayman trusts team is led by partners Giorgio Subiotto (one of Cayman's most experienced private client specialists), Anthony Partridge (an authority on probate and estate matters) and Rachael Reynolds (a leading trusts litigator)



Our client base includes trustees, fiduciaries, settlors, beneficiaries and family offices and their advisers, located around the globe, including in Europe, Asia and South America



We are known for our investment in technology and innovation to deliver the best possible client service to clients – we won the international category in Legal Week's Legal Innovation Awards in May 2018



We advise on BVI, Cayman, Guernsey, Jersey and Luxembourg law – we are the only law firm to advise on these laws, and we have additional teams in Hong Kong, London, Shanghai and Tokyo



Our teams include some of the leading names in the offshore world, and nine of our practices are ranked as best in their jurisdiction



With a growing team of more than 650 people around the world, we speak 17 languages and advise on matters involving Banking & Finance, Corporate, Dispute Resolution, Investment Funds, Private Wealth, and Tax



We have a history stretching back more than 150 years and our clients include some of the world's biggest banks, asset managers and financial institutions



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Giorgio Subiotto
Partner,
Private Wealth

giorgio.subiotto@ogier.com

Please join us at Transcon

Day 2 at 11:05 ATL

Next Gen, Succession Planning, Sustainability &
Family Governance: A Paradigm Shift?
Gina Pereira, Meritus Philanthropic Fiduciary Director

Day 2 at 13:15 ATL

Meritus Beach Party
Belly up to the beachfront bar and catch-up in groups
or 1-to-1 video calls
Welcome address:
Michelle Wolfe, Meritus Managing Director

Day 3 at 11:00 ATL

Welcome Address: Diversity and Inclusion in Trust
Companies and Families
Sara Schroter, Meritus General Counsel

Honoring the past.
Building momentum for tomorrow.

Family forward.



MERITUS

mwolfe@meritustrust.com sschroter@meritustrust.com gpereira@meritustrust.com bpatterson@meritustrust.com

Bermuda Private Client Services

— AN OVERVIEW —



BUSINESS DEVELOPMENT AGENCY
BERMUDA



WHY BERMUDA?

Bermuda has long been an exceptional destination in which to live, work and play. The island's safe, secure and sophisticated lifestyle is perfect for families, while global businesses and investors value Bermuda for its political stability, its robust and transparent regulatory environment and its efficient capital regime.

Underpinned by a 400-year-old English common law legal system, Bermuda's pro-business culture, sophisticated infrastructure and convenient geographical location (being only a 90-minute direct flight from New York and six hours from London) has seen the island develop into a blue-chip jurisdiction in the world of international commerce and investment for the last 70 years.

The nimble, strategic and open-minded approach of the island's government and regulators allows the island to adapt quickly to the needs of business, maintaining Bermuda's relevance in an era of fast-paced political, socio-economic and technological change. The strength of Bermuda's response to COVID-19 has meant the jurisdiction remained open for business throughout and is welcoming international visitors.

Bermuda is the best base for you and your business:

1. Bermuda is safe, secure and stable
2. Bermuda is a blue-chip jurisdiction
3. Bermuda is open, accessible and business-friendly
4. Bermuda is globally connected
5. People love Bermuda's sophisticated island lifestyle, including its quality education and top-tier healthcare services

Bermuda continues to meet the unique needs of private clients and the world's ultra-wealthy individuals and families.

VISITORS TO BERMUDA

Visitors to Bermuda entering on a tourist visa are welcome to stay for up to 180 days (six months). It is the maximum allowable length of stay for under Bermuda's Immigration legislation and there is no fee for a visitor to stay for this period of time.

WORK FROM BERMUDA ONE YEAR RESIDENTIAL CERTIFICATE

A "Work from Bermuda" certificate holder is entitled to reside in Bermuda and work remotely for a full year. Dependent family members, including domestic staff, may also reside on the island (provided the remote-working family member demonstrates they can financially support their dependents) Eligible applicants can easily apply online at a cost of US\$263 fee by visiting www.workfrombermuda.com. Applications will be processed by the Bermuda Department of Immigration, and a response will be provided within five business days. The Work from Bermuda Certificate allows travel back and forth and is renewable subject to a new application.

 **How we Live, Work and Play. See what makes Bermuda such an exceptional place to do business.**

Find out more at www.bda.bm.

ECONOMIC INVESTMENT CERTIFICATE

Eligible high-net-worth individuals, and their family, can attain residency rights for five years upon making a \$2.5 million investment in Bermuda via several different ways: buying real estate; purchasing Bermuda government bonds; contributing to Bermuda's Sinking Fund or the Bermuda Trust Fund; donating to a Bermuda registered charity; making an equity investment in an existing Bermuda-based business, excluding exempted undertakings; launching a new Bermuda-based business; or investing in a social or other venture benefiting Bermuda, as approved by the Minister. After five years of continued investment, certificate holders can apply for a Residential Certificate. Interested parties can schedule a confidential conversation with the Bermuda Business Development Agency's dedicated concierge service to learn more. [See here](#)

STANDARD RESIDENTIAL CERTIFICATE

For those who have substantial means and/or have a continuous source of annual income without the need to seek employment, it is possible to apply for permission to reside on an annual basis with a Standard Residential Certificate. Dependent family members, including domestic staff, may also reside on the island. Eligible applicants can connect with the Bermuda Business Development Agency's concierge service for assistance with the application. The application will be processed within 10 to 15 business days for a fee of \$263. Renewal of the certificate after 12 months is subject to a new application.

WORK PERMITS

There are seven different types of work permits. To help those establishing a new business to get up and running quickly, Bermuda offers the New Business Work Permit or the FinTech Work Permit that allow qualifying companies to receive automatic approval of work permits for the first six months after incorporation. Permits can be granted for one to five years with the associated fees ranging from \$1,863 to \$7,103. A Global Work Permit allows a person who is already employed by a global company in another jurisdiction to transfer to the Bermuda office while the one-year Global Entrepreneur Work Permit is suitable for investors or business people looking to raise capital or domicile a company in Bermuda. A Standard Work Permit, a Periodic Work Permit and a Short Term Work Permit are also available. For more information visit: www.gov.bm/types-work-permits

REAL ESTATE

Bermuda has some spectacular properties available for private residential use including some linked to hotel developments. Up to two international category properties (houses or condominiums) can be acquired by non-Bermudians. International category houses start at approximately \$3,000,000. A license must be obtained from Government. Licence fees are 8% of the purchase price for a house (6.5% is part of a hotel development). The licence application fee is \$1,706.00 and can be made through a local attorney. An application can also be made for permission to rent the property. Real estate firms operating on the island can provide full-scale services and have a diverse clientele, including trustees, domestic and international individuals.

FAMILY OFFICES

Bermuda's stability, safety and easy accessibility from Europe, the Americas and other global locations make it an ideal jurisdiction in which to establish and maintain single and multi-family offices. Bermuda's regulatory regime carefully balances privacy while ensuring the highest standards of global compliance. The broadening of Bermuda's wealth management industry has been identified as area for growth and the island is set to expand its offering with new legislation in process.





SUPERYACHTS

Superyachts are welcome (24 metres/78 feet) to charter in Bermuda waters with a raft of benefits and incentives:

- acquire transit, cruising and charter permits, depending on the length of stay
- incur no duty if brought in for less than six months by Bermuda resident owners
- incur no duty to import equipment, furnishings, fittings, and parts while in Bermuda
- incur no passenger head tax (departure tax) (replaced by vessel cruising fee)

A number of agents are ready to assist with paperwork (i.e. charter permits or visas) or preclearance information needed prior to arrival on island to ensure stays in Bermuda are as stress-free and streamlined as possible. Simple and custom berthing and mooring solutions are also available.

PRIVATE AIRCRAFT

Bermuda not only offers direct flights to the US (with customs and immigration pre-clearance), the UK and Canada, there are a variety of convenient options for private aviation including executive aircraft charters and private jet charters. A full range of Fixed Base Operator services are available at L.F. Wade International Airport including the use of an on-site boardroom for meetings to be held in confidence.

The general cost per flight operation is not expected to exceed \$1,500 (excluding fuel). Handling requests should be submitted within 48 hours of arrival and will be responded to within 24 hours. Bermuda also has an extensive Aircraft Registry which ranks 10th in size when compared to the 192 signatory States to the Convention on International Civil Aviation.



Connect with our dedicated Business Development Manager for High Net Worth Services to get more information and a bespoke offering to meet your individual needs.

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lynesha@bda.bm
+1 441 278 6561



**BUSINESS DEVELOPMENT AGENCY
BERMUDA**

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Toll Free: 877-697-6228 info@bda.bm www.bda.bm